

Tough British protest to South Africa

The Foreign Office summoned the South African Ambassador to protest about the widespread arrests and detentions under the emergency

By Philip Webster, Chief Political Correspondent

The British Government yesterday summoned the South African Ambassador to the Foreign Office to protest about the widespread arrests and detentions under the state of emergency declared by President Botha on June 12.

The same message was delivered in Pretoria by a senior British Embassy official who called at the Ministry of Foreign Affairs.

On the eve of the EEC summit in The Hague, which will discuss Community measures against the Pretoria regime, Dr Denis Worrall, the South African Ambassador in London, was unexpectedly called to the Foreign Office to be told that Britain deplored the restrictions, including those on the foreign press, imposed under the state of emergency, and the detentions of community, church and trade union leaders.

The move, based on information about the effects of the state of emergency reported back by the British Embassy, was another sign of the Government's preference for strong diplomatic pressure against South Africa, as opposed to economic sanctions which would damage the South

African economy and harm British interests. It followed the first contacts on Tuesday between the British Government and the outlawed African National Congress.

The Cabinet spent most of its meeting yesterday drawing up the negotiating stance for Mrs Margaret Thatcher and Sir Geoffrey Howe, the Foreign Secretary.

Durban - The Labour Party's spokesman on foreign affairs, Mr Denis Healey, has met Mrs Winnie Mandela, the wife of the jailed ANC leader, Mr Nelson Mandela. Mr Healey said that in his view, the police repression of South African blacks was now more severe than ever. Later, Mr Healey met Bishop Desmond Tutu, who demanded immediate economic sanctions.

Tutu visit, page 24

Officials were offering few details of the measures that the Government will willingly go along with, emphasizing instead the need for "positive" measures paving the way towards negotiations for an end to apartheid and an end to violence.

The Prime Minister has little enthusiasm for two of the most likely measures - a ban on new investment and on the import of South African fruit and vegetables - but her close colleagues believe that she will not go to the stake in opposing them.

She would put up much sterner resistance to a ban on air flights to South Africa, and would clearly much prefer the measures to be limited to a diplomatic mission to Pretoria led by the Foreign Secretary and an EEC-financed programme to assist the education of black South Africans.

In the Commons yesterday Mrs Lynda Chalker, Minister of State at the Foreign Office, reporting on her meeting with Mr Oliver Tambo, acting head of the ANC, said that Britain would "have no hesitation" in leading the way in the most effective way possible to bring about an end to apartheid.

Mrs Chalker told MPs that the Prime Minister would go to the summit "with an open mind... to see what effective way we can bring about a change of attitude on the part

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Pretoria issues threat to press

From Michael Hornsby Johannesburg

The South African Government yesterday served notice on both the local and foreign press that tough action would be taken against newspapers, or any other media organizations, flouting the emergency regulations in force since June 12.

Editors of South African newspapers were summoned from all over the country to a meeting in Pretoria with Mr Louis Nel, the Deputy Minister of Information, who told them that the Government would suspend the publication of offending newspapers if they failed "to toe the line".

At a separate meeting, Mr Nel, who is the minister in charge of the press, told

Boesak hint 7 Sanctions pressure 7 Ronald Butt 14

foreign correspondents here that the Government did not want confrontation, but would "not hesitate to take whatever steps we deem necessary to ensure, as far as it is in our power, compliance with the state of emergency regulations".

The warnings to the press came a day after Mrs Helen Suzman, the country's longest-serving opposition MP, told Parliament that South Africa was getting "ever closer to becoming a total police state", and was beginning to resemble countries like "El Salvador and Argentina, where thousands upon thousands of people go missing and the government refuses to give any indication of where those people are".

Meanwhile, a leading trade unionist came out of hiding briefly to issue a warning that the detention of labour leaders threatened to create "a situation of total anarchy in industry", and Mr Denis Healey, the British Labour Party's foreign affairs spokesman, had a meeting with Mrs Winnie Mandela, the wife of Mr Nelson Mandela, the jailed African National Congress (ANC) leader.

Also yesterday, the re-opening of black schools - which was on holiday at the beginning of June - was postponed for two weeks, until July 14, to enable "plans of action" for "effective education" to be put into operation.

In his meeting with foreign journalists, Mr Nel denied there was censorship. He provided a new definition of the term - "To me censorship means that every report must be approved before it can be published. We do not have censorship. What we have is a

Continued on page 24, col 8



Prince Andrew and Miss Sarah Ferguson, at the Belfast City Hospital yesterday during a surprise 24-hour visit to Northern Ireland

Ulster warms to royal couple

From Richard Ford Belfast

Hundreds of police and SAS men guarded Prince Andrew and his fiancée, Miss Sarah Ferguson, yesterday as they carried out a series of engagements on a 24-hour visit to Northern Ireland one month before their wedding at Westminster Abbey.

The trip was a closely guarded secret until the couple arrived at RAF Aldergrove just before 11am and at every engagement armed guards protected them. They travelled to five engagements across the province by helicopter to spend as little time as possible travelling by road, minimizing the danger of any terrorist attack.

It was the Prince's second visit to the province - he was with the Queen on her Jubilee tour in 1977 - but for Miss Ferguson it was her first. The couple were in a relaxed mood, and the Prince and the Reverend Ian Paisley, leader of the Democratic Unionist party, claimed that the province was on the verge of civil war.

But there was no sign of tension on the streets.

However, as the couple arrived for their first engagement - the official opening of the £72 million tower block at Belfast City Hospital - police marksmen in boiler suits were on top of the surrounding buildings while others with binoculars scanned crowds of nurses, doctors and hospital staff awaiting their arrival.

For much of the visit all eyes and interest were on Miss Ferguson, with women screaming "Fergie, Fergie, let's look at the ring". Miss Ferguson was dressed in nautical style befitting the couple's last engagement, watching the Edinburgh Cup Yacht Race at Killybegs, Co Down.

She wore a French navy skirt with white fitted jacket and white polo neck blouse and in her ginger hair she had a huge navy and white bow.

The couple were in a relaxed mood, frequently having private signs with each other as they toured the hospital, seeing patients in surgical and physiotherapy wards while women strained to catch a glimpse of Miss Ferguson's ruby and diamond engagement ring.

Later 2,000 school children greeted them at the Antrim forum for the annual sports day of the Royal Ulster Constabulary. They then went to Hillsborough Castle for a garden party attended by 1,200 people.

The Commission recommended a price-control system which would be an incentive to improve efficiency. A weighted index of production costs could be applied only to British Salt, so ensuring no competitor could raise prices above the British Salt level without jeopardizing its

Walker reaffirms atom energy need

By Philip Webster, Chief Political Correspondent

Mr Peter Walker, the Secretary of State for Energy, is to enter the growing political debate over nuclear power today by delivering one of the strongest declarations yet of government commitment to the nuclear industry.

With the main opposition parties moving towards policies of reducing reliance on nuclear power, Mr Walker is expected to argue against adopting expedient solutions for the sake of short-term popularity in response to the public reaction of horror to the Chernobyl disaster.

His message will, however, be seen as being directed equally at some of his colleagues in the Cabinet who have voiced doubts about

pressing ahead with a speedy expansion of the nuclear industry. Mr Walker is thought likely to contend that world energy needs in the coming decades cannot be met without a substantial contribution from nuclear power, and to say that Britain must be ready to win a share of the inevitably growing world nuclear energy industry.

Mr Walker is to make his keynote speech to the Engineering Employers' Federation. He has told his colleagues that he regards it as one of the most important he will ever make and has spent some weeks preparing it.

He will take the view that the world's known finite sources of energy will run out in the next century, and will emphasize the need to increase research on alternative forms of energy. He will add, however, that all the most promising sources of renewable energy supplies - solar, wind and tidal energy included - could meet only a small proportion of the increased demand next century, let alone present demand.

Mr Walker's speech is likely to be seen by his colleagues as the opening shot in his battle to win approval in the Cabinet for the Sizewell B reactor.

Mr Peter Walker: keynote speech on nuclear power

Germany through to final

France W Germany 2 0

By Our Sports Staff

West Germany reached the World Cup final in Mexico City on Sunday after beating France in a match played last night in Guadalajara. They went ahead in the ninth minute through Brehme who scored from a free kick. It will be the fifth time the Germans have reached the final. They won the trophy in 1954 and 1974 and have twice been losing finalists. Earlier England manager Bobby Robson predicted France and Argentina, who played Belgium in Mexico City last night, would make it to the final in the Azteca Stadium. Brehme shot the ball around the French wall to produce his third goal for his country. Report, page 46

Israeli Shin Bet leader resigns

From Ian Murray Jerusalem

Mr Avraham Shalom, head of Shin Bet, Israel's counter intelligence agency, resigned yesterday and was granted an immediate presidential pardon for any crimes he may have committed two years ago, after two captured Palestinian bus hijackers were handed over to the agency.

The amnesty, which has been extended to senior unnamed officers who have not resigned, has made it impossible for Mr Yosef Harish, the new Attorney General, to launch a meaningful police or judicial enquiry, even though he legally has the right to do so.

It will also mean an end to any investigation into the roles played by Mr Shimon Peres and Mr Yitzhak Shamir, who have been the two Prime Ministers responsible for Shin Bet since the hijacking.

At a meeting with the most senior members of the government Mr Harish said it was impossible for him to stop the police enquiry into the affair, which had been ordered by his predecessor, Mr Yitzhak Zamir. Since, however, it might be difficult to maintain the secrecy of such an investigation, he was prepared to set up a judicial enquiry.

It was at this point that Mr Shalom, who had been called to the meeting, offered his resignation and Mr Yitzhak Moda'i, the Justice Minister, paid a midnight call to the presidential palace to be promised by President Herzog that the Shin Bet men would be given an amnesty.

Mr Harish said he was very disappointed at the outcome, but conceded there would be no point in launching an enquiry when there was no way of prosecuting anyone once the evidence was collected. The most he was able to obtain from the cabinet was agreement on a new special committee to set up future procedures for the way Shin Bet operates.

The only legal process on the case still continuing is the hearing before the High Court of an appeal against unfair dismissal by Mr Rafi Malka, a former senior Shin Bet officer who was forced to leave the service after telling Mr Peres that the two Palestinians died on the orders of Mr Shalom, who then masterminded a cover-up. That case, being heard in secret, has been opened but adjourned.

There are four no confidence motions tabled in the Knesset by small left wing parties over the government's handling of the case. But it was clear yesterday evening that a majority of Knesset members were only too glad a way had been found to avoid the proper enquiry at this stage.

Secrecy safeguard, page 9

Tomorrow



Dear old pals... Those who joined up together, served together... and died together, 70 years ago in the battle of the Somme

Portfolio Gold

The £4,000 daily prize in the Times Portfolio Gold competition was shared by two readers, Mrs Margaret Birchmore of Bromley, Kent, and Mrs Margaret Garner of Hill Morton, Rugby, Warwick.

Train bomb kills eight

At least eight tourists were killed and about 35 injured in Peru when a bomb exploded on a train from Cuzco to the Inca ruins of Machu Picchu. Prisoners murdered, page 11

Homes hunt

A large unsatisfied demand for home ownership exists, in spite of a rapid increase in the past six years from 55 per cent to 62 per cent, a Building Societies Association survey shows. Page 5

Telecom study

Telephone costs are being studied by OfTel, the government watchdog, because British Telecom may be making too much money thanks to an increase in calls. Page 3

Tripods results

The Tripos examination results from Cambridge in natural sciences (part 2), physics and theoretical physics, mathematics (part 1a) and engineering (part 2) are published today. Page 43

Table with 2 columns: Home News, Overseas, Arts, Births, marriages, Books, Business, Court, Crosswords, Dials, Law Report, Leaders, Letters, Parliament, Sale Room, Science, Sport, Theatres, etc, TV & Radio, Weather. Values range from 15 to 30.

Africans threaten to boycott games

By John Goodbody, Sports Correspondent

Black African nations yesterday took the first steps to ban the athlete Zola Budd and the swimmer Annette Cowley from next month's Commonwealth Games in Edinburgh. They made it clear that if the two women did take part there could be a black boycott of the games.

Both women were born in South Africa but hold British passports and have been selected to represent England. Mr David Dixon Secretary of the Commonwealth Games Federation, said yesterday that Nigeria had asked the federation's officers to investigate the eligibility of Miss Budd and Miss Cowley. Zimbabwe has also written to the South African Non Racial Olympic Committee (Sanroc) supporting the Nigerian demand.

Mr Sam Ramsamy of Sanroc, said yesterday that if the federation did not stop the two women from competing the Black African nations would consider pulling out of the games. "We will have a meeting and abide by the majority decision," he said.

Mr Dixon said the inquiry had already begun and the decision would be made by the federation's seven officers. "It is not an easy matter and there is a further problem of time and expense," he said.

The officers have to pass judgment because the next assembly meeting of the federation is not until July 27, three days after the Queen opens the games.

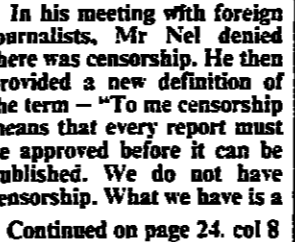
Sir Arthur Gold, chairman of the Commonwealth Games Council for England, confirmed yesterday that a report of legal opinion on the interpretation of the eligibility rule was being prepared for the federation. "We have accepted the legal opinion given to the Women's Amateur Athletics Association and the Amateur Swimming Association that both conform to the requirements of eligibility."

The implication of a boycott by some African nations if the federation's officers do not satisfy their wishes is a threat that they have carried out in similar circumstances in the past.

The 15 African nations who will provide 493 out of the total of 3,210 competitors in the games, would be sorely missing in track athletics and boxing.

The issue is also difficult legally because, as Mr Dick Palmer, the Secretary of the English council, has conceded, the eligibility clause, article 34 in the Commonwealth Games Federation constitution, is so vague as to need rewriting to make it less ambiguous.

For a place that's in an uproar - not much happens..



Four life terms for Leoni's killer

By a Staff Reporter

Unemployed labourer Gary Hopkins was sentenced yesterday to four terms of life imprisonment for murdering three-year-old Leoni Keating after kidnapping her from a caravan in Great Yarmouth last September, subjecting her to a night of sexual terror and flinging her, arms tied behind her back, into a drainage channel to drown.

The judge told Hopkins, aged 28, of Severn Way, Bedford, that he had shown "a degree of callousness and depravity which is almost unbelievable." He recommended that he should serve a minimum of 25 years.

It took the jury at Ipswich Crown Court just over two hours to find Hopkins guilty and he began his sentence in solitary confinement. Hopkins had earlier admitted abducting Leoni from the caravan site where she was staying with her mother, Mrs Gail Keating, on a week's holiday for battered wives.

He had also pleaded guilty before the jury was sworn in on Monday to abducting two other young girls, burglary and wounding. Hopkins, a formerly married man with two children, had first been in trouble for exposing himself to young girls when he was 14.

His obsession with kidnapping young girls had led to a three-year pattern of abducting children from caravans. One girl, aged 10, was later left gagged with a pair of knickers and another kidnap victim, aged 14, was stabbed as she escaped from Hopkins. After the trial, Leoni's mother said: "This is the end I have been waiting for. Now I can start living again and rebuilding my other daughter's life. Report, page 3

Monopoly control looms for too-high salt prices

By Derek Harris Industrial Editor

Price controls on salt were recommended yesterday by the Monopolies and Mergers Commission after it found a monopoly involving ICI and British Salt, part of Staveley Industries, was against the public interest. Prices have been higher than they would have been with effective competition, the Commission decided.

British Salt, a lower-cost and hence more efficient producer than ICI, had chosen to follow price rises brought in

by ICI despite "significant" cost differences between the two companies. The Commission said in its report "after an investigation lasting two-and-a-half years.

British Salt accounts for half the market in salt which has wide industrial uses as well as 8 per cent of it being packed by other companies for table and cooking use. ICI accounts for 45 per cent of the market.

The food processing industry accounts for 14 per cent of salt produced, animal feedstuffs 8 per cent and water softening 5 per cent, while

industrial uses include the production of caustic soda and various chemicals as well as treatment for roads in winter. Salt exports account for 18 per cent of production.

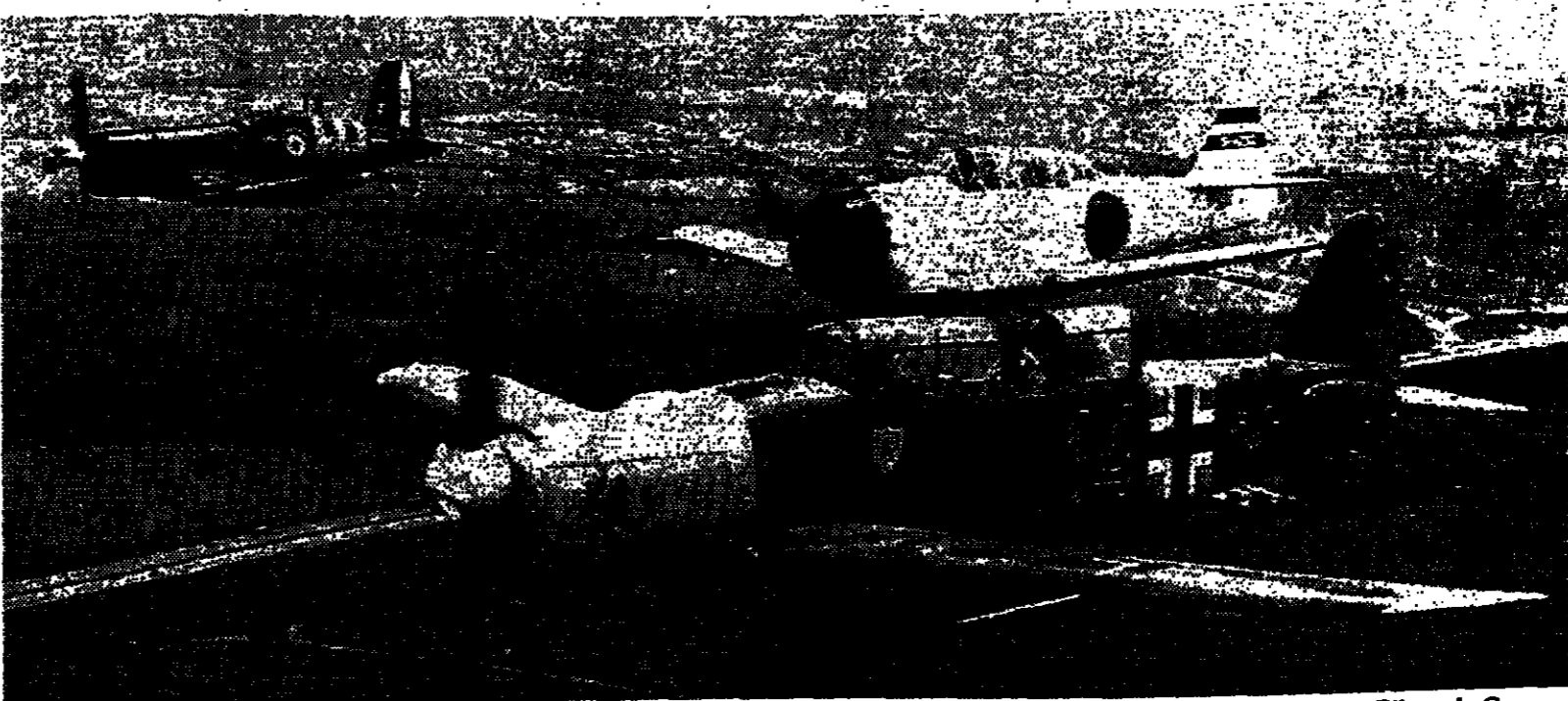
Both ICI and British Salt mine their salt supplies in Cheshire. Salt for table and cooking use is sold on to a wide variety of companies but the market leader is Ranks Hovis McDougall with its main brands of Cerebos and Saxon.

Mr Brian Kent, group managing director for Staveley

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Spending cuts put forces under threat, MPs say

By Richard Evans, Political Correspondent
The operational capability of Britain's armed forces is under threat because of large cuts in defence spending over the next three years...



Flying formation: A Corsair fighter (left), a Harvard dressed as a Japanese Zero and piloted by the pop star Gary Numan, and (right) a Pilatus in German livery flying above the Essex countryside yesterday when practising for the North Weald Air Show on Saturday (Photograph: Leslie Lee).

BMA 'no' to move on records

Patients should not be given the legal right of access to medical records, the British Medical Association decided yesterday. Instead it should always be the doctor who decides what information from records a patient can have.

The Stalker inquiry
Police chief defends his integrity

By Peter Davenport
Mr John Stalker, the deputy chief constable taken off the inquiry into the Royal Ulster Constabulary after disciplinary allegations, said yesterday that the investigation against him was breaking new ground...

Code for crown prosecutors

By Frances Gibb, Legal Affairs Correspondent
The new Crown Prosecution Service, which is taking over responsibility for prosecutions from the police, is urged in a code of guidance to be "resolute in ordering when necessary that proceedings should be dropped."

Tories' £1m mail publicity effort

By Nicholas Wood, Political Reporter
The Conservative Party is to spend about £1 million on a publicity campaign aimed at winning the hearts and minds of about six million voters before the next election.

Unionists divided on tactics

By Richard Ford
Unionist leaders in Northern Ireland yesterday attempted to minimize divisions about the tactics used to defeat the Anglo-Irish agreement.

Violent attack on news plant

By Tim Jones
A senior policeman warned yesterday that it was only a matter of time before someone was very seriously injured in the dispute between the print unions and News International.

Solicitors may limit demands on advocacy

A significant shift in the debate among lawyers over advocacy rights was indicated last night when the Law Society president floated the idea that wider rights for solicitors should be confined to those involved in litigation.

Computer aid saves Sadler's Wells

Sadler's Wells Theatre in London has been saved from closure by £200,000 in sponsorship by Digital Equipment, the computer company.

Extra funds aim for games

Mr Robert Maxwell, publisher and chairman of Mirror Group Newspapers, said yesterday that extra sponsorship capacity, yielding a possible £2.5 million, had been identified to rescue the Commonwealth Games from a loss of up to £4.7 million on its £14 million budget.

More talks on help for NUM

The TUC General Council decided yesterday that the fund, set up at the 1982 Wembley conference to fight the Government's employment legislation, could not be made available to the National Union of Mineworkers to help to meet the costs of its year-long strike.

Air safety fears growing

Worry about security and safety on aircraft, rather than the American bombing of Libya, may have led to the drop in American tourists visiting Britain, according to a Harris poll conducted in the United States.

Siege gunman kills himself

A young gunman who had held police at bay with a shotgun since Sunday shot and killed himself yesterday.

Escaper found

Alvada Kookon, a murderer whose escape while on an outing from Broadmoor led to fears for the safety of the Princess of Wales's gynaecologist, Mr George Finkler, was found yesterday in London.

Hatton escape

Mr Derek Hatton and Mr Tony Mulhearn yesterday survived a vote that sought to relegate them to the back benches of Liverpool City Council as independent councillors after their expulsion from the Labour Party.

Channon case

Thames Valley police said last night that a man aged 31 would appear before Oxford magistrates tomorrow on seven drugs charges, including supplying drugs to Olivia Channon.

£1.4m farm

A 424-acre farm at Holbeath, Lincolnshire, has been sold for nearly £1.4 million. The land was auctioned at £3,229 an acre.

SAVOY TAYLORS' GUILD LTD SALE. SUITS, Ladies Shop, JACKETS & BLAZERS, TROUSERS, SHIRTS, HALF SLEEVES, TIES, KNITWEAR. Includes prices and store information.

County chief to head Law Society

The chief executive of Warwickshire County Council has been appointed the new secretary general of the Law Society.

Farmers to get fall-out compensation

The effect of the Chernobyl nuclear power station disaster on farmers will be raised with the Soviet Union's senior agriculture minister, Mr Vsevolod Murakhovsky, when he visits Britain next week.

Caution 'unnecessary'

Levels of nuclear contamination in milk and dairy products in the areas of Wales and Cumbria where sheep have been contaminated do not warrant precautionary action, the Government said yesterday.

Ermenigildo Zegna Shop

Suits £395/£525 from £275. Jackets £275/£395 from £195. Blazers £345 from £245. Trousers £79/£99 from £45. Shirts £35/£75 from £15. Knitwear GREATLY REDUCED. Selected stock available at other shops.

ALAN McAFEE'S EXCLUSIVE Knightsbridge MEN'S SHOES

ALAN McAFEE'S EXCLUSIVE Knightsbridge MEN'S SHOES. Includes list of shoe styles, prices, and store addresses.

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Leoni's depraved killer sentenced to four terms of life in prison

By Michael Horsnell

Gary Hopkins, an unemployed labourer who subjected little Leoni Keating to a night of sexual terror before throwing her bound and alive into a watery grave, received four life sentences yesterday for her abduction and murder — and for the previous kidnapping of two other girls.

"The circumstances of her death display a degree of callousness and depravity which is almost unbelievable", Mr Justice Mann told Hopkins, aged 28.

The judge added that medical reports showed that for the indefinite future Hopkins would pose a threat to young girls.

Hopkins stood impassively in the dock at Ipswich Crown Court as a jury convicted him and the judge said he was recommending to the Home Secretary that Hopkins serve a minimum of 25 years in prison.

After passing a unanimous verdict of guilty to three-year-

old Leoni's murder last year, the jury heard details of the two previous kidnappings of young girls committed by Hopkins at caravan sites in East Anglia.

Hopkins had admitted the kidnappings and charges of theft and wounding, but the judge ordered that evidence on the Leoni killing should be heard first.

Leoni was with her mother, Mrs Gail Keating, at the end of a week's holiday for battered wives and their children at the Seashore caravan site in Great Yarmouth, Norfolk, when Hopkins kidnapped her on the night of September 13, 1985 — a charge he admitted, although he denied her murder.

Leoni had been left alone in the caravan by her mother who went out for the evening to the camp club with her elder daughter Nikki and friends.

Hopkins took Leoni from her bed after stealing a length

of twine from outside another caravan and drove her nearly 70 miles to Barton Mills in Suffolk.

There he threw her body into a relief channel of the River Ark, alive and with her hands bound behind her back with the stolen twine, to drown.

After the hearing Leoni's mother, Mrs Gail Keating, said: "I am relieved and very, very pleased with the result of the trial and very grateful that this man was caught."

"The past few months have been indescribably worrying and difficult."

And Leoni's father, Mr David Cornell, aged 41, who lost a custody order for the little girl only seven weeks before her death, said: "Gary Hopkins' greatest punishment will be in prison."

"He will spend years rotting in a cell as a child killer. His torment will go on and on, much longer than my little girl's."

Little body in the water was mistaken for 'broken toy'

The short life of Leoni Keating — the lively and sometimes wilful product of a broken home — was as unsettled as its end was violent.

The pretty, fair-haired toddler spent it in a variety of London lodgings, hippie communes and, for the last eight months, at a women's aid centre for battered wives in Chiswick, west London.

When Mrs Margaret Wilton-Jones, a housewife on a caravan holiday, discovered the body covered in silt in a release channel at Barton Mills, Suffolk, last September she first thought she was looking at a broken toy.

The discovery turned a hunt for a missing child from the Seashore caravan site at Great Yarmouth, Norfolk, into a murder inquiry nearly 70 miles away involving 170 officers from three forces.

September 13 was the last day of a week's holiday for a party of women and their children from the aid centre. It was a week Leoni enjoyed in caravan K50 with Mrs Gail Keating, aged 33, her half-sister Nikki, now aged 14, and two other children aged 13 and 14.

Mrs Keating wanted to spend the last night of the

holiday with the older children and friends at the caravan site clubhouse before leaving the next morning.

At 8.15pm Leoni had a meal of egg and chips and finally fell asleep at 9.30pm.

Half an hour later, Mrs Keating locked the caravan and left her daughter alone, the last time she was to see her. An older child from the site whom Mrs Keating told the police she had expected to babysit failed to arrive.

Gary Hopkins, aged 28, a disinclined unemployed builder from Bedford with a string of convictions for burglary and indecency, was on the prowl.

He had driven to Yarmouth that day from Bedford in his ageing brown Rover 2000 with false number plates, a switch he always made when he went burgling.

After breaking into the Keating caravan with a skeleton key at about 10.30pm, he went into the bedroom, folded back the bedclothes and kidnapped the sleepy little girl.

His prisoner probably slept much of the way during the 75-minute journey to Barton Mills near Mildenhall.

It was a wooded, riverside spot Hopkins had reconnoitred and photo-

graphed in the previous four months. But before he reached it he was forced to stop the car because Leoni had awoken screaming. He bound her wrists behind her back with stolen twine.

At Barton Mills he sexually assaulted the girl before carrying her down a 15ft bank and throwing her into the water where she drowned.

The brown Rover was seen parked near the murder scene by a lorry driver in the early hours of September 14. It had been observed several hours earlier by a holidaymaker in Yarmouth.

That information, and a Photofit picture assembled by Essex police of a man wanted for abduction, were vital clues.

The picture had been drawn up by a girl aged 10 abducted from a St Osyth caravan site by Hopkins three years to the day before he kidnapped Leoni.

Another strand in the web was a description given by a girl aged 14 whom he had abducted from the Yarmouth caravan site on June 28 last year.

Because Hopkins remained a low priority suspect he was seen by a young detective constable from Bedfordshire.

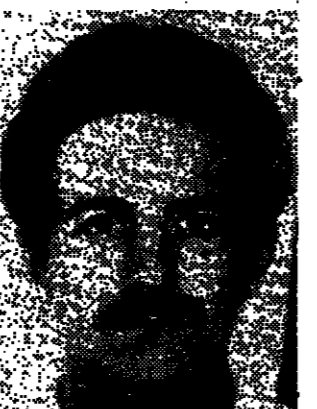
Det Constable Wright went to the two-bedroom flat in Bedford where Hopkins lived and arrested him. He was photographed and fingerprinted.

The fingerprints matched those found at another caravan site after an attempted abduction. The face Constable Wright saw was the same as that in the photograph.

When the officer learnt that Hopkins had recently sold a brown Rover — and the woman he was living with unsuspectingly added that her lover was a regular visitor to Great Yarmouth — the police had their man.



Leoni: Sexually abused and drowned.



Hopkins: Impassive as sentence was passed.

Beechcock 'mentally deranged'

Mirella Beechcock was mentally deranged and had lost her self-control when she strangled her daughter Tina, aged seven, and the girl's playmate, Stacey Kavanagh, aged four, the Central Criminal Court was told yesterday.

Dr Raghu Gaiand, a psychiatrist, said: "How sudden the loss of self-control was is difficult to say. It has to be seen in the context of her being mentally deranged at the time."

Mrs Beechcock, aged 26, of Swan Road Estate, Rotherhithe, south London, denies murdering the girls on September 18 last year.

Mr Alan Green, for the prosecution, has told the court there was no dispute that Mrs Beechcock killed both children. The issue was whether she intended to kill them and, if she did, whether she was suffering from an abnormality of mind that diminished her responsibility.

Mr David Pitcher, another psychiatrist, read Mrs Beechcock's account of how she strangled her daughter. She told him she took both girls to play in Southwark Park.

She said: "I strangled Stacey. I cannot tell you what she said or if there was a struggle. All I could hear was 'strangle, strangle', as if someone was saying it."

Mrs Beechcock said she returned home with Tina "and the same thing just happened. My head was spinning."

Dr Pitcher said: "I cannot recall a more difficult case that I have had to deal with."

"It is likely her behaviour is as much a mystery to her as to others. Derangement could well be there, but I am so perplexed I cannot say definitely one way or the other."

Policy team study sugar and health

By Thomson Prentice, Science Correspondent

The possible risks to health of sugar in the diet are to be investigated by a team of experts who will report their findings to the Government.

The Committee on Medical Aspects of Food Policy (Coma), which advises the Department of Health and Social Security on national food and health strategies, will set up a group of specialists to study the evidence on the increasingly controversial subject.

An official announcement is expected to be made soon.

The committee has produced reports on diet and cardiovascular disease, and daily amounts of food, energy and nutrients.

Britain has no policy on sugar and health, but some medical experts believe that sugar consumption should be cut by half because of suspected links with tooth decay, obesity, and possibly heart disease.

The British Nutrition Foundation, which is funded by the food industry, set up a task

force on sugars and syrups two years ago and publication of its report is imminent.

There has been dissent among members of the task force, however, over the recommendation of one specialist that there should be a 50 per cent reduction in average sugar intake.

The report recommends that frequent consumption of sugar should be avoided, with a suggested limit of five times a day, to combat tooth decay.

It also says that people who are overweight should consider reducing sugar consumption, among other things.

It says, however, that there is no evidence of a direct association between sugar and heart disease, although it acknowledges that obesity is a risk factor.

The move to set up a team under the committee is being seen as an attempt by the Government to improve on the foundation's research and to settle some of the conflicts between the sugar industry and health professionals.

Murder not explained

Christopher Tierney's marriage ended in a "savage murder" after 17 days when he tore up his marriage certificate and stabbed his tiny bride, Sarah, 25 times with a knife in a frenzied rage, a court was told yesterday.

But what led to the violent end of the couple's short-lived marriage remains unknown.

Mr Thomas Field-Fisher, QC, for the prosecution, said at Exeter Crown Court that Tierney, aged 33, who was unemployed, refused to give any explanation to the police.

Tierney was jailed for life after pleading guilty to mur-

dering his bride, aged 20, at their home in Alma Road, Plymouth, Devon.

The police found Mrs Tierney's diary, in which her husband had scrawled the words "left you" on the day of the murder, July 25 last year.

They also found a torn envelope on which Tierney had written: "You lied to me. If you want a life of deceit, have it alone. Stay away."

Mr Field-Fisher said: "The murder was committed in a frenzy of rage. He said Tierney stabbed his wife with a black-handled knife which had a five-inch blade.



The Prince of Wales greeting members of the Asian community while visiting Lozells Road, Handsworth, yesterday, the scene of last year's riots (Photograph: Chris Harris).

I will return, Prince says

By Craig Seton

The people of Handsworth, Birmingham, appealed to the Prince of Wales to help them to rebuild their shattered community when he toured the area yesterday, nine months after it was devastated by riots.

The Prince spent two hours amid tight security in the deprived, rundown inner-city district of Handsworth and Lozells, where the worst of the rioting flared, leaving two dead and scores injured.

He saw the still derelict remains of more than 40 shops

and stores that were destroyed by looters and arsonists.

After listening to the protests of local traders that they still had not been compensated for the damage, the Prince said he would return to see the progress in rebuilding the community.

The Prince faced the jeers and shouts of a small group of demonstrators, protesting about the impending deportation of a local man, when he arrived in Lozells Road.

But their protest was drowned by the cheers of hundreds of local black, white

and Asian people holding banners and posters asking: "What is our future, our future King?" and "Dear Prince, do not let Lozells die."

Prince Charles was told of three workshops, housing and arts projects that were being funded since last September's riot and heard that more than £20 million had been spent in the area in the past five years.

Mr Basil Clarke, the outspoken chairman of the Lozells Road Traders Association, showed the Prince traders' plans to build a new shopping precinct.

Pricing review as more phone calls are made

By Teresa Poole

British Telecom may be making too much money, increase in profits to £1.81 billion.

The price control rule expires in 1989. But in OfTel's 1985 annual report, published yesterday, Professor Carsberg says he would consider introducing a new price structure if British Telecom's rate of return on investment was too high. There is some concern that that is now the case.

OfTel received 1,114 complaints about telecommunications licensing, and a further 10,000 were made on consumer matters.

The main areas of concern were tariffs and charges, quality of service and disputed telephone accounts.

Many arose from the new pricing structure imposed in November which increased the cost of local calls while cutting long-distance rates.

Professor Carsberg says in his report that he will not allow that policy to be carried beyond what is justified on economic grounds.

He also urges improvements in the public call box service.

At present the overall charges for direct dialled inland telephone calls and exchange line rentals can be increased only by three percentage points less than the rate of inflation.

That simple structure does not take into account the number of calls made.

As that increases, they become more profitable because the related costs rise more slowly. Last week Telecom announced a 19 per cent

Fair trade chief hacks at guarantees jungle

By Derek Harris

Extensive improvements in guarantees for goods and services to protect consumers were called for yesterday by Sir Gordon Borrie, Director General of Fair Trading, who said that without voluntary improvements he would consider recommending legislation.

A nationwide survey conducted for the Office of Fair Trading (OFT) reported an estimated 12.5 million claims under guarantee during three years to 1984. In about one in five instances consumers were

left dissatisfied with the result.

That led Sir Gordon to call for widespread changes, including clearer detailing of guarantees, ready transfers of guarantees, improvements to those on second-hand cars and greater protection on long-term guarantees.

Sir Gordon said: "Guarantees offered by manufacturers and suppliers can be of great benefit to the consumer, but all too often they are used merely as a marketing ploy or as an additional source of income for the trader."

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All must join dialogue

SOUTH AFRICA

Mrs Lynn Chalker, Minister of State for Foreign and Commonwealth Affairs, told the Commons that she did not think her meeting yesterday with Mr Oliver Tambo, acting President of the African National Congress, would give the wrong impression, that the Government had come down in favour of the ANC as the principal negotiating authority with which President Botha should be doing business.

She told Mr Julian Amery (Brighton, Devon, C), who said her meeting could have given that impression, that she had always made it clear, as had Sir Geoffrey Howe, Secretary of State for Foreign and Commonwealth Affairs, that the dialogue was to be between all groups.

She informed MPs that representations were being made to the Southern African Government in London and Pretoria today about the state of emergency, arrests and detentions without trial.

Mrs Chalker recalled that she had emphasized to Mr Tambo that violence could never lead to a solution of South Africa's problems and that a suspension of violence on all sides was essential to create a climate for dialogue and negotiations.

She also stressed, during a candid and useful exchange of views, the British Government's continuing commitment to the early and complete elimination of apartheid.

Mr George Robertson, an Opposition spokesman on foreign and Commonwealth affairs, congratulated Mrs Chalker on her courage in changing the Prime Minister's line and meeting Mr Tambo.

We and the majority of the British people (he said) welcome the belated recognition by the Government of the reality that the ANC speaks for the voiceless millions in South Africa.

But this meeting would be seen as little more than a gesture unless it became part of a process of dialogue with real opinion in South Africa, a country described by Helen Suzman last night as being like a Latin American dictatorship, and a process of real pressure from meaningful sanctions.

The Government, at the EEC summit tomorrow, should abandon its role as the last supporter of apartheid and put maximum pressure on South Africa to prevent the bloodshed predicted by the Eminent Persons Group.

Mrs Chalker said it had been held that the ANC represented a lot of black opinion but not exclusively.

Britain would have no hesitation in leading the way in the most effective way possible to bring about an end to apartheid.

Mr Amery said the ANC undoubtedly represented an important section of black African opinion though by no means all of it, perhaps not the majority of it.

Moderate Africans, not pro apartheid but anti-ANC could have got the impression that the Government felt the ANC was the principal negotiating authority.

Mrs Chalker said it was impossible to say exactly if the ANC formed the majority of black opinion. But they were one of many groups. It was clear that the ANC leaders believed there were other voices which should be heard in a dialogue between all peoples.

Mr Alan Beith (Berwick upon Tweed, E) would Mrs Chalker also meet Dr Allan Boesak of the UDF who is already in London or is coming here?

Mrs Chalker said she had any doubts that members of the Government meet various people would be considered on their merits.

Mr Mark Cariste (Warrington South, C) said many Tories

thought it right that Mrs Chalker had met Mr Tambo as an important voice.

But would the repudiate comments from the Opposition front bench that the Conservative Party was the last supporter of apartheid?

Mrs Chalker agreed. The Government would never be lagging in its condemnation of apartheid.

Mr Thomas Clarke (Monklands West, Lab) said sanctions as well as representations should be considered and asked the minister to deplore the action of a regime so insecure that it had felt it necessary to do what Mr Gorbachev had not done and steal Mr Denis Healey's camera.

Mrs Chalker said she was not sure of that particular violation of the law.

The Cabinet and the Prime Minister would go with an open mind to the meeting of the European Council on the most effective way to bring about a change in the attitude of the South African Government.

Today (she said) representations are being made to the South African Government both in Pretoria and London on the state of emergency and arrests and detentions without trial.

Mr Peter Emery (Hounslow, C) will she try to ensure that the British Government does not find itself isolated from the Commonwealth or the EEC in being unwilling to take a lead in positive action? We should condemn absolutely the racist and repressive measures of the South African Government and we should be in the lead, not following.

Mrs Chalker: I shall draw his remarks to the attention of the Foreign Secretary and the Prime Minister.

Mr Guy Barnett (Greenwich, Lab): Violence from the African side cannot and will not be suspended until Nelson Mandela is released. Peaceful negotiations cannot and will not begin until that happens.

Mrs Chalker: We have repeatedly called for the unconditional release of Nelson Mandela and other detainees because we do believe he is a man who could lead not only moderate opinion but also some of the people whose actions have got out of hand and are under the control

of nobody at present. We hope there will be an early unconditional release of Mr Mandela and others like him.

Mr Anthony Nelson (Chichester, C): Will she explain why it is wrong to receive the PLO because they refuse to renounce terrorism and violence and it is right to receive the ANC which openly espouses it?

Mrs Chalker: Our official level contacts and my meeting yesterday were an attempt which the Government believes should be made to try to bring an end to the violence and a start to the dialogue.

Mr David Nellist (Coventry South East, Lab): In the representations made today to the South African Government, what reference was made to the fact that within the 3,000 arrests in the last 10 days 115 are key trade union leaders, from shop stewards to general secretaries, who work for the subsidiaries of British firms?

What representations to secure their release are being made? Or are the profits from the investment in the oil, British companies in South Africa more important than the rights of workers in that country?

Mrs Chalker: The representations are being made at this very time in both London and Pretoria. Representations are being made on all those who under this state of emergency have been arrested and detained, whether trade union leaders, church leaders, independent churches or anybody else.

Mr Jerry Wiggin (Weston-super-Mare, C): Do we now take it that the British Government will treat its terrorists?

Mrs Chalker: We seek to promote dialogue to achieve negotiation. A man who impressed yesterday his total dislike of violence may indeed be able to help in the process towards the end of the violence.

I spent more than half the time talking about the negative effects of violence and seeking, not just to persuade, but also to impress on Mr Tambo how the South African Government, as well as any other violence. It was right to do so on behalf of the British Government. We are in no way treating with terrorists.



Wiggan: Will Government treat with terrorists?

Proposed benefit cut criticized

MORTGAGES

The Government's proposal to have mortgage interest cover for the unemployed and others for the first six months of supplementary benefit: was certain at least to raise the rate of repossessions and evictions to 30,000 to 50,000 a year, Mr Michael Meacher, chief Opposition spokesman on social services, said when opening an Opposition debate on the Government plans.

However, in defending them, Mr Asensy Newton, Minister for Social Security, said one question to be asked was how far it was reasonable that the taxpayer should pick up the bill for purchasing an appreciating asset from the first day on benefit, even for what might be very short periods, and when many of those paying the bill might be little or no better off.

Mr Meacher moved an Opposition motion calling on the Government to withdraw the proposal in the interests of a policy for the family which guaranteed security of tenure of the family home.

Mr Meacher said the proposal would sentence thousands to rising mortgage arrears and evictions as a penalty for being unemployed.

If the Government were determined to make savings in

this area a much fairer and more rewarding route would be to restrict mortgage interest tax relief to the standard rate which would save £250 million, without the immensely damaging side effects.

Mr Newton said there had been no mystery about the Government view that the benefit system needed review. He said he was thinking on what the conclusion of that review might be.

Far from seeking to disguise that, they had amended leaflets to draw attention to the fact that the Government was undertaking the examination.

Mr Anthony Beaumont-Dark (Birmingham, Selby, C) asked how it helped, when people were at their most vulnerable, to add to their worries there was a lack of generosity of spirit in the proposal.

Mr Newton said it was a separate issue from whether this or any other part of the benefit system was abused.

Mr Robert Maxwell-Hyslop (Tiverton, C) said that people had entered commitments on the basis of a leaflet which said that supplementary benefit would be paid for mortgage interest. They might not otherwise have entered those commitments.

Mr Newton: I appreciate the implication of the question, but the leaflet can only be taken as a

description of the system which exists at the time of the leaflet. I note his point and his concern.

The proposal included advances for house improvements and for the disregard of mortgage protection policies taken out to meet mortgage payments.

The main proposal was to limit the draft regulation also included a proposal to include advances for house improvements and for the disregard of mortgage protection policies taken out to meet mortgage payments.

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expect to receive from the benefit system in securing a capital gain normally growing at 10 per cent.

The guarantee the lender should expect from the benefit system in protecting the loan he has advanced, and what it is reasonable to expect the taxpayer to carry.

Mr Gordon Oakes (Halton, Lab) said that in the caring institutions and the Government was hoping that if the borrower could not pay the other half of his mortgage after six months then the societies could pick up the bill for the DHSS. He thought they would do that, but it was unjust.

There could be a system of direct payments of mortgage interest to the building societies in the same way as there was direct payment of rent to local authorities.

Mr Archy Kirkwood (Roxburgh and Berwickshire, L) said the whole concept of the welfare state was that it should provide for all citizens in need. Someone losing their job was a classic case, and for the welfare state to withdraw an element of support on top of such a misfortune ran counter to the principles and tradition of the welfare state.

The Opposition motion was rejected by 259 votes to 198 - Government majority, 61.

When councils give themselves permission

PLANNING

Proposals to limit the power of local authorities to give planning permission over land they own will be considered by the Department of Environment again if the Commons Select Committee on the Environment make recommendations on its

their forthcoming report.

This was indicated during Commons question time by Mr Richard Tracey, Under Secretary of State for Environment, in reply to Mr Nicholas Baker (North Dorset, C) who called for action. Mr Tracey said that in general the present arrangements for making this type of decision appear to operate satisfactorily but the Select

Committee on the Environment had referred to the matter in recent examination of witnesses.

Mr Nicholas Baker considered there was something wrong with the situation.

Dorset County Council had given itself planning permission to sell off a piece of a school playing field in spite of objections from all the other local authorities and other bodies

interested in or adjacent to the plot.

There was a matter for consideration: Would the minister look into it?

Mr Tracey: We are sympathetic to the general point. Local planning authorities are answerable to their electorates for the way in which they discharge their responsibilities.

Plan for new Globe theatre

An appeal for the Department of Environment to encourage the rebuilding of the Globe Theatre 400 years after William Shakespeare used it was made during Commons question time by Mr Sir Hughes (Southwest and Bermondsey, L).

He said that a settlement had been reached so that the building of the theatre was likely to go ahead.

Mr Richard Tracey, Under Secretary of State for Environment, said that as he had been born in Stratford-on-Avon, he had considerable sympathy for anything to do with William Shakespeare.

All material considerations would be taken into account in the matter.

Professor to head naval inquiry

The committee's impartiality.

It was important that the inquiry should concern itself merely with which was the best hull form for modern warships of frigate or destroyer size and not to take over the embryo of what took place in 1983.

The services' major resource was manpower and he feared this had now been cut back too far, particularly the Royal Navy. While applauding the improvements made in the test-to-tail ratio and squeezing out what little fat there was, the process had been allowed to go too far.

Our voice and worry now in uniform (he said) will be stretched to a degree which in 1986 and in peacetime is no longer acceptable to them and ought not to be acceptable to us.

It is not only that people, well trained and motivated as they are, are likely to make mistakes which are extremely damaging and costly with modern equipment (he continued) but they will also begin to wonder whether they want to join or, having joined, whether they want to stay.

Resources ought to match the task, otherwise the job would not get done.

Parliament today

Commons (2.30): European Communities (Amendment) Bill, continuation of committee stage.

Lords (3.0): Wages Bill, committee stage. Family Law Bill, report stage.

Palace to get the dripping treatment

WESTMINSTER

Plans for the next phase of restoring the exterior of the Palace of Westminster are under consideration and Sir George Young, Under Secretary of State for Environment, told the Commons he hoped to make an announcement later this year.

He said that current work on the terrace elevation and Lord Chancellor Tower should be completed in November and there was much still to be done. It would take a number of years to complete the massive task.

Mr Gerald Bowden (Dulwich, C) said the restoration work completed had done so much to enhance the architectural heritage of this part of London and had proved a popular tourist focus.

As a surveyor, he wanted to know which stone cleaning technique it was proposed to use for the remainder of the work - wet or dry.

Sir George Young said the Palace of Westminster was a major tourist attraction and it was right to see it at its best.

On cleaning techniques there were two approaches, one wet, one dry. The one wet healed the affected areas by the steady application of dripping water and the dry one involved the vigorous application of air and grit. He preferred the former. (Laughter)

Green belt policy unchanged

ENVIRONMENT

The Government did not intend to make any changes to its policies on the Green Belt, Mr Nicholas Ridley, Secretary of State for the Environment, said during a backbench Conservative MP during Commons questions.

The policy on development in the Green Belt remained as set out in his Department's circular, said Mr Robert Jones (West Hertfordshire, C).

Mr Jones: I am grateful to him for his defence of the Green Belt. Can he confirm that where the local planning authority, the borough or district council, opposes the release of land from the Green Belt, such as in my constituency, that there is a large amount of land which is accumulated receipts tend to be in areas where the local authority had kept its houses in a much

farther houses get into a state of disrepair and avoid past mistakes in failing to maintain houses as we go along out of housing revenue accounts.

In giving his view of the situation, he said the fundamental problem is that these houses have been allowed to exist without being repaired and local authorities have not had sufficient revenue to do so.

Whether it is done by allowing tenants to do it at their own expense or whether tenants pay more so that the local authority can do it is a secondary issue. It should never have been allowed to happen in the first place.

The areas where the main disrepair had been allowed to occur tend to be in large municipal housing estates where there were very small receipts. The areas with large accumulated receipts tend to be in areas where the local authority had kept its houses in a much

Action promised on appalling state of council estates

HOUSING

Mr Nicholas Ridley, Secretary of State for Environment, made clear in the Commons that he would be looking to see how the appalling state of disrepair of local authority housing could best be dealt with. He took the situation seriously.

We have two things to do now (he declared). We have first to see how best to clear up the mess and second, how we have to put it fairly on the line that local authorities should not allow further neglect and deterioration.

Answering questions for the first time since being moved to the Department of the Environment, Mr Ridley indicated that he would be meeting representatives of the local authority associations to discuss various housing issues at the Housing Consultative Council meeting on July 8.

He told MPs: We should not let further disrepair take place or

Green belt policy unchanged

ENVIRONMENT

Ridley: Councils must end neglect of housing

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Foreigners could take over Thames

PRIVATIZATION

Mr Nicholas Ridley, the Secretary of State for the Environment, said he saw no objection in principle to the import of capital into Britain when Labour MPs complained that selling off the water authorities would mean the ownership of the River Thames and other rivers and water itself could pass into foreign hands.

He said during Commons questions that in many privatisations the Government has thought it appropriate to take a controlling share and control the degree of foreign ownership.

Mr Nigel Sparrow (Newham South, Lab): This policy involves selling off the ownership and control of the River Thames from Teddington in Croydon and Teddington in Croydon and Teddington. In the debate on Monday the Government confirmed that it would welcome private overseas capital and shareholdings in this river.

Will he now tell the House the maximum proportion that he envisages being permitted to private overseas capital and shareholdings in this river.

Mr Ridley: Teddington is in the Severn. Croydon is in the Thames catchment area. I must correct him in another more important respect. I see no objection whatsoever to the import of capital into this country. Many of our jobs rely on imported capital and many of our jobs rely on capital which we have exported overseas. I do not take the narrow, blinkered attitude he takes to the free flow of capital in world markets.

Mr Allan Roberts (Bottle, Lab): Has the Minister just confirmed that the French could actually be the North West Water Authority and the Thames Water Authority? We could have British not only buying water supply from the French, but water as well. Does he believe the British people want that?

These so-called private water companies are merely franchising companies which sell water which they get from existing publicly owned water authorities and not one is responsible for pollution or sewerage. There is no profit in that.

Mr Ridley: In many privatisations the Government has thought it appropriate to take a controlling share and to control the degree of foreign ownership. When we come to consider water in this House we can discuss the pros and cons of such a policy.

It is not possible to close down the North West Water Authority. The problem is making it as important as the Opposition seems to be majoring on. It is true that private water companies do not perform the entire function of the water cycle, but those functions they do perform they perform with first class standards.

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Midibuses for London in autumn

By Michael Bailly Transport Editor

Central London is to get its first 25-seat "midibuses" in the autumn. They will offer faster and more frequent services than the conventional red double-deckers, London Regional Transport announced yesterday.

Up to 40 streamlined "City Pacers", supplied by a management buyout firm in Leeds, will start to operate in September on two routes: Parliament Square to High Street, Kensington; and Parliament Hill Fields to Kensington.

The new buses will run every two and a half minutes compared with about every seven minutes now, and there will be a flat fare of 50p.

If successful they will be extended to more London routes, Dr Keith Bright, LRT chairman, said.

The experiment marks a belated response by LRT to the failure by private enterprise operators to provide midibus services in central London some years ago in the face of fierce opposition from London Transport and the bus unions.

Sale room

Juan Gris painting sets auction record

By Geraldine Norman, Sale Room Correspondent

An important Cubist painting by Juan Gris set an auction record price for the artist when it sold for £1,375,000 (estimate £700,000-£900,000) at Sotheby's on Tuesday night.

The painting, "Violon et Gravyre Accroché" dates from 1913 when Gris was at the height of his powers. It is a finely balanced work, rich in colour with a pioneering use of collage.

The price was the result of a bidding battle between Desmond Corcoran, the Lefevre Gallery, and a mysterious telephone bidder, described by Sotheby's as a European private collector. The telephone bid broke into French as the tension mounted, with the telephone bidder winning.

Roughly half the pictures offered at the sale of Impressionist and modern paintings went to American collectors, including a Fautou of nassurtiums at £594,000 (estimate £200,000-£250,000) and a Monet "Vue de LYenné" at £330,000 (estimate £250,000-£300,000).

A Degas bronze horse made £253,000 (estimate £100,000-£120,000). The sale totalled

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Britain resigned to not achieving \$1 billion in Star Wars contracts

From Michael Binyon, Washington

Mr George Younger, the Secretary of Defence, said Britain was "on course" to build up the anticipated level of contracts from the US Strategic Defence Initiative, but would have to keep a "very strong ministerial eye" on the pace of British participation.

He told a press conference a day after signing the first of Britain's two SDI contracts, worth \$14.3 million (about

£9.1 million), that it would take five years for British participation to build up.

No one should expect dramatic results, he said, because, owing to the nature of the programme, it could take at least 10 years to show that strategic defence is feasible.

Mr Younger's predecessor, Mr Michael Heseltine, had called on the US to guarantee Britain at least \$1 billion (about £0.6 billion) in contracts, but Britain now accepted that was unrealistic.

Britain's contracts with Washington do not preclude its participation in a European initiative. Mr Younger said Britain had already held intensive talks, especially with West Germany, on this.

Mr Younger was emphatic that British participation in Star Wars was limited to research. Both Mrs Thatcher's four-point agreement with President Reagan, and the limitations of the 1972 Anti-Ballistic Missile Treaty, meant that deployment could not go ahead before negotiations

with the Soviet Union. "Ours is a very strong position that we are involved in research and research only."

During his talks with Mr Caspar Weinberger, the American Defence Secretary, Mr Younger strongly urged Washington to give the Russians "as long as possible" to comply with the Salt 2 treaty before breaching its missile limits.

He welcomed the destruction of the two Poseidon submarines, and suggested that Britain wanted to see more old submarines destroyed so that the treaty's missile limits would not be breached when the 131st B 52 bomber is armed with cruise missiles by the end of the year.

Mr Younger's first visit here as the Secretary for Defence came on the eve of the 13th US underground nuclear test since Moscow announced a unilateral moratorium. The minister, however, would not confirm that yesterday's test was the latest in a joint British-US venture.



Mr Younger: Britain cannot expect "dramatic" results.

UK near to taking more SDI projects

By Pearce Wright, Science Editor

The Ministry of Defence is close to completing a second set of research contracts for Britain for the American Star Wars programme - the Strategic Defence Initiative. This follows the signing, reported yesterday, of an agreement to undertake two projects in Britain worth a total of \$14.3 million (£9.4 million).

One is called a European architecture study and the other is for a series of experiments at the Culham laboratory in Oxfordshire that could lead to a neutral particle beam weapon.

The research on which a second agreement is close concerns electro-magnetic guns, also known as rail guns, and a subject referred to as survivability, lethality and target-baiting.

If a Star Wars network of space-based, airborne, terrestrial and underwater equipment is built, the number and types of weapons used will depend on two architecture studies.

One, by the American Department of Defence, forms the largest single programme of the \$9,600 million which the United States is spending on SDI research over the next two years.

The object of these studies is to design a mainly space-based system to provide a shield against a ballistic missile attack on the North American continent.

The smaller European analysis will look at the part of the shield that provides missile protection for this region. The Ministry of Defence is the prime contractor for the European study.

Research contracts have been let to Britain to tap areas of technology in which British scientists are world leaders. The Culham laboratory has nearly 20 years' experience in the highly-advanced field of fusion physics.

Its primary research is into devising a machine to provide a limitless source of power by reproducing the reactions in the Sun when hydrogen atoms fuse to release energy. In the process, the Culham group has invented devices referred to as neutral particle beam sources.

Under a four-year research project for SDI costing \$4.3 million, the group will assess whether the devices can be converted into sources of particles for a particular type of neutral-beam weapon.

Firms still doubtful of benefits

By Our Foreign Staff

Only 10 per cent of the high-technology firms approached by the Ministry of Defence will take part in Star Wars contracts, according to a survey by the Strategic Research Initiative presented to a seminar of businessmen and academics in London yesterday.

More than 500 British firms involved in appropriate areas of research and development were surveyed by SRI to see the US Strategic Defence Initiative offered a real commercial opportunity to British industry.

"More than half of the 80 firms who responded expressed considerable doubts about the commercial sense, contractual integrity or technical feasibility of the programme," the seminar was told by the SRI co-ordinator, Mr Paul Walton.

Only 3 per cent of the firms replied that the technology required was inappropriate to them. Yet only 10 per cent said they were actively seeking involvement in Star Wars work.

Almost one-third of respondents questioned the business rationale underpinning SDI.



President Reagan showing off his footwork during a putting session in the White House Oval Office, watched by the golfer Ray Floyd, this year's winner of the US Open.

Shultz hands over \$200m to Aquino

From Keith Dalton, Manila

Mr George Shultz, the American Secretary of State, yesterday handed over \$200 million (about £127 million) in economic aid to the Philippine Government, saying he is convinced President Corason Aquino can solve the country's economic crisis and settle communist insurgency.

About 300 protesters held a two-hour vigil outside the presidential palace where Mr Shultz was Mrs Aquino's guest at a private luncheon.

Mr Shultz, at the signing ceremony with Mr Salvador Laurel, the Vice-President, said the \$200 million would give the four-month-old Aquino Government "breathing room" to deal with the economic crisis.

Yesterday's payment was an accelerated disbursement of money, some of it overdue, which is part of a five-year, \$900 million agreement in exchange for the use of US

military bases in the Philippines.

Before he leaves here on Saturday, Mr Shultz is scheduled to meet the Foreign Ministers of the Association of South East Asia Nations (Asean) and several Western nations, including Mr David Lange, the Prime Minister of New Zealand, whose tough anti-nuclear stance on US ships entering New Zealand waters has strained Washington's links with Wellington.

The Asean Foreign Ministers from Singapore, Indonesia, the Philippines, Ireland, Malaysia and Brunei ended their annual two-day meeting here on Tuesday.

● Earlie sceptical: Mr Juan Ponce Enrile, the Philippine Minister of Defence, yesterday said it would take a miracle to convince communist rebels to end their 17-year war against the Government (AP reports).

Spain's election losers count cost of failure

From Richard Wigg Madrid

Spain's right-wing Opposition and the Basque Nationalist Party have been plunged into internal crises as the result of their poor performances in the general election.

The executive of the Basque Nationalist Party, which lost two of its eight seats in the Madrid Parliament to the Socialists, met yesterday in Bilbao, with leaders of rival wings publicly blaming each other for rejection by the voters.

Defeat has reopened old and deep wounds in the autonomous region's ruling party on whether the vote-winning formula was more nationalism - "standing up to Madrid" - instead of a degree of collaboration.

The Christian Democratic wing of Senor Manuel Fraga's Popular Coalition is now threatening to pull out, and set a meeting of its national executive for this weekend to debate a possible future alone.

Senor Oscar Alzaga, who heads a group of 21 Christian Democrat MPs in the new Parliament, has resigned from the party chairmanship pending the executive meeting, a move seen by many as a ploy to see if Senor Fraga could be induced to do the same.

The Christian Democrats, whose example might be followed by the 12 right-wing Liberals who make up the third element of the coalition, have been shaken by the example of Senor Adolfo Suarez, their leader when they all belonged to the now defunct Centre Democratic Party, going to the country and getting the votes for a band of 19 new MPs.

This is something the Christian Democrats have timidly never risked doing and it explains why they have an image far more right-wing than most other European sister parties. With elections next spring in several autonomous regions and big cities, all three elements of the coalition are rethinking strategies.

The upset for the Basque Nationalist Party, largely at the hands of the more radical left-wing nationalist Herri Batasuna (People's Unity) coalition, the political wing of

Eta, raised for Senor José Arzua, the region's Chief Minister, and the party leaders how worthwhile continued collaboration with Madrid, on the terms the Socialists are willing to give, can be.

The People's Unity tally of five seats, three more than previously held in the Madrid Parliament, is a good deal more complex than "votes for Eta".

The Basque region, with its old industries, has suffered more than the rest of Spain from the Government's restructuring programme, and labour unrest has often been continuous.

There was much of the young unemployed's protests "against the system" in the vote, which the radical language of the People's Unity leaders sought to exploit, exactly as Senor Suarez did elsewhere in Spain.

The Socialists' going slow on devolution, in accord with the party's deeply ingrained centralising traditions, also helped the radical nationalist vote.

The "geography" of the new Spanish Parliament shows a general strengthening of centrifugal political forces, explainable perhaps because of the Socialist record in office.

Besides the Basque country, nationalist forces are now represented in the new Parliament in clearer, or increased, strength from Catalonia (where the local ruling party achieved a 50 per cent jump in seats), Aragon, Valencia, the Canaries and Galicia.

The Socialist Government's failure to investigate or curb the activities of the GAL death squads alienated many Basques, if not the immigrant population, as did the almost incredible action in the middle of the election campaign by Spanish national police in

Bilbao, on orders from the central government's representatives, of seizing the coffin at the funeral of an Eta man who had died in hospital.

This could only benefit the radicals and embarrass a Basque government still awaiting its own fully fledged police.

Eta jail terms raised

From Diana Geddes, Paris

Domingo Irtube Abasalo, better known as "Ixomin", the alleged leader of Eta, the Basque separatist organization, has had a three-month prison sentence for the illegal bearing of arms increased to one year on appeal by the French public prosecutor.

Four other alleged Eta militants, including another of its alleged leaders, Juan Lorenzo Lasa Michelena, known as "Txikiardi", had their five-year sentences for association with criminals, the illegal bearing of arms and receiving forged official documents, increased to seven years.

Twelfth woman murdered in Paris

Paris - Another old woman has been found murdered in her flat in the 11th arrondissement, bringing up to 12 the number of old women, living on their own, who have been killed in their homes in the capital this year (Diana Geddes writes).

Mme Hélène Félixse, aged 77, was found lying on the floor by her bed with her hands and feet tied.

On Tuesday, Serge Caillard, a part-time messenger, boy, aged 25, was imprisoned after being charged with the murder of another old woman in the 15th arrondissement earlier this month.

Ex-premier convicted

Brussels (UPI) - A district court found Paul Vanden Boeynants, aged 67, a former Prime Minister, guilty of fiscal fraud and forgery and gave him a suspended three-year prison sentence.

He was charged with 137 counts of evading taxes through buying and selling stock in companies in Belgium, Switzerland and Liechtenstein.

Schools cash for Ontario

Roman Catholic high schools in Ontario will henceforth be fully financed out of the provincial treasury, just as public non-denominational schools have always been (John Best writes).

The legislature in Toronto passed the enabling legislation after more than a year of intense and frequently emotional debate.

Current event

Washington (Reuter) - Columbia University oceanographers forecast that the El Niño current, which played havoc with the weather in the Pacific region in 1982, will probably return this year, but in a milder form.

Writer named

Peking (Reuter) - The writer Wang Meng, aged 51, has been appointed Culture Minister after several months' delay. He replaces Mr Zhu Muzhi, aged 69, a veteran party propagandist.

Short cut

Latina, Italy (Reuter) - A school board ordered the expulsion of a pupil who was caught using a two-way radio during an end-of-term mathematics examination to ask for help from his father and sister, who were in a van outside the school.

Repercussions of South African crisis

Boesak hints at hidden catastrophe

By Paul Valley

State repression and violence under the South African emergency is far worse than the news seeping through to the rest of the world indicates, according to the Rev Allan Boesak, leader of the Dutch Reformed Mission Church for the Coloured community in South Africa, and in the past one of the most outspoken critics of the apartheid system.

Dr Boesak said that the Pretoria authorities were not merely stemming the flow of information to the outside world, they were also willfully distorting it. "They are lying through their teeth, and they know it. They did it before the state of emergency and they are doing it even more now."

But Dr Boesak, who arrived in London from South Africa yesterday for a two-day visit, said he was unable to give details because to do so would



Dr Boesak: Pretoria willfully distorts the news

be illegal under the state of emergency regulations. It would also break the conditions of his bail.

Dr Boesak has been on bail for nine months facing unspecified charges of subversion. While awaiting trial, he is not allowed to make any statement on economic sanc-

tions, disinvestment, academic and sporting isolation, or any of the other measures he has advocated in the past.

"I can give no details, but the situation is far, far worse than people realize," he said. "The authorities have overplayed their hand. They have entered the phase where they are exhausting their final options and acting out of sheer panic."

"For the first time in the history of South Africa, the Government is faced by a wave of resistance that cannot be stopped by violence, threats and intimidation."

He added that the tactics which worked to squash the black community in the 1960s were now no longer working.

Dr Boesak, who said he would be happy to meet the British Government during his visit, welcomed the talks between Mr Oliver Tambo, acting president of the African

National Congress, and Mrs Lynda Chalker, Minister of State at the Foreign Office, as "the first hopeful sign" from a Government which blacks had come to regard as one of the staunchest supporters outside South Africa of the apartheid system.

"I hope it means that the British Government is beginning to see the situation in South Africa from a different perspective," he said.

But he rejected the idea that Sir Geoffrey Howe, the Foreign Secretary, should visit South Africa for "talks about talks". He would be wasting his time and "might as well stay at home".

The ANC was now clearly emerging as the organization with widespread popular support, he said. He was critical of attempts by Western governments to nominate more "acceptable" black leaders, like Chief Gatsha Buthelezi.

Church split on calls for disinvestment

By Nicholas Beeston

Differences emerged yesterday within the Church of England over its policy towards South Africa, with the Church Commissioners defending their investments there in the face of growing calls for disinvestment.

During its annual general meeting, a spokesman for the body, which controls the Church's finances, said that for the time being there was no question of the Church withdrawing its investments in companies with holdings in South Africa.

The spokesman also defended Church investments in 11 large firms which were accused of paying "poverty wages" to black workers in a report released yesterday by the Church-backed Ethical Investments and Research Information Services.

In the last month the Archbishop of Canterbury, Dr Robert Runcie, has made repeated calls for a tougher policy against South Africa.

Britain faces sanctions pressure at summit

From Richard Owen, Brussels

After weeks of manoeuvring both within the Cabinet and in the European Community, Mrs Margaret Thatcher and Sir Geoffrey Howe come under pressure today at the EEC summit in The Hague to agree to some form of sanctions against South Africa.

Britain hopes that other topics, such as the future of nuclear energy in the Community and British-backed proposals for economic and social policies, will not be pushed aside. But the summit comes at a time when the EEC is grappling not only with how to react to events in South Africa but also with tensions between Greece and Turkey.

EEC Foreign Ministers are meeting early this morning before the summit in a last-ditch attempt to hammer out a compromise on South Africa.

Chancellor Kohl of West Germany and President Mitterand of France share Mrs Thatcher's sceptical view of sanctions but want a show of EEC unity, officials said.

Probable measures include a ban on South African fruit and vegetables and on South African uranium imports, although Mrs Thatcher is re-

portedly still reluctant to back either of these.

Diplomats say the most likely compromise is a package of limited economic sanctions and "positive measures", such as aid to black opposition groups. But above all, officials point to the need for an EEC dialogue with Pretoria, possibly in the form of a mission to South Africa led by Sir Geoffrey Howe, who takes over the presidency of the EEC Council of Ministers next Tuesday.

The summit has a full agenda. It includes energy policy in the wake of the Chernobyl accident, future trading relations with the US in view of imminent trade disputes with Washington, the completion of the internal market, moves to make the EEC more relevant to its citizens through the concept of People's Europe, and drug-taking among the young.

The full presidency handover to Britain could be disrupted not only by the sanctions issue but also by objections from Mr Andreas Papandreu, the Greek Prime Minister, to plans for reviving the EEC's association agreement with Turkey.

Police arrest congregation during service

By Paul Valley

More than 500 people from a South African church congregation are still in detention more than 10 days after their arrest by police who burst into a church service in Cape Province, according to reports which have reached Amnesty International.

This is the second account of the arrest of an entire congregation during a service on June 16 to commemorate those who died in the Soweto uprising 10 years ago. The first report - of the detention of more than 200 people at a service in Elsie's River - was confirmed by the South African Government two days after news reached London.

The latest report is of a raid on a church in the black township. The location, at Graaff-Reinet, some 600 parishioners were seized by police who surrounded the Apostolic Faith Church towards the end of the service.

The police entered the church just as the congregation began to sing a hymn.

Later, 100 members of the congregation, mainly children under 14 and people over 50, were released.



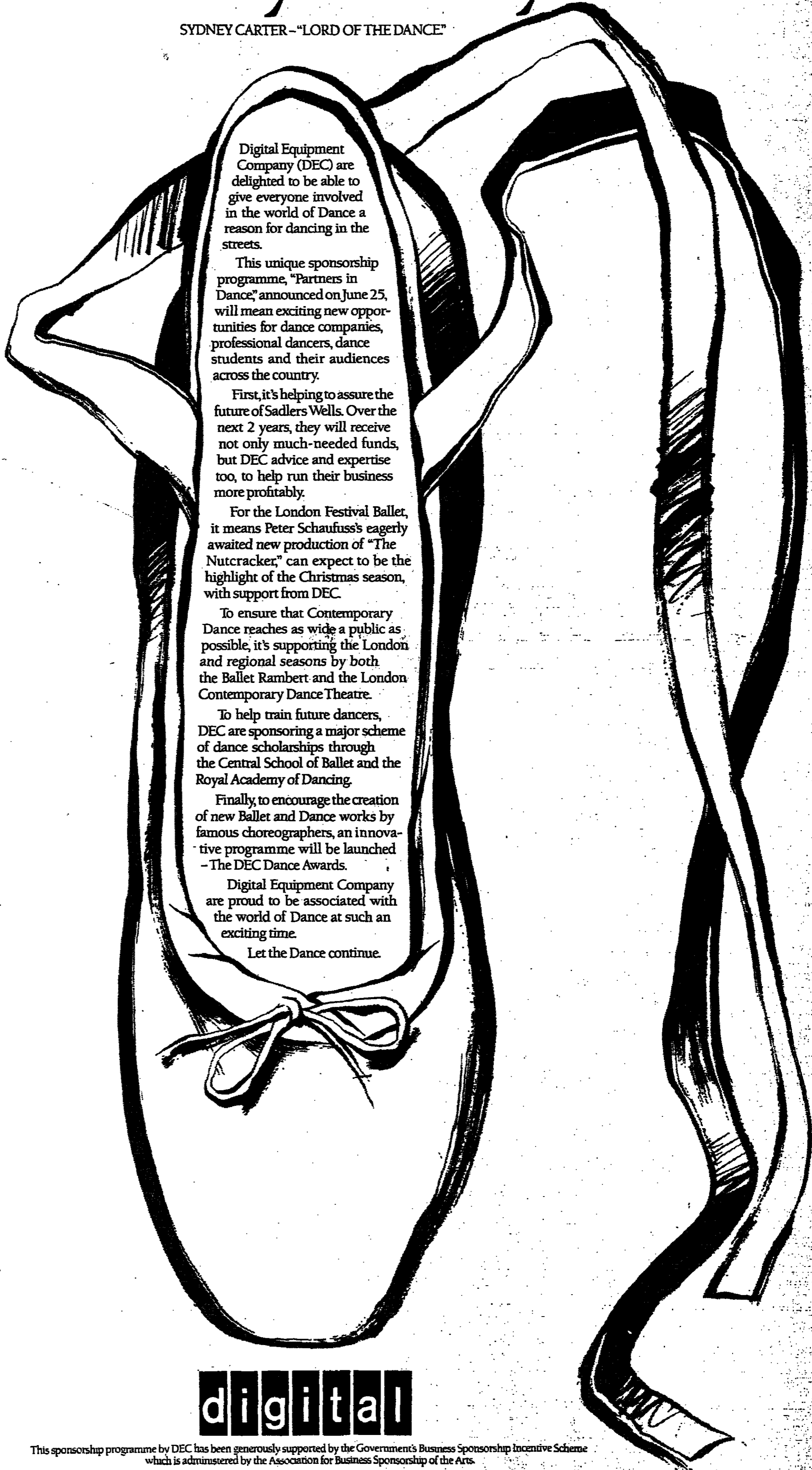
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الجمعية الوطنية للترويج للثقافة والفنون

COMMENTARY



Geoffrey Smith

Why has not more attention been paid in this country to President Reagan's remarkable speech on disarmament at Glassboro last week? The most obvious explanation is that it is rather difficult to know exactly what to make of it.

Here was the President responding in most positive fashion to Mr Gorbachev's latest disarmament proposals, just three weeks after indicating that the US was unlikely to abide by the Salt 2 treaty after the end of the year.

Then it was being said that Mr Reagan had given up hope of an arms control agreement. Now he is speaking of a possible "turning point in the effort to make our world a safer and more peaceful world".

The President certainly does not do things by halves. He has an instinct for rhetorical overkill which is liable on occasion to be as perplexing to his friends as to his adversaries. It is not even as if Mr Gorbachev's proposals were now consistent with Mr Reagan's vision of how to protect America.

"We cannot accept these particular proposals without change," the President declared, "but it appears that the Soviets have begun to make a serious effort." This implies that their ideas are at least moving in the right direction. Yet an integral part of the Soviet package is that the Anti-Ballistic Missile Treaty should be strengthened so as effectively to prevent, or at least to delay for many years, the deployment of SDI.

Mr Gorbachev is offering deep cuts in strategic nuclear arms, provided that the US agrees to extend to at least 15 years the notice that either side would have to give before withdrawing from the ABM treaty. This would permit SDI research to go ahead, but not deployment so long as the treaty was in force.

Reaffirming faith in SDI concept

Yet elsewhere in the Glassboro speech Mr Reagan was reaffirming his faith in the most ambitious concept of SDI. Today's research, he claimed, "might one day enable us to put in space a shield that missiles could not penetrate - a shield that could protect us from nuclear missiles just as a roof protects a family from rain".

That does not sound like the language of a man who is contemplating a compromise on SDI deployment. So there is a logical inconsistency in a speech which at the same time refers encouragingly to proposals that depend on such a compromise.

Why then did Mr Reagan say what he did? The uncharitable view will be that he has not taken on board the full meaning either of Mr Gorbachev's proposition, or of his own words, or possibly both. It is not, after all, the first time that the President has clung firmly to incompatible objectives.

But it is too easily assumed, especially on this side of the Atlantic, that such an accomplished politician does not know what he is doing. I believe that the President was concerned not with the specifics of negotiation but with sending a political signal.

When subjected to close logical scrutiny the speech does not hold together. I suspect, however, that it had a broader purpose. The virtual abrogation of Salt 2 did not have a favourable reception either in the US or abroad. Many Americans are sceptical of his intentions. It therefore put him on the wrong side politically of the arms control issue.

Sending a message loud and clear

What he has been trying to do now has been to correct that impression. He has been sending out a message loud and clear that he is still committed to the pursuit of arms control, that he wants a second summit with Mr Gorbachev and that he remains enlisted in the ranks of the optimists. It is a message directed no doubt in part to the Soviet Union: Mr Reagan does not want the Geneva negotiations to collapse. But it is also presumably directed to the American voters who will be going to the polls in the mid-term elections in November.

This does not mean that he is insincere. But his speech should be taken as an expression of goodwill, not as an indication of the progress that has been made. Whether Mr Reagan appreciates it or not, the major obstacles still lie ahead.

Israeli Cabinet finds way to safeguard intelligence secrecy

From Ian Murray, Jerusalem

By nine votes to one Israel's inner Cabinet agreed yesterday on a way to prevent any meaningful investigation into the workings of Shin Bet, the country's intelligence agency. It meant dismissing the agency's director, Mr Avraham Shalom, and granting him immunity from any future prosecution.

The result is not a whitewash, but a procedural device to silence everybody concerned so that no evidence can be forced out which might endanger national security.

In order to emasculate any possible inquiry, the help of President Herzog had to be obtained. The President has largely ceremonial powers, but he does have the right of granting amnesty and, according to one reading of the law, he is entitled to grant this to someone who has yet to be tried and convicted.

This interpretation was, in fact, successfully challenged a year ago by the then Attorney General, Mr Yitzhak Zamir, who insisted that there could be amnesty without a prior conviction. He gave this ruling when members of the "Jewish Underground" were put on trial for bombing Palestinian leaders and Arab targets. Since their conviction, several of the 25 who were sentenced have been released from jail with the help of presidential clemency.

In the case of Shin Bet, the amnesty has been granted

specifically to Mr Shalom, who has been in charge of the agency since 1980 after a distinguished career as an undercover agent. He had reportedly offered his resignation several weeks ago in an effort to end publicity about the affair, but this offer had been turned down by Mr Shimon Peres, the Prime Minister, who has a very high personal regard for him.

In offering his resignation, Mr Shalom has in no way confessed to having ordered the murder of two Palestinian bus hijackers, or of subsequently engineering a cover-up of the truth before two official inquiries. He has stepped down only because the publicity given to his name has meant that he has lost his cover - and thus his usefulness - as head of what is meant to be a top secret agency.

The same kind of amnesty has been granted to five other Shin Bet staff, including two legal advisers who were involved in preparing the case for the two official inquiries. These five, however, keep their jobs as they are unknown to the outside world.

For the moment no new appointment has been made to run the agency and there will certainly be no publicity when the post is eventually filled. Mr Shalom, however, is expected to be given a senior security job in the Prime Minister's private office and

can expect to remain there after Mr Yitzhak Shamir takes over as head of the government in October.

Politically, the outcome has brought predictable angry criticism from the left and satisfied comments from the right inside the Knesset. Mrs Shulamit Aloni, of the Citizens' Rights Movement, was bitter at the way the President had been used to solve what she considered was a political problem. "Mr Peres will become known as the man who turned the rule of law into the rule of rulers," she said.

On the right, Mrs Guela Cohen, of the Tehiya Party, welcomed the fact that finally there was an end to efforts to use the law wrongfully to investigate the Shin Bet and the Mossad (secret services) - organizations which, she said, a country in a permanent state of war needed in order to exist.

Ultimately there is unlikely to be any immediate trouble for the Government in the Knesset, with the Likud coalition happy with what has happened and the Labour Party uneasy but unwilling to make an issue out of something where public sympathy, according to opinion polls, lies with the secret services.

The one thing to emerge from the affair so far is a new special committee of jurists and security personnel who will be required to learn the lessons of what happened on this occasion and to set up future procedures of operation for Shin Bet.

Since the whole cover-up was originally exposed by press photographs that were taken at the time of the hijacking, it is thought highly probable that the new committee will insist on less co-operation being given to the media in future incidents.

The events which turned a Palestinian hijacking into an Israeli political scandal unfolded as follows:

April 12 1984: No 300 bus hijacked by four Palestinians on the Gaza Strip.

April 13: Two hijackers, captured after the bus was stormed by Israeli troops, die in Shin Bet custody. Press photographs show the official version that the two were seriously injured to be untrue. Official inquiry set up under Major-General Meir Zorea.

May 28: Zorea inquiry finds the two "died at a later stage" and recommends a judicial inquiry.

August 6 1985: Report of commission by state attorney Yona Blattman recommends that the commander of Israeli troops at the hijack scene,

Brigadier-General Yitzhak Mordechai, should be tried for using undue force, and for improper conduct in treatment of the prisoners.

October 12: Military court clears General Mordechai. The Attorney General, Mr Yitzhak Zamir, begins inquiries to discover the true facts of the Palestinians' deaths.

May 25 1986: The Cabinet refuses to suspend Mr Avraham Shalom, the Shin Bet director, when the Attorney General insists on the police inquiry into the death and subsequent cover-up.

June 1: Mr Zamir replaced as Attorney General by Mr Yosef Harish.

June 25: Mr Shalom resigns, having been granted amnesty from any prosecution.

Russia admits to Aids victims

From Diana Geddes, Paris

The Institute of Virology in Moscow is currently treating 17 Aids patients. Professor Victor Zhdanov, head of the institute, has told a three-day international conference on the Acquired Immune Deficiency Syndrome which ended here yesterday.

It is believed to be the first time that a Soviet figure has admitted the existence of the disease in the Soviet Union. Professor Zhdanov reported that three other centres in Russia were treating Aids patients.

The first Aids case in the Soviet Union - that of a 14-year-old girl - had been identified in September 1984, Professor Zhdanov said. All blood donors were now being systematically tested for the virus.

A glimmer of hope in the attempt to find an eventual treatment for Aids was given by an American team who reported on research into bone-marrow transplants, lymphocyte transfusions and an anti-viral drug.

Dr Anthony Fauci of the National Institute of Allergy and Infectious Disease at Bethesda, Maryland, cautiously described their results as "an important step in the direction of treatment, but by no means a breakthrough".

Dr Fauci told the conference, attended by nearly 2,000 scientists, doctors and others from throughout the world, that one Aids patient, aged 34, who had been treated over 10 months, had improved sufficiently to be able to return to full-time work.

Another two patients, aged 25 and 31, had died, however.

All had received bone-marrow transplants from healthy, identical twin brothers with no evidence of the disease.

Professor Claude Griscelli, of the Necker Children's Hospital in Paris, spoke of increasing concern over the contamination of unborn babies by mothers carrying the virus. In May this year, 69 Aids cases among babies had been diagnosed in Europe and 289 in the United States, he said.

Of the 59 babies born to mothers carrying the Aids virus, who had been examined by the Necker Hospital over the past nine months, 13 were found to have the disease, including four who had already died; 14 appeared free of the virus at the age of six months; and the remaining 29 were still too young for a firm diagnosis to be made, Professor Griscelli said.

Forty-two had been born to mothers who were drug addicts, 10 to African or Indian mothers and one to a bisexual partner, while the remaining three were of unknown parentage.

There was good news for policemen who are threatened with being bitten by criminals claiming to have Aids. A study of 180 people earlier, for Aids patients in Canada showed 30 had been scratched or bitten but none had been infected.

Dr Halphan Mahler, director-general of the World Health Organization, reported there were now an estimated 30,000 to 100,000 Aids cases worldwide. Half would die within a year of being diagnosed, he said. A further 5-10 million people were believed to be infected and capable of transmitting the virus.

Athens fears grow of new terrorist attack

From Mario Modiano, Athens

The Greek authorities are stepping up security precautions after receiving intelligence from several sources about an impending attack by Middle Eastern terrorists against British, American and Italian targets in Athens.

Security was tightened a week ago at British premises in Athens at the request of the British Embassy. Italian premises here are also heavily guarded after last Thursday's bomb attack against the Italian Chamber of Commerce and the discovery of a bomb at the Italian consulate.

Since Sunday the alert has been extended to possible American targets.

The alert came as the Greek Government redefined its position on international terrorism after causing many raised eyebrows in Washington and other Western capitals.

A government spokesman said Greece condemned acts of violence committed by liberation movements outside the territories they claimed, especially if they involved innocent victims.

The Greek Government's rhetoric on the subject seems to be at variance with its practice. Western counter-terrorism experts say they receive the fullest co-operation from the Greek authorities.



The Pope has a special word for one-month-old David Michael Arvidson from New York, who attracted the Pope's attention yesterday as he toured St Peter's Square in his open Jeep.

Zimbabwe seizes customs men again

From Jan Raath Harare

Disconsolate lawyers yesterday returned to the High Court here to make their next move in an apparently futile bid to secure the release from detention of two high-ranking customs officers.

Mr John Austin, aged 36, and Mr Kenneth Harper, aged 43, were driven to Harare's central police station late on Tuesday after a five-hour siege by secret service agents of the lawyer's office in which they had locked themselves.

The siege began shortly after the supreme court confirmed that the latest order for their detention was illegal. They were released only to be trailed by Central Intelligence Organization officers with new instructions for their detention without trial.

After several angry confrontations with CIO officers, the attorney representing the men allowed a senior intelligence agent into the locked office.

He persuaded Mr Austin and Mr Harper to return to Chikurubi prison, saying he had been instructed that they were to be re-arrested immediately for spying and being involved in subversive activities.

Yesterday the two men won an injunction from Mr Justice Barnabas Samatta ordering Mr Emmerson Munangwa, the Minister for Security, to state why the new orders - which their lawyers have not yet seen - should not again be regarded as illegal.

Failure to answer adequately by tomorrow morning will result in another release order.

Since late February, the Zimbabwe judiciary has ruled in many cases that there has been insufficient grounds for detention. Such detentions are rapidly becoming the nation's most controversial human rights issue.

Blow to Alabama liberals

From Christopher Thomas, Washington

The Wallace era in Alabama has abruptly ended, ushering in a new pattern of politics that could have wider repercussions for racial harmony in the state.

After a bitterly-fought primary battle, Mr Charles Graddick, a conservative who has the unqualified endorsement of the Ku Klux Klan, narrowly won the Democratic nomination on Tuesday for governor in November's elections.

Governor George Wallace, latterly a liberal, who was

persuaded by the opinion polls it was time to retire, hoped to establish a dynasty through his protégé, Mr Bill Baxley, the state's Lieutenant-Governor. Mr Baxley's defeat took most people by surprise.

Mr Graddick, Alabama's attorney-general, declared he had God on his side and had won through "blood, sweat, tears and money". He is likely to defeat Mr Gay Hunt, the Republican contender.

There has not been a Republican governor since Reconstruction. Democrats have

held their grip on state offices for more than a decade by creating a coalition of blacks and whites.

But Mr Graddick virtually shunned the black vote. Indeed, some blacks and liberal whites accused him of promoting racial divisions. Mr Baxley, by contrast, courted the black vote.

Mr Graddick won by capturing the support of registered Republicans, although a fierce legal battle was launched by his opponents to try to limit voting to registered Democrats.

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Millions to pay for 'crime' they won't commit.

During the next session, the Government intends to introduce a Tape Levy. This presumes that everyone who buys blank tape will be guilty of an offence against copyright law.

In fact, it's worse than that. Not only is guilt presumed, but sentence is passed.

Even if you only use blank tapes to record your own voice or your own programs, you are about to be fined.

If you do use tape to keep your records in mint condition, you may technically be infringing our outdated copyright laws. But are you really offending the spirit of those laws, especially since

you've already paid for the right to listen to your music any number of times?

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Court appeal wins time for death sentence Australians

From M. G. G. Pillai, Kuala Lumpur

Hopes grew yesterday that a British-born Australian on Malaysia's Death Row will not hang this week as the High Court meets here this morning to hear arguments for an urgent stay of execution.

Kevin Barlow, aged 29, and his accomplice, another Australian, Brian Chambers, aged 28, face imminent execution after clemency petitions were rejected last Saturday. They were convicted under Malaysia's tough laws which stipulate a mandatory death penalty for drug trafficking, and would be the first Westerners to be hanged in Malaysia for drug offences.

Their hanging was to have taken place today on a lorry-mounted gallows at Pudu prison, Kuala Lumpur.

Malaysia has so far sentenced 151 men and women to death and another 203 to life imprisonment for drug trafficking. So far 36 have been executed, including Singaporeans, Indonesians and Thais.

Of those on Death Row, 25 are foreigners, of whom only two — Barlow and Chambers — are white, but awaiting trial are an Englishman, a West German, a New Zealand woman and her son, all of whom will be sentenced to death if convicted.

Derrick Gregory of Richmond, Surrey, arrested in October 1982 for possession of heroin, has been held on remand ever since. Barlow and Chambers were arrested in November 1983, but were not tried until last July.

While legal arguments go on, Barlow and Chambers are visited daily by their mothers, brothers and sisters, who have flown from Australia. Mrs Barlow has told reporters that her son has discussed funeral arrangements and expressed a wish to be buried in Australia.

There is no particular interest here in the fate of the two men, especially after reports from Australia that they were allegedly couriers for a drugs syndicate in West Australia.

There is also little interest here in an Australian suggestion that the two serve their sentences in Australian jails, should the death sentences be commuted.

The growing view here is that they be hanged without delay.

If for any reason the two do not hang, it is only a matter of time before a white man is hanged. In Malaysia anyone caught with 15 grammes of heroin or more faces a mandatory death sentence on conviction, since he is deemed to be a drug trafficker.

31 executed in China

Peking (AFP) — Thirty-one criminals were executed yesterday in China's largest mass execution since it launched a widely publicized drive against crime in 1983.

The executed prisoners were all men aged between 19

and 35. They were killed by China's method of a bullet in the neck. Six were convicted murderers. Others were guilty of rape or armed robbery. A store manager aged 22 and a 21-year-old employee were condemned for stealing



Actress Raquel Welch raises her arms in victory after being awarded \$10.8 million (about £6.9 million) for unfair dismissal from the film *Cannery Row* (Reuter reports from Los Angeles).

The 45-year-old actress, who rose to fame as a bikini-clad cave woman in *One Million Years B.C.*, contended that Metro Goldwyn Mayer (MGM) executives replaced her with Debra Winger in the John Steinbeck classic because they needed a scapegoat for the film's

budget overruns. "It was devastating to me," she tearfully told the Los Angeles jury during the four-week hearing. "I felt my professional life was over."

The studio, which has said it will appeal, maintained she was dismissed from the 1980 film, which also starred Nick Nolte, because she refused to follow instructions and insisted on applying her make-up at home.

Paraguay police attack exile

Asunción (Reuter) — Police at Asunción airport beat up the exiled Paraguayan opposition leader, Señor Domingo Laino, as he made his fifth attempt to return home, and attacked the former US Ambassador, Mr Robert White, who was escorting him, witnesses said. "Laino fell to the floor and even then he was subjected to

a brutal beating. I think he had two broken ribs," Señor Roberto Asiain, a Uruguayan deputy also accompanying the exile, told reporters at the airport. Mr White said he, too, had been beaten with truncheons by plainclothes police. He flew with Señor Laino from Montevideo as the exile tried to return to Paraguay in

defiance of a ban imposed by the Government of President Alfredo Stroessner. Señor Laino was exiled in 1982. He has made four previous attempts to return home to stand trial on charges, including that of having contacts with the guerrillas who killed the former Nicaraguan leader, Anastasio Somoza, in Asunción in 1980.

Sri Lankan peace plan backed by Gandhi

From Vijitha Yapa Colombo

President Jayewardene of Sri Lanka yesterday told opposition representatives that Mr Rajiv Gandhi, the Indian Prime Minister, was happy about the island's proposal for devolution — put forward in a bid to end the country's continuing unrest.

At a conference with representatives of eight political parties, Mr Jayewardene said Mr Gandhi had written to him, saying he hoped the proposal would be implemented in full.

Mr Jayewardene said the unit of devolution would be the provincial council with an elected chief minister. The port of Trincomalee, in the eastern province, however, would be excluded from any area of authority.

He said the Bill to give legislative power for the provincial council would be in effect shortly.

"Sri Lanka is a mighty racial, mighty religious country. Let the past suspicions of these different groups be now forgotten to secure a better future for all," the President appealed to the opposition parties.

He asked them to submit any suggestions about the proposal to him by July 11.

Mr Jayewardene announced that a political parties' conference would be held daily from July 15 to July 18 to study the devolution proposal in detail.

Just hours before yesterday's conference, 16 civilians were killed and 57 people injured in three separate landmine explosions in the Northern and Eastern provinces.

All those who died were travelling in a van, belonging to the assistant government agent's office, in the Trincomalee district.

García says troops may have killed up to 40 prisoners

Lima (Reuter) — President García said Peruvian troops may have shot dead up to 40 Maoist guerrilla inmates who surrendered after prison riots last week.

He ordered the arrest of those responsible, but said in a television speech on the military action to crush riots at three Lima jails that his Government had to prevent excesses.

"Initial investigations imply that in the prison of Larigancho an undetermined number of prisoners, maybe 30 or 40, were shot dead by members of the Republican Guard once they had surrendered," the President said.

"I have ordered the imprisonment and trial of the chiefs, officials and personnel of the Republican Guard who, after the surrender, went on brutally to annihilate the subversives."

The military has said 124 alleged members of the Maoist Sendero Luminoso (Shining Path) guerrilla group were killed in the battle to retake Larigancho jail.

Unofficial estimates said up to 300 guerrilla inmates died in the fighting for control of Larigancho and the island prison of El Frontón. Western diplomats said they had heard estimates of 1,000 dead.

Opposition sources said all

Sendero guerrillas in Larigancho had died. They said the operation was conducted by commandos from the Army and the Republican Guard, a 14,000-strong paramilitary unit that protects borders, state installations and prisons.

President García ordered a military inquiry into possible excesses at Larigancho after heavy pressure from Socialist International, a world grouping of Socialist and Social Democratic parties meeting in Lima at the time of the rebellions.

A left-wing opposition leader, Senator Javier Diez Canseco, has accused the military of executing about 60 inmates at Larigancho after they surrendered.

The Government charged that Sendero, whose six-year insurgency has cost almost 8,000 lives, staged the prison riots to sully the image of Peru during the Socialist International congress.

In Ayacucho province, the Andean zone where the rebel group started, Shining Path guerrillas hung coffins of President García and soldiers with signs promising revenge.

More than 7,500 people have been killed since the Shining Path began trying to overthrow Peruvian governments six years ago.

Voters in Sicily reject anti-Mafia crusaders

From Peter Nichols, Rome

Five members of the 11-man anti-Mafia commission — including the chairman, deputy chairman and secretary — were among the defeated candidates in Sunday's regional elections in Sicily.

According to Signor Angelo Ganazzoli, the Socialist who presided over the commis-

sion, his defeat was explicitly due to his anti-Mafia activities. Even members of his own party put obstacles in his way.

Other candidates outside the commission who had campaigned against the Mafia also did badly. Signor Alfredo Galasso, a Communist judge, failed to win a seat.

Yugoslav party congress Chorus girls vie with tired slogans

From Richard Bassett Belgrade

The 13th Yugoslav Communist Party congress opened here yesterday with all the cumbersome rhetoric associated with established Eastern European congress rituals.

Hours were spent introducing and applauding delegates and when finally the party chairman, Mr Vidoje Zarkovic, delivered his opening report — a turgid 60-page speech — it brought little joy to those who hoped the congress would express many Yugoslavs' desire for radical change.

Although the speech was critical of the country's economic performance, it underlined the difficulties of radical surgery.

No effective remedies were proposed, though bureaucracy and nationalism were singled out as scapegoats for some of the country's economic ills.

Despite rousing singing of "The Internationale", led by a group of chorus girls, which initiated the day's proceedings, the image which remains on the nation's television screens is of prosperous, well-turned-out party officials whose ranks of sombre dark suits are only briefly interrupted by the khaki-and-gold uniforms of the Yugoslav general staff.

Not surprisingly, a recent opinion poll in a Belgrade

denying the existence, not only in Greece but also in Yugoslavia, of a Macedonian minority.

Macedonians constitute one of Yugoslavia's republics and are recognized here as a distinct nation. Mr Papandreou's speech drew a formal protest from Belgrade and Mr Vidic yesterday accused Athens of a "flagrant attack" on Yugoslavia's constitutional order.

Having dealt with the Greeks, Mr Vidic now turned to the Bulgarians, accusing them of also denying the existence of the Macedonian nation and expressing territorial aspirations towards Yugoslavia.

But the congress reserved its most hostile words yesterday for the Albanians. In Tirana, capital of Albania, there were not only territorial aspirations, "unconcealed" according to Mr Vidic, but also open support for the counter-revolutionary Albanian separatists within Yugoslavia's autonomous region of Kosovo.

Tirana has repeatedly and formally denied any desire for territorial aggrandisement at Yugoslavia's expense.

Tirana, for its part, has accused Belgrade of delaying construction of the railway between Scutari and Titograd, linking Albania with the rest of Europe by rail, but the Yugoslavs deny putting economic pressure on Tirana.

Kenya and Tanzania put accent on trade

From Charles Harrison, Nairobi

A three-day state visit to Kenya this week by President Mwiriyi of Tanzania has illustrated how relations between the two countries have improved since 1983, when their joint border was reopened after being closed by Tanzania for more than six years.

Mr Mwiriyi succeeded Dr Julius Nyerere, who resigned from the presidency last November. He has had formal talks here with President Moi of Kenya, and the two leaders emphasized their wish for

continued close links and for stronger trade relations.

The two leaders emphasized their commitment to East African co-operation, though there is no practical hope of reviving the East African Community, which linked their countries with Uganda until 1977. It was disagreement about the operation of the Community, with Tanzania accusing Kenya of dominating East African trade, which led to its collapse in 1977.

Tanzania still has serious financial problems which are limiting its ability to import manufactured goods from Kenya. But Tanzania's prospects have improved following agreement with the International Monetary Fund for substantial assistance in return for a restructuring of the country's economy.

As part of the package, the Tanzanian shilling has been halved in value within a matter of weeks (to 60 shillings to the pound sterling) and further devaluations are expected.



President Mwiriyi toured industries and farms.

Greenpeace ship seized again

Oslo (AP) — For the second time in two weeks, the Greenpeace vessel, Moby Dick, was seized yesterday by the Norwegian coast guard and towed to the port of Vardoe.

The report said the ship was seized after repeatedly violating Norway's territorial

waters. On Tuesday, Moby Dick obeyed a coast guard order to leave for international waters after trying to hinder seven Norwegian whaling vessels.

But early yesterday the ship returned to territorial waters and was seized by a coast guard ship.

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SPECTRUM

The man who escaped from his image

THE TIMES PROFILE

GARRET FITZGERALD

The Taoiseach was in a hurry, rushing out of a meeting with visiting newspaper correspondents to be in time for the start of that day's parliamentary business.

It is difficult to think of many other Prime Ministers who would cheerfully tell this story to a clutch of complete strangers, and with so little guile.

He has spent a good deal of time in the later part of his career suppressing his niceness and accessibility in order to seem less of a garrulous, absent-minded professor and more of a tough and worldly statesman.

His image on more serious matters has improved with time. He now makes fewer forced errors and his long-term aims appear as part of a more coherent strategy than they once did.

FitzGerald celebrated his sixtieth birthday last February and next year will mark 10 years at the head of his party.

an election tomorrow, he would at least go down as the man who signed the Hillsborough Agreement with Margaret Thatcher.

But he has not fought his way out of the vicious economic circle which has crippled several recent governments.

A computer programmed to deliver the perfect political pedigree could hardly have improved on FitzGerald's parentage.

FitzGerald has not been shy of using his impeccably republican-plus-northern-connections ancestry as an advertisement for his willingness to understand northern unionists.

Desmond went into politics, eventually serving as foreign minister in the Free State government.

He made his name at Aer Lingus before becoming an economic consultant and journalist.



paing bus, not to mention opinion poll statistics in front of him. They had discovered to their cost that the arithmetical digression which would then engross their party leader could wreck a whole day's schedule.

He entered the Dail in 1969 at the age of 43 and became Foreign Minister in the Fine Gael-Labour coalition four years later.

ing one search for a President of the EEC Commission, the British asked FitzGerald if he would be interested in seeing his name put forward.

He took over from the grey, cautious Liam Cosgrave in 1977; two years later, Charles Haughey acceded to the leadership of Fianna Fail.

and thrust, particularly against an opponent as stylish as Haughey.

He made an idiot of himself with opaque remarks about Haughey when he became his party's leader.

tic zig-zagging and wriggling during the eventual, bitter campaign on the amendment.

For a time, Haughey rode high on a combination of international borrowing and euphoria created by his successful summit meeting with Mrs Thatcher about Northern Ireland in December 1980.

FitzGerald's periods in government have concentrated on three targets: social reform, Northern Ireland and the economy.

His ambitions in social reform and in policy towards Northern Ireland are inseparable.

BIOGRAPHY

- 1926: Born February 9, in Dublin. Educated University College and King's Inns
1946: Called to the Bar
1947: Joins staff of the Bar
1958: Becomes research assistant, Trinity College
1959: Lecturer in Political Economy, University College, Dublin
1968: Enters Senate
1969: Enters Dail
1972: Publishes Towards A New Ireland
1973: Becomes Foreign Minister
1977: Elected leader of Fine Gael
1981: Forms coalition government
1982: March, becomes leader of the opposition. December, forms present coalition government
1985: November, Anglo-Irish Agreement signed

rapidly: a richer, less insular and urban society has grown alongside, less ready to subscribe to traditional pieties.

Influenced by the Catholic philosopher Jacques Maritain, who argued for greater pluralism in Catholic societies of the future, FitzGerald has been working for some years towards slow separation of church and state.

Not all of this has gone his way - the abortion referendum was a disaster - but he has pushed through more liberalizations of the law on contraception and stands a fair chance of seeing a tentative measure of divorce introduced by today's poll.

The best that can be said for his policy towards Northern Ireland is that it has been pursued with some stability and consistency, producing modestly useful results.

His silence was the wisdom of a matured politician. The Irish perhaps view the agreement more sceptically than the mainland British, being more keenly aware of the toughness of the problem.

George Brock

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The art of sensible drinking, which allows pleasure without pain, is being advocated increasingly by experts.

Britain is spending £35 million a day on alcohol, and the huge daily round is getting bigger. We now drink almost twice as much alcohol as the nation did in the 1950s, and at just about half the cost in real terms.

What is different about the latest style of the warning message is that it is being aimed largely at those of us who think we know better: that seemingly safe and inoffensive majority known as 'moderate drinkers'.

As Britain's doctors call last orders on our drinking habits, Thomson Prentice pours a round of sensible measures

Table with columns for BEERS AND LAGERS, CIDERS, TABLE WINE, and SHERRY, listing units of alcohol for various drinks.

Measure for measure: keeping your alcohol intake in check

This amiable and sociable group is most responsible for the 240 per cent increase in wine drinking, and the 95 per cent rise in spirit drinking, since 1962.

The Royal College of Psychiatrists recommended, in 1970, a maximum limit of eight drinks a day, or 56 units of alcohol a week.

Dr Jonathan Chick, a consultant psychiatrist and co-author with his wife Jo of Drinking Problems, believes physical damage from alcohol begins to occur in men taking more than 21 units a week.

Alcohol Concern. Don Steele, director of Action on Alcohol Abuse, says: 'Any man drinking more than four pints a day is going to do himself some physical harm.'

The Health Education Council recommends 'two or three pints, two or three times a week' as the safest course.

Heavy drinking sessions are more associated with physical damage, particularly to the stomach, than regular tipples of smaller amounts.

Think - and drink - in units. Set a daily or weekly maximum, and avoid the temptation to drink to that limit.

Face your drinks. Your liver can only deal with one unit of alcohol an hour.

Don't get into buying rounds: you'll end up swallowing more than you intended.

If you are drinking at home, try to be less generous with the measures, and don't force too much on your guests, who may be too polite to argue.

Drinking Problems is published by Churchill Livingstone at £3.95.

The Art of Sensible Drinking, available from Legat and General, Temple Court, 31 Queen Victoria Street, London, EC4N 4TP, price £6.

Tomorrow One step ahead: Second marriages mean more step-parents. How do they handle the 'wicked stepmother' myth?

CONCISE CROSSWORD NO 986

Crossword puzzle grid with clues for Across and Down words.

SOLUTION TO NO 985: ACROSS: 1 Judas; 4 Schism; 7 Sick; 8 Agrippa; 9 Credible; 13 Pen; 16 On terrors; 17 Fair; 19 Opposite; 24 Societies; 25 Fair; 26 Wampum; 27 Toledo.

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BOOKS

Fifty years on the Guerra of Books

Antony Beevor

THE SHALLOW GRAVE By Walter Gregory... IMAGES OF THE SPANISH CIVIL WAR Introduction by Raymond Carr... THE SPANISH CIVIL WAR By Paul Preston... THE SPANISH COCKPIT By Franz Borkenau

History is seldom tidy. Even its more obvious patterns usually prove fragmented, yet the instinctive temptation to form schematic views will always be with us.

Partly reflecting the old rivalries, three general tendencies can be identified amongst writers favourable to the Republican side: those basically loyal to the Communist version; then, what one might call the "social democrat school"; and finally a disparate band of liberal or left libertarians.

Walter Gregory's account of life as a young Communist among the unemployed and in the International Brigades reveals little new. A worthy, humane book, it is written with a strong working-class sense of fair play, yet gives only half the story.

The Spanish Cockpit by the Austrian sociologist Franz Borkenau is a sympathetic yet honest study of the social revolution. It is one of the few works from the period to become a classic.

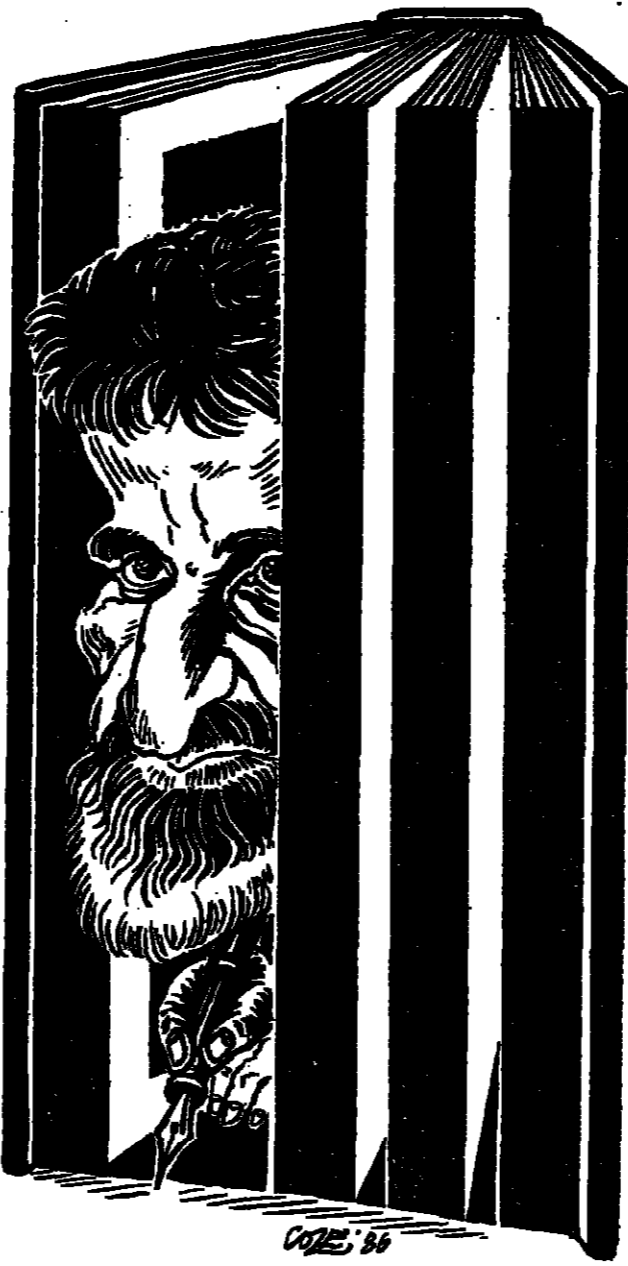
sent a problem. The amount he manages to cram in is impressive, but that does not make it easy to read. Their analysis of the Republic's situation could be summarized as follows. The governmental collapse of July 1936 necessitated tough measures to restore order and provide an effective defence against the rebel advance.

When this thesis is extended beyond the spring of 1937, several seams come under strain and the odd button begins to pop. For example Preston's view - "it is difficult to deny the military achievements of the Communists" - cannot be maintained into that disastrous sequence of offensives, which eventually destroyed the Republic's capacity to resist.

At first the idea was to take pressure off the Valencian front, yet a fortnight before the attack, the Nationalists had been fought to a stand-still in what was the Republic's most cost-effective battle of the war.

Dissident Afrikaner voice

Peter Ackroyd reviews the prison writing of a defector from the tribe



END PAPERS By Breyten Breytenbach Faber, £12.50

This book has come at the right time. Now that the miasma of outrage and rhetoric obscures South Africa, who better to penetrate it than a white Afrikaner? Especially an Afrikaner who realizes that, like the Chateau de Chillon or the Black Hole of Calcutta, South Africa has become both "symbol" and "reality".

It is not surprising, then, that End Papers should be a collection of essays and lectures, most of them polemical or analytical in intent. The general theme can be summarized thus: the white government of South Africa is determined to retain power, and it will do so through a potent combination of subterfuge and oppression.

Concessions may be made in the apparent dismantling of apartheid, but these will be merely camouflage, and, if South Africa represents Western culture or Western interests, it is only in the act of betraying them.

is no disparagement of his role as a radical Afrikaner to note that these attitudes are now commonplace: most of the essays in this collection could have been written by someone who had never visited, let alone inhabited, the country in question.

Modern morality in verse 'n worse

FICTION

Gillian Greenwood

THE GOLDEN GATE By Vikram Seth Faber, £9.95 THE WIDOW BIRD By Rosamond Ridley Piatkus, £9.95 PERSEPHONE By Jenny Joseph Bloodaxe, £12.95

Northern California seems at first an unlikely spot to inspire an heroic endeavour in ten trapezoids over thirteen cantos. Yet, on further thought, this archaic medium does rather well in supplying a witty veneer to the aggressive eccentricity that lies at the true heart of San Francisco.

In The Golden Gate, Vikram Seth has written a long and enjoyable narrative in verse, which chronicles the love lives of a group of friends in and around San Francisco. It is also a morality tale in which a young man with "yuppie" ambitions (Young Upwardly-Mobile Professional) dares to flout the laid-back liberal conventions of his contemporaries.

The author is clearly partial. Yuppies John is an unpleasant character with a short temper and no imagination. His one-time friend, Phil, anti-nuclear protester and drop-out, is much more human and has all the best lines.

The author acknowledges his inspiration as Pushkin's Eugene Onegin. The book is an ambitious exercise and impressively well-executed. It is also a great pleasure to read.

The social realism of The Widow Bird is more redolent of the 1960s (as is that truly awful title). The jacket blurbs itself calls attention to the novel's affinity with the early Margaret Drabble.

Everyday events build slowly to a reassembly of existence, illuminating the basic components of domestic life. There is, however, an overload of melodrama that works less well.

in a muddled and unconvincing attempt at a Greene-esque sub-plot involving faith, formation, and the Catholic Church. The widow rather dominates everyone else in the novel, except for a delightful portrait of her son Daniel, and a likeable colleague, Chrissie, fat and fecond, whose amorality almost balances the book's woolly theology.

Grief and loss are the subject of the first third of Jenny Joseph's Persephone, an experimental combination of prose and poetry, which uses the myth of Persephone and Demeter to look at the rhythms of life for today's Everywoman.

The prose pieces, which have no real narrative connection, are often monologues or confused dialogues, with few clues given to character. The author explains in an afterword that in her (well regarded) poetry she has often used voices to allow characters to tell her stories.

This is an effect so very far from the author's intention that one can only conclude that this attempt to infuse myth with modernity has gone badly awry.

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Classic shock tactics on stage

POETRY Robert Nye

Tony Harrison is the gangster of modern English poetry. His energy, his legendariness, his brutality - all these odd qualities can be found demonstrated in the pages of his substantial Dramatic Verse 1973-1985 (Bloodaxe Books, £20). They are odd, of course, only in terms of contemporary taste.

A woman sits in the electric chair like waiting for the drier to dry her hair in the beauty parlour. Soon the State Official will come and pull the switch and energy will fill her skull like the violins of Mahler...

I quote this, from the start of his "Medea" a Sex-War Opera because it gives a good idea of the rough and shocking nature of Harrison's gifts. Only a true poetic subversive. I submit, would want to compare Mahler's music to death by electrocution, but

once encountered the thought can never be forgotten. Similar intellectual shock tactics distinguish and sometimes disfigure the principal things in the book - those versions of Moliere, Racine, and Aeschylus that have been so successful.

Harrison may well be a major dramatic poet in the making. He is certainly a most accomplished transformer of classic works for the modern stage, and while these texts vary in felicity, they all have a verve and a nerve and a robust mix of wonder and disillusion and pity, contained by solid craftsmanship, which make that comparison with Brecht and Villon not ridiculous.

Fiona Pitt-Kethley's Sky Ray Lolly (Chatto & Windus, £3.95) marks the debut of another committed enfant terrible, one presently making

somehow too much of a song and dance about being filthy-minded and female. The title poem, for example, about the poet as a toddler employing an ice lolly to strut on the seafloor mocking an old man, strikes me as mildly amusing, and then modestly moving in its attempt to draw a late feminist moral from the incident:

The world still sees me as a nasty kid usurping maleness. A foul bra! to be smacked down by figures of authority. All things most natural in me, in me are vice - having no urge to cook or clean, lacking maternal instincts.

The fourth and the beginning of the fifth line quoted have real power and honour; but for the rest, while one sympathizes, one must still suspect that Pitt-Kethley's blend of comedy and anger is ultimately banal.

Singing in the rigging

Michael Grosvenor Myer

THE OXFORD BOOK OF SEA SONGS Edited by Roy Palmer Oxford, £9.95

Sea songs have always been one of the most vigorous branches of British folklore, as befits a maritime nation. They represent and reflect the proper pride of the people in fighting and merchant fleets, with equally proper criticism of their conditions.

The tribulations of the pressed man and the qualms of the greenhorn "Ready to bring up guts and garbage" give place to the veteran's pride in victory or his bitter memories of defeat and shipwreck. Particularly memorable are the songs involving survival by cannibalism.

We begin with the Hundred Years War and come up to the 1970s recession in the fishing fleets. Oral tradition, broadside, and some composed songs show all aspects of naval history and naval life. We see as much of Jack ashore as afloat, at leisure as at work. There are rather few shanties. (A shanty is a merchant sailor's rhythmic work-song devoted to a particular shipboard task; no other kind of song is properly so-called; shanty singing was never permitted in the Royal Navy.)

Mr Palmer has gone far in search of material. Seventeenth-Century seamen's wives defend themselves against journalistic attacks on the taking of Whales", full of technical details, has a fine bouncy tune.

Tunes have been supplied "where known". In quite a few cases, though, tunes have been collated from other, often later, versions. In some like "The Dolphin's Return" the connection between text and tune seems tenuous. In others, one knows that versions of the tunes are available, but none is given.

A PRESIDENT MUST BE ABOVE SUSPICION But John Leyden's past conceals a deadly secret...

Advertisement for Duncan Kyle's book 'The Dancing Men'. Features a large illustration of a man in a top hat and a dog. Text: 'DUNCAN KYLE THE DANCING MEN £2.50 PONTANA PAPERBACKS'

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THE UNCIVIL WARRIOR

Tensions are undoubtedly high in Northern Ireland. But what caused Dr Paisley's sudden conversion to the theory that civil war is round the corner...

The shortest answer is that the latest phase of the struggle for political leadership of unionism has still produced no conclusive winner. Ever since the Official Unionists and Dr Paisley's Democratic Unionists, began vying for dominance in the early 1970s...

The centre ground of unionism will always gravitate towards its traditional representatives, the Official Unionists. Dr Paisley has to find his ground on either the moderate or the extremist side of that obstacle. At any given moment, therefore, he can be found being either surprisingly free-thinking or else parading potential paramilitaries in preparation for hand-to-hand fighting.

The speed and frequency of his journeys between these two poles has occasionally confused observers into thinking that Dr Paisley is moving

towards the more pragmatic centre. If there is one safe rule of thumb in judging these volatile manoeuvres it is that if a piece of ground has Dr Paisley's feet on it, it is not in the centre of anything.

Dr Paisley is now, as virtually always, testing the political temperature. Is there a constituency for violent resistance to Hillsborough or will dissent remain mostly peaceful? Unionism is again divided: many unionists were genuinely disgusted at the intimidation and thuggery triggered off by the staging of a one-day protest strike in March. But it is also a deep-seated and widely-held belief in both communities that violence is the continuation of politics by other means...

In this culture, there is a marked shortage of voices to tell Dr Paisley what should be self-evident, that there can be no justification for the violence which he claims to foresee and in doing so helps to encourage. It is particularly ironic that Dr Paisley talked about a "battle" to preserve "our British heritage". It is not

part of our heritage to raise arms against a democratic, elected government.

Unionists such as Dr Paisley claim that the negotiation leading up to the Hillsborough agreement and the abolition of the local Assembly has deprived them of their vote and voice. Even if this claim is taken at its face value - and there is no reason to do so - it could never conceivably justify the civil war Dr Paisley appears to relish.

It throws into sharp relief the old unionist dilemma of finding a measure of influence with the state to which they wish to be united. That influence has been eroded over the years by lack of political movement and a willingness to resort to violence or to threaten it. It is not likely to be restored by frontal assault on constitutional authority. In particular, it is not likely to be enhanced by violence against the police.

There was an appalling irony in the spectacle of Dr Paisley denouncing the unlucky policemen who had hauled him out of the Assembly chamber. Dr Paisley, the vocal scourge of terrorists, was busy wasting the precious time of those who manage the real business of dealing with terrorism.

FREE LIBRARIES

Little is sacred among our time-honoured institutions these days. If they have stood the test of time it often seems to be assumed that something must be wrong with them. But one institution has remained sacrosanct and apparently beyond censure: the public libraries.

Founded in the middle of the last century, they are customarily extolled as open doors to literacy and literature and as making a little, or even a lot, of learning available to everyman, if he wants it. They are seen as a means of transmitting our intellectual heritage from one generation to the next, and as justifying their cost by helping to build a basis for economic growth by giving access to the constantly enlarging flow of information.

Now, however, even the free public libraries have been subjected to attack in a provocative and highly illuminating report, *Ex Libris*, which has just been published by the Adam Smith Institute. Disrespectful it certainly is and it will undoubtedly arouse rage in the arts-and-culture establishment. But it is a healthy and reasoned critique and it deserves to be considered seriously.

From their beginning, public libraries have been funded by the rates, though before and after the first world war their expansion owed much to the private donations of the Carnegie Trust, which totalled some £1.8 million pounds. Until 1964 in England and Wales, and 1972 in Scotland it was purely a matter of local decision whether local authorities used their discretionary power to provide and fund library services. But since then they have had a statutory duty to do so. The report calculates that the cost of the libraries through public funding is now £7 a head for every man, woman and child in Britain.

But the cost is not the sole charge directed against the principle of the free public library. The real criticism is based on what might be called value-for-money principle and on the consequences of the present system. It has, says the report, reduced book purchases and deprived authors and publishers of income to which they are entitled. The expansion of libraries into records, tapes and videos (for which charges are made) has provided unprecedented opportunities for illegal copying, again depriving creative artists of their due royalties. They have encouraged the opinion that books are free, and they have undercut and driven out of existence the private subscription and other libraries which commonly provided fiction cheaply before the war.

But the most telling charge against it is that the greater number of customers use the service to borrow not educational books or literature but light romantic fiction: Mills and Boon on the rates. It is a good point and it raises the question why not also subsidise romantic films? The best answer is that at a time when, despite the vast cost of education, literacy is at something of a discount in Britain, anything that promotes it in a society whose habit is to look more at moving pictures than the written page, is something to be preserved. Likewise the least convincing charge against libraries is that they are largely paid for by citizens who do not use them: on that basis every element of redistribution through taxation should be removed.

The real question is whether the system with all its faults could be changed for the better and cheaper without harming the basic facility for self-education which it provides. The proposal in the report is that library members should pay an annual charge of £4 and a borrowing charge of 30 pence, which would enable more to be spent on the educational and reference services. Additionally, a separate charge of £1 a day (surely for many people a really serious

deterrent) is suggested for using reference and reading room facilities, with reduced rates for children, pensioners, the unemployed and students. A charge of the latter sort is plainly unacceptable and would make nonsense of the educational purposes of public libraries which are especially important at a time when it is more and more important for citizens to have a return to education when they wish after school. The idea of charges in general carries the same disadvantage.

What would be more acceptable, if it could be devised, is a scheme for charges on pulp fiction leaving a free service for educational and literary books. But where would the line be drawn? How would one devise categories which would enable charges to be levied for Mills and Boon but not for Hamlet or Iris Murdoch? And where would Agatha Christie come into it?

It is a minefield through which few would care to tread, and in the absence of any convincing scheme for placing charges on a limited category of highly non-educational books it has to be concluded that the report does not make its case for charges. Nor indeed do charges help to answer some of the most formidable arguments of the report, the use of libraries for censorship. It is common knowledge that politicized library committees comb the bookshelves to remove books that offend their particular notion of what they should contain, protecting children from anything they think savours of racism and sexism. Some even protect their ratepayers from reading *The Times*. But how would charges which simply kept more people out of the library stop that? It is a valuable and stimulating report which should make us think more about how libraries should be managed, what they should stock and who should manage them. But it does not lead convincingly to its authors' remedies.

He asks (June 19), "Who now is grinding down the poor?" and he implies that it is most of the unions, exemplified by one of their chairmen recently elected on the strength of leaving school at 15; sticking to pints and meat pies (instead of restaurant food); declining a taxi to his hotel in a downpour; and avoiding marriage with a woman of the professional classes. Mr Levin then ridicules their failure to aspire to his and, no doubt, your readers' values.

However, elevated academic, culinary or sartorial refinements are not a prerequisite to the development of integrity. It is also likely that personal relationships - marriage being the most demanding - are more supportive when the union, or unions, are founded on the bare rock-bottom which is mocked by Mr Levin, but recognised as solid ground for leadership by those who have no experience of other realities. In the absence of cultivated standards to be maintained, the least civilised attitudes and acceptance the most promising. This, I guess, was what the union members felt when they elected their chairman as "one of the lads".

Mr Levin's failure to understand this position would justify them - if they were interested - on this occasion to call him an "arrogant prig". Yours faithfully, LUCAS MELLINGER, 4 Kew Green, Richmond, Surrey, June 20.

lost for words. From Mr F. A. Tuckman, MEP for Leicester (European Democrat (Conservative)). Sir, Your leader (June 20) on the new language policy is well balanced until you come to your final paragraph. The global village does not exist and it does not speak English. The need to speak other languages is not only important at the technical level, but extends to understanding people. Much of our marketing could be improved if sales staff were able to speak to and understand the foreign client in his own tongue. They would find that not everything is translatable and that the underlying attitudes have to be understood before the all-important rapport between people is established. This becomes very evident at

The hippy convoy. From Mr Marcus Trinick. Sir, It is most interesting to note the various reactions there have been to what has been called "the hippy convoy" in the counties of Wiltshire, Somerset, Dorset, and Hampshire. There is a children's nursery rhyme still in current use which runs: "Hark, hark the dogs do bark, the beggars are coming to town..." This rhyme dates from the time of plague in the fourteenth and fifteenth centuries when there was a very real threat that travellers of no fixed abode would carry infection from one community to another. Partly as a result of this fear, but partly also because boroughs objected to providing relief to those from elsewhere, the Elizabethan Poor Laws were enacted and provided that vagrants, as they were called, could only receive relief from and within their own place of origin. It was not until 1834 that the Poor Law Amendment Act was

passed to repeal in large measure those Elizabethan laws. Because I am not directly affected by the new Elizabethan travellers, and partly also because those like me who were teenagers between 1960 and 1970 may feel some sympathy by association, I do not feel able to have any firm views on the present problem, given especially that the "hippies" of 1986 do not accord with my memory of the hippies 20 years ago. However, I do wonder if, in the same way, that our inherited memory causes us to fear or to be wary of darkness, the present reaction to the hippy convoy may betray a degree of inherited memory dating back to those days of plague so long ago.

It is not for nothing that children's nursery rhymes have survived so long. They strike a chord in our deepest consciousness. Yours faithfully, MARCUS TRINICK, 7 St George's Road, Truro, Cornwall.

Men and manners. From Mr Lucas Mellinger. Sir, I admit that Mr Bernard Levin's customary wit wrapped in verbal skills provoked my involuntary chuckles of which, on reflection, I felt much ashamed, as I think he ought to be.

He asks (June 19), "Who now is grinding down the poor?" and he implies that it is most of the unions, exemplified by one of their chairmen recently elected on the strength of leaving school at 15; sticking to pints and meat pies (instead of restaurant food); declining a taxi to his hotel in a downpour; and avoiding marriage with a woman of the professional classes. Mr Levin then ridicules their failure to aspire to his and, no doubt, your readers' values.

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LETTERS TO THE EDITOR

Avoiding battle in nation's church

From the Reverend Canon George Austin

Sir, In your leader (June 20), "The choice for the Church" you rightly point to the Church of England's dual role as the church of the nation and the church of committed Anglicans. I value both aspects and would deeply regret the demise of either. But theological decisions, whether about the nature of Christian belief or about the ordination of women, must be reached on a firmer basis than the religious impulse of popular sentiment. One is a Christian because one believes and not because being Church of England is an aspect of being a thoroughly decent Englishman.

This means that in coming to such decisions, majority opinion is not relevant in the way that it might be in, say, a referendum about membership of the Common Market. Had Athanasius not stood alone (contra mundum), the Church might now have been Unitarian. A more recent example is the defeat of the Covenant proposals by a minority vote, as a result of which a newer and more exciting way towards a unity in diversity is coming to fruition and centuries of bitter division between Anglicans and Roman Catholics are being healed. Yet to the "church of the nation" opposition to those proposals seemed as bizarre as does the present opposition to the ordination of women - "tactics of bluff and bluster" as you yourself describe them, with an uncharacteristic lack of charity.

A recent BBC *Newswatch* poll suggested that no less than 18 per cent of members of the General Synod would not wish to be part of a Church of England with women priests. Projected on to total clergy numbers, that would mean a staggering 1,900 clergy who would be prepared to leave - nearly twice as many as the "bluffers and blusters" have previously suggested and an average of some 45 priests per diocese. This number could well increase when it is more fully appreciated that the issue at stake is not simply the ordination of women but, in its wake, the increasing dominance of liberal theology.

What it is true that the supporters of women in the priesthood have within their ranks the broad sweep of theological opinion. It is also within their number (and only there) that those are to be found whose liberal theology takes them beyond the bounds of what in the bishops' report, *The Nature of Christian Belief*, is described as the only belief which "can claim to be the teaching of the universal Church". Rather than "bluff and bluster", it is a simple fact that those who oppose the ordination of women will claim that because it is they

Limited choice of headstones

From Mr Clive Farahar

Sir, Bernard Levin (June 7) asks "Who... commissions tombs today?" The answer, I expect, is those who can afford fine artists and workmen and can smooth over such local planning difficulties that arise.

The problem that many more of us face is the depth to which the art of the headstone has sunk. My wife and I recently had the sad opportunity of looking more closely into this area only to be appalled at the lack of choice and overall tastelessness that the high street monumental mason could provide. We were given the impression that the catalogue proffered was all we could expect.

Indeed, to look in any churchyard or cemetery it is easy to see how, over the last 50 years this dull and uninteresting conformity has been allowed to develop. Some blame must go to the local diocesan regulations and the excusable desire of the mourner to get the arrangements for the stone over and done with.

We spend much time improving our environment, both naturally and through the arts, and I believe that there is a responsibility for local councils and clergy to encourage higher standards.

In our own case we found an artist/craftsman whose experience, warmth and enthusiasm for the project took a great weight off our minds. His costs compared most favourably with those for the most basic stone offered by the monumental mason.

People may not have the resources for a Gilbertian tomb, but the fine arts of lettering, chasing and carving stone are still around and very undervalued.

Yours faithfully, CLIVE FARAHAR, XIV The Green, Calne, Wiltshire, June 10.

Single European Act

From Mr Peter Giffard

Sir, We ought to welcome the implementation of the Single European Act if it will ensure that the EEC Council of Ministers will reach speedier decisions. But the individual, let alone Westminster (as mentioned by Mr William Cash MP, feature, June 16) does need reasonable safeguards in case he is at the receiving end of Commission legislation following some package deal thrashed out by politicians without regard for a particular minority interest.

We need to have earlier warning of the topics for decision and of the proposals for legislation. At the present time - and I have been told this by officials of the Commission - it is more or less a matter of luck whether representations are considered by the right person at the right time or at all. This is of special importance to those who own land within the Community because the differing land and property laws of each member state make a common application of Commission legislation very awkward.

The Commission ought, at once, to strengthen its linguist section so that documents are quickly available in all official languages. And the Commission, having gathered greater power to itself ought to have the courage to re-delegate to member states the detailed means of carrying Community policy into effect so that each member state can, wherever necessary, have due regard for its own national laws.

Attention to these matters would help us to a better understanding of what is going on and could ensure a debate in the parliaments of each member state. Yours faithfully, PETER GIFFARD, Chairman, European Landowning Organisations Group, 16 Belgrave Square, SW1, June 19.

Charging for books. From Mrs Stella Humphries. Sir, Re the introduction of library charges (report, June 23), we must bring Oscar Wilde up to date.

The Adam Smith Institute knows the price of everything and the value of nothing. Yours faithfully, STELLA HUMPHRIES, 71 Cameron Road, Bromley, Kent.

Serpentine closure

From Mr Feliks Topolski

Sir, My domestication in London in 1935 evolved out of a great many delights, "exotic" to me - a Central European, in their variation, topped perhaps by care, as realised by Lansbury's gesture of opening at everybody, the unique landscape of Hyde Park's Serpentine for the bathing "Lido". I swam and basked there every one of those 50 years (not sure about the war years) amongst the widest range of people, gathered in harmony, of all ages, all backgrounds, all races (including those precious tourists) - until this year the blessed "amenity" was extinguished, inexplicably, since it was, I believe, established statutorily as of public right to stay.

I appeal to the undisclosed powers to revoke their brutal decision, at least on the ground of it damaging London's fame for its benevolence. And I appeal to other habitués of the Serpentine Lido to come forth with protestations, perhaps more legally effective than this weak plea. Yours faithfully, FELIKS TOPOLSKI, Bridge Arch 158, South Bank, SE1.

ON THIS DAY

JUNE 26 1925

The archive of The Times does not record if Mussolini's letter is unique as one coming from a prime minister and having a polemical content. King Victor Emmanuel III appointed Benito Mussolini (1883-1945) prime minister on October 30, 1922, an office he held until July 1943.

SIGNOR MUSSOLINI AND "THE TIMES."

TO THE EDITOR OF THE TIMES

Sir, - I am very sensible of the fact that your most important paper attentively follows my political and polemical manifestations. Allow me, however, to rectify some statements contained in your last editorial.

It does not correspond with facts that the last Bills voted by the Italian Chamber are against the most elementary liberties, whereof you will be convinced by carefully considering the article of the aforesaid laws. It is not true that patriots are disappointed. On the contrary, the truth is that the opposition is carried on by a small dispossessed group, while the enormous majority of the Italian people works and lives quietly, as foreigners sojourning in my country may daily ascertain. Please note also the Fascist counts 3,000,000 adherents, whereas 2,000,000 are Syndicalist workmen and peasants, thus representing the politically organized majority of the nation. Even the Italian Opposition now recognizes the great historical importance of the Fascist experiment, which has to be firmly continued in order not to fall in its task of morally and materially elevating the Italian people, and also of the interest of European civilization. Please accept my thanks and regards.

I am, &c., Rome, June 24, MUSSOLINI.

Signor Mussolini's Apologia. We gladly lay before our readers the interesting account which SIGNOR MUSSOLINI has telegraphed to us for publication. A chief advantage of the liberty of the Press, as it exists under free and equal laws, is that it affords the representatives of all opinions the opportunity of stating their own case in their own words, subject only to the limits of moderation and of courtesy. Certainly nothing could be more temperate or polite than the substance and the tone of the SIGNOR MUSSOLINI'S MINISTERIAL communication.

All that he purports to do is rectify certain statements in a leading article which appeared in these columns last Tuesday. It is easy to weigh the value of these rectifications. He does not "condescend upon particulars." He confines himself to general assertions and general denials. SIGNOR MUSSOLINI says that the Bills just passed by the Chamber, including the Fascist Bill, the Civil Servants Bill, and the Bill limiting the Government's powers with the force of law, are not against the most elementary of liberties. That contention may be left to the common sense of the public. The closing sittings of the Chamber and his address to the Fascist Congress were the occasion of an article in which SIGNOR MUSSOLINI takes exception. The number of a leading Italian newspaper of very moderate Liberal views, which reported the address, was expressed in one edition for comment upon the sittings. The "Duce's" boast that Fascismo has 3,000,000 supporters who represent the "political organized majority of the nation" may be referred to the same tribunal. The nation numbers 40,000,000 Italians. What right have these 3,000,000 - if, indeed, there are 3,000,000 Fascists - to represent them? SIGNOR MUSSOLINI says quite truly that the enormous majority of the people are working and living quietly, and he denies that patriots are disappointed. If the disappointed are but "a small group", why is it necessary to gag the Press, to forbid free speech, to forbid public meetings, and to arm the Fascist militia, and to render practically irresponsible powers? SIGNOR MUSSOLINI declares that the movement must be "firmly continued" for the moral and material elevation of the Italian people and in the interest of European civilization. There is difficulty in seeing how it can benefit either. We believe that SIGNOR MUSSOLINI sincerely and earnestly desires the welfare of Italy. We are convinced that this policy is not in the long run the way to promote it.

Digging up the past

From Mr John O'Byrne

Sir, The medieval period, despite Mr Martin Best's protestation (June 21), was not so glorious. It was marked, for the most part, by acute shortages of food, pestilence, and the existence of a landocracy whose estates were worked by slaves. The system of justice was harsh and arbitrary, decapitation being the usual punishment. In short, medieval. Yours faithfully, JOHN O'BYRNE, 32 Glen Drive, The Park, Foxrock, Dublin.

Signs of the times

From Mrs Jean Heald

Sir, On seeing a field of buttercups my grandson, aged three-and-a-half, said with great authority to his brother, aged two, "That's oil seed rape." Yours faithfully, JEAN HEALD, Rebur House, Nicker Hill, Keyworth, Nottingham.

A SPECIAL REPORT ON
CRANFIELD INSTITUTE OF
TECHNOLOGY

THE TIMES
FOCUS

June 26, 1986
By Michael Hatfield

Flying through the frontiers of knowledge

Cranfield College of Technology celebrates its 40th anniversary this year, fortified by an admixture of enterprise, innovation and adrenalin. It is no ivory tower, but an entrepreneurial powerhouse, sitting midway between the new town of Milton Keynes and the old town of Bedford.

Apart from some of the buildings, there is nothing old about Cranfield. It lives on the frontiers of technological and scientific knowledge and its ethos is to push them further and wider. Its inhabitants — the staff and students — and visitors are sucked into a vortex of enthusiasm which, if transported into industry as a whole, would transform the nation's living standards.

There are colleges for aeronautics and aerospace and for manufacturing, schools of management, mechanical engineering, policy studies and industrial science, departments of applied computing and mathematics and, the latest addition, an institute for information technology.

The latter — the marrying of software engineering, communication, computer-aided design, intelligent knowledge-based systems and advanced micro-electronics — is a field in which Britain has been left trailing. Twenty-five leading UK companies have invested more than £3.5 million in the institute to help us to catch up, the near equivalent of finding a squad of English batsmen to stand up to West Indian bowlers.

These are but a few of the disciplines covered on the Cranfield campus, but the

institute has two other campuses — it won the Ministry of Defence contract against competition from Southampton and Loughborough Universities to run the Royal College of Military Science at Shrivenham, Wiltshire, and at Silsoe in Bedfordshire there is the Faculty of Agricultural Engineering, Food Production and Rural Land.

Soon, within the year, there will be a fourth campus at Milton Keynes, for the Information Technology Institute.

Cranfield, the country's nearest, if faint, equivalent of

UK companies have invested more than £3.5m

the Massachusetts Institute of Technology, is a unique profit-making corporation. With only 17 per cent of its revenue coming from Department of Education grants, it has to live in the market-place — from its business-applied education, contract research from industry and spin-off profit-making developments.

Sir Henry Chilver, Cranfield's elegant vice-chancellor, believes in giving the various centres an independence and freedom to develop, but they also have to make money. On the one hand they have an academic luxury, but on the other there is the responsibility to survive in the fiercely competitive and ever-changing world of technological development.

Some of the staff will talk *sotto voce* of the relatively high

incidence of colleagues having heart attacks. But they will also relate how people stay for either a year or for life. Undeniably, Cranfield has an attractive environment. The campus is graced with winding roads and lawns dotted with trees; there is a tennis court and a sports field.

There is never a shortage of students. More than 9,000 attended degree and continuing study courses this year and five years ago there were more than 6,000. In 1985 more than 4,000 students applied for degree courses and less than 25 per cent could be accepted.

But Cranfield, unable to survive and prosper on Department of Education grants and student fees alone, has to live, as Sir Henry describes it, at the "coalface" of industrial and technological development. There are sessions to spot the worldwide strategic areas of growth so that Cranfield not only can get a slice of the action in the way of winning contracts for research projects, but also can be called in for its expertise.

For the past five years the Flight Systems and Development Laboratories of the College of Aeronautics have been working successfully with Lotus on "active suspension" for formula one racing cars. Too expensive as yet to go into mass-production, it allows the car to "float" round corners at high speeds.

The School of Industrial Science, with its multi-disciplines ranging from metallurgical engineering to marine technology, have a team carrying out research to spot when an oil rig develops a gammy leg. The early detection of



structural fatigue would save the oil and gas industries millions of pounds.

The solution is to corset the legs with optical fibres, each leg having a light at its top so that if a fibre is broken because of leg movement or fatigue the light will dim. The problem is how to get the corset round legs standing many feet under water.

It is ideas of this kind — hundreds of them — covering the spectrum of technology — that bring in the money. Sir Henry expects his 200 academic staff not only to teach and undertake research, but also to explore those strategic

There are no barriers to further growth

areas of growth for new business.

"With the institute's turnover of £50 million a year, that means they are generating wealth at £250,000 a head," says Sir Henry. There can be little room for lame ducks, a thought which may have political-economic overtones, but neither Sir Henry nor the institute's ethos is Thatcherite.

Not all the schemes — whether in meeting the educational needs of students, all of whom are postgraduates, initiating new courses, or carrying out research projects — can be profit-making successes. One senior academic conjured up the analogy of a box of fireworks.

"You light one rocket and probably nothing happens; a second may travel 15ft; and a third may really take off and illuminate the sky. But each time you have to stand back to see what happens," he said, and added: "Remember, you are doing it in the dark."

The institute's policy is to place emphasis on advanced research work and the teaching that flows from it. The goal, says Sir Henry, is not just to be a large teaching machine.

"The focus", he says, "is based on the philosophy that the crucial quality of universities is the generation of ideas; many of which have surprisingly wide application, but which often spring from relatively small-scale activity. Large teaching organizations play an important role in the dissemination of these ideas, but they are rarely major generators of ideas themselves."

Sir Henry sees Cranfield as essentially a federation of centres, each geared to the

The key figure

Cranfield has become expert at turning out masters and doctors for industry just as its vice-chancellor, Sir Henry Chilver, has become a master at getting the institute's research funds from whence they came.

If one can talk about Cranfield's success story on its 40th anniversary — an opinion to be vouchsafed with little fear of contradiction — then much of it lies with Sir Henry and the staff he has built around him.

Created vice-chancellor in 1970, Sir Henry has become, effectively, Britain's chief technologist, the country's leading exponent of the crucial but hitherto neglected art of applying research efforts to useful products for industry.

Beneath the elegant demeanour there is clearly a restless and steely energy, but Sir Henry has shown what can be done by drive and determination. An engineering academic, he is a go-getter who, after a particularly busy day of energetic enterprise, has sometimes been found asleep in his office at three in the morning.

The product of traditional universities — Bristol, Cambridge and London — he has paved an independent path since he took over the vice-chancellorship, turning Cranfield into a profit-making corporation.

Not only have businessmen been prepared to back the institute with research grants, but they have also wished to harness his skills for their own purposes. Sir Henry sits on a number of company boards, including that of Hill Samuel, the merchant bank.

Cranfield's ability to attract the financial support of industry and commerce may have attracted envy among other universities, but Sir Henry believes that the institute's approach could be applied equally well to whole areas of the arts.

As for the Cranfield of the future he sees it as becoming a powerful British institution, soon to match international institutions such as MIT and Georgia Tech.



Soaring ahead: Professor John Stollery, above, and Sir Henry Chilver, the vice-chancellor, mixing research with commercial know-how

innovation, but stretches across the world.

Links have been formed with not dissimilar establishments in Europe, and Cranfield's schools and colleges have staff running courses in North America, Malaya and Cyprus for Middle East concerns.

Not only does it spawn new ideas and new colleges — such as the College of Manufacturing, or the Information Technology Institute — but also sets up its own companies, such as Cranfield Aeronautical Services Ltd, or Cranfield Moulded Structures Ltd, to compete in the market-place.

It exists on a remit to push forward the frontiers of technological knowledge, and Sir Henry sees no barriers to further growth. "Higher education is the business of advanced teaching and re-

Cranfield Institute of Technology is unique among British universities. It is unique because it specialises in advanced teaching and applied research in engineering, technology, management and public policy. It is unique in that the majority of its courses are at postgraduate level and are frequently aimed at the mature student. It is unique in that it is the largest centre for applied research, development and design for industry, commerce, defence and public services within Western Europe.



The development of Cranfield Institute of Technology from its inception as the College of Aeronautics in 1946, through to the granting of a Royal Charter in 1969, the inclusion of Silsoe College and, more recently, the Royal Military College of Science as Faculties of the Institute, reflect the growing importance and widening scope of the work of the Institute, and its leadership in the increased collaboration between academia and industry so necessary for the wellbeing of the nation.

The Institute currently operates on three campuses at Cranfield, Silsoe and Shrivenham. On each campus, applied research, postgraduate and post experience teaching are a feature of the work of every Cranfield School. There is constant interplay between these activities which fuels the unique synergy that has underpinned Cranfield's achievements over the last forty years.

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CRANFIELD INSTITUTE OF TECHNOLOGY/2

The business is everything in the air

While a group of aeronautics students were being taught thousands of feet above the ground in a Jetstream turbo-prop flying classroom laboratory recently, a twin-engine Aztec executive plane "crashed" in the Cranfield grounds of the College of Aeronautics.

Only a select few know the reason for the "crash" — the tutors who dropped the Aztec from a towering crane in a simulated accident. It is for the 18 students from countries as far apart as Canada and Australia, as distant as Brazil and Egypt, to diagnose the cause. They were all taking part in an aircraft accident investigation course.

The Jetstream — decked out with banks of dials behind which students sit monitoring its movements as it pitches and yaws — and the Aztec exercises are part of the length

Wide areas of innovation

and breadth of the college facilities. Those in the Jetstream could be postgraduates on one- or two-year MSc courses; those involved with the Aztec staying for only seven weeks.

The College of Aeronautics, started 40 years ago, is the core around which the Cranfield Institute of Technology was built and it now reaches out into wide areas of scientific and technological innovation. Today the College represents one-quarter of the institute's teaching effort, but it also has its own engineering workshops and laboratories competing in the commercial world of aviation.

That Jetstream could be stripped and loaded with instruments to analyse pollution above power stations on a contract for the Central Electricity Generating Board. Even more esoteric, the college bosses have produced a revolutionary computerized flight control system for the Harrier to integrate the conventional movements of an aircraft with its unique qualities of vertical thrust.

Mike Sheehan, commercial director, says the spectrum and type of work undertaken is indicative of the capability of the unit and is an integral part of the total aeronautical expertise of the college.

An endless stream of different aircraft passes through the No 2 hangar, from Eble of Britain Spitfires to an autogyro, from a Harrier to a micro-light. Contracts for the unit range in value from £100 to several million pounds.

While the engineering unit centres on aeronautical design, development and flight test activities, the academic staff tutor students in a wide range of postgraduate courses, as diverse as aerodynamics and flight and offshore struc-

tures, from bio-aeronautics to applied psychology.

The aim is to equip engineers for positions of high technical responsibility in the aircraft industry, air transport industry, and the technical branches of the armed and civil services. The study of offshore structures is a development aimed at meeting the national need, for engineers train extensively at postgraduate level for work in the offshore gas and oil industries.

The two-year MSc course in bio-aeronautics course is designed for science graduates with an interest in aircraft and flying, and in the use of aircraft in the discovery, development and protection of natural and biological resources. It therefore means lectures and laboratory studies in not only forestry and public health, in pest identification and control, but also in aerodynamics, the theory and practice of flight, navigation and meteorology.

Walking through its huge hangar there can be seen on the ground beside the wind tunnels, the workbenches, a small model of an oil rig, a caravan and a car — the college carried out work for the Caravan Club on the interaction of cross-winds on the two vehicles.

Professor John Stollery, head of the college, says that graduates who have left during the past 10 years are now working on the space shuttle, on the successor to the Harrier and on aerospace technology learnt through the development of Concorde. They also contribute to offshore rig technology, to automotive design, to airline management, to improvements in farming and forestry and the control of agriculture and public health pests throughout the third world.

Extending limits of knowledge

Students accepted on the course will be expected to become proficient in the use of the wide range of equipment that has been specially designed to extend the limits of knowledge in the chosen subject.

Every student is expected to complete four hours' dual control flying in one of the college's Beagle Pup two-seat trainer aircraft. After this basic training, a further four hours' flying at subsidized rates is provided, normally taking a pilot to solo.

While there are 200 MSc and PhD students in a given year, there are also on average a further 600 short-course students. These latter courses range from one-week primers in basic subjects to specialist courses, up to eight weeks in duration, on topics such as software engineering and air transport planning and operations.



Mechanics of creating wealth

The School of Mechanical Engineering, one of the three largest on the Cranfield campus, thrives on power, propulsion and energy, the thrust in the wealth creation process.

Like the growth of energy resources, the school has expanded rapidly during the past decade. It embraces a wide range of research and academic courses to meet the growing needs of industry, defence and the technical branches of the public services.

"We provide a unique mix of theory and practice", says Professor R.B. Fletcher, head of the school. Its programme of contract research, at more than £13 million, is the largest of any British university.

There are a score of disciplines, from thermal power to energy conservation, from automotive product engineering to the development of turbo technology. Its full-time students taking MSc and PhD courses are more than 200, with a total staff complement of 100 academic, professional research, technical and academic support staff.

The school has extensive research facilities, boasting many of which are rare in the university sector. A self-contained research site, spread over eight hectares, includes workshop and fitting facilities. A number of test cells are equipped with a standard test stands for full-scale compressor and combustion studies. The cells have advanced instrumentation facilities, including hot wire and laser anemometry, particle sizing and computer controlled data acquisition and control systems.

Their use extends beyond



Man and machine: Professor Ron Fletcher, top, and a Concorde engine, above, being worked on by students

the activities of the academics, researchers and Masters students to those from industry who are taken on for short-term courses, attended by more than 500 visitors each year, from abroad as well as the UK.

The school is organized into several specialist groups with research interests in the general areas of energy, propulsion and power, and mechanical integrity. The sponsored research programme supports the full-time professional staff working in teams. Added to this is the student research effort, representing an annual input of 50 man-years.

The Thermal Power Group, for instance, has developed

specialist facilities and expertise for combustion research, particularly in relation to the gas turbine. A small team worked closely with GEC-Ruston Gas Turbines on the development of the combustion chamber and first stage turbine blading for the company's recently launched 8,000hp Tornado engine.

The Turbo-machinery Research Group, as part of its work, is seeking to improve compressor performance in an area of vital concern to the aero-engine industry. In the highly competitive commercial airline business even small improvements in engine efficiency represent significant fuel savings for the operator.

The Applied Energy Group studies energy use, conservation and management. It consists of seven full-time academic staff, 12 research engineers and 84 full-time students.

The aim of this particular MSc course is to produce engineers who have an in-depth understanding of energy — its use and conservation. It trains personnel who need to possess an exact understanding of the energy implications of their decisions. The purpose is to meet the growing demand for energy-conscious engineers and managers.

They are all only part of Professor Fletcher's "unique mix of theory of practice" which attracts to the school engineering graduates and well-qualified physicists, mathematicians, chemists and other scientists.

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CRANFIELD INSTITUTE OF TECHNOLOGY/3

A Rolls Royce service style

While business schools came under the hammer last year in a controversial report, mainly on the grounds that they should be privatized, the Cranfield School of Management, one of the largest in Europe, escaped the anvil. Given the profit-making ethos of the institute, the expanding School of Management had a turnover of £4.5 million last year. The school offers courses in all aspects of managerial skills. Almost 20 per cent of those in the UK who received a Master of Business Administration degree last year, graduated from Cranfield.

But the school's own business does not end there. There are 2,000 managers every year who are sponsored by their companies to attend general management programmes, specialist short courses and "tailor-made" in-company programmes.

In addition the school has brought together teams of specialists to create four centres:

- Enterprise development, to promote small-scale enterprises in developing countries;
- Small business, responsible for promoting small firm initiatives in the UK and Europe;
- Business policy, responsible for teaching and research into the field of strategic management;
- Entrepreneurship research, designed as a focal point for research into small businesses.

While the students of the school may be seen as the "clerks" by the rest of the institute's population — they get their own back by reference to the "metal workers".

A profit-making ethos that pays

There seems little doubt that the school has an involvement with industry and commerce that few of its competitors can match.

It is an involvement tied in with the school's "in-company" service. The group undertakes extensive management development training with companies to help them overcome organizational and growth problems.

Companies that have used the facilities include Rolls-Royce, Austin Rover, British Telecom, Jaguar and the Midland Bank.

The service provided covers mutual research to identify the problem, management development planning, detailed programme design, and the implementation and piloting of schemes. To participate in the service can be to volunteer for a sweat-shop of corporate self-analysis. Just as a student undertaking the MBA course talked of an initial "six

months of horror" dieting, what was presented to him before "enjoying and valuing every minute".

The school, unlike other schools which accept post-graduate students straight from university into MBA courses, insists on students first having practical experience of the working world. Though the minimum of practical experience has been dropped to three years from four, the actual average industrial or commercial experience of students is about seven years.

The work is intensive. When tutors talk of a 52-week course they mean almost precisely that.

The young manager on a three-week programme will be taught the skills of finance and managerial accounting, operations management, marketing, managerial economics, information systems and technology, human resource and business policy.

The syllabus of his senior counterpart will be built round a programme to develop an integrated view of management.

The whole operation — MBA courses, general management short courses — is conducted in a relatively new building which successfully combines the formal environment of learning with an informal atmosphere to allow contemplative study.

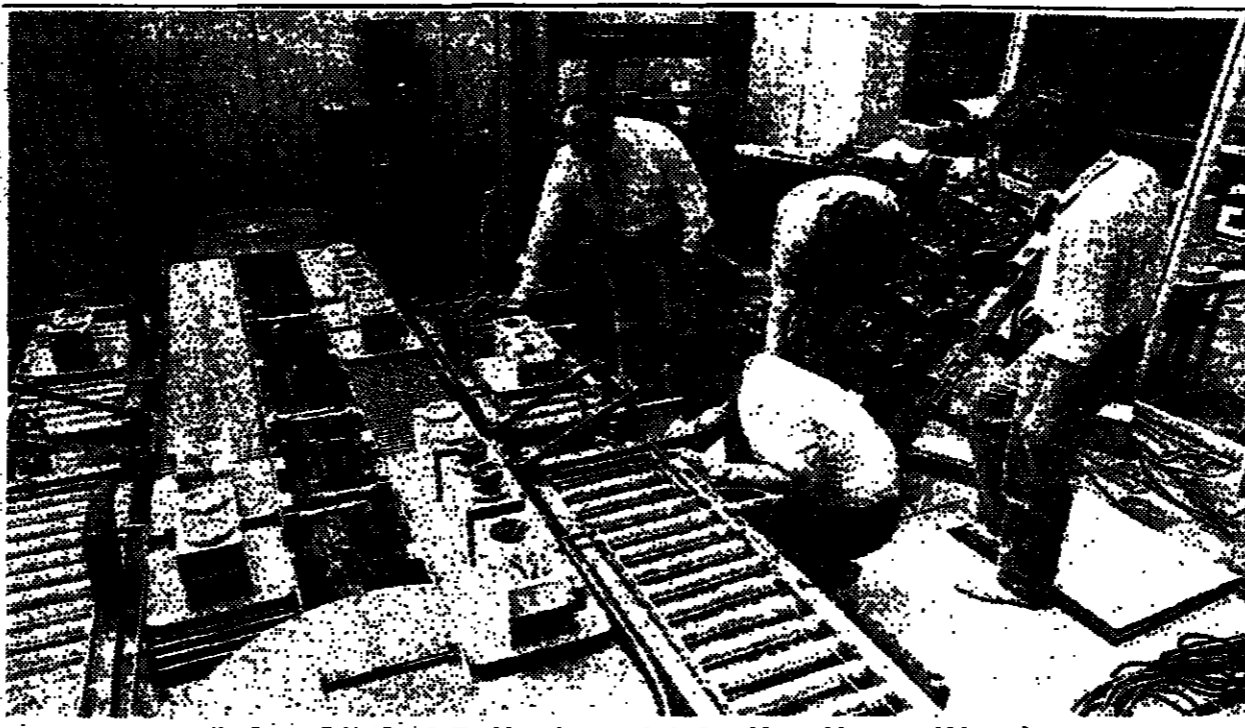
But post-graduate studies do not stop here. Each year the universities are scoured for graduates who would like to run their own small business.

The successful applicants last year 40 were chosen from an initial 1,500 — will participate in the school's graduate enterprise programme run by Professor Paul Burns, who is responsible for small business development.

The course lasts for 16 weeks but the programme of support lasts 18 months, allowing the graduate to receive counselling, further training and cash grants. Backed by the Manpower Services Commission, and supported by such companies as British Petroleum and the National Westminster Bank, the GEP scheme is worth more than £6,000 to those lucky enough to get on the programme (£8,000 for those graduates who qualify for enterprise allowances).

Already the school is chalking up a list of successful enterprises, ranging from a revolutionary bobby-style folding bicycle to creating a knitwear company.

The Business Policy Centre, under the direction of Professor David Norburn, is responsible for teaching and research in the field of strategic management.



Professor John Crookall addressing a technical problem with some of his students

Sponsors that make all the difference

The largest concentration in Britain of post-graduate teaching and research in manufacturing (65 per cent) can be found at Cranfield. In a modern block alongside the institute's airfield is the recently created College of Manufacturing, handling 200 postgraduates and 600 people from industry on short courses every year.

With its staff of 80, the college has a multi-million pound sponsored research programme — total turnover is £3.5 million with last year's earnings from industry at £500,000 — on the leading edge of manufacturing technologies.

Created more than a year ago out of the merger of two other Cranfield schools, the college has led in the field in introducing new MSc courses such as applied robotics, manufacturing systems engineering, and flexible manufacturing systems, and developing the EITB fellowship scheme in manufacturing management.

The 10 MSc courses are designed to

provide a balance and complementary portfolio covering the wide range of manufacturing engineering, from initial conceptual design, through detailed design to manufacturing processes, to the design and simulating of complete manufacturing systems.

The school makes no pretence that a single course could be expected to cover adequately this wide range of topics. However, its courses are structured around the belief that postgraduate engineers should have a broad awareness of the disciplines in the range, in addition to having a much deeper working knowledge and experience of their own specialist subject.

As an essential part of its entirely practical training, the college runs major group or team projects sponsored by leading companies. They are projects that provide substantial help in advanced manufacturing and design to the sponsors, and at modest cost.

Students, in the words of Professor

Jack Dinsdale, are "given the ball and they have to run with it." Few fail to get over the line. Many of the projects have resulted in "world-first" innovations and developments.

Each team of students, under the overall direction of a staff supervisor, is given responsibility for the creation of a new machine system in response to a sponsor's specification. Not only do the students design, manufacture, test and develop their prototype machine, but they also bear the brunt of the project's administration.

Projects have included a machine for saving time and money for the fur-trading company, Hodsons Bay and Annings, which automatically picks out the various colour shades of pelts and sorts them.

Company sponsors include IBM, Hewlett-Packard, Texas Instruments, British United Show Manufacturing, Metal Box and Crosfield Electronics.

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Cranfield Data Systems and its associated North American company, G.P. Data Systems, was established to market, sell and support signal processing systems developed by engineers and software specialists in the Signal Processing and Applications Group at the institute.

The group, in addition to supplying "turnkey" systems solutions, is constantly using and developing new signal process techniques to tackle current engineering problems. Installed systems provide customers with state-of-the-art technology in rotating ma-

chinery dynamics, model analysis, acoustics, medical analysis, engine test cell data, fatigue life estimation and general signal processing applications.

Systems are installed

Turnkey systems offer one solution

throughout the world, including Rolls-Royce and the Royal Aircraft Establishment in England, Rockwell, Garrett Turbine Engineering Centre and United Technology in North America, and Volkswagen and Selenia in Europe.

Every campus needs a

bookshop, but the institute goes a step further. Cranfield Information Technology Ltd not only runs bookshops on the three campuses but now has a bookshop in Milton Keynes. It is also supplying other institutions, such as universities and public libraries.

CIT Ltd is rapidly moving into the supply of books by mail order, especially in areas where Cranfield has academic strength. For example aeronautics, military science, energy, management, robotics, biotechnology and information technology.

Cranfield Precisions Systems Ltd originated from the sale of products which began

Pioneers on the hi-tech front

A new institute for advanced teaching and research in computer-integrated manufacturing, backed by industry to the tune of £3.3 million, is being established at Cranfield next year. Its aim: to become the focal point of CIM in the United Kingdom.

Computer-integrated manufacturing means the total automation of all manufacturing processes, from the acquisition of raw material through to the finished product. Equally, it is concerned with the integration of manufacture and with design and innovation through CAD-CAM technologies.

CIM includes both tactical and strategic management control, as well as product development, marketing data and management information.

Thriving on the frontiers of scientific and technological knowledge, as Cranfield does, the objective of the CIM institute is to ensure that manufacturing companies introduce effective computer-integrated manufacturing as rapidly as possible.

IBM is co-operating strongly with Cranfield in the development of the CIM institute. Support from the IBM Trust is likely to exceed £2.5 million. The Ford Motor Company has covenanted £250,000 over five years to support a leading professorship in manufacturing quality within the computer-integrated environment.

With a planned staff of about 50, the institute aims to provide an appropriate basic teaching in CIM for universities, polytechnics and colleges, particularly the teaching staff in CIM technology. As well as the full-time permanent teaching, research programming and support staff, the institute

will invite experts in CIM from IBM and other companies and universities to contribute to the teaching, research and development.

Housed within the two-storey building will be a wide range of leading-edge computer technologies. They will include colour-graphics simulation, three-dimensional colour solid modelling CAD-CAM, expert systems for manufacturing decision making.

Designed to have national and international impact on the development of CIM technology, the institute's primary thrusts will be in three key areas:

- Advanced teaching and training at master's level through an MSc course in CIM;
- Broadly based training for senior personnel in manufacturing industry, whose companies are determined to lead in the appraisal, development and implementation of CIM;
- Research and development of CIM through the longer-term CIM institute Fellows' Programmes. These will establish CIM development and implementations through the Cranfield system of industrial group projects sponsored by leading companies.

It sees as its purpose the creation of the means for manufacturing companies to maximize their corporate objectives, including return on total investment, using the most comprehensive, flexible and instantaneous computing technology.

For Cranfield, with its unique relations with manufacturing industry in the UK and abroad, the new institute is seen as another leap along the frontiers of science and technology.

Called Cranit S100. The Crookson Group agreed to invest in the company and in 1989 will have the option of acquiring a controlling interest. This will mean Cranfield is exporting back to UK industry a fully-fledged company that evolved directly from the institute's development expertise.

This year three new Cranfield companies have been formed. Cranfield Impact Centre Ltd which provides consultancy services in the design and manufacture of crashworthy structures and micro-electronic equipment.

Computer Aided Engineering Ltd, whose purpose is to market, support and develop software for computer aided engineering and computer aided design and Transbiotech.

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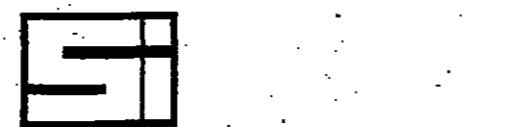
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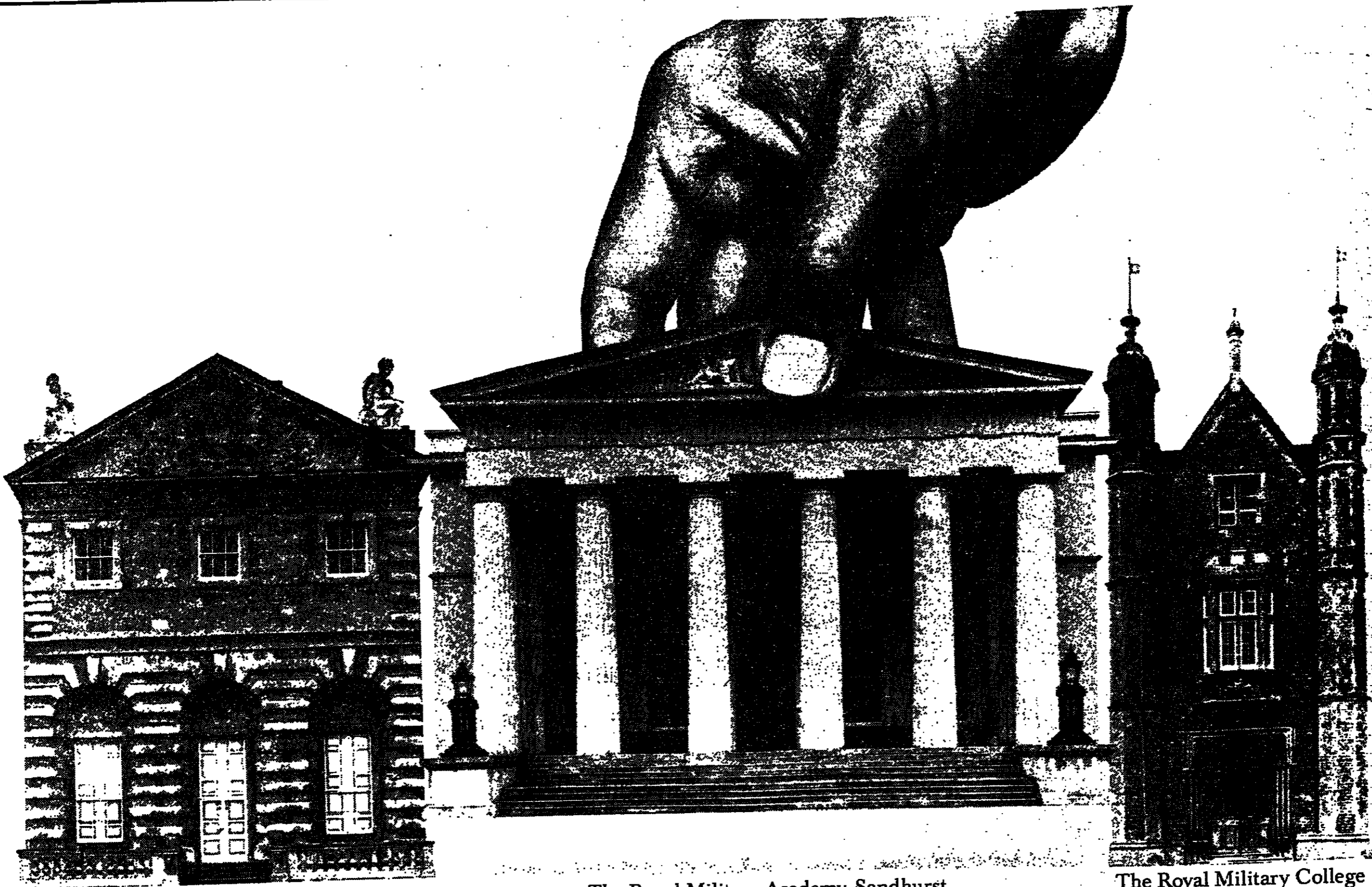
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CRANFIELD INSTITUTE OF TECHNOLOGY/4

You don't have to be big to get the know-how

In its School of Industrial Science, the Cranfield Institute of Technology has a remarkable combination of high technology equipment and a team of scientists and technologists with expertise in solving problems related directly to industry. It is a unique centre for postgraduate training and contract research, and spans a vast number of subjects.

Its services are available to any firm, with the obvious proviso that the particular problem can be attacked properly within one of the seven main departments into which the school is organized. But that provides a large umbrella of expertise.

There are departments dedicated to innovation in well-established areas like engineering, metallurgy and welding, and joining. Then there are laboratory test-beds and specialists in younger science-based industries, such as molecular electronics and polymer engineering.

In a similar vein, departments specialize in marine technology, industry and in development agencies. Technicians have been perfected for monitoring the behaviour of various structures to be used offshore.

Other special facilities for research into energy conversion processes like coal gasification allow for the environmental impact of novel technologies. There are few places where this type of detailed study can be done.

The school evolved in its present form to meet a particular emphasis that Cranfield adopted toward training and research linked with the industrial application of science. It was to ensure that those activities were not just more closely connected with current innovation, but they were a direct stimulus for development.

Professor Peter Hancock, the head of the school, stresses a philosophy of "working with partners" rather than "for them" if he has a disappointment it is in the relatively small number of medium size

firms which exploit the school's resources.

He says it is stimulating and rewarding to work on programmes with big companies like GEC-Marconi, ICI or Shell, who are among the leaders in technological development. But he adds, "Ideally we would like to be the catalyst for more medium-size ones. They could probably benefit more in proportion to the scale of the work."

Professor Hancock says that one remarkable aspect of this centre of industrial science is its ability to absorb a mixture of short, medium, and long term work. Whereas six months or twelve month studies, involving a young research in higher degree work, is typical of one type of work, a short but highly technical

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investigation for an industrialist may take a matter of days. There can be as many as 150 individuals on PhD and MSc — type of industrial — related research programmes at one time.

At the other extreme, programmes of basic science into the properties of materials and processes have, in natural timescales over several years, which relates to the pace of innovation. In the short-term, work repeated experience shows the handicap facing many smaller firms. Too few have technically qualified people to call on at senior management level. So they either lack the expertise to understand the scope of the resources and talent that a centre like Cranfield can put at its disposal, or there is often a communication gap between managers and technologists, which does not arise in the big firm.

The disadvantage of the shortage of technical expertise in the smaller firm often results in a company chasing the wrong problem. Again,

experience has shown that a quality problem in manufacturing is frequently attributed to poor materials. But when the matter is thoroughly tested, it is not often a question of specifying new materials. The issue is best settled in redesign.

On another part of the campus, new industries are already being born from pioneering at the Cranfield Biotechnology Centre. The group has already established an international reputation in, among other developments, advances in biosensors.

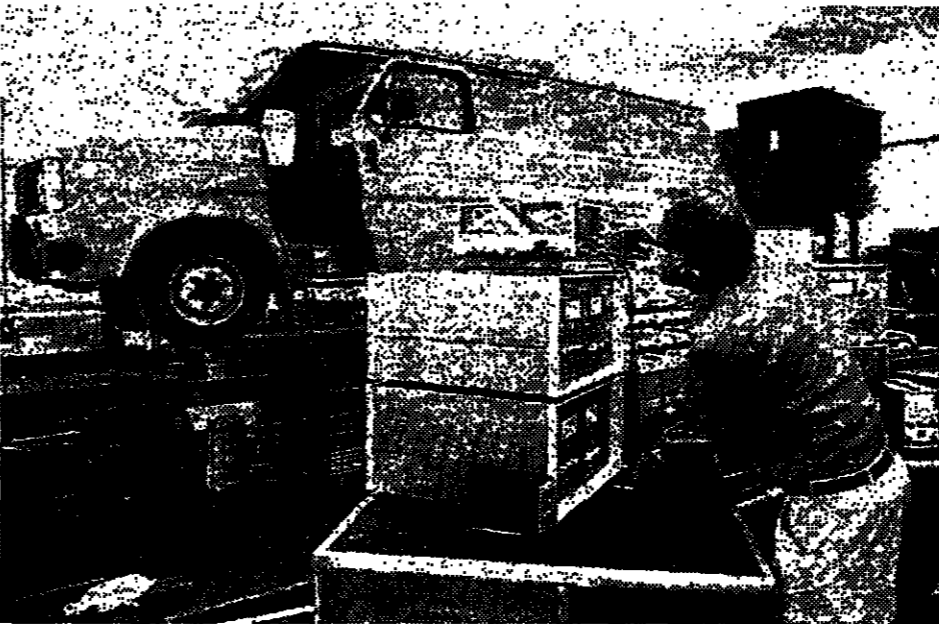
In such a dynamic field, the biotechnology group in the UK. The major source of funding is from industry and the research and PhD programmes are directly related to industrial needs.

But the most fascinating initiative at Cranfield must be the International Eco-Technology Centre. It was established under a donation from the Honda Foundation for international research in sciences and technologies which can contribute to the well-being of this and future generations and their environment.

As it blossoms from its embryo stage, the centre will build the interdisciplinary teams needed to explore the frontiers of molecular biology and genetic engineering. Also to develop novel materials through new processes and to investigate possible new methods of communication.

The last topic will have a practical implication "at home" because the intention is to forge links with Japanese and European research institutions.

Pearce Wright
Science Editor



On test: A technician tries out a new shock absorber at the Royal Military College of Science

An army of scientists

The Royal College of Military Science can be found in a parkland estate between Oxford and Swindon. It has been there for 40 years, but it was only two years ago that Cranfield won the Ministry of Defence contract for the academic teaching and research facilities on what is now called the Shrivenham campus. It comprises the Cranfield Faculty of Military Science Technology and Management and is led by the Principal and Dean, Professor Frank Hartley.

The civilian teaching staff provide the instruction in scientific and technological matters, and the Army directs staff lectures on the nature of the threat which it is the job of the armed forces to counter.

Students are drawn from many countries, many of whom are planning a military career, but there are others who are aiming at civilian careers in order to prevent the college becoming a purely introspective organization.

It provides an extensive teaching programme aimed at undergraduates (BSc) and postgraduates (MSc, DPhil and PhD), as well as staff officer and specialist courses covering the entire spectrum of defence engineering and management.

The Royal Ordnance Factories have established an operational analysis and systems assessment unit at Shrivenham, typifying the industry-academia interface which is the hallmark of the Cranfield campus.

Farming with the aid of statistics from the sky

When agricultural engineers and tractor dealers petitioned successfully 25 years ago for a college to help to meet the needs of world agriculture, the possibility of their extracting some of the vital data from a satellite orbiting the globe was little more than a dream.

Now it is a reality. Geostationary and orbital satellites provide a virtually unlimited data source on the natural resources of the earth and much of that data is analysed by Silsoe College, Cranfield's Faculty of Agricultural Engineering, Food Production and Rural Land.

Silsoe College research, or an aspect of it, is aimed at extracting and interpreting the

images from satellites, such as LANDSAT, for solving practical problems in agriculture, forestry and land resource management.

It is now possible to predict crop yields by measuring spectral reflection of winter wheat in infra-red and red wavebands during crop renaissance. The next stage of the study — one of many carried out by the college — is to determine whether such predictions can be made by the much cheaper use of light aircraft.

The college has its own campus, 14 miles down the road from the institute and, in true Cranfield expansionist

tradition, is working on further developments.

There is the possibility of acquiring Bedford College Farm at Silsoe, enhancing considerably the educational and research potential of the faculty.

The college, formerly known as the National College of Agricultural Engineering, arose out of a petition from organizations such as the Institution of Agricultural Engineers and the Tractor Dealers Association. They wanted a college to provide engineering support to meet the needs of world agriculture.

Now it has nearly 400 students from Britain and overseas on long and short

courses. By 1990 this is expected to increase to nearly 600 in order to meet demand for postgraduate degrees and students who want to take their BSc in agricultural engineering.

The college offers courses in the application of technology and management to agriculture and food production, promotes product innovation and market development through research and development, and contributes to agricultural and rural development, particularly through overseas consultancies.

It is the research and development and the consultancies, as elsewhere in the institute,

that provides the finance for the college to meet the demand for degree courses. During the past year its revenue has increased by more than 50 per cent.

The college offers two honours degree courses. The three-year BEng course in agricultural engineering is provided for students who want to practise engineering at professional level in the agriculture and food-related industries. The four-year sandwich BSc course in agricultural technology and management prepares candidates for a career in technical and commercial management of agricultural and related industries.

The short courses and conversion courses are almost as important to the College blueprint as the research work.

Bill Johnstone
Technology Correspondent

A major centre for IT

It will be a showpiece for information technology (IT) where all aspects of the subject will be taught with the most modern equipment," claims Sir Henry Chilver, the vice-chancellor and spearhead of the drive to create a novel academy specializing in IT.

The new Institute of Information Technology, with an initial funding of £4 million and 25 industrial sponsors, will make academic history this autumn when it opens its doors for the first time.

Information technology is the marriage of telecommunications and computer sciences and their related applications — and it needs to be taught in a new way. It is this concept which is behind the IT institute. Initially, the institute will be accommodated via Blethley Park, Milton Keynes, before a new tailor-made space age building is built.

The institute has gained political momentum during the past two years in the wake of government reports which highlighted the crisis facing Britain in skills shortages.

More engineering graduates in IT skills are needed to ensure that Britain matches the industrial manufacturing performance of its major industrial competitors, particularly West Germany, France, the US and Japan.

Technical graduates who have been taught the skills of managing both IT equipment and people are in short supply.

The gap is stark in the IT sector which is expected to have a trade deficit of £9,000 million by the early 1990s. The Institute of Information Technology at Cranfield is an attempt to stop the rot. Sir Henry's energy and the crisis atmosphere generated in the wake of numerous scare reports focusing on skills shortages needed to launch the novel project.

But Sir Henry is aware that a new approach to education is needed. Industry not only requires a new type of graduate whose education has been tailored to its needs, but an

The military link-up

One of the basic reasons for establishing an Institute of Information Technology is the creation of a college where students can train with the proper equipment.

A new centre called the IT centre has been established marrying the resources of Cranfield Institute of Technology with those of Shrivenham, the Royal Military College of Science, which has an established reputation as a centre for education and research in defence technology.

The college is equipped to offer postgraduate courses in applied science, engineering, management and military technology, and a range of short courses to civilian as well as military students. In recent years it has attracted students from more than 40 countries.

The Information Technology Centre pools the resources of both the Cranfield and Shrivenham campuses, allowing the centre to cater for 150 undergraduate and 150 postgraduate students. It also runs short courses that are attended by 1,500 students each year.

industry better placed to assist in the funding of such a project. To this end the IT institute was established as the first collaborative venture between industry and academia.

Within five years 4,000 shortcourse students will attend the institute with 200 postgraduate and possibly the same number of undergraduates. About 150 lecturers will teach and assist the students. In addition "several" industri-

al professorships are to be created.

According to Sir Henry, some of the industrial sponsors' contributions will be the supply of top class personnel who will be released from their industrial duties to lecture at the institute.

Information technology, by definition, must be taught and researched with the most up-to-date equipment.

So strong bonds have been

Learning without frontiers

Cranfield expertise, like knowledge itself, admits to few boundaries. Its influence is being spread throughout the world. Not only are there thousands of overseas graduates bearing Cranfield degrees, but research and development are also carried out in many countries.

In Europe a close connection has been formed with the University of Technology at Compiegne, France, and a double degree scheme has been in operation since 1979. Under the scheme British engineers can study for the Diplome d'Ingenieur and French students can study for the Cranfield MSc.

There are plans for similar schemes with l'Ecole Nationale Supérieure d'Ingenieurs de Constructions Aeronautiques at Toulouse and l'Ecole Supérieure de Marseille.

A further course is being undertaken at Compiegne by the Cranfield School of Management. This European Management of Technology

programme is being held jointly with Compiegne and two other European institutions — the Technische Hochschule of Aachen and the Institute of Management, Innovation and Technology in Stockholm.

Cranfield has run a number of courses in the United States and has a strong connection with the University of Wisconsin.

Cranfield Data Systems Inc has recently been formed in Phoenix, Arizona, to market signal processing services developed at Cranfield.

Silsoe College, the Faculty of Agricultural Engineering, Food Production and Rural Land, has undertaken a variety of consultancy work in the Mediterranean area in recent years.

Silsoe staff are also found in many parts of Africa. They have taken part in a development project in Sudan, where the agriculture minister is a Silsoe graduate.

There have been training

schemes in Ethiopia, a study of storage problems in Zambia, and the production of sugar cane in Sierra Leone.

Even further afield the Cranfield influence has spread to the Far East. Silsoe has carried out a study of agricultural machinery in Korea, and the College of Aeronautics continues to provide technical postgraduate training for Chinese graduates with the Beijing Institute for Aeronautics and Astronautics.

Cranfield has opened an office in Tokyo and there is strong collaboration with Honda, which, back in the UK, has funded the institute's International Eco-Technology Research Centre, due to open this year.

In Malaysia both the School of Management and Silsoe College are running a series of courses, and in Australia links have been established between Cranfield and the University of Queensland, as well as the University of Hobart, Tasmania.

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The IT Institute has been set up by Cranfield as a joint venture of 25 IT user and IT manufacturing companies to provide industrially directed teaching and research in a wide range of IT applications. It will commence teaching and research late in 1986.

Further details may be obtained from: Dr Alisdair Lockhart, c/o Cranfield Institute of Technology, Cranfield, Bedford MK43 0AL.

THE ARTS

Television Parents' spot

The slot preceding the early evening news provides the perfect opportunity to celebrate the joys of tranquil domesticity before the irruption of global mayhem and work-wear fathers. *Howe Baby?* (Thames) is the paradigm of the form.

Hosted with excruciating bonhomie by the avuncular Bernie Winters, the show consists simply of a three-man panel "quizzing kids" about their parentage. The very youngest kiddies often have less than volumes to say on the subject as they perch bemusedly on Mr Winters's kindly knee; any young lady under the age of 10 is lavishly complimented on her dress-sense; from time to time the torpid studio St Bernard, Schnorbitz, earns his biscuits by contributing an extravagant slobber.

And the audience, needless to say, is delighted with such displays of penetrative induction as "Is he in the entertainment business?" "Yes" "Is he in television?" "Yes" (app-lause).

Yesterday's series-opener had Ted Rogers, John Inman and Nanette Newman ("a wonderful mum herself") striving valiantly to guess the identity of Yuri Geller's tiny tots, Henry Cooper's younger son, Mike Winters's granddaughter and (a wild card, this) Samantha Fox's mother, Miss Fox herself, who turned out not to be famous as a look-alike, emerged to acknowledge her public's acclaim and crack a joke about growing up to be a big girl.

The fifth part of *The Affricans* (BBC1) provided altogether more sober fare, as Ali A. Mazrui took his eclectic wardrobe and laboured jargonism on a tour of the continent's more recent trouble-spots. Since trouble and Africa have been more or less synonymous, from Algiers to Johannesburg, this was a tall order to fill, and — as with the rest of the series to date — there was not much to distinguish this outing from the kind of treatment offered by the Open University.

Martin Cropper

Concert ECO/Litton Elizabeth Hall

The similarities between Maurice Duruflé's Requiem and Fauré's muted masterpiece of half a century earlier have tended to obscure the latter work's unique properties. Inhabiting much the same world of misty harmonies and meditative lyricism, Duruflé is at once more ascetic yet more extrovert. The modal contours and metrical freedoms of plainsong seep from Duruflé's melodies like incense from a thurible; but in combination it is their sensuality rather than their spirituality that overwhelms, and at the natural climax of the Requiem Duruflé strives for (and often achieves) a bolder impact than was ever part of Fauré's scheme.

These sudden transitions, from ecclesiastical polyphony to brilliant fervour, were especially noticeable under Andrew Litton's direction. He made much, for example, of the sudden surge in the "Kyrie" where the trumpets break away from their *cantus firmus* lines into strident parallel triads. There was a similar excitement in his handling of the "Sanctus" where the cross-rhythms and unsettled modulations are suddenly marshalled into an unambiguous blaze of E flat major.

Perhaps his emphasis on urgency eliminated some of the work's majesty; the accelerando in "Libera me" seemed artificially whipped up, and the gorgeous final cadence of the work (a ripe slither ending on a jazzy ninth) should surely have been milked for as long as the singers had breath. Otherwise, Litton deserves credit for revealing the potential of this under-performed work.

So, too, do his forces. The Tallis Chamber Choir displayed an appealing timbre and considerable control in the forte passages. John Scott skimmed through the complex organ passagework dextrously, though Duruflé surely had in mind an instrument with a grander palette of colours. The mezzo Judith Howarth and the baritone Anthony Michaels-Moore sang the small solos with appropriate restraint.

Earlier the English Chamber Orchestra brought style and pungency to far jollier French repertoire. Debussy's *Petite Suite*, in which even the timpani playing was elegant; and Francaix's *L'Horloge de flore* where the oboist Neil Black flowered among the flowers and made us forget the time.

Richard Morrison



The Opera Theatre of Saint Louis has a reputation for careful production and an atmosphere that brings the best out of young singers: as the man who made that reputation steps down, Paul Griffiths reports on the new season's offerings

Joyce Gayer revealing a voice of bright promise and thrust as Constanza in Die Entführung aus den Serail

Colin Graham's dramatic coup in using small children to mime the coronation in *The Journey to Rheims*

Serious comedy and frothy farce

After 10 years Opera Theatre Saint Louis has lost its prime mover, Richard Gaddes, but not the welcoming atmosphere that cheers fine performances from rising young singers, or the sense of care and responsibility in the productions. No doubt the hit of the present season will be counted to be the American premiere of Rossini's *Journey to Rheims*, produced by Colin Graham in a manner at once ebullient and affectionate, and thrown off in fine style by a lively cast. But equally distinguished was the sober, luminous and illuminating production of *Die Entführung* by Graham Vick: it is good to know this will be repeated by Opera North next season.

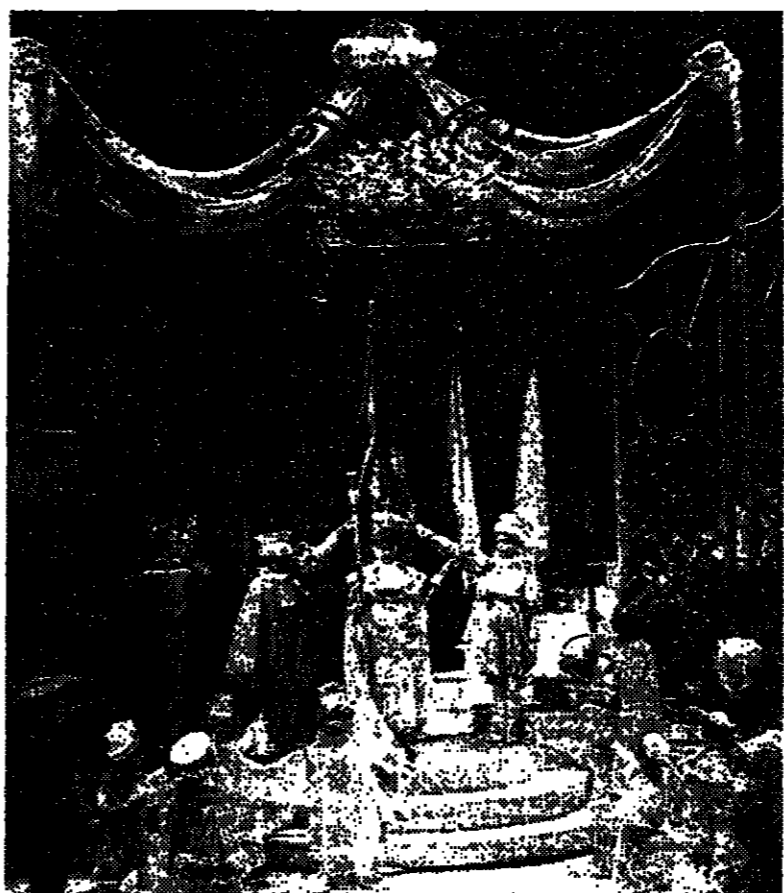
Vick makes the piece an unusually serious opera, echoing sometimes uncannily with motifs to be developed in *Cosi* and *The Magic Flute* especially, but also substantial in its own right. Sometimes he presses the dramatic weight too hard: a scene for the Pasha and Constanza at table opens in still dumb-show for several minutes, and surely cannot seize attention even in the relatively intimate atmosphere of the Loretto-Hilton Theater. But generally, with the help of Andrew Porter's translation and an intelligent cast, he draws out full and dignified characters.

Joyce Gayer (a voice of bright promise and thrust) as Constanza, John LaPierre as Belmonte and Peter Francis James as the Pasha all had

room to find a wealth of variety among the distressed nobilities of love, while David Eisler provided an ardent, determined young Pedrillo and Cheryl Parrish a Blonde of cool level-headedness but attractively warm vocal colour. It could possibly have been too uncomic a comedy were it not that Kevin Rupnik's set offers at once severity and easy opportunities for farce: the former in the blank masonry right across the stage, the latter in the multiplicity of doors it turns out to contain. It also offers inviting spaces for lighting, to bathe a production of assiduous penetration.

The Rossini was more simply a frolic. This is the coronation opera that had its first modern performance at Pessaro in 1984, and Saint Louis had the advantage of advice not only from the score's reconstructor, Janet Johnson, but from the Rossini scholar Philip Gossett, who worked with the singers in developing an appropriately flamboyant, exhibitionist style of ornamentation. The naturalness of the result, along with the sometimes spectacular bravura, must be a tribute to him as well as to the abilities of the singers, among whom the tenor Richard Croft showed himself a radiant artist of coloratura lyricism.

Nobody else was quite on that level of perfected achievement, though there were strong contributions from the soprano Donna Zapola (possessed of an opulent but clear sound, and a



stage presence big enough for her to act the prima donna), from the quite different, colder and decisive soprano Stephanie Friede, from the amusingly po-faced mezzo Melanie Sonnenberg and from Patricia Schumann as the light-spirited, warm-hearted hostess. Others offered effective character performances: Eric Halfvarson as the Don Alfonso-like cunning magus, Kurt Link as the impressively good-humoured German general and Jan Opalach as Lord Sidney (nice to know that English snuffiness is still as funny in Saint Louis in 1986 as it was in Paris in 1825).

Colin Graham shuffled the cards brilliantly, but his chief dramatic coup was to use tiny children, magnificently dressed as maskers, for the ballet and the mimed coronation: an exact right injection of levity into the optimistic finale (after all, we know, as Rossini may well have suspected, that Charles X was not entirely a Good Thing). Richard Buckley's musical direction, and the playing of the Saint Louis Symphony, brought out the froth and the sumptuousness of the score.

The other journey outside standard repertory was to Knoxville, summer 1915, for William Mayer's adaptation of *A Death in the Family* — if "adaptation" is quite the word for this ruthless reduction of James Agee's admirably pretentious prose to make bold dialogue for a three-act melodrama. There is a nice little scene where

an access of vainglory on the boy Rufus's part is boldly bodied forth in a staged fantasy, but otherwise the music hardly does more than provide watered-down Brittenish supporting sounds. Menout-like outbursts of diatonic passion, and Americana. Still, the evening was held together by some excellent performances, notably from Jake Gardner, who sang and acted the ideal dad, from the treacherable young lyric soprano Dawn Uptshaw, from the appealing mezzo Phyllis Pannella and from the strong-ripe black soprano Deborah Ford. Mayer had at least provided chances for an ensemble company to show its strengths.

The *Tales of Hoffmann*, of course, is something else, and perhaps too big and star-centred for Saint Louis. Colin Graham's production followed his 1970 ENO staging in distancing itself from the traditional score, which meant that the sensitive, pure-toned soprano Juliana Grodeck was not obliged to lose her calm in the usual Olympia aria, but the smallness of the stage and the disappointingly prosaic lead from Michael Myers made the opera seem, perhaps not wholly unsuitably, misguided. *Carmen* next year seems a still more parlous notion: one looks forward much more to Handel and another Rossini from this choice company, which could be set for another decade of stylish achievement under the new leadership of Charles Mackay.

St Magnus Festival Awakening ghosts

The Lighthouse Phoenix Cinema, Kirkwall

Here, at the end of the St Magnus Festival, was a striking demonstration that there is indeed a local audience for Maxwell Davies, enough to pack the cinema with several hundred people to see his opera of hysterical lighthouse-keepers. And they were rewarded with a performance of vivid intensity. The Fires of London under Gunter Bauer Schenk brimmed with life and character in every department, though special praise must go to Richard Watkins, the horn player, for his whooping virtuoso interrogations and to Mark Glentworth for his fast slaloms up and down the marimba. The cast too was excellent.

Neil Mackie is the perfect Davies tenor, with a bright radiance that lives dangerously in its sensitivity. Henry Herford was the strong Blazes, the interpenetration of the man enhanced by his Scottish accent (characterization in this work is on that level of directness), and Ian Comby offered a warm yet dark portrait of the self-satisfied puritan.

Only the piece itself remains a puzzle. Ghost stories generally work because they set out from a thoroughly recognizable world and then introduce strangeness, but *The Lighthouse* is bizarre and grotesque right from the start, with the opening court scene so elaborately stylized and the main act at once set in a style of

caricature: Arthur is singing in goody-goody falsetto almost as soon as he opens his mouth. Then again, the set of song-fantasies for the three keepers looks a wooden device, each one an unashamed parody, each following the last as if they were party pieces. Yet the power of the climax is not only unforgettable but also unavoidable, no matter how well one thinks one knows the work.

Perhaps this is not such a conundrum. Davies may be giving one every reason to discount the opera on dramatic grounds, only then revealing that music really can awaken the ghosts we have thought to be freed from. If so, David William's production may be operating in a similar fashion. Some of its naturalistic detail, like the mimed walking upstairs and even the lighthouse itself, invites derision, and yet the return of the keepers as automated dummies is a telling realization of the ending.

With this performance Davies's term as artistic director of the St Magnus Festival came to an end. His farewell announcement left no doubt that he hopes his successor, Glenys Hughes, will hold to his commitment to "the highest possible artistic standards". It also left no doubt that it will be able, without Davies at the forefront, to be at once international and local.

Paul Griffiths

Cabaret Barbara Cook Donmar Warehouse

For those with memories of Broadway in the 1950s, or cherished old recordings of *Canidae* and *The Music Man*, it will seem rather late in the day for anybody to be discovering Barbara Cook. However, an event is an event however long overdue; and Tuesday night's West End debut marked a personal conquest outnatching anything I have ever witnessed at the Palladium or Drury Lane.

And, as with all great performers, all you can really say is that she pushes her material beyond the usual boundaries. Most obviously she is a soprano of extreme vocal purity and range of colour. When she delivers a fastidious lyric, the effect is to make singing seem an ideal form of human speech. Every time a line recurs it means something different. When she goes into "Sweet Georgia Brown" you can feel the earth shifting under your feet. Jazz rhythms are anchored to the bar-line, so that, when she tugs loose from it, syncopation appears as a feat of amazing physical strength.

Whether in stormy arrangements of great old numbers or more recent songs by Harry Nilsson and Melissa Manchester, the partnership with Mr Harper is crucial. He is an accompanist who gives no quarter. The top of the Yamaba is removed, and when it comes to climaxes he plays it like an anvil. The joint performance is at once an immaculate precise partnership and a merciless contest. London at present has nothing more thrilling to offer.

J.P.

Irving Wardle

Concert ECO/Litton Elizabeth Hall

The similarities between Maurice Duruflé's Requiem and Fauré's muted masterpiece of half a century earlier have tended to obscure the latter work's unique properties. Inhabiting much the same world of misty harmonies and meditative lyricism, Duruflé is at once more ascetic yet more extrovert. The modal contours and metrical freedoms of plainsong seep from Duruflé's melodies like incense from a thurible; but in combination it is their sensuality rather than their spirituality that overwhelms, and at the natural climax of the Requiem Duruflé strives for (and often achieves) a bolder impact than was ever part of Fauré's scheme.

These sudden transitions, from ecclesiastical polyphony to brilliant fervour, were especially noticeable under Andrew Litton's direction. He made much, for example, of the sudden surge in the "Kyrie" where the trumpets break away from their *cantus firmus* lines into strident parallel triads. There was a similar excitement in his handling of the "Sanctus" where the cross-rhythms and unsettled modulations are suddenly marshalled into an unambiguous blaze of E flat major.

Perhaps his emphasis on urgency eliminated some of the work's majesty; the accelerando in "Libera me" seemed artificially whipped up, and the gorgeous final cadence of the work (a ripe slither ending on a jazzy ninth) should surely have been milked for as long as the singers had breath. Otherwise, Litton deserves credit for revealing the potential of this under-performed work.

So, too, do his forces. The Tallis Chamber Choir displayed an appealing timbre and considerable control in the forte passages. John Scott skimmed through the complex organ passagework dextrously, though Duruflé surely had in mind an instrument with a grander palette of colours. The mezzo Judith Howarth and the baritone Anthony Michaels-Moore sang the small solos with appropriate restraint.

Earlier the English Chamber Orchestra brought style and pungency to far jollier French repertoire. Debussy's *Petite Suite*, in which even the timpani playing was elegant; and Francaix's *L'Horloge de flore* where the oboist Neil Black flowered among the flowers and made us forget the time.

Richard Morrison

Opera in Europe Primitive material devastatingly used

Katya Kabanova Smetana Theatre, Prague

The fascination of *Katya Kabanova* lies not so much in a quixotic old composer's sense of engagement with a harried young woman as in the way Janáček uses the most primitive of materials to such devastating effect. The relentless ostinatos, the bald libretto and the telescoping of events in the last act — all are tools of a compression which help to generate the explosive potential of the musical drama. The best productions — like the latest staged by the National Theatre ensemble in Prague — recognize that this concentration of tension and emotion in the score precludes anything but the most supportive of visual settings.

This production was staged for the Prague Spring Festival, one of East Europe's happiest musical celebrations, which has just passed its fortieth anniversary. The staging benefits greatly from the experience of Josef Svoboda, who has designed three previous postwar productions of *Katya* in Prague. With a double gauze to project the natural elements of foliage, storm and river, the set is another unmistakable Svoboda creation, full of perspective and simple atmosphere.

The period is the 1860s, as Janáček wanted, with authentic costumes by Olga Filipi. Religious references are acknowledged in the icons decorating the Kabanov home, and with a touch of irony in the crucifix worn by Kabanicha. Apart from the storm sequence, which takes place in the shelter of a rock underpass, the Volga hovers passively behind each scene in a series of black-and-white stills, its gentle eddies and flickering sunlight suggesting ambivalence until a wan tranquility settles for Katya's suicide.

Visually, then, it is a classic staging and one that draws profitably on the cohesion of the Prague ensemble. It is good to hear the work sung in Czech, and to observe in Karel Jernek's stage direction, not just an acknowledgement of the orchestra's transcendent power but an avoidance of the stereotyped acting performances to be seen in much of the other Prague repertory. Several voices are familiar from the acclaimed Mackerras recording, the main exception being Gabriela Beňačková's comely and life-enhancing Katya.

Radiant, life-enhancing power: Gabriela Beňačková (left) with the bright stage presence of Libuše Márová



the widest possible exposure in this role. She sings with radiant power, her voice never seeming under pressure except when conveying the quiver of intimate emotion. She also shows a good deal more sophistication than the orchestra under Frantisek Vajnar, who conducts a reading of raw energy and impulse.

The other characters act as the human surfaces by which Katya is emotionally caressed and tormented; their physical relationship mere symbols of her isolation. There is the girlish affection Katya receives from the Varvara of Libuše Márová, whose bright stage presence makes up for her ochre timbre. There is

everything of the foul-mouthed spitting brute in Dalibor Jedlicka's Dikoy, whose drunken intimacy with Kabanicha goes just far enough to appal the imagination. And there is the Boris of Miroslav Kopp, a young tenor whose timidity throws into relief Katya's one-sided need to love and be loved.

For all his coarse vocal manners, the Tichon of Miroslav Frydlewicz is the ideal foil to both Katya and Kabanicha; his bulky frame is no more able to embrace his wife than separate from his mother's apron strings, and he caves in at the end like an overgrown schoolboy blubbing at Mummy's knees.

Nadezda Kniplova sings Kabanicha, a role which, along with Kostelnicka in *Jenůfa*, she has made her own during the past 20 years on stage and on record. Though the top of the voice is less true than before, her command of the jagged exclamations of Kabanicha's vocal line is intact, and it is hard to distinguish where her characterization leaves the voice and becomes the person. She glowers over Katya as Act I shudders to its sinister conclusion, she jerks Katya's face into taken subservience in the domestic scene that follows, and triumphantly prevents anyone from interrupting Katya's confession. It is an awesome portrait of human malignancy.

Andrew Clark

Wells windfall

An imaginative and unusual act of sponsorship announced yesterday will save Sadler's Wells Theatre for the immediate future and contribute substantially to many other areas of dance in Britain. Half a million pounds is on offer over two years in a package named *Partners in Dance*. Three-quarters of that is a gift from the Digital Equipment Company, the balance being made up of matching grants from the Government's Business Sponsorship Incentive Scheme.

The biggest share, of £200,000, goes to Sadler's Wells. A further £100,000 pays for the DEC Dance Awards, open to any dance company that receives Arts Council or Regional Arts support. They are for commissioning new choreography.

The rest of the money is to be shared among London Festival Ballet, towards a new *Nutcracker* this Christmas, Ballet Rambert and London Contemporary Dance Theatre to support touring and London season, and the Royal Acade-

my of Dancing and the Central School of Ballet for scholarship funds.

Geoff Shingles, managing director of Digital, said they had chosen to concentrate on one art where they could make a worthwhile impact, and that they would offer additional help in the form of continuing advice on marketing, administration and other functions.

The grant to Sadler's Wells makes the theatre safe for this year and significantly helps next year, allowing advance programme of dance seasons for the autumn will be announced next week.

This does not completely solve the problem of inadequate housing for dance in London. For that, the profession is now recognizing that Sadler's Wells and a larger theatre are both needed. Negotiations continue to try to secure the Lyceum; a principal in them says the process is "like swimming in mud", but a guarded optimism remains.

A middle-aged lady of unremarkable appearance, Miss Cook wastes no time over transatlantic courtesies. She rises to sing, and what she has to tell us about herself comes exclusively through the music. She comes on singing "I've Loved a Piano" (as well she might with such an accompanist as the steel-fingered Wally Harper), announces tersely "George Gershwin wrote these songs" and launches into a programme that variously causes your heart to pound and your mouth to drop open in ecstatic appreciation of such sound and such emotional truth.

And, as with all great performers, all you can really say is that she pushes her material beyond the usual boundaries. Most obviously she is a soprano of extreme vocal purity and range of colour. When she delivers a fastidious lyric, the effect is to make singing seem an ideal form of human speech. Every time a line recurs it means something different. When she goes into "Sweet Georgia Brown" you can feel the earth shifting under your feet. Jazz rhythms are anchored to the bar-line, so that, when she tugs loose from it, syncopation appears as a feat of amazing physical strength.

Whether in stormy arrangements of great old numbers or more recent songs by Harry Nilsson and Melissa Manchester, the partnership with Mr Harper is crucial. He is an accompanist who gives no quarter. The top of the Yamaba is removed, and when it comes to climaxes he plays it like an anvil. The joint performance is at once an immaculate precise partnership and a merciless contest. London at present has nothing more thrilling to offer.

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THE MASK OF MORPHEUS

A desperate run for freedom that no one can stop!..

Jon Voight Eric Roberts
Rebecca DeMornay
Runaway Train

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FROM FRIDAY JULY 4

BELFAST ABC	LIVERPOOL Odeon
BIRMINGHAM Odeon	MANCHESTER
BOURNEMOUTH	(Oxford Road) Cannon
BRIGHTON	MILTON KEYNES Patrit
BRIGHTON Odeon	NEWCASTLE Odeon
BRISTOL	NOTTINGHAM Odeon
(Pittway) Cannon	OXFORD
BRISTOL	(George St) ABC
(Whiteladies) ABC	PETERBOROUGH
CAMBRIDGE ABC	Odeon
CARDIFF ABC	PLYMOUTH Drake
CHESTER ABC	PORTSMOUTH Odeon
EDINBURGH Odeon	SOUTHAMPTON Odeon
GLASGOW ABC	SWANSEA Odeon
HANLEY ABC	WORTHING Odeon
JERSEY Odeon	
LEEDS Odeon	

CINEMA DETAILS CORRECT AT TIME OF GOING TO PRESS

All's well that ends well as Globe goes ahead

By Gavin Bell
Arts Correspondent

Mr Sam Wanamaker, an American actor and director, has confirmed plans for an authentic replica of Shakespeare's Globe Playhouse on its original site on London's South Bank, after a High Court wrangle was settled yesterday.

Mr Justice Harman announced an out of court settlement to the dispute over a 1981 agreement to provide council land for the theatre at Greenmore Wharf, Southwark, as part of a redevelopment scheme to have been carried out by Derno Estates.

Under its terms, Southwark council will pay Derno £7.2 million in compensation for failure to implement the agreement and give the Shakespeare Globe Trust a 125-year lease on the one-acre site at a peppercorn rent.

The present Labour council, elected in May 1982, had decided its priority was to provide employment and council housing, and had declared the original agreement void on the grounds that some of its conditions had not been fulfilled - notably the relocation of a road sweepers' depot.

Mr Wanamaker, aged 67, said he was "delighted and jubilant".

Mr Wanamaker was connected with the short-lived New Shakespeare Theatre in Liverpool, which was widely admired but closed in 1959 with estimated liabilities of more than £100,000.

He leaves for America next weekend on a fund-raising trip for the Globe. He estimates the cost of the scheme at £12 million at current prices. Firm pledges of support so far total £1.7 million.

The original Globe, built in 1599 at a cost of £600, burned down 14 years later when the thatched roof caught fire from the wadding of a gun discharged during a performance of Henry VIII. Quickly rebuilt with a tiled roof, it lasted a further 30 years before Oliver Cromwell had it torn down.



Sam Wanamaker clutched the celebration champagne and the lease to the South Bank site yesterday. (Photograph: Dod Miller)

The remainder of the company will go on tour and the complex will be offered to schools, colleges and community projects.

The original theatre is thought to have held up to 3,000 people, but safety regulations will limit the replica's capacity to 1,500.

Mr Wanamaker would like to provide employment for the youth of the borough through the Manpower Services Commission to help complete the project.

The original Globe, built in 1599 at a cost of £600, burned down 14 years later when the thatched roof caught fire from the wadding of a gun discharged during a performance of Henry VIII. Quickly rebuilt with a tiled roof, it lasted a further 30 years before Oliver Cromwell had it torn down.

A resident company will perform the works of Shakespeare and his contemporaries during daylight hours for about four months a year, also using an integrated reconstruction of Inigo Jones's smaller Cockpit theatre. For

Letter from Johannesburg

Healey, the walking press conference

Brice Anderson, accompanying Denis Healey on his Southern African tour, reports on the shadow Foreign Secretary's meeting yesterday with Mrs Winnie Mandela

Delmas is a sleepy little dorp deep in the Veldt. Apart from a horse and cart delivering coal, the main activity seemed to be birding - and a treason trial in a magistrate's court which looks if it had been designed to deal with several cases of illegal parking. 22 leading members of the UDF and Azapo, the black consciousness movement, have

been facing charges, some of which could carry the death penalty.

On the 10th day of their trial, Denis Healey came to express his solidarity.

Two cardboard boxes of food and drink had been brought along for the defendants (and Mr Healey's lunch). Mr Healey and *The Times* correspondent carried the boxes into the courtroom without being searched. Indeed, Mr Healey concluded from the absence of security that the Government was not really serious about winning convictions, but merely wanting to keep prominent black

leaders out of circulation - but the defence counsel did not wholly support his optimism.

Mr Healey then rushed back to Johannesburg to see Winnie Mandela. His hosts, the South African Council of Churches, are charming, sincere and rather unworldly people - far too unworried to be able to organise meetings and any-way after being pursued through the Johannesburg traffic by a posse of television journalists, Mr Healey and Mrs Mandela at last met at the flat of her lawyer Ismail Ayob. Mr Healey gave Winnie a letter from Neil Kinnock and a copy

of one of Edna Healey's books, *Wives of Fame*, about Mesdames Darwin, Livingstone and Marx. Mrs Mandela seemed more intellectual than Mrs Livingstone, and less harassed than Mrs Marx.

Mr Healey has been pleasantly surprised by the extent to which he has been able to express his views. He now feels under no inhibition and has even considered a planned press conference in Lusaka, on the grounds that by then he will have said everything already. In fact, he is a walking press conference - except when he breaks off to do some photographing himself.

Britain in strong protest to Pretoria

Pretoria tells press to 'toe the line'

Continued from page 1

of the South African Government.

But she emphasized the need for "effective measures". She said: "Measures which simply brook greater trouble would simply do no good - not for the Commonwealth, not for this country and certainly not for black people in South Africa."

But Mrs Chalker faced the un concealed hostility of the Tory right over her meeting with Mr Tambo.

The most outspoken was Mr Jerry Wiggin, MP for Weston-super-Mare, who said that the Government was now "treating with terrorists," an accusation that the Mrs Chalker denied.

She was jeered by Back Benches when she described Mr Tambo as "a man who certainly impressed yesterday with his total dislike of violence."

Mrs Chalker added: "We are in no way treating with terrorists. We are trying to solve a problem which the whole House believes has continued for too long."

She received equal support from the Back Benches, and backing from the opposition parties for holding the talks with Mr Tambo.

Mr Mark Carlisle told her that many Conservative MPs believed she was right to talk to the ANC as an important voice to be heard at this time. He called for measures to safeguard the Commonwealth and force change in South Africa.

Mrs Chalker announced to MPs that a diplomatic protest had been made to the South African Government. She said the Government deplored the actions of a regime that instituted a state of emergency with 180-day detentions.

From the opposition Front Bench, Mr George Robertson congratulated Mrs Chalker for "changing Mrs Thatcher's line on meeting Oliver Tambo" and called on her to ignore "isolated" and unrepresentative Tory opposition to sanctions.

Continued from page 1

limitation on what the newspapers can report.

(The emergency regulations permit no filming or sound recording of "arrest", nor any first-hand reporting of same by print journalists, nor any "news or comment" on the conduct of the security forces without prior approval.)

Mr Nel did not specify what action would be taken against foreign newspapers deemed not to have complied with the regulations. He named no names, but said it was clear that some newspapers had tried to observe the regulations while others had not. It was up to journalists, he said, to interpret the regulations for themselves and comply with them.

Since the emergency was imposed, one CBS News cameraman, Mr Wim De Vos, a Dutch national, has been expelled. Two other foreign journalists, an American, Mr Richard Manning, the bureau chief of *Newsweek*, and Mr Dan Sagor, an Israeli freelance, have been ordered to leave.

Mr Manning will have to leave by midnight today unless an appeal he has lodged against his expulsion is successful. Mr Sagor was originally told to leave by the same time, but has been given two days' grace because there is no EI Al flight to Israel until Saturday.

The general secretary of the Congress of South African Trade Unions (Cosatu), Mr Jay Naidoo, came out of hiding yesterday to tell foreign journalists that 70 of its key officials were in detention, and scores of others in hiding. He said that Cosatu planned to hold an open meeting of its central executive committee on July 1.

In Parliament - which now goes into recess until the second half of August, removing the one forum where controversial matters could be aired without restriction - Mrs Sozzana said it was disgraceful that Mr Louis Le Grange, the Minister of Law and Order, was not prepared to reveal the names of detainees.

THE TIMES INFORMATION SERVICE

Today's events

Royal engagements
The Queen will start the Commonwealth Games relay message from Buckingham Palace, 12.40; later accompanied by the Duke of Edinburgh, she attends a reception to mark the 50th Anniversary of the Queen's Flight, St James's Palace, SW1, 6.30.

The Duke of Edinburgh will present the colours to the 2nd Battalion of the 51st Highland Volunteers, Cooper Park, Egham, Surrey, 10.45.

The Prince and Princess of Wales attend the Reception to mark the 50th Anniversary of the Queen's Flight, St James's Palace, SW1, 6.30; Princess Margaret and the Duke and Duchess of Kent will also attend.

Prince Michael of Kent attends the Firepower and Mobility Exhibition, The Royal Armoured Corps Centre, Bovington Camp, Bovington, Dorset, 10.30.

New exhibitions
BA (Hons) Three Dimensional Design Degree Show; John Sandford Sports Centre, Leicester Polytechnic; Mon to Fri 10 to 8, Sat 10 to 4 (ends June 28).

Exhibitions in progress
Attitudes, international jewellery; Aberdeen Art Gallery, Schoolhill, Aberdeen; Mon to Sat 10 to 5, Thurs 10 to 7, Sun 2 to 5 (ends June 29).

Indian Miniatures; Graham Robertson Room, Fitzwilliam Museum, Cambridge; Tues to Sat 2 to 5, Sun 2.15 to 5 (ends July 20).

Music

Concert by Anthony Williams (bass and piano); Piotrowicz (piano); Grantley Hall, Ripon, 8. Recital, by Jane Manning (soprano) and John McCabe (piano); Aisher Hall, Sevenoaks School, 8.

Organ recital by Alfred Champlin; St Stephen's, Bourne Mouth, 7.30.

Recital by Scottish Opera; Inverness Cathedral, 1.

Concert by University of Exeter Choral Society; Exeter Cathedral, 8.

Organ recital by MFTC Chamber Ensemble; Liverpool Parish Church, Pier Head, 1.05.

Folk Ceilidh by the Oyster Band; Main Marquee, Pendley, 8.

Recital by Musica Donum Dei; Holy Trinity Church, Wexall, 7.15.

Concert by the American Methodist Youth Chorale; Coventry Cathedral, 1.

Concert by The Light Blues; Belton House, Grantham, 7.30.

Recital by The Age of Enlightenment Orchestra; Town Hall, Oxford, 8.

Concert by Rumlaitaj; Taliesin Arts Centre, Singleton Plk, Swansea, 7.30.

Concert by the City of Birmingham Symphony Orchestra; Birmingham Town Hall, 7.30.

Jazz by the Clarendon Singers; Trinity Arts Centre Foyer, Church Rd, Trumbidge, 7.45.

Talks and lectures

Space Photography by Richard Underwood (NASA Photographer); National Museum of Photography, Film and Television, Princes View, Bradford, 6.30.

Books - paperback

The Literary Editor's selection of interesting books published this week:

FICTION
A Glimpse of Zion's Glory, by Isabel Colegate (Penguin, £2.95)
Cresse's Daughter, by Jane Gardam (Abacus, £3.95)
The Adventures of Sally, by P.G. Wodehouse (Penguin, £2.50)
The Battle of Pollock Cross, by J.L. Carr (Penguin, £1.95)
The Man on the Rack, by Francis King (GMP, £3.95)

NON-FICTION
No Conceivable Injury, The story of Britain and Australia's atomic cover-up, by Robert Milliken (Penguin, £3.95)
Slow Boats Home, by Gavin Young (Penguin, £3.95)
So Far From God, A Journey to Central America, by Patrick Marzban (Penguin, £3.95)
Swear by Monsters, by Paul Theroux (Penguin, £3.95)
Ted Hughes, A Critical Study, by Terry Gifford and Neil Roberts

The pound

Bank Rate 12.75
Australia \$ 2.38
Austria Sch 24.45
Belgium Fr 22.10
Canada \$ 2.175
Denmark Kr 12.54
France Fr 11.11
Germany DM 3.468
Greece Dr 214.00
Hong Kong \$ 12.16
Italy Lit 2036.27
Japan Yen 239.60
Netherlands Gld 2.2035
Norway Kr 11.86
Portugal Esc 204.80
Spain Ptas 200.48
Sweden Swk 222.00
Switzerland Sfr 2.2035
USA \$ 1.58
Yugoslavia Dnr 590.00

Weather forecast

A ridge of high pressure will cover Scotland and a warm front over the southern Irish Sea will move slowly NW.

6 am to midnight
London, central S England, Midlands, East of England: S to strong; fine and dry; wind SE or E moderate or fresh; max temp 25C (77F).

SE England, East Angles: Fine and dry; wind SE or E moderate or fresh; max temp 24C (76F), but cooler on coasts.

Wales, Lake District: Fine and dry; wind E or SE light or moderate; max temp 23C (73F).

SW England: Sunny periods, perhaps an isolated shower, but drier later in evening with curtains of drizzle; rain: wind E or SE moderate or fresh; max temp 20C (68F), but cooler on coasts.

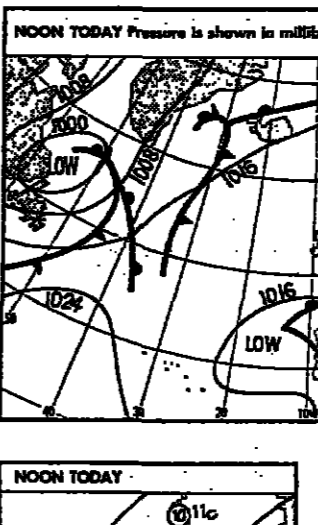
SE Scotland, SE Ireland: Fine and dry; sun; sunny periods; wind light and variable; max temp 22C (72F).

Wales, Lake District: Fine and dry; sun; sunny periods; wind light and variable; max temp 20C (68F).

SE Scotland, SE Ireland: Fine and dry; sun; sunny periods; wind light and variable; max temp 22C (72F).

Outbreaks of drizzle rain in the SW will slowly spread to rain, with drizzle and rain over the south eastern parts. In Wales, rain or drizzle, but much cooler on coasts, especially in the E.

Lighting-up time
London 9.22 pm to 4.15 am
Bristol 10.01 pm to 4.25 am
Sheffield 10.12 pm to 4.38 am
Manchester 10.12 pm to 4.12 am
Penzance 10.06 pm to 4.44 am



High Tides

TODAY	AM	HT	PM	HT
London Bridge	5.41	7.3	5.58	6.9
Avonmouth	11.16	12.0	11.37	12.1
Belfast	2.37	3.6	3.18	3.2
Bristol	1.57	3.1	3.48	3.1
Devonport	10.10	10.9	10.21	10.2
Dover	2.48	3.3	3.04	3.3
Falmouth	1.57	3.1	3.18	3.1
Glasgow	4.13	4.9	4.53	4.3
Harwich	3.38	3.9	3.55	3.7
Hereford	1.57	3.1	3.18	3.1
Howland	10.01	10.2	10.48	10.7
Liverpool	10.01	10.2	10.25	10.7
London	2.57	4.3	3.45	4.3
Loughlyn	1.19	2.3	1.04	2.5
Malta	1.57	3.1	3.18	3.1
Mersey	10.14	10.4	10.36	10.6
Newquay	3.07	3.5	3.20	3.7
Oban	8.23	8.9	8.37	8.9
Penzance	1.19	2.1	1.12	2.1
Portsmouth	2.57	4.3	3.45	4.3
Sheerness	2.48	3.0	2.29	3.0
Southampton	2.29	4.3	3.14	4.3
Swansea	1.57	3.1	3.18	3.1
Tees	7.25	5.2	1.13	5.0
Walsby	1.57	3.1	3.18	3.1
Tide measured in metres: 1m=3.280ft.				

The Times Crossword Puzzle No 17,082

A 15x15 crossword puzzle grid with some numbers in the starting squares. The grid is partially filled with letters, and some squares are empty.

Parliament today

Commencement (2.30): European Communities (Amendment) Bill, continuation of committee stage.

Business (3.30): Wages Bill, committee stage. Family Law Bill, report stage.

Tower Bridge

Tower Bridge will be raised today at 6.45 pm approximately.

Portfolio Gold

Times Portfolio Gold rules are as follows: Times Portfolio is free of purchase tax, but a charge of 20% will be taken on any prize.

The Times Portfolio is a weekly prize draw where subscribers can win a share of the profits of the company whose shares they hold. The prize is divided into 100 shares, with the largest share going to the subscriber who holds the most shares of the company whose shares they hold.

The prize money is shared between all subscribers who have held shares of the company whose shares they hold. The prize is divided into 100 shares, with the largest share going to the subscriber who holds the most shares of the company whose shares they hold.

Lighting-up time

London	9.22 pm to 4.15 am
Bristol	10.01 pm to 4.25 am
Sheffield	10.12 pm to 4.38 am
Manchester	10.12 pm to 4.12 am
Penzance	10.06 pm to 4.44 am

Weather forecast (continued)

Yesterday
Temperatures at midday yesterday: C, cloud; F, rain; S, sun.

Belfast	19.65	66	Sunny
Birmingham	20.88	69	Sunny
Bristol	19.58	67	Sunny
Cardiff	18.84	65	Sunny
Edinburgh	13.95	57	Sunny
Glasgow	16.81	62	Sunny
London	17.17	63	Sunny
Manchester	18.03	64	Sunny
Newcastle	15.15	59	Sunny
Nottingham	18.84	65	Sunny
Oxford	18.03	64	Sunny
Sheffield	18.03	64	Sunny
Southampton	18.03	64	Sunny
Wolverhampton	18.03	64	Sunny

Around Britain

Region	Sun	Rain	Max	Min	Cloud
East Coast	5.8	25	20	8	66%
London	7.3	21	17	8	55%
West Coast	6.2	23	17	7	60%
South Coast	6.2	23	17	7	60%
South West	6.2	23	17	7	60%
Wales	7.0	18	14	6	55%
North East	5.8	25	20	8	66%
North West	5.8	25	20	8	66%
Yorkshire	5.8	25	20	8	66%
Humberside	5.8	25	20	8	66%
East Midlands	5.8	25	20	8	66%
West Midlands	5.8	25	20	8	66%
South East	5.8	25	20	8	66%
South West	5.8	25	20	8	66%
Wales	7.0	18	14	6	55%
Scotland	5.8	25	20	8	66%
North East	5.8	25	20	8	66%
North West	5.8	25	20	8	66%
Yorkshire	5.8	25	20	8	66%
Humberside	5.8	25	20	8	66%
East Midlands	5.8	25	20	8	66%
West Midlands	5.8	25	20	8	66%
South East	5.8	25	20	8	66%
South West	5.8	25	20	8	66%
Wales	7.0	18	14	6	55%
Scotland	5.8	25	20	8	66%

Anniversaries

Births: George Morland, painter, London, 1763; William Thomson, Sir Robert Borden, Prime Minister of Canada 1911-20, Grand Prix Nova Scotia, 1854. Deaths: Francisco Pizarro, conqueror of the Inca empire, Lima, Peru, 1541; Gilbert White, naturalist and clergyman, Selbourne, Hampshire, 1793; Joseph-Michael Montgolfier, pioneer balloonist, Balaruc-Bains, 1810; Samuel Crossland, inventor of the spinning mule, Bolton, Lancashire, 1827; George IV, reigned 1820-30, Windsor, 1830; Ford Madox Ford, novelist and poet, Deauville, 1939; Richard Bedford Viscount Bennett, Prime Minister of Canada 1930-35, Mickleham, Surrey, 1947.

Abroad

MODAY: c, cloud; d, drizzle; f, fair; fog, fog; r, rain; s, sun; sn, snow; l, thunder.

Algeria	28	78	28	16	C
Alexria	28	78	28	16	C
Algiers	28	78	28	16	C
Athens	31	88	31	19	C
Bahra	30	86	30	18	C
Barcelona	27	81	27	16	C
Bombay	29	85	29	17	C
Boston	29	85	29	17	C
Buenos Aires	29	85	29	17	C
Calcutta	29	85	29	17	C
Cairo	29	85	29	17	C
Caracas	29	85	29	17	C
Chicago	29	85	29	17	C
Cincinnati	29	85	29	17	C
Colon	29	85	29	17	C
Columbus	29	85	29	17	C
Dallas	29	85	29	17	C
Danbury	29	85	29	17	C
Dayton	29	85	29	17	C
Denver	29	85	29	17	C
Detroit	29	85	29	17	C
El Paso	29	85	29	17	C
Honolulu	29	85	29	17	C
Indianapolis	29	85	29	17	C
Jakarta	29	85	29	17	C
London	17	63	17	8	C
Los Angeles	29	85	29	17	C
Louisville	29	85	29	17	C
Madrid	29	85	29	17	C
Manila	29	85	29	17	C
Memphis	29	85	29	17	C
Miami	29	85	29	17	C
Minneapolis	29	85	29	17	C
Moscow	29	85	29	17	C
Montreal	29	85	29	17	C
Munich	29	85	29	17	C
Nairobi	29	85	29	17	C
New Delhi	29	85	29	17	C
New York	29	85	29	17	C
Oakland	29	85	29	17	C
Ottawa	29	85	29	17	C
Paris	29	85	29	17	C
Philadelphia	29	85	29	17	C
Pittsburgh	29	85	29	17	C
Portland	29	85	29	17	C
San Francisco	29	85	29	17	C
Seattle	29	85	29	17	C
Stockholm	29	85	29	17	C
Sydney	29	85	29	17	C
Tokyo	29	85	29	17	C
Washington	29	85	29	17	C
Wellington	29	85	29	17	C
Zagreb	29	85	29	17	C

Portfollio Gold

Times Portfolio Gold rules are as follows: Times Portfolio is free of purchase tax, but a charge of 20% will be taken on any prize.

The Times Portfolio is a weekly prize draw where subscribers can win

Britain in strong protest to Pretoria
Pretoria tells press to 'toe the line'

FINANCE AND INDUSTRY

STOCK MARKET

FT 30 Share 1344.8 (+5.4)
FT-SE 100 1629.4 (+4.5)
Bargains 23166
USM (Datastream) 123.55 (+0.2)
THE POUND
US Dollar 1.5200 (+0.0080)
W. German mark 3.3638 (-0.0019)
Trade-weighted 76.1 (+0.3)

Rush for Thames

There has been a massive demand for shares in Thames Television, according to City indications last night.
Banks were still counting applications but estimates were that the 17 million shares on offer at 190p had been over-subscribed between 20 and 30 times.

The shares are being sold by the joint owners, Thorn EMI and BET, which will each be left holding around 28 per cent of the equity. At the offer price, Thames is valued at £91 million.

The enthusiasm for the issue spread off forecasts that the shares could start changing hands at a premium of at least 30p.

BICC deal

BICC, the engineering and construction group, is raising £22 million to trim borrowings by selling to the public a 20 per cent shareholding in Metal Manufacturers, Australia's leading cable group. BICC will have a 44 per cent stake left in the business.

Charter rise

Charter Consolidated's pre-tax profits improved from £16.5 million to £28.7 million in the year to March 31, as turnover fell by 25 per cent to £567.1 million. The final dividend was raised from 7.25p to 7.75p, making an annual total of 11.5p.

Thorn sale

Thorn EMI has sold for £6.3 billion to a consortium of financial institutions, the largest electrical wholesaling and engineering businesses to Expamet International.

Curry resigns

Mr Chris Curry, a co-founder of Acorn Computers, has left the company. His future has been in doubt since the Italian company, Olivetti, acquired Acorn. Mr Curry still has small shareholding in Acorn worth £1.5 million.

London move

Taylor Woodrow, the property company, is back in the London residential property market after an absence of several years. The company is building £20 million of flats in central London.

Aitken terms

Mr Nick Oppenheim, the financier, is expected today to announce increased terms for his all-paper offer for the Aitken House financial services group. His offer of nine shares in Framwood for each Aitken share, valuing Aitken at £78 million, has received acceptances of 8.8 per cent.

Ferruzzi plan

Mr Raul Gardini, president of the Italian Ferruzzi agricultural group, arrives in Britain today to outline his company's plans for British Sugar, the subsidiary of S&W Beristord in which Ferruzzi has a 23.7 per cent stake.

Leading companies attack sanctions against S Africa

Thirty-four leading British companies backed by the Confederation of British Industry have expressed outright opposition to economic or financial sanctions against South Africa.
The 34 signatories to the statement include some of Britain's biggest and most influential companies in the manufacturing, mining and financial sectors, such as Babcock International, BP, Consolidated Goldfields, Hanson

Trist, Hill Samuel, ICI, Rio Tinto-Zinc and Unilever.
The statement, issued in the name of the BICSA chairman, Sir Leslie Smith, who is on the board of British Oxygen, said members fully supported the public demands made by the business community in South Africa, including British subsidiaries and associated companies, for the South African Government to abolish apartheid.
Political change and economic growth ran together in South Africa, the statement said.

"The best hope of solution lies in economic growth over many years. The substantial inflow of capital required for this purpose will only be forthcoming if there is solid evidence that fundamental political reform and the abolition of apartheid are under way."
Sir Leslie said the committee was equally opposed to disinvestment as a means of bringing pressure to bear on South Africa.
Foreign-owned companies were at the forefront of bringing improvements to the working and living conditions of the black and coloured peoples and disinvestment would remove that influence.
He said disinvestment would also seriously reduce the effectiveness of the campaign now being waged by the South African business community for fundamental political reform and would stop the flow of long-term development capital which all future South African governments would require if living standards were to be raised among the deprived of the country.

Ansbacher sells 20% stake in Brown Shipley for £23m

The mini-battle between Brown Shipley Holdings and Henry Ansbacher, both in the junior league of British merchant banks, was settled yesterday to the satisfaction of both sides when Henry Ansbacher and one of its biggest shareholders sold their 20.5 per cent stake in Brown Shipley for £23 million.
The sale of the stake, built up by Ansbacher and Groupe Bruxelles Lambert in April this year, produces a profit of around £7.5 million. Brown Shipley yesterday welcomed the purchasers, Kredietbank Luxembourg, a banking and insurance group, with the same vigour with which it opposed the Ansbacher stake.
Mr Robert Amos, Brown

Shipley's deputy chairman, said yesterday: "We see a synergy between them and us, in that they wanted a window in the City and we would like a greater presence in Europe."
Mr Amos confirmed he had held talks with Ansbacher since it built up its share stake. "They were not really discussions, and we did not enter into them in any positive sense. The stake was not welcome," he added.
The Kredietbank purchase, which at 750p a share, represented a premium of 140p on Brown Shipley's opening price yesterday, was engineered through the offices of Baring Brothers, which was appointed to advise the Brown Ship-

ley board after the move by Ansbacher.
Brown Shipley's share price, which stood at 540p immediately before the Ansbacher stake was announced, yesterday dropped 20p to close at 590p, and widened the premium to 160p. Last year, Brown Shipley announced it was buying Heseltine Moss, the stockbroker, for £5 million.
According to Mr Amos, Kredietbank has no intention of increasing its stake.
Mr Richard Fenbells, the Ansbacher chairman, yesterday described the initial 21 per cent stake as "a good strategic investment".
"We did not believe we would ever lose on the stake," he said.

Stylo faces renewed pressure

British Land is stepping up the pressure on Stylo, the shoe retailer with weighty property assets. Stylo's annual meeting in Bradford yesterday was attended by several representatives from British Land, which holds 25.4 per cent of the ordinary shares but with limited voting rights.
Questions put by British Land shareholders about the company's poor performance, its losses last year and the cost of mounting its much needed refurbishment programme were successfully tackled by Mr Arnold Ziff, Stylo's chairman.
The Ziff family controls Stylo through an archaic voting structure giving management shares 16 votes to 1 per ordinary share. It is this structure which Mr John Ritblat's British Land hopes to break down, opening the way for a bid.
It emerged at the annual meeting that there was even tighter control over the management shares than had previously been apparent, making the company virtually a bid-proof.
Talks between Mr Ritblat and Mr Ziff about a possible property and shares swap have been unsuccessful.
Stylo lost £259,000 for the year ended February 1986 on a turnover of £49.57 million.
A dividend of 4.5p was approved despite British Land's attempts to stop it on the grounds that the company's earnings did not justify such an amount.

Hampton Gold Mining Access, which is fighting a £41 million takeover bid from Mr Alan Bond's Metals Exploration Group, claimed yesterday that cheap financing arrangements for its Australian gold interests have increased its net asset value per share further above the 150p offer price.
Mr George Livingstone-Learmonth, managing director, said that gold loans arranged for two new ventures at Kalgoorlie, Western Australia, had added 9.25p to the net asset value of Hampton's shares, according to the independent assessors who this month estimated the asset backing at 205p.
The loans, in which Rothschild Australia will lend gold to be repaid once production is under way, carries an initial interest rate of 2.5 per cent.

GEC takeover 'danger'

A takeover of Plessey, the electronics company, by GEC could mean failure or serious difficulties for 66 small or medium-sized high technology suppliers with another 116 also in difficulties, according to a report commissioned by Plessey. Up to 24,000 jobs eventually could be in jeopardy.
Tidek Management Consultants, in a report yesterday, said: "The findings of this study raise serious questions about the wisdom of merging Plessey with GEC. Clearly there are costs for small and medium enterprises associated with a GEC bid which they are expected to bear without any sure hope of compensatory benefits."
The study, which Tidek says it undertook only on the understanding that it would be a completely independent one, is bound to prove controversial.
The study was revealed by the Small Business Bureau whose chairman is Mr Michael Grylls, Conservative MP for Surrey North West.

US puts final touches to tax cuts revolution

The final chapter of the most sweeping United States tax revision since World War II will be written next month when members of the House of Representatives and Senate meet to reconcile differences between the two historic bills, officials confirmed yesterday.
After the overwhelming Senate passage of a bill that will lower the top individual tax rate from 50 per cent to 27 per cent, members of the two houses must now get down to hard political bargaining.
The final version of the bill, hailed by President Reagan as "the second American revolution," will be written in this key conference.
But strong similarities between the two bills indicate that the conference will agree on these general points:
• The top individual tax rate will be almost halved, to below 30 per cent.
• More than six million low income people will be removed from the tax rolls.
• The top capital gains rate will be raised from 20 per cent, and tax shelters favouring wealthy individuals and corporations will be strictly limited.
• Taxes on businesses will be increased by more than \$100 billion over five years to pay for the individual tax cuts. This will include a tough new minimum tax on profitable corporations. Some wealthy companies now pay no tax.
• The investment tax credit, a favourite of corporate America, will be repealed to counteract a reduction in the top corporate tax rate from 46 per cent to the mid-30 per cent range.
Despite some divisive issues - including severe pressure from corporate lobbyists to restore tax breaks for the insurance and property industries, among others - an agreement is expected to be reached by the autumn. If so, a final bill would be sent to the White House for President Reagan's signature.
For lobbyists, however, the House-Senate conference is a crucial last chance to shape a bill that removes billions of dollars in tax benefits for their clients.
The most hotly contested issues are expected to be the tax treatment of capital gains, oil and gas drilling incentives, tax-exempt bonds, deductions for charitable contributions and for individual retirement accounts, depreciation write-off for businesses, foreign tax changes and the deductibility of taxes.
In addition, the Democratic-controlled House is likely to attempt to put its own stamp on the final bill to provide the middle class with a bigger tax cut.
Mr Dan Rostenkowski, chairman of the powerful House Ways and Means Committee, said in an interview that more tax relief for the middle class would be a House priority.
In addition, he named two other trouble spots in the Senate bill - the limits on deductions for individual retirement accounts and on state sales tax.

Executive Editor Kenneth Fleet
The Mercury rises at Cable and Wireless

It is apt that Cable & Wireless should produce yesterday's fine set of results on the same day that the industry's watchdog, Professor Bryan Carsberg, makes it clear in his 1985 annual report that his eagle eye is on British Telecom's pricing structure. With the inauguration in May of Mercury Communication's switched service, competition for the nation's telecommunication traffic is now up and running. Professor Carsberg is committed to giving Mercury more than a fair chance.
The better than expected 20 per cent increase in C&W's 1985-6 pretax profits to £295 million does not even hint at what Mercury could contribute in, say, five years time. Last year it made losses of £13 million on turnover of £4 million. Investment in the network was £49 million bringing the total so far to £125 million. By the end of this financial year that will have increased to £200 million and breakeven will be in sight. Independent forecasts for Mercury's revenues suggest a build-up to almost £200 million for the year to March 1988 and £500 million the following year.

The favourable terms which Ofel determined for the terms under which Mercury would interconnect with the BT network spurred C&W into speeding up its investment. Yesterday's warning from Professor Carsberg that he will rework the RPI-3 pricing formula if British Telecom's return on capital employed is too high should similarly bring cheer to C&W (whose performance on that criteria is rather better).
To compete with Mercury, British Telecom will have to offer better terms to its major business users. It will also continue to erode the subsidisation of local calls by long distance calls. But Professor Carsberg warned yesterday that this rebalancing can only be carried to a point that is justified on economic grounds. Similarly, any cut-price deals for high traffic users will also rest on British Telecom proving that price reductions go hand in hand with lower costs. Ofel will be watching carefully that Mercury does not fall victim to any cross-subsidisation within British Telecom.

Mercury is just one link in C&W's global strategy which is reaching around the world. Further investment is planned this year on fibre optics within the United States to link the planned submarine cables across the Atlantic and from the West Coast to Japan. Total capital expenditure is likely to rise from £255 million to nearer £300 million but with partners like Nynex there should be no financing troubles.
Last year's results were achieved despite a £21 million adverse currency effect and a fall in profits from the Middle East following the handover of the network in the Yemen Arab Republic. Hong Kong remains the pivot in Far Eastern telecommunications traffic and contributed 65 per cent of the company's profits.
The improvement in turnover - at just 5 per cent - looks slightly

dampening but was dampened by currency effects and the planned slowdown in equipment sales and contract work. Underlying improvement on the public telecommunications business was more than 10 per cent. C & W's profits attributable to ordinary shareholders rose from £142 million to £180 million; earnings per share are up 22 per cent from 31.7p to 38.7p; and a final dividend of 6p per share, against 4.9p, brings the total dividend up to 9.5p, also an increase of 22 per cent.
There is enough telecommunications traffic for all players at the moment but C&W has a head start as a newcomer with modern equipment. In December the Government self-off and rights issue was almost caught out by a falling share price. Yesterday those who bought in at 587p were rewarded with a 15p rise to 705p.

Base rate hope
Hope springs eternal for another move to cheaper money, even in London where the hangover from the May money supply figures, or from too many late night World Cup games, has produced a certain muzziness in the markets. Yesterday, gilts perked up, on hopes that a base rate cut before the holidays may still be possible. The remainder of the £600 million tablets announced on Friday were sold out.

The change of causation, as so often in these things, is a long one. It starts with the first quarter figures for gross national product in Japan. Much to the chagrin of Mr Nakasone, hoping for such an overwhelming vote of confidence in the July 6 double elections that his party won't dare make him stand down, the GNP fell, by 0.5 per cent.

Weak first quarter GNP has become a familiar pattern in the major economies but for Japan it becomes a particular blow, both because of the election and because it was the first quarterly decline in GNP for 11 years. And so, the pressure is on for a discount rate cut in Japan.

The scene now moves on to New York, where money market rates edged down yesterday, and where some traders are talking of a cut by the Federal Reserve Board in the discount rate within days. Paul Volcker, the Fed chairman, is seen as committed to following rather than leading rate cuts elsewhere, despite a series of weak economic statistics over the past month.

Against this, the dollar has started to look rather sickly again - yesterday the pound rose 80 points to \$1.52, and the dollar dropped to DM2.21 against the mark and below 166 against the yen. Friday's US trade figures will clearly be important.

Assuming these two bits of the jigsaw fit into place, the prospects for lower base rates here are really rather good. The next set of money supply figures, due on July 8, have to be good, unless the Bank of England is prepared to take responsibility for a mass leap of stockbrokers' economists from the top of the Stock Exchange tower.



Peter Miller: help likely on solvency test

New hope of PCW settlement

By Alison Eadie

Lloyd's "names", or investors, on PCW syndicates are likely to receive help to enable them to pass the solvency test, Mr Peter Miller, chairman of Lloyd's, said at yesterday's annual meeting of members.

He said this would leave open the possibility of a settlement to the PCW affair before the end of the year. The solvency test assesses whether names have sufficient means to meet their liabilities and to continue underwriting.

Mr Miller added that those who had "a moral or legal responsibility" in the management of the PCW syndicates should make a contribution to the settlement as should PCW names themselves, regardless of how the losses had arisen.

The growth in capacity at Lloyd's looks set to slow down with some 2,000 new names expected to join from next January. A total of 3,987 new names joined this year.

Mr Miller said that the pattern of capacity growth of recent years looks like being repeated with existing names accounting for two thirds of the total capacity increase.

He said Lloyd's agents had waiting lists of names wanting to join, but the lack of marine business, due to recession in shipping and the oil and gas industries, meant there were insufficient underwriting outlets to attract them.

Chatset, a private company which analyses results of Lloyd's syndicates, has estimated that Lloyd's will make an overall profit of £105.8 million in the 1985 underwriting year, an improvement of about £15 million.

It estimates the marine syndicates will make improved profits of £166.3, or 12.4 per cent of the premiums written, whereas non-marine sector will make losses of £79.7 million, or 6.8 per cent of the premiums.

MARKET SUMMARY

Table with columns for STOCK MARKETS, INTEREST RATES, CURRENCIES, and MAIN PRICE CHANGES. Includes data for New York, Tokyo, Hong Kong, and various commodity prices.

Advertisement for Anglia's Capital Share 90. Features a large graphic of a mountain peak and text: 'A rewarding plan', 'Enjoy extra-high interest from just £500 with Anglia's Capital Share 90.', '7.85% NET PA.', '8.00% NET C.A.R.*', 'Try Anglia. The building society that cares about what you want.'

WALL STREET

New York (Agencies) - Wall Street staged a broad advance in moderately active trading on Tuesday but gave up half of the gains by the close.

Some drug shares and interest-sensitive issues finished sharply higher. Home Shopping Network, which announced plans for a three-for-one stock split, soared 13 1/2 to 95 1/2.

The Dow Jones industrial average jumped 11.43 points

Table with columns for stock symbols (e.g., AMR, ASA, Allied Signal) and their corresponding prices and changes.

to 1,875.69 after being as high as 1,885. Advancing issues led declining shares by a ratio of two-to-one. NYSE volume rose to 141.13 million shares from 123.75 million shares on Monday.

The transportation average fell 0.50 points to 782.73, utilities rose 1.87 points to 191.04.

Standard and Poor's composite average ended up 1.77 points at 247.03.

Table with columns for stock symbols (e.g., Frestone, Ford, GM) and their corresponding prices and changes.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES table showing market rates and forward rates for various currencies.

Market rates for Sterling spot and forward rates.

Forward rates for Sterling spot and forward rates.

Discounted Market Loans %

Overnight Bank 10% 1 month 10% 3 months 10%

Local Authority Deposits %

Local Authority Deposits %

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COMMODITIES

LONDON COMMODITY EXCHANGE table listing various commodities and their prices.

Price in £ per metric ton

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OTHER STERLING RATES

Table showing other sterling rates for various currencies.

Argentine austral

Australian dollar

Belgian franc

British pound

Canadian dollar

French franc

German mark

Italian lira

Japanese yen

Swiss franc

US dollar

Other currencies

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INVESTMENT TRUSTS

Table listing various investment trusts and their performance.

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FINANCIAL TRUSTS

Table listing various financial trusts and their performance.

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THE TIMES UNIT TRUST INVESTMENT SERVICE

Large table listing various unit trusts and their performance, organized into columns for different categories.

STOCK MARKET REPORT

US investors revive blue chips

by Michael Clark

American investors came to the aid of a tired London stock market yesterday and breathed some life back into blue chip stocks. Dealers reported heavy support for British stocks overnight following a strong rally on Wall Street. The Americans were bidding 410p for stocks like Becton, where turnover reached over 700,000 shares, and continued to buy them when trading resumed in London yesterday. Becton closed in London 5p dearer at 403p, after 408p. The Americans were also buyers of Reuters, 2p cheaper at 496p, where turnover topped 2 million shares; BAT Industries, unchanged at 400p, (turnover 520,000 shares); Jaguar, 2p higher at 525p, after 528p, (540,000 shares); and British Telecom, 2p cheaper at 228p, (1 million shares). There was continued support for Cadbury Schweppes, the confectionery and soft drinks group, ending 2p higher at 182p, after another 2.2 million shares changed hands. A total of 26,776 million Cadbury shares (5.1 per cent) have now been registered with Morgan Guaranty in the form of American Depository Receipts. Cadbury says these shares are owned by a total of around 500 different American investors. The rest of the equity spent another quiet session with turnover at a low ebb. Most funds are still tied up in the new issues from Thames Television and Morgan Grenfell. But dealers reported that the market undertone remained firm and some were hoping that the introduction of "new time" buying today for the revived bid talk. Mr Gerald Ronson's Heron Corp recently completed the sale of its holding, but the whispers of a possible bid for the group still abound. Analysts claim the shares are being re-rated and several of them paid a visit to the group's operations in Germany recently and obviously came away impressed. Glaxo lost 20p at £10.35 after Wood Mackenzie, the influential Scottish broker, announced that it was taking a bearish stance towards the shares. Apparently, Wood Mackenzie is now worried about prospects for Glaxo's new drug, the world's largest injectable Cephalosporin market, after the group failed to obtain a premium price for the product said to be the most advanced drug of its type. News of the pricing arrangement has come as a disappointment to City analysts. Wood Mackenzie claims that with more bad news than good likely over the short term, sentiment will probably be affected. The broker urges clients with overweight positions to take the opportunity to lighten their holdings. On the Unlisted Securities Market, shares of Acorn Computers were unchanged at 50p, despite news of the resignation from the board of Mr Chris Curry, joint founder and former chief executive. When Acorn joined the USM in 1983, the group was valued at around £120 million with Mr Curry's holding worth over £50 million. But the group had to be rescued by the Italian typewriter group Olivetti and Mr Curry's stake was eventually worth only a fraction of its original estimate. Keep an eye on Leisure Time International, the hotelier and holiday operator, where Mr Timothy Ahika, chairman and former chief executive of Aitken Home, recently bought a 16 per cent stake. The word from Jersey is that the group's hotels are doing a roaring trade. There is also talk of a bid of 140p. That compares with the current price of 102p. Rotaflex currently the target of an unwanted £52 million bid from Emes Lighting, offered another 5p to 448p after the news that it had entered into bid talks with MK Electric, down 15p at 365p. Emes lost 12p at 332p. Selective support lifted Allied Lyons 5p to 353p. It is still awaiting the outcome of investigations by the Monopolies Commission into the bid by the Australian brewer Elders IXL. There was also support for Bass, 15p dearer at 805p; Matthew Brown, up 5p to 490p; Grand Metropolitan, 3p higher at 413p; Guinness, a 5p increase to 326p; Whitbread 'A' 5p higher at 301p; and Wolverhampton & Dudley, the same amount higher at 548p. The big insurers continued to rally from recent weakness, stemming from attempts by the State of Florida to reduce insurance premiums. Stories that New York State is thinking along the same lines are considered wide of the mark. General Accident rose 13p to 817p; Guardian Royal Assurance increased 10p to 867p, after 874p; Sun Alliance was up 8p to 687p; and Commercial Union rose 1p to 305p, after 307p. Among the insurance brokers, CE Heath rallied 15p to 544p after reports of a potential \$1 billion lawsuit at one of its US subsidiaries earlier in the week. Rival Sedgwick firmed 3p to 341p and Willis Faber jumped 8p to 422p, reflecting its holdings in merchant banker Morgan Grenfell where dealings are due to start today. Mr Michael Ashcroft's Hawley Group slipped 3p to 116p as the underwriting for the group's increased offer for Prichard Services was completed after a struggle. But Hestair slipped 3p to 180p on profit taking.

TEMPUS Charter unlikely to do more than consolidate

Charter Consolidated claims to be getting on course again after the problems of the past two years. The investment in Johnson Matthey is paying dividends again. Anderson Strathclyde has recovered well after the end of the miners' strike and even Cape Industries, which had to be restructured in 1984, has improved. Yesterday, Charter announced pretax profits of £28.7 million in the year to March 31, up from the previous £16.5 million, with earnings per share rising 88 per cent to 18.8p. Charter has also engaged in a good deal of rationalization and the management says its task now is to build on the strong core businesses within its manufacturing, construction and mining divisions. On paper it certainly has the resources to do so either through organic growth or acquisition. The debt-equity ratio is below 20 per cent and cash holdings have grown to £41 million, with a further £30 million to come from the sale of its stake in Mercury International Group (MIG). However, it needs a great deal of optimism to believe that Charter will achieve its target of a 20 per cent return on capital employed, more than double the present overall group figure. Almost half of last year's improvement in pretax profits came from lower interest payments while the picture from Charter's own operations is far from bright, apart from Anderson. In mining, coal profits were well down and the Portuguese wolfram mine is losing money. Civil engineering and construction losses also ballooned, albeit after significant provisions. Rationalization is continuing with the recent sale of the loss-making mining machinery arm of National Mine Service for £27 million. However, the decision to sell the MIG stake might come to be regretted. This high-yielding investment returned £4.8 million profit last year, but will only figure as a one-off £15.1 million extraordinary gain in 1986-87. The attitude behind such a move does not build much confidence in the shares, which ended 5p higher at 258p yesterday. A prospective earnings multiple for next year of 11 makes the shares look dear, although the yield of over 6 per cent has its attractions.

Regional brewers The regional brewers are successfully overcoming the beer market's doldrums. Consumption nationally may be flat, but profits are rising fast. Eldridge Pope, which has 200 pubs, mostly in Dorset, raced past the post with first prize yesterday, reporting a 52 per cent increase in interim profits to £1.43 million before tax. Even without a profit on property disposals the increase was 44 per cent. Fuller, Smith & Turner, another well regarded regional brewer, was second with a 32 per cent increase to £5.01 million before tax in the year to 28 March. The Nottingham based Hardys & Hansons, the third company in the sector to choose yesterday to announce its results, increased its profits by 16 per cent to £1.69 million before tax. These companies are all keen sellers of lager and aim to exploit their retailing base. Lager accounts for more than 40 per cent of Eldridge Pope's sales, in line with the national average. At Fuller, Smith & Turner the proportion is only 26 per cent, but the company plans to launch its own brew later this summer. Both companies are opening new pubs, with London based Fuller, Smith & Turner adding six to the chain last year, but the emphasis is on refurbishment. Eldridge Pope is spending more than £1 million in all this year, much of it on improving the quality of its outlets. Both companies are family run and there is little chance of their being taken over. This has not prevented the shares from performing fairly well this year. Given the difference in year ends comparisons are difficult, but it looks as if Fuller, Smith & Turner is trading on a slightly lower multiple than Eldridge Pope.

Newman Tonks An unwelcome takeover attempt, successfully defended,

can have profound effects on a target company, both good and bad. In its efforts to escape the clutches of McKechnie Brothers, Newman Tonks Group was forced not only to clarify its strategy, but also to tell the world, not least the press. This is all to the good. A less fortunate consequence of the bid was that it cost Newman Tonks nearly £800,000 to ward McKechnie off. In the context of interim pretax profits of £3.4 million announced yesterday, it is a considerable amount which nettles Mr Timothy Frankland, the chairman. He feels strongly that his costs should be paid by the unsuccessful bidder. Over the past five years, the Midlands engineering company has carried out a comprehensive strategic review of its business and is concentrating its reorganized management resources on its core activities. One of its great strengths is in high added value branded products, such as Briton automatic door closers and fire door hardware, Erebus security locks, Jeavons gas regulators and Maxmatic waste disposal units. These brands may be little known outside the trade, but are market leaders where it counts. They are supplied at the architectural design and building stages of commercial developments, and in refurbishing programmes. The United Kingdom market is not fast growing and the group is looking overseas to expand. As part of its defence, the group forecast a 25 per cent increase in pretax profit for the full year to October to £8.15 million. The interim result is exactly in line with this forecast. It also decided to raise its dividend by a hefty 31 per cent from 5.5p to 7.2p, implying a 60 per cent payout of earnings. This is a heavy commitment for a company which was not cash-positive at the interim stage, although it hopes to be a net cash generator by the year-end. At the current price of 147p, the price earnings multiple is 12.2 and the yield 6.9 per cent gross - not a lot to pay for a well-managed company, even if it is in one of the less glamorous sectors.

MK Electric joins in Rotaflex bidding

By Alison Eadie MK Electric, the electrical accessories manufacturer, yesterday revealed it was involved in bid talks with Rotaflex, the electricals manufacturer, which is resisting a £50.4 million bid from Emes Lighting. MK Electric also announced it had bought 5.2 per cent of Rotaflex's shares in the market last week. MK said it may make an offer in convertible preference shares on terms around 460p per share, but would wish to secure the recommendation of the Rotaflex board. Rotaflex shares rose 5p to 448p. Emes's paper bid is worth 429p a share, with Emes down 12p at 322p. The cash alternative is priced at 400p. Emes last week declared its bid final and did not allow itself the option of revising the bid if a competitive situation arose. MK also disclosed a 2.2 per cent downturn in taxable profits to £17.7 million for the year ending March 29. The final dividend, however, was increased from 6.8p to 7.4p, giving a total of 10.8p, a rise of 3.9 per cent. An extraordinary charge of £1 million was made to provide for the diminution in value of the South African operations after the continued deterioration in trading.

RECENT ISSUES. Table with columns: EQUITIES, RIGHTS ISSUES, and various stock symbols and prices.

John Crowther in £31m buyouts

By Lawrence Lever The John Crowther Group, a textiles company, yesterday announced two buyouts totalling about £31 million, which will increase its existing share capital by more than 28 per cent. The agreed offers, which are not interdependent, are for Sunbeam Wolsey, the Irish textiles manufacturer and A & J Geller, the Glasgow-based socks, tie and headwear company. The deals are the latest in a string of acquisitions by Crowther, which has seen its stock market capitalization soar from £6 million to £140 million.

Sound Diffusion delays results

By Clare Dobie Sound Diffusion, the troubled leasing company, said yesterday that its results for the year to December 31 would be delayed until mid-July. A new accounting standard has involved the company in a "prodigious amount of extra work." The standard, SSAP 21, which relates to leases and hire purchase contracts, was issued in August 1984. A year ago, Mr Paul Stonner, the chairman, said he regarded the new standard as a help rather than an imposition. "Our interpretation of SSAP 21 has not been fully examined nor finally approved by our auditors," he said last October. One City analyst said yesterday: "Until the audited reports and accounts for 1985 are published the shares will remain speculative." Yesterday they rose 1.5p to 36p against a high of 158p in October 1984.

CHARTER Charter Consolidated PLC.

SHARP IMPROVEMENT IN PROFITS

- Preliminary Results for the Year ended 31 March, 1986
Highlights
Profit before tax: £28.7 million - up 74%
Profit Attributable to Charter: up £9.2 million to £19.8 million
Earnings: 18.8p per share - up 88%
Net worth: 385 million (366p per share) - up 11%

Summary of Results
Profits showed a sharp improvement in the year to 31 March, 1986. Revenue increased and interest charges were much lower. Profit before tax, up 74 per cent, rose £12.2 million to £28.7 million. After taxation at a lower effective rate, profit after tax more than doubled to £19.8 million from last year's £9 million and earnings per share were 18.8p compared with 10p. An increased dividend of 7.75p per share is recommended to give a total dividend of 11.5p. The better profits of Charter reflect continued progress in reshaping the Group, reducing the level of borrowing and seeking higher returns on capital. Progress has been made in all three areas during the past year and although more needs to be done (and is in hand) in civil engineering, the advances made by the operating companies in the manufacturing sector, where the bulk of operating capital is now invested, are encouraging.

The Company
Charter Consolidated is the parent company of a British group engaged in manufacturing, construction, mining, and finance and investment. Charter's business has been extensively reshaped in recent years and much of the capital employed is now in operating companies. The manufacturing companies produce mining equipment, railway track components, fire protection and other building materials. The construction industry companies are engaged in civil engineering, construction and insulation services. The mining companies produce coal and tungsten. Besides the operating companies the Group has interests in the marketing, refining, and fabrication of precious metals, the manufacture of automotive and industrial catalysts, in natural resources and in financial services.

Copies of the preliminary statement can be obtained from the Company's registered office at 40 Holborn Viaduct, London EC1P 1AJ. The Annual Report will be posted to shareholders on or about 10th July 1986.

We'd like to get on first name terms. Our Personal Directory. Jones Lang Wootton. The first name to call in commercial property. Chartered Surveyors, International Real Estate Consultants, 22 Hanover Square, London W1A 2BN. Telephone: 01-493 6040. Kent House, Telegraph Street, Moorgate, London EC2R 7JL. Telephone: 01-638 6040.

Aid for shipbuilding 'will be a priority'

By Edward Townsend, Industrial Correspondent

The Government is to make strenuous efforts to ensure that state aid to the European shipbuilding industry is granted on "equal and fair terms," Mr Peter Morrison, Minister of State for Industry, said yesterday. Subsidies are to come under stricter European Economic Community control.

The Minister responsible for Britain's troubled merchant shipbuilding industry, Mr Morrison told the Commons Trade and Industry Select Committee that he would be taking the opportunity of Britain's six-months presidency of the EEC to make state assistance to the shipyards a priority.

More stringent control over shipbuilding subsidies are expected to result from the drafting this year of the fifth directive, which governs state aid. Community industry ministers have already decided that there should be a common ceiling of subsidies, but Mr Morrison said yesterday that it was too early to reach conclusions on how the limit should be calculated.

The EEC discussions, which should be completed by the autumn, go to the heart of the argument within the commu-



Peter Morrison: "We have been very generous"

nity over direct and indirect subsidies.

West Germany, which is against the type of direct assistance given to British shipbuilders has, however, subsidised its industry with tax concessions, and France and Italy have also come in for criticism.

He made it clear that the Government ruled out a sub-

stantial additional subsidy to help British Shipbuilders avoid the 3,500 job losses, announced recently. He agreed that the redundancies would cost £38 million, but he said that in the past seven years the Government had been "very generous" in granting £1,500 million of aid to British Shipbuilders.

No Government, he said, had a blank cheque and, in any case, was constrained by EEC regulations. "If we go over the top the commission will be knocking at our doors."

But he accepted that, because of fierce world competition and the poor market for merchant ships, state aid would have to continue. "If we had no subsidy at all then I don't think there would be a shipbuilding industry in Europe."

Mr Morrison said the Government was taking an optimistic view on the future for British Shipbuilders. It was confident that the corporation could stay within agreed financial limits and that there would be no further shipyard closures.

"But I do not want to underestimate the very severe difficulties of the market-place."

US bank expands in London

By Teresa Poole

Manufacturers Hanover, the American bank, yesterday announced its arrival as a late player in the British leveraged buyout market.

Mr Mark Solow, executive vice president, said: "We're a little late in getting here. We feel it is time to make our mark." The bank has opened a European office for acquisition finance in London, specialising in leveraged deals, acquisitions and mergers.

Until now, the British operations of Manufacturers Hanover have concentrated on traditional merchant banking activities, with only a limited involvement in mergers and acquisitions.

In the United States, the bank claims to be the leader in the field of leveraged buyouts, but its main rivals, Citibank and Bankers Trust, have been quicker to break into the British market. Citibank has earmarked £100 million for equity investment in British buyouts.

Mr Solow said he expected the increase in buyout activity to continue in the wake of the £1 billion-plus mergers.

Peat Marwick, the accountancy firm, recently forecast management buyouts worth more than £2 billion in Britain this year, compared with £40 million in 1980.

Opec cuts a dash on Brioni

The 13 oil ministers of the Organization of Petroleum Exporting Countries, who are representatives of the creators of several of the recent crises of capitalism and themselves conspicuous consumers, have settled themselves in a Communist retreat in an effort to find a way of sending world oil prices back upwards.

Opec thought that it could avoid the hostile and bawdy which normally surrounds their meetings in Geneva or Vienna by accepting an invitation from the Yugoslav Government to hold their summer meeting on the island of Brioni, once a summer palace for President Tito and now a national park.

However, the attentions of the media, the oil companies and oil traders, coupled with Yugoslavia's form of Gold Card Communism, has made the Brioni meeting as high profile as possible.

The traditional features of an Opec meeting are in place. The bodyguards and advisers hover around each minister. Sheikh Ahmed Zaki Yamani's bullet-proof Rolls-Royce has been replaced by a nakhah white luxury yacht, the only one to be allowed to moor directly outside the conference hotel.

Sheikh Yamani's disgust at Britain's refusal to co-operate with Opec in cutting North Sea oil output to help push prices back upwards does not seem to have affected his taste for things British.

The yacht, which brought him from Venice, where he met the new Norwegian oil minister, Mr Arne Olesen, flies the Red Ensign and the blazer, flannels and yachting cap the Sheikh wore as he stepped off the small island harbour.

Another Opec tradition has remained intact, one which

again owes something to the British educational system. Sheikh Mans Saeed Otaiba, the United Arab Emirates oil minister pursuing his hobby of writing poetry, something he picked up while at Oxford, has penned his Opec code.

He says: Behold, I see Opec's petrol in the market.

Like a stabbed knight, whose sword is still in hand, whose wounds still bleed, his kingdom do not offer him a tender breast for rest.

But on the contrary they even look on him with impotence as they start to dispute who shall win this or that client.

We meet today on this island, but worry, like a cloud, hangs over my head.

members of our dissent as hostile brothers we've become. Will we be reconciled upon the hills of Brioni?

That would be the best start, if realized, to reach a firm and balanced settlement.

These of his colleagues who have been presented with a version in Arabic say that it is just as good as the English one.

However, the oil ministers might find it cheaper to have arrived as tourists. The invoking of the name Opec to acquire a hotel room or order in a restaurant seems to automatically double the price.

The remedy of moving elsewhere does not work either. The Yugoslav tourism authorities have organized every movement of those covering the meeting and those observing with considerable precision.

David Young

UNLISTED SECURITIES table with columns for 1985 High, 1985 Low, Company, Price, Change, etc.

COMPANY NEWS section containing financial reports for Fuller Smith and Turner, Greycourt Group, and Moorgate Mercantile Holdings.

THE BRITISH & COMMONWEALTH SHIPPING COMPANY PLC advertisement featuring a coat of arms and financial highlights table.

DIXONS OFFER FOR WOOLWORTH advertisement with large text and financial details.

Vertical text on the right edge of the page, including 'Suffo and with', 'Gattin Mide', 'Warw it all', and 'A Ch'.

COMMERCIAL PROPERTY

Dixons reaps reward of investment in Brussels

By Judith Huntley

All eyes are turned to Dixons Group as its bitterly contested £1.9 billion bid for Woolworth Holdings draws to a conclusion. But a shrewd purchase in the property sector more than a year ago is now bearing Dixons useful dividends.

It bought Codic, a Belgian property company in March, 1985 for a mere £1 million from the now defunct Espley Trust, the property company formerly run by Mr Ron Schuck.

Dixons Commercial Properties, the property development and trading arm of Dixons, bought 90 per cent of Codic, leaving 10 per cent with Mr Jacques Lema, the property company's president. It was recognized at the time that Codic was an extremely well-managed company to the forefront of development in Belgium. But the market in the country at the time was still far from exciting. Brussels, in particular, had been a no-go area for British developers and investors for more than a decade. Many had had their fingers burned after the collapse of the property market in 1973-4.

The story is now different. Demand in Brussels is high and new supply is almost non-

existent. The result is rising rents and a healthy investment market.

Codic is set to take full advantage of the situation, earning its parent, Dixons, a healthy profit into the bargain. The company has sold two of its schemes - its first office developments in the centre of Brussels - to foreign investors within the past month.

The 4,000 sq-metre building, prelet to the European Economic Community at BFr5,200 (£74) a sq metre near the British Embassy, was bought by Azko-Pensiofond, a Dutch institution for BFr300 million. And the 7,400 sq-metre block at Rue Montoyer was bought by VITA, a Swiss insurance company, for BFr600 million.

Codic has been carefully nurturing a land bank in the city, ensuring that it can develop at a time when there is a scarcity of new office space. The Rue Montoyer project is expected to see rents of BFr5,600 a sq metre, a figure which has yet to be achieved in Brussels.

Richard Ellis, the British estate agents which handles much of Codic's work, says that new rent levels of BFr6,300 a sq metre will soon be achieved in Brussels, such is the strength of demand for

expansion from multi-national companies.

The lack of new space, resulting from the previous oversupply, is putting the squeeze on rents and again making development attractive.

Office rents in the prime area of Brussels, the Quartier Leopold, have risen by 25 per cent in the past 18 months and by 67 per cent since 1980. Vacancies in modern offices, which stood at 20 per cent in 1976, have fallen to 2 per cent today with new offices having no vacancies. Falling interest rates and improved market conditions in Belgium are attracting both indigenous and foreign funds to commercial property.

British developers would have a hard time competing with the Belgians on their home territory. But there have been signs of interest from the likes of London & Edinburgh Trust and Hammervon. Investors are finding that there is a shortage of properties to buy. They are either having to develop themselves or forward purchase projects which are being developed with the risk that they will be let.

Richard Ellis says that the initial return to investors is likely to be 7 per cent, but there is pressure for yields to

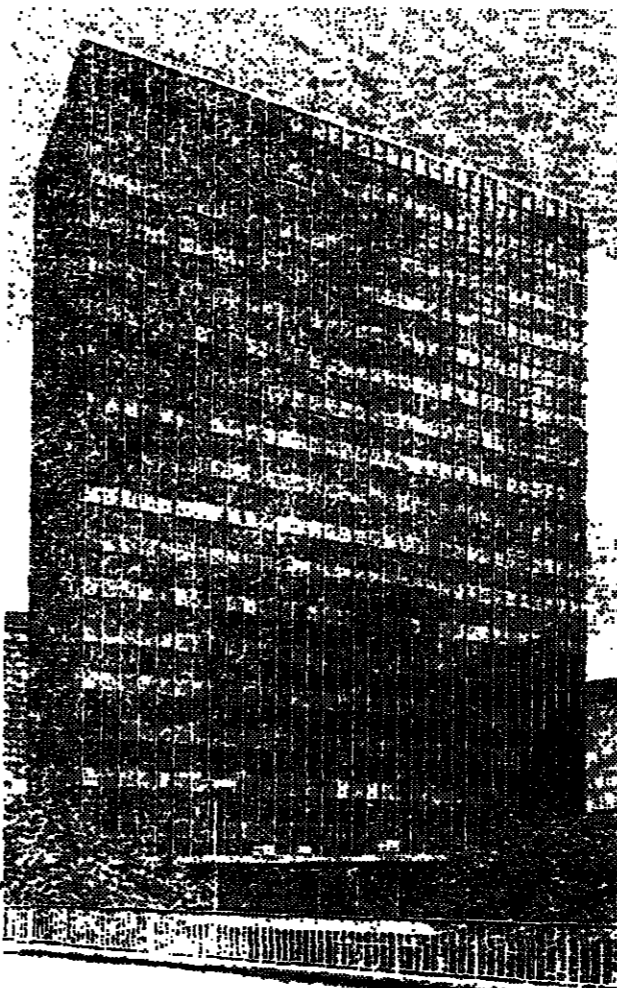
fall slightly as property prices have virtually doubled.

An indication of the confidence in the Belgian economy, which is recovering from a tough time, and the property market, which has also seen its bad times, was the flotation of the Glaverbel building on the Brussels Stock Exchange. The sale of BFr1 billion of bearer bonds in the 35,000 sq-metre office block, formerly owned by the Belgian and Dutch pension funds of Unilever, on the outer ring road in Brussels, was the biggest property bond undertaken in Belgium. The bonds can be traded on the secondary market of the Brussels stock exchange.

The issue was immediately taken up, largely by private investors, and is trading at a 23 per cent premium to the January, 1986 issue price of BFr10,000.

The certificates are attractive to high tax-paying individuals, offering a 9.25 per cent yield less a 25 per cent withholding tax and comparing favourably with Government bonds, which are not index-linked as in Britain.

The Glaverbel certificates are the model for Richard Ellis and County Bank's property income certificates, the new investment vehicle proposed for commercial property in Britain.



City Tower, the refurbishment of a 131,000 sq ft building in the Square Mile's Basinghall Street by Wates City of London Properties and Phoenix Assurance, is now fully let. The final rents on the building are £37 a sq ft and reflect a growth of 42 per cent since City Tower came on the market 18 months ago. The letting agent was Baker Harris Saunders.

Japanese buy three prime City buildings

Kumagai Gumi, Japan's largest construction company, has made a shrewd move in buying three adjoining City of London freeholds for an estimated £90 million.

The buildings, at 41, 51 and 55 Bishopsgate, are in a prime City location; in addition, they are occupied by tenants who are either moving or considering it, leaving the way clear for a 250,000 sq ft redevelopment soon.

Either way the Japanese company, which aims to build a portfolio of first class investments in the UK, will do well from the purchase. A rent review is due on 55 Bishopsgate in 1988 and in the interim the offices rented by Hambros Bank and Canadian Imperial provide a good income.

Canadian Imperial is due to move soon to St Martins Property Corporation's London Bridge City development on the south side of the river. Hambros Bank is also believed to be looking for a larger home as a result of the big bang. That, combined with the buildings' increasing obsolescence, prompts speculation that a redevelopment would be the long-term aim for Kumagai Gumi.

The company prefers a low profile, doing its deals quietly. Hampton & Sons, advised by

Chestersons, acted for the company. 55 Bishopsgate, purchased from the Church Commissioners; while Jones Lang Wootton advised on the purchase of 41 and 51 from the GEC Pension Fund.

The agents will not comment on long-term plans for the buildings, nor will they say whether or not Kumagai Gumi will try to buy existing leases.

But the company can afford to take a relaxed attitude to the possibility of buying out its tenants' leases. Interest rates in Japan are half those in Britain and the yen's strength makes UK property relatively cheap for the Japanese.

Kumagai Gumi is also involved in developing a large office scheme in St Martins-le-Grand and converting the former Bourne and Hollingsworth department store in Oxford Street into a specialty retail centre.

Kumagai Gumi is looking for more investment and development opportunities in the City. But restrictions on investing in Japan and the sheer weight of money available mean that its net is likely to spread wider, encompassing the rest of Europe. It already has substantial investments in Australia and is rapidly expanding in America.

Arlington scheme wins approval

Arlington Securities, the newly floated developer of business parks, has been given permission by Mr Kenneth Baker, Secretary of State for the Environment, for a 148-acre business park in the Green Belt, next to Birmingham's National Exhibition Centre and close to the M6-M42 junction.

The decision to give permission to Arlington comes after an examination of the West Midlands Structure Plan, prompted by the West Midlands County Council's promotion of a larger business park next to the NEC on land it owns.

The Environment Secretary has given permission direct to Arlington rather than instructing the local authorities to do so. This authorization, for 2.4 million sq ft of space, triggers an agreement by Arlington to buy the interests of its two partners - the Hayward and Hollard families - once all the conditions attached to the permission are fulfilled.

Payment will be the issue of up to 4 million Arlington shares, but the

eventual number depends on the net potential area of the Birmingham Business Park capable of being developed, which could be less than 148 acres.

The conditions include the type of business (electronics, research and development, computers), parking requirements, density, height restrictions and access to the motorways.

Arlington aims to build a high-quality development, consisting of modern business space in a landscaped setting, phased over five to 10 years.

Its financial partner is Philip Hill Investment Trust.

Heron Property Corporation plans to develop a £50 million, 400,000 sq ft shopping and leisure complex at Livingston New Town in Lothian. Its appointment by Livingston Development Corporation comes after approval from the Scottish Office following a year of negotiations by Heron's associate company, Heron Sellar Properties.

Heron says it is the only retail site of this size with planning permission in Scotland.

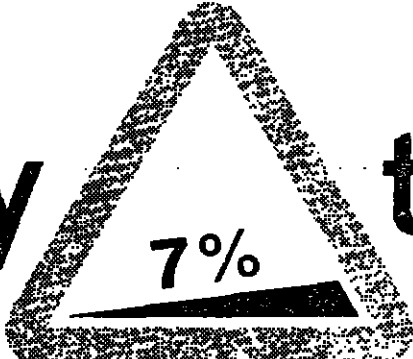
Bristol City Council has given approval for the city's first retail warehouse park. A 135,000 sq ft park will be built at the Eastgate Centre next to Eastville Stadium. BS Estates owns the 10-acre site which is next to Tesco.

Great Mills, the DIY operator, will take 40,000 sq ft there. JP Sturge & Sons advised the developer.

London & Edinburgh Trust and Capital & Continental have let their refurbishment in the Rue d'Anjou, Paris, at what is believed to be a record rent.

The Istituto Bancario San Paolo di Torino is paying 3,000 francs (£278) a sq ft.

In 1985 our  delivered major successes for the Wimpey Group.

Turnover up by  to £1,581m.

Profit before tax is up by 

Earnings per share increased by

over  Dividends rose 

Wimpey is now ready to go like a

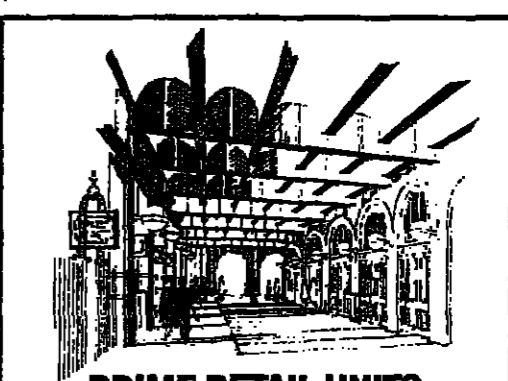
 in 1986.

For a copy of our 1985 Annual Report and Accounts please write to: Angus Miller, Corporate Relations Department, George Wimpey PLC, Hammersmith Grove, London W6 7EN. Name _____ Position _____ Company _____ Address _____ Post Code _____ **WIMPEY**

BASE LENDING RATES

ABN	10.00%
Adam & Company	10.00%
BCCI	10.00%
Collbank Savings	10.75%
Consolidated Crs	10.00%
Continental Trust	10.00%
Co-operative Bank	10.00%
C. Hoare & Co.	10.00%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Nat Westminster	10.00%
Royal Bank of Scotland	10.00%
TSB	10.00%
Cibank NA	10.00%
† Mortgage Base Rate	

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Africa's prospects improve but resource gap remains

By David Smith, Economics Correspondent

Prospects for reversing the decline into even greater famine and poverty in Africa are better now than for many years, according to a special World Bank report released in London yesterday. However, the report says that present opportunities will be wasted unless Africa receives additional aid and debt relief.

Several factors have combined this year to produce an improved short-term outlook. These include the fall in world oil prices, which will save the low income African countries up to \$1 billion a year; the sharp rise in coffee prices, which will boost export earnings by around \$750 million; and the good rains, which have boosted the output of some crops by 50 per cent.

In addition, the environment for increased official aid to the poorest countries has improved, partly because of Live Aid and Sport Aid.

The World Bank believes that Africa should press ahead with policy reforms, aimed at bringing about the structural adjustments needed for development. But, it adds, the donor countries must play their part by filling Africa's resource gap, which is estimated, even on relatively optimistic assumptions about aid already in place, at \$2.5 billion a year.

Africa is in a uniquely grim situation because of low and declining per capita income, combined with food and debt problems. In addition it is the only region of the world where human resource development, through educational and other institutions, is actually going backwards.

In the 1970s, Africa's problem was thought to be its high population growth together with inefficient use of resources, which nowadays are

also in short supply. That is why the resource gap must be met, the World Bank says.

Of the \$2.5 billion required each year, a little over \$1 billion is needed in bilateral aid from the big donor countries, the rest coming from debt relief and multilateral aid programmes.

The World Bank is optimistic about increased donations from Japan, but disappointed that other countries have not, as yet, done more. The extra \$1 billion in bilateral aid is less than 2 per cent of the annual \$60-\$70 billion gain to the industrialized countries from lower oil prices.

However, the World Bank is not in favour of increased bank lending to Africa. Such non-concessional assistance would, in current circumstances, merely add to the debt burden.

The fall in oil prices and

improved crops position give the African countries a chance to devalue their currencies without inflationary consequences, the report says, and this is its strongest immediate policy prescription.

Along among the developing regions, the countries of sub-Saharan Africa have allowed their real exchange rates to appreciate through the 1970s and 1980s.

The African situation, while grim, is not all gloom, according to the World Bank. Seven countries - Botswana, Cameroon, the Ivory Coast, Kenya, Malawi, Mauritius and Rwanda - are cited as having achieved substantial reforms and reasonable per capita income growth.

The report, *Financing Adjustment with Growth in Sub-Saharan Africa, 1986-90*, is available from World Bank offices.

APPOINTMENTS

Guinness Mahon names chairman

Guinness Mahon: Mr Alastair Morton takes over as chairman from Lord Graham, who will continue as chairman of the parent group, Guinness Peat. Mr David Roberts joins the board of Guinness Mahon Holdings as finance director.

Sears: Mr J Michael Pickard joins the board as deputy chief executive, from September 1.



Malcolm Bayly

Kingswood Chemists: Mr Malcolm Bayly has been appointed operations director.

Land Investors: Mr Michael Fielding becomes deputy chairman and joins the board together with Mr Berish Berger, Mr David Garrard and Mr Colin A Gershinson.

Anglo Hausmann Group: Mr Kenneth W Jackson becomes company secretary and part-time non-executive director, as well as a member of the board.

The Salvage Association: Mr Alan J Birch has been made chairman and Mr Peter R Chandler becomes deputy chairman.

Reckitt & Colman: Mr RMM Foster and Mr KEH Walley have been appointed to the board.

Leopold Joseph & Sons: Mr Robin Herbert has been made chief executive.

Constable's power of arrest without warrant

Ward v Chief Constable of Avon and Somerset Constabulary
Before Lord Justice Slade and Lord Justice Croom-Johnson [Judgment given June 25]

Where a constable's reasons for suspicion were sufficient he was under no obligation to go looking for further evidence or to probe every explanation before exercising his powers of arrest under section 2(4) of the Criminal Law Act 1967.

The Court of Appeal dismissed an appeal by the plaintiff, Christine Lesley Ward, from a decision of Mr Assistant Recorder Backhouse at Bristol County Court on October 16, 1984.

Mr Christopher Shipp for the plaintiff, Mr Malcolm Cottrell for the chief constable.

LORD JUSTICE CROOM-JOHNSON, delivering the reserved judgment of the court, said that the case arose out of the aftermath of the riots in St Paul's area of Bristol at Easter 1984.

The plaintiff brought an action against the chief constable alleging wrongful arrest and false imprisonment.

The judge held that her arrest was lawful, but that thereafter the plaintiff (who was released without being charged) was held in custody unnecessarily long by about two and a half hours and for that she awarded damages of £30,000 (£149,000) for the six months to Feb. 28, 1986. Net loss £101,000 (£230,000).

Mr Nash Industries: Half-year to end-March, Interim dividend 0.5p (nil). Turnover £8.38 million (£8.61 million). Pretax profit £56,000 (£187,000 loss). Earnings per share 1.3p (4.4p loss).

Mr Optometrics (USA): Year to March 31, 1986. No dividend. Pretax loss on ordinary activities, \$326,000 (£215,000), against a profit of \$502,000 (Turnover \$2.62 million (\$2.64 million)).

Mr Ariel Industries: Year to March 31, 1986. No dividend (nil). Turnover £9.83 million (£9.99 million). Pretax loss on ordinary activities £289,000 (£124,000). Loss per share 4.91p (2.34p).

am on Easter Sunday, April 6. They had no warrants but were admitted voluntarily. DS Edwards had a list of stolen items which he should look for. It included the stolen Easter eggs.

They searched the house and in the plaintiff's bedroom he found 11 Easter eggs which he carried downstairs. There were two more eggs downstairs.

The plaintiff said that the eggs were hers, that she had bought them at a supermarket which she named, and that they cost 37 pence each.

DS Edwards was suspicious of the number of eggs and because they had no price labels nor did they appear ever to have had labels affixed but which had been removed.

Besides the price stated by the plaintiff was too cheap and suspicion seemed justified because later at the police station the plaintiff stated a higher price.

DS Edwards's power to arrest without warrant derived from section 2(4) of the 1967 Act which stated: "Where a constable has reasonable cause to believe that an offence has been committed, he may arrest without warrant anyone whom he, with reasonable cause, suspects to be guilty of the offence."

The first part of the requirement was satisfied since DS Edwards knew that an arrestable offence, the theft of the Easter eggs, had been committed. The question was whether he had reasonable cause to suspect the plaintiff of having committed it.

Until the 1967 Act the power of arrest without warrant for suspicion of felony was principally exercised at common law. Wrongful arrest, false imprisonment and malicious prosecution were often regarded as different descriptions of the same wrong, the test in each case being whether there was reasonable and probable cause for the arrest or prosecution.

The 1967 Act dropped the word "probable" so far as arrests by constables were concerned but gave the constable a discretion as to whether or not to carry out the arrest.

The actions were normally tried by juries and still were, but the question of reasonable cause had for long been a question for the judge and not for the jury.

The primary issue was now whether DS Edwards had properly exercised his powers. The conditions, as whether the conditions were fulfilled, namely, whether the power arose at all. The finding of the judge on that issue was a finding of fact which the appeal tribunal had the same control as the judge.

Even where the appeal was on a question of fact, the Court of Appeal's duty was to rehear the evidence and reconsider the evidence, but it could be slow to interfere with the trial judge's findings of fact where there had been a conflict of evidence. The court was therefore free to review the trial judge's approach.

It was said by the plaintiff that DS Edwards's inquiries prior to arrest were not detailed enough. However, it was unnecessary for the police to probe every explanation. As Lord Devlin said in *Shabazz Khan* ([1970] AC 394): "Suspicion in its ordinary meaning is a state of conjecture or surmise where proof is lacking: 'I suspect but I cannot prove'."

Complete proof need not be obtained on the grounds of suspicion sufficient. The evidence of reasonable cause in the present case was thin but the question was whether it was sufficient.

But looking objectively as one should, DS Edwards did have reasonable cause for making the arrest. He had found the eggs in circumstances which aroused his suspicion and which made it appear that they were not his. He was for an explanation which was given an untruth. He discovered it, and on good grounds.

It could not be said that a reasonable constable should have exercised his discretion as to make the arrest. He might have decided not to arrest, but he was entitled to do what he did.

Solicitors: Cartwright, Bristol; Mr N. J. L. Pearce, Bristol.

COMPANY NEWS

- JOHN J LEES: Year to March 31, 1986. Total dividend 2p (1.45p, adjusted). Turnover £3.98 million (£3.52 million). Pretax profit on ordinary activities £229,544 (£119,366). Earnings per share 8.06p (7.45p, adjusted).
- HEALTH CARE SERVICES: Dividend 0.75p for the year to March 31, 1986. Turnover £7.08 million (£5.26 million). Pretax profit on ordinary activities £505,000 (£101,000). Earnings per share 2.5p (0.8p).
- HALMA: Total dividend for the year to March 29, 1986. Turnover £31.15 million (£24.94 million). Pretax profit £5.27 million (£3.89 million). Earnings per share 9.07p (6.67p).
- SEAGRAM DISTILLERS (subsidiary of Seagram Company): Turnover £242.1 million (£236.1 million) for the year to Jan. 31, 1986. Pretax profit £35.1 million (£24.25 million). Earnings per share 81.9p (58.8p).
- WATSON & PHILIP: Half-year to April 25, 1986. Interim dividend 2p (1.7p). Turnover £72.56 million (£54.68 million). Pretax profit £578,000 (£452,000). Earnings per share 3.8p (3.4p).
- SCANTRONIC HOLDINGS: Year to March 31, Total dividend 1.65p (1.27p, adjusted). Turnover £4.89 million (£4.92 million). Pretax profit £992,000 (£709,000). Earnings per share 5.73p (4.36p).
- VOLEX GROUP: Total dividend for the year to March 31 7.5p (7.5p). Turnover £64.4 million (£54.26 million). Pretax profit £5.1 million (£4.12 million). Earnings per share 33.8p (24.1p).
- DATASERV: The company is making a rights issue on a one-for-four basis at 145p a share, which has been underwritten. The net proceeds of £8.6 million will be used mainly to expand the computer maintenance and parts business, which contributed just over half of Dataserv's 1985 profits.
- DANIEL THWAITES: Dividend for year, 7.6p (7.1p). Turnover £44.93 million (£40.48 million). Pretax profit £3.31 million (£3.05 million). Earnings per share 41.1p (35.4p, adjusted).
- BURNS-ANDERSON: Half-year to March 31, 1986. Interim dividend 1.35p (1.25p). Turnover £21.76 million (£16.57 million). Pretax profit £664,000 (£369,000). Earnings per share 2.3p (1.9p).
- JAMES CROPPER: Total dividend 2.75p (2.25p) for the year to March 29, 1986. Turnover £27.48 million (£25.13 million). Pretax profit £1.82 million (£763,000). Earnings per share 44.2p (18.1p).
- MANSFIELD BREWERY: Year to March 28, 1986. Total dividend 8.25p (8.25p). Turnover £94.23 million (£72.57 million). Pretax profit on ordinary activities £5.96 million (£7.81 million). Earnings per share 27.9p (29.0p).
- DELMAR GROUP: Year to March 31, 1986. Dividend 2p

(1.85p). Turnover £4.19 million (£3.79 million). Pretax profit £458,000 (£410,000). Earnings per share 4.61p (3.78p).

● GREENWICH CABLE COMMUNICATIONS: Turnover £30,000 (£149,000) for the six months to Feb. 28, 1986. Net loss £101,000 (£230,000).

● NASH INDUSTRIES: Half-year to end-March, Interim dividend 0.5p (nil). Turnover £8.38 million (£8.61 million). Pretax profit £56,000 (£187,000 loss). Earnings per share 1.3p (4.4p loss).

● OPTOMETRICS (USA): Year to March 31, 1986. No dividend. Pretax loss on ordinary activities, \$326,000 (£215,000), against a profit of \$502,000 (Turnover \$2.62 million (\$2.64 million)).

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ONLY ONE BANK IN CHINA HAS KEPT ITS DOORS OPEN FOR 120 YEARS.

Standard Chartered has offered an uninterrupted service in China ever since we opened our first office in 1858.

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A depth of experience in China of the greatest value to businesses seeking to seize the burgeoning opportunities for trade.

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In China as in many other major economies, Standard Chartered has become an important and well-established local bank, in which senior managers have developed close relationships with local government, financial institutions and businesses.

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You'll find an ever-open door.

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STANDARD CHARTERED BANK, HEAD OFFICE: 38 BISHOPSGATE, LONDON EC2N 4DE.

Meaning of stallholder's handling food while smoking

Cnckson v Bagg
Before Lord Justice Woolf and Mr Justice Simon Brown [Judgment given June 24]

Although the phrase "while he is handling any open food" in regulation 8(e) of the Food Hygiene (Markets, Stalls and Delivery Vehicles) Regulations (SI 1966 No 791) did not bear the wide interpretation of referring to the occupation of the handling of food as described in regulation 2(2), the word "handling" in regulation 8(e) was not confined to the actual touching of open food but carried with it an operation referred to in regulation 2(2).

The Queen's Bench Divisional Court so held when allowing the prosecutor's appeal from the dismissal on October 17, 1985 by an offence contrary to regulations 8, 25 and 26 of the Regulations. The court did not remit the case to the justices because of the lapse of time.

Mr Mark Sutton for the prosecutor; the defendant did not appear and was not represented.

MR JUSTICE SIMON BROWN said that the defendant, a market trader for 30 years, had a vegetable stall. He kept the bulk of his produce, if not on the stall, in boxes in a lorry parked about ten feet behind the stall.

An environmental health officer saw the defendant serve a customer and saw him smoking a cigarette, not while he was actually in the course of serving individual

customers but in the short intervals between so doing.

Before actually serving a customer, the defendant would put down his lit cigarette and then when he had finished serving one and before serving the next he picked it up, drew on it, inhaled and exhaled and then served the next customer.

Regulation 8 under the title "Personal cleanliness" provided: "A person who engages in the handling of food shall while so engaged - (e) refrain from the use of tobacco or any other smoking mixture or snuff while he is handling any open food or is in any food room in which there is open food." The handling of food was defined in regulation 2(2).

The question which arose concerned the precise ambit of the opening clause, namely who was envisaged by "A person who engages in the handling of food shall while so engaged".

The opening clause had to be given a wide construction. The phrase "while so engaged" necessarily required that anybody who was engaged in an occupation falling within regulation 2(2) attracted the application of regulation 8.

It was contended that the phrase in 8(e), namely "while he is handling any open food" carried an equally wide interpretation. That was an impossible contention.

The whole of the final phrase in regulation 8(e) starting with "while he is handling any open food" necessarily operated as a qualification on the wideness of the opening clause of the regulation.

However it did not follow that the word "handling" was confined to actual touching of open food. That was an equally impossible construction of the definition in regulation 2(2).

One could be handling any open food even when not actually touching it provided only and always that one was carrying out the act of serving a customer which regulation 2(2) referred to.

It was open to justices to arrive at the conclusion that a stallholder had broken off his operation of his stall and that having done so, he was not handling any open food and therefore could quite safely smoke.

There would not be a sufficient breaking off of an operation if a stallholder decided to conduct his operation of his stall in such a way as to take quick puffs of a cigarette in between serving customers, leaving the lit cigarette conveniently at hand.

The justices did not ask the most critical question raised by the information, namely: "Had this defendant, at the point when he behaved as he did, then went to his lorry to have a cigarette, broken off the operation of his vegetable stall or was he continuing to operate the stall and doing what the regulation clearly barred him from doing?"

The justices did not properly address themselves to the question on the proper interpretation of regulation 8 which was thrown up on the facts of the case.

Solicitors: Mr Ian Ralph Cartwright, Bury St Edmunds.

Presence of goods not necessary for trading in park

Burgess v McCracken
Before Lord Justice Watkins and Mr Justice Otton [Judgment given June 25]

It was not necessary for a trade in a park without permission, contrary to regulation 4(5) of the Royal and Other Parks and Gardens Regulations (SI 1977 No 217), that the prosecution should prove that the trade alleged to have been carried on in the park was a trade concerning goods present at the time of the alleged offence.

The question that should be asked by the court dealing with a defendant charged with such an offence was whether, in the circumstances of the particular case, the defendant was carrying on a trade.

The Queen's Bench Divisional Court so held when it allowed the appeal of the prosecutor, Police Constable Bernard Ronald D. Bartle, a Bow Street Metropolitan Stipendiary Magistrate, who on April 4, 1985, dismissed an information laid against Robert McCracken alleging an offence contrary to regulation 4(5) of the 1977 Regulations and section 2(1) of the Parks Regulation (Amendment) Act 1926, as amended by section 92(1) and Schedule 3 to the Criminal Justice Act 1967.

Regulation 4 of the 1977 Regulations provides: "Unless the Secretary of State's written permission has first been obtained, no person using a park shall - (5) carry on any trade or business in a Park."

Mr Roger Ter Haar for the prosecutor; Mr McCracken in person.

LORD JUSTICE WATKINS said that the magistrate had found as fact that the defendant was seen by the prosecutor standing on the pavement of the Mall taking the photographs of

two pedestrians and money was passed to the defendant.

The magistrate concluded that the facts of the case were inadmissible under *Newman v Linton* ([1951] 1 KB 333) and he felt obliged to follow that authority and dismissed the case without hearing evidence from the defendant.

His Lordship said that it was accepted that the Mall was a part of St James's Park and was therefore within the ambit of the 1926 Act and the 1977 Regulations authorized by section 2(1).

Mr Ter Haar contended that *Newman* dealt with trading in a street and not trading in a park, and different considerations applied to trading in a street as opposed to trading in a park as the 1977 Regulations showed.

He said that the main purpose of street trading regulations was to prevent obstruction on the street whereas the 1977 Regulations were aimed at the proper management of parks. The object was that persons using a park were not pestered or irritated by persons acting as the defendant had done, and regulation 3 listed certain acts which were prohibited altogether.

The defendant contended that the 1977 Regulations did not apply to him because he was simply not trading. His trade

was through the post, he did not interfere with people's recreation and he was within the case of *Newman*.

His Lordship accepted Mr Ter Haar's submissions and said that it was clear that the 1977 Regulations dealt entirely with the proper management of parks and not streets.

It was clear from the close of the prosecution case in the magistrates' court that there was evidence at that stage on which the magistrate could have inferred that the defendant was carrying on a trade in the park from his sole transaction; whether the magistrate would so infer was a matter for his determination since whether a trade was being carried on was a question of fact.

The appeal would be allowed and the case remitted to the magistrate to continue the hearing.

MR JUSTICE OTTON, agreeing, said that the question in the present case was not concerned with street trading as in *Newman* but whether the defendant was carrying on a trade in a park.

There was no total prohibition on all photographers, and licences could be obtained from the secretary of state.

Solicitors: Treasury Solicitor.

Supplying information

Blake v Charles Sullivan Cars Ltd

A requirement to supply information under section 168 of the Road Traffic Act 1972 made against a limited company did not have to satisfy the requirements of section 167 of the Companies Act 1948 if the requirement was made of the company secretary.

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PERC

British Heart Foundation

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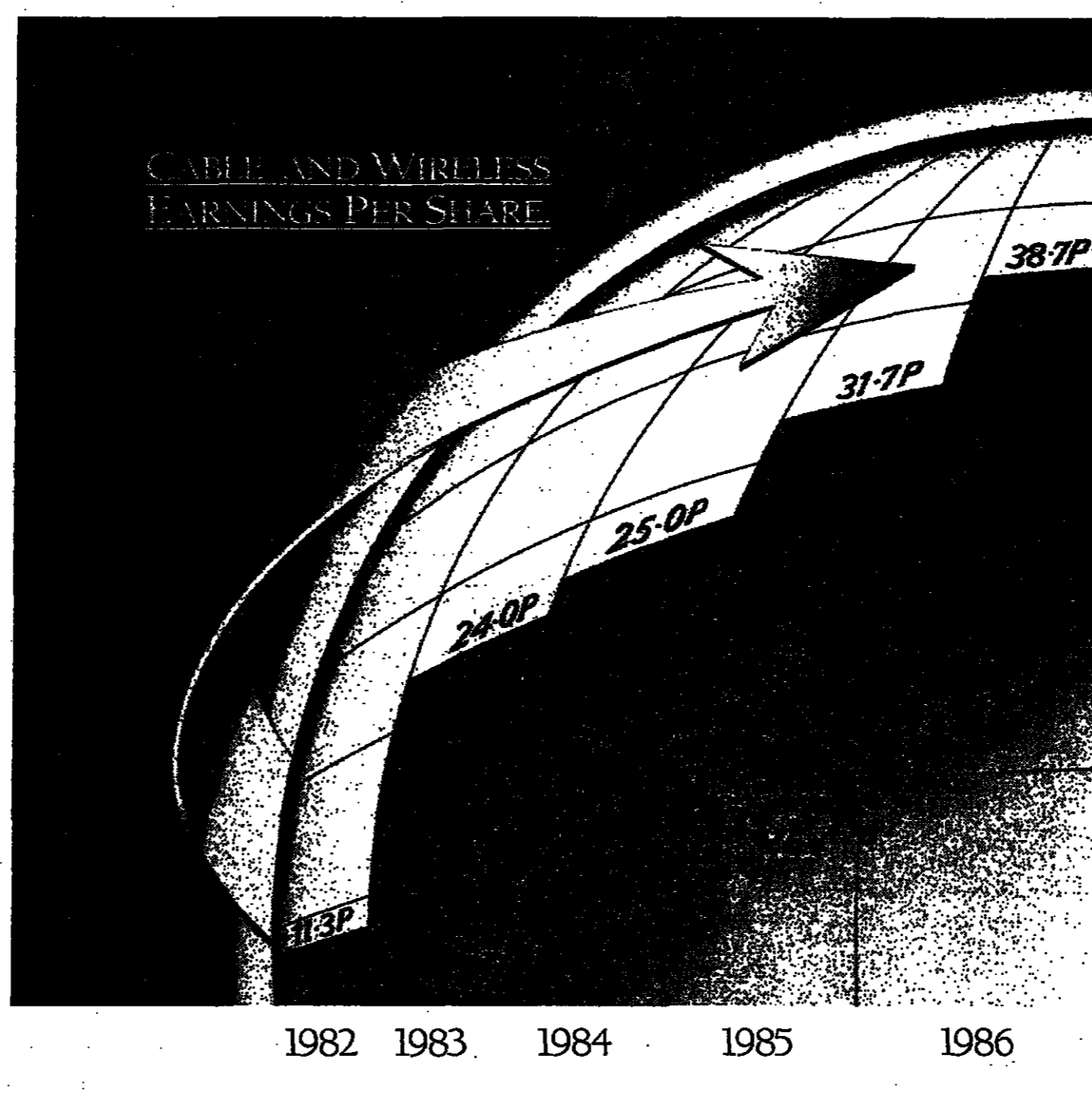
البيان المالي

"The past year—the fifth since privatisation—has been a period of achievement and progress. Pre-tax profit has increased by 20 per cent from £245 million to £295 million; and earnings per share have increased by 22 per cent from 31.7 pence per share to 38.7 pence per share.

The establishment of a competitive, secure, global digital highway linking the major economic and financial centres of the world—our corporate objective—is progressing well. The global network being developed will meet the increasingly sophisticated telecommunications needs of multinational corporations as well as the continuing demands of developing economies.

Our strategic development plans in the Far East and the Pacific have moved forward significantly.

We have responded positively to the invitation to form a partnership with C. Itoh, a leading Japanese trading corporation, in a feasibility study for an alternative international telecommunications company in Japan.



ing shareholding in the Company. At the same time the Company took the opportunity of issuing some 56 million additional shares. I welcome almost 175,000 new shareholders as a result of this share offer—which was the second largest equity offering in the world.

Cable and Wireless achieved another goal by being the first British company to be listed on the Tokyo Stock Exchange on 2 April, 1986. This will contribute to the greater awareness of the Group in the Far East and will also contribute to planned future extensions of our activities in the vibrant economies of the Pacific Basin.

Your directors continue to pursue vigorously other interesting and worthwhile opportunities which can only be disclosed as they reach fruition.

I am confident that the achievements of the future will not disappoint our new shareholders.

On 31 March, 1986, Douglas Buck retired from the Court of Directors. We wish him and his wife a long and happy retirement. I express our gratitude for his contribution to the

"CONTINUED PROFIT GROWTH THROUGH GLOBAL INVESTMENT"

PRELIMINARY RESULTS

£m	1986	1985
Turnover	907	862
Profit before taxation	295	245
Attributable profit	180	144
Earnings per share	38.7p	31.7p
Dividend per share	9.5p	7.8p

The Directors propose a capitalisation issue to shareholders on the basis of one new Ordinary Share for every one held

Support will be given by NTT (the international subsidiary of the Nippon Telephone and Telegraph Company which is the dominant operator of telecommunications in Japan.

By 1990 our new joint venture with Pacific Telecom of the United States and this new Japanese company expects to be operating a trans-Pacific fibre optic cable (PPAC).

This, with an extended fibre optic network across the United States and our trans-Atlantic fibre optic cable (PTAT), will enable the Group to handle telecom-munications traffic securely, rapidly and economically between the major business and finance centres of the world.

I welcome the interest of Nynex in becoming an equal and active partner with Cable and Wireless in the trans-Atlantic cable. Nynex, one of the largest Bell Operating Companies, operates the domestic telecommunications services in the north-eastern area of the United States from New York City to the border with Canada.

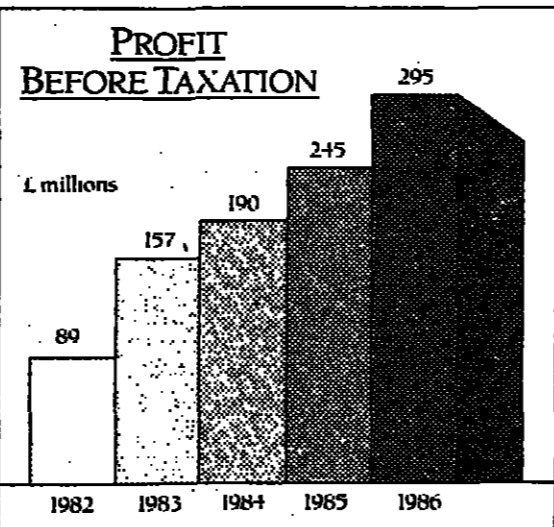
Such a partnership will provide the basis for a digital linkage between the United States and the digital net-

work of Mercury in the United Kingdom, the 100 per cent subsidiary of Cable and Wireless.

The expansion of Mercury proceeds most satisfactorily. 15 May, 1986, was a historic occasion when I had the privilege with the Secretary of State for Trade and Industry, The Rt Hon Paul Channon, MP of inaugurating a competitive public switched network making Britain the second country in the world after the United States to have an alternative public network.

We hope that with the planned installation of local exchanges Mercury will be able to provide competitive services to an increasing number of customers. It is with considerable satisfaction that I can record that more than 80 per cent of Mercury equipment is provided from the United Kingdom.

The deregulation of the City of London's financial markets, the 'Big Bang' has stimulated an increased



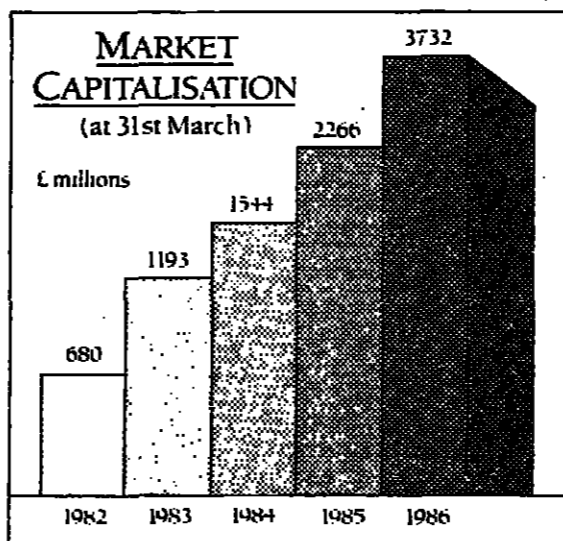
demand for a wider range of more sophisticated communication services. Mercury is laying a fibre optic network within the City to meet this demand, and also ordering a System X digital exchange which will be installed in London in the autumn.

Mercury is now a fully established international carrier, following its

agreement with AT&T in April, 1986, to operate an international switched telephone service between the United Kingdom and the United States. New agreements with other administrations are being negotiated.

The Far East continues to be a major contributor to Group profits.

In December, 1985, I was privileged to open the Eastern Section of the Guangdong microwave project for which Cable and Wireless provided technical assistance.



On 14 March, 1986, I opened the Western Section, thus facilitating telecommunications traffic between the 25 cities now linked in the Guangdong Province and with Hong Kong.

The entire microwave system stretches over 1,000km. The project to allow direct dialling to Hong Kong from ten cities in the Pearl Delta area is substantially complete.

In December, 1985, Her Majesty's Treasury successfully sold its remain-

ANNUAL GENERAL MEETING

The Annual General Meeting will be held at the London Hilton Hotel, Park Lane, London W1 on Friday 25th July 1986 at 11.30am.

REGIONAL MEETINGS

For shareholders unable to attend the Annual General Meeting a series of Regional Meetings will be held.

An audio-visual presentation will be given of the Group's activities both through Mercury Communications within the United Kingdom and Internationally.

All shareholders will be welcome and will have the opportunity to ask questions concerning any aspect of the Group's operations which is of particular interest.

Monday, 28th July	Birmingham	Albany Hotel
Tuesday, 29th July	Bristol	Grand Hotel
Thursday, 18th September	Manchester	Hotel Piccadilly
Friday, 19th September	Leeds	Queen's Hotel
Monday, 8th December	Edinburgh	Caledonian Hotel

Meetings will commence at 5.30pm except for Leeds where it will be at 12 noon.

Company after 44 years of dedicated and professional service.

I also welcome to the Court two new directors Rod Olsen, Director Far East and Gordon Owen, Managing Director, Mercury Communications.

They are responsible for major sectors of the Group's activities and we look forward to many years of successful contribution from them.

In conclusion, I thank my fellow directors and the managers and staff throughout the world for their support in maintaining and strengthening the pre-eminent position of the Group as the world's leading international operator of telecommunication services.

We shall continue to grow and to grow profitably."

Sir Eric Sharp

Sir Eric Sharp
Chairman and Chief Executive

CABLE AND WIRELESS
A world leader in Telecommunications

GENERAL APPOINTMENTS

June 26, 1986

How many business sectors have doubled the number of jobs they provide during the past few years? Anyone tempted to respond with a nil return might be surprised at figures recently produced by the Management Consultants' Association (MCA).

The MCA's membership comprises the majority of the UK's major management consultancies. It sets stringent membership qualifications - for example, the average length of service with the firm must be three years, and 90 per cent must hold appropriate professional qualifications. Its 27 member firms employed more than twice as many staff in 1985 as they did in 1981 and numbers now stand at an all-time record of 3,500, generating about £175 million in fees in 1985.

Analysis of the MCA's figures suggests that consultancy's ability to buck the general employment trend is due primarily to the exponential rate of change in today's world and the consequent demand for specialized expertise. The use of consultants has grown across the organizational spectrum, and the sector now employs a diverse range of expertise.

Clients of all types use consultants because they need technical

experts who understand their business problems. Sometimes they are looking for an independent view on their plans or an objective assessment of a tricky problem; at other times they are looking for a spare hand at the pump or a special technical skill. Whichever it is, they expect someone on the ball who can understand their problems and work well with them.

Information technology is the field which accounts for the largest single volume of MCA members' work. It has been a growth area for some time. The countless horror stories of organizations spending small fortunes on systems which took too long to develop, never worked properly and did not meet users' needs have had their effect. Using consultants for computer strategy and selection studies is widely seen as a thoroughly worthwhile investment.

As information technology becomes more and more complex, with computers linked to one another, to telecommunications equipment, word-processors and so on, the need for technical advice becomes even more vital. The demand is just as great in the factory as in the office, with computer-controlled manufacturing systems handling everything from product design right the way



Tomorrow's growth of management consultancy will depend on the supply of capable people, says Richard Owen

through the various stages of the production process.

Nowhere is this dependence on IT more apparent than in the finance sector. As the "Big Bang" gets ever closer banks, stockbrokers and the like are racing desperately to install the real-time systems which, in the new, highly competitive global markets, will determine not just their success but their very survival. It is no surprise that the MCA's client analysis shows insurance, banking and finance as far and away the biggest users of management consultants.

Second on the list comes the public sector. The Government's efficiency drive has generated a requirement for consultants to help introduce modern manage-

ment concepts and commercial practices into government departments and organizations such as the National Health Service. Another significant source of work is privatization, with companies, the gas industry, airports, dockyards and water authorities.

In the private sector, the MCA's figures show that use of consultants is spread evenly across companies of all sizes. Small businesses, unable to justify employing full-time experts in specialized fields, have an obvious need for consultants; it is now easier to do so as there is government assistance for some projects.

Larger companies also have good reasons for employing them. With staff costs rising and a trend

away from large headquarters staff, many businesses are keeping down head counts by using outside specialists to cover peak demands. The consultants can also bring knowledge of new developments with which any company will find it hard to keep pace.

Change affects not only equipment and systems but also the whole area of business strategy. The status quo is gone, probably for ever. Fluidity and uncertainty are the hallmarks of the modern world. Survival depends on being continually aware of the directions in which the world is changing and on developing strategies to meet the requirements of today and tomorrow. This is yet another field in which the management consultant's breadth and objectivity is at a premium.

Such a bullish view of the market begs the obvious question: Can it last? Consultancy has always been a cyclical business. Is the current boom not bound to be followed by another crash, like that of the early 1970s?

There may be vulnerability in certain areas. The supply of privatization work is clearly limited, and a change of government could reduce the pressure on public sector efficiency. Post-Big Bang, the amount of finance sector

work may also diminish. Overseas business is unpredictable, availability fluctuating markedly owing to factors such as oil prices, the economic situation in developing countries and general world trade conditions.

Overall, however, demand should be sustained, even increased. The pace of change, both specifically in areas such as information technology, and generally in terms of the whole business environment, will accelerate rather than slacken off. The demand for technical and strategic advice looks set to grow with it. The experience in the United States, where the market is more mature, suggests that growth of consultancy in the UK still has some way to go.

Consultancy's past vulnerability to cyclical downturns was due largely to its dependence on such sectors as engineering where its original growth was based. With the emphasis now on supplying a wide range of businesses with expertise in areas subject to seemingly boundless growth, the limiting factor is less demand than supply.

Consultancies have developed an insatiable appetite for the best people. They need to combine outstanding technical expertise

with broad practical experience. Consultants have to be lateral thinkers, able to solve any kind of problem. They must possess highly developed communication skills together with the necessary personal qualities to attain rapport with clients at all levels from the factory floor and general office right up to the boardroom.

For the few who meet these exacting requirements, the rewards are correspondingly high. No longer is consultancy seen primarily as a career stepping stone. Larger firms mean more promotion opportunities. Increased demand for consultancy services has resulted in higher salaries. Perhaps no less important is that consultancy is fun; the variety of the work with highly qualified and experienced colleagues is stimulating and fulfilling.

The future growth of management consultancy therefore depends above all else on the supply of highly capable people. The demand for their services appears to know no bounds. For the 1980s and beyond the motto seems to be: More work for the more able.


Richard Owen is managing partner of Touche Ross, the management consultants, and vice-chairman of the Management Consultants' Association.

Appointments Phone: 01-481 4481

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Electronics/Electrical Engineers

Worldwide broadcast coverage, from Edinburgh, of this year's Commonwealth Games is a complex engineering operation involving terrestrial and satellite transmission networks. It's no easy task to beam pictures and sound across the world, as any international football fan will now tell you. But, thanks to a wealth of engineering talent and some of the most sophisticated television technology around, it's well within the capabilities of the BBC's engineers.



A world of change

In London and at Regional Television Centres throughout the UK, teams of skilled engineers are involved in the development, installation, maintenance and operation of advanced equipment to produce and broadcast two television channels to a national, and often international, audience of millions. And with day time television on the horizon, we're concerned not only with technical innovation, but also with very high levels of reliability. Because, however professional and trouble-free our programmes appear, behind the scenes a high degree of engineering expertise is being applied to produce the smooth output we all expect.

Achieving high standards under pressure is the challenge which confronts and stimulates our engineers.

To join them, you'll need a degree, or equivalent in Electrical or Electronic Engineering, normal hearing and colour vision, plus the interest and motivation to work in Broadcasting and the unusual hours this often entails.

Attractive starting salaries, currently under review, based on experience, are enhanced by allowances for shift or irregular hours of work.

So if you'd like to work in television where the technology is as advanced as any communications or computer company, please write to: The Engineering Recruitment Officer, BBC, P.O. Box 2BL, London W1A 2BL, quoting reference number 86.E.4012/T and enclosing a self-addressed envelope measuring 9" x 6".

BBC engineering

We are an Equal Opportunities Employer.

IT consultants M4 corridor - defined

illustrious, il-us'tri-as, adj. Coopers and Lybrand Associates, the U.K.'s leading firm of financial and management consultants, requires IT professionals with at least 4 years data processing, plus management experience.

instant, in-stant, n. right now, opportunities with rapid promotion prospects exist for senior consultants (25-35). **for instance**, you are probably currently employed as Data Processing Managers, Systems Managers or Systems Programmers.

information, in-for-ma'shun, n. you'll be handling IT projects at a management or senior technical level. **information systems**, you will have worked alongside more than one major supplier and have experience of working on large IT systems.

interpret, in-tur-pri, v.t. your responsibilities will include work for a wide range of clients and analysis of their business requirements. **interpretation**, you'll be advising on relevance of existing systems to clients' needs; or identifying risks and business opportunities associated with change.

innate, in-nat', adj. the qualities required. Good communication skills are vital in a job where you will be working closely with clients, often at a senior manager level, where inter-personal skills are essential for gaining their confidence.

initial, in-ish'l, adj. for your first few months you'll be introduced to the standards expected from Coopers and Lybrand personnel, the consulting process and the IT products offered by the firm. You will assume early responsibilities.

invest, in-vest', v.t. we will pay you up to £30,000 plus a car.

in situ, in si-tu, (L). you'll be based in our Reading, Cardiff or Bristol Office and if appropriate we will contribute towards relocation expenses.

insist, in-sist, v.t. we demand the highest standards. If you think you can meet them, please write, with a career résumé, to Graham Hullett, quoting reference number T05/25, Coopers and Lybrand Associates, Nelson House, Rupert Street, Bristol, BS1 2QA. Also please give us your daytime telephone number.

Coopers & Lybrand

NEC Business Systems (Europe) Ltd

Where technology is advancing people

Join a world leader in the forefront of the computer and communications field. Excellent opportunity to develop and progress with us at NEC

Business Planner

London NW1 £9,000-£11,500

The Job

- Monitoring current and future business trends for an exciting range of high technology products.
- Preparing business forecasts in conjunction with sales management.
- Presentation of sales results.
- Recommending and implementing courses of action resultant from business forecasts.
- Researching and maintaining awareness of product markets.

You

- Graduate/HND with Business/Economics or Engineering Degree, preferably with an interest in computers and high technology.
- At least 1 year's experience in Marketing/Planning role in a technology based company.
- Good communication skills and a high standard of numeracy and literacy.
- Experience of dealing with all levels of people.
- Must be able to work on own initiative often under pressure within tight deadlines.

We offer a good salary and the usual benefits associated with a large company. Please write with full CV to: Irene Woodcock, Personnel Executive, NEC Business Systems (Europe) Ltd, 35 Oval Road, London NW1 7EA or telephone for an application form on 01-267 4530 using our 24 hour ansaphone service.

MID-SURREY HEALTH AUTHORITY, EPSOM UNIT ACCOUNTANT

£12,500 - £15,100

Excellent opportunity for an Accountant with ambition to reach senior management level within finance or general management in the NHS.

The person appointed will provide financial management support and advice to the General Manager responsible for the effective control and utilisation of the resources committed to general patient care services.

The general care unit has a £10m. budget and employs 1,300 staff. Care is provided by the unit through the District's general hospital at Epsom, three supporting cottage and community hospitals, an elderly care unit and community based staff.

Technical requirements are a professional accounting qualification and/or a degree in a business or finance discipline.

The district is leading the development of a new financial management system for the South West Thames Region.

For further information and job details contact the Personnel Officer Epsom District Hospital, Dorking Road, Epsom, Tel: Epsom 26100, Ext. 428.

Dr. Tudor Thomas, the General Manager, would be pleased to discuss the job with prospective applicants.

Closing date: 11th July 1986

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Are you earning £20,000-£100,000 p.a. and seeking a new job?

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The Executive Job Search Professionals

TRAINEE RECRUITMENT CONSULTANT

Due to expansion of our successful consultancy, specialising in recruitment of marketing executives, we now require a trainee consultant aged 25-33. Ideally applicants should be graduates with at least three years' commercial experience, preferably in marketing, advertising or allied fields, who are career minded and seeking a fresh challenge in a fast moving, people orientated environment. A competitive salary will be offered.

Please write with CV stating a contact telephone number to: MBN Marketing Appointments, 16 Hanover Square, London W1R 9AJ

A member of the MacLellan Nash Group of Companies.

THE RESORTS LEISURE GROUP OF COMPANIES REQUIRES:

Driver/Chauffeur for busy Central Finchley office. Must have own car. Will be required for pick ups, deliveries, taxiing throughout London and maintaining company cars. Top salary paid.

For details and application forms call now 01-349 3151 ask for Deborah ext 221.

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Central London £25,000+Car

■ YOU are a graduate, probably aged between 28 and 33, offering at least four years management experience gained within the field of Exhibitions organisation. You combine personal presence and style with a keen appreciation of commercial reality and the desire to develop a business profitably.

■ THE COMPANY is the subsidiary of a well established PLC which has doubled its size over the last two years and is determined to continue expanding at the same rate. The subsidiary is a leader in its field and is now set to conquer new markets.

■ THE JOB is to give direction and leadership to the Exhibition Managers and their sales teams, having overall profit responsibility for the sub-sidiary's substantial turnover. This will involve skilfully developing your staff and maintaining the highest standards in every aspect of Exhibition sales and organisation.

■ THE REWARDS include a generous salary, an executive car and bonus as well as the challenge of developing your career in a creative, dynamic and demanding environment.

To find out more about this vacancy, send your CV to Nicolas Mabin, Regional Manager, quoting reference: CG0231.

Management Personnel

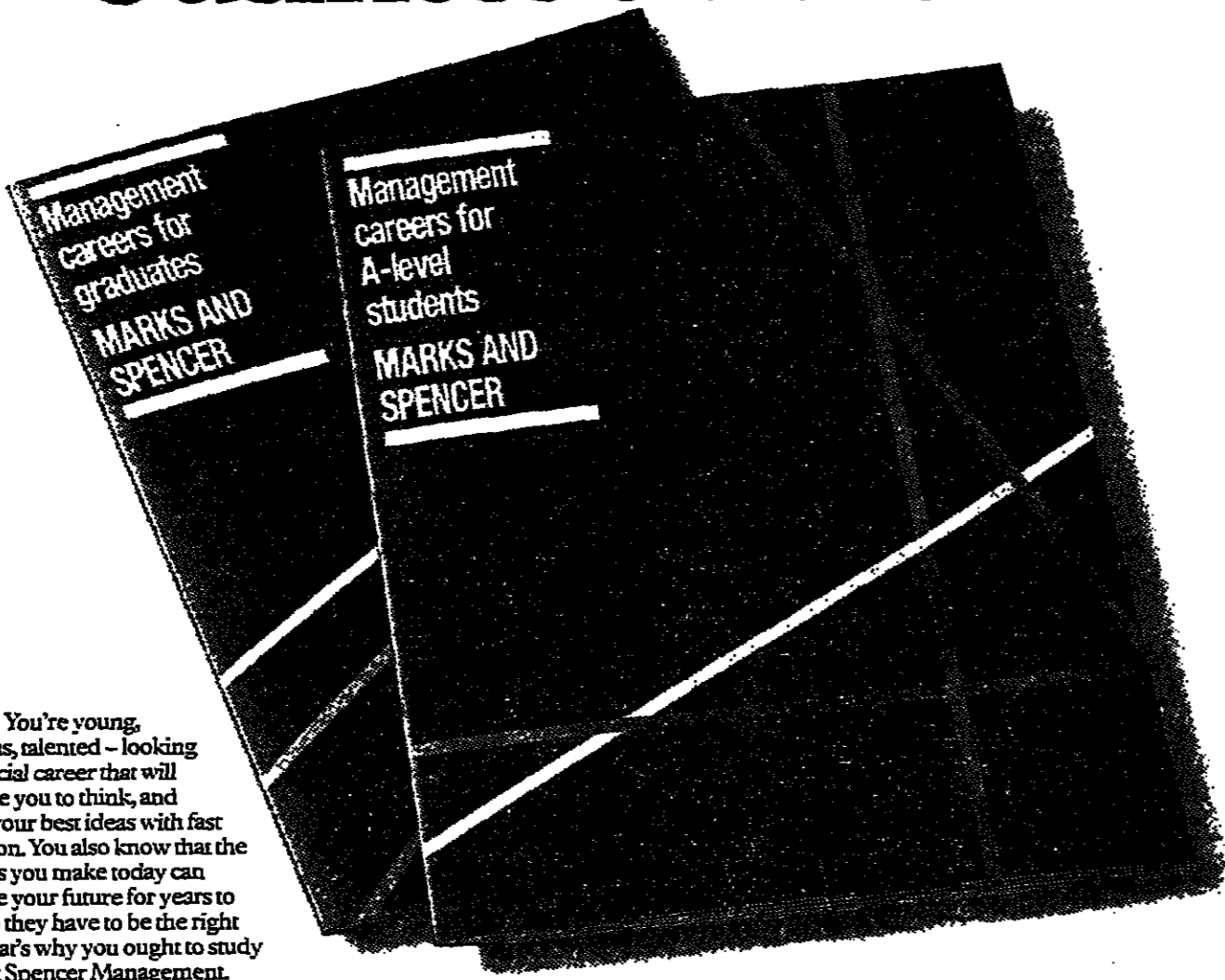
Recruitment Selection & Search

10 Finbury Square, London EC2A 1AD, Telephone: 01-256 5041 (out of hours: 01-695 2782)

LA CREME DE LA CREME APPEAR ON PAGE 16

GENERAL APPOINTMENTS

Which direction for a future £multi-million business career?



You're young, ambitious, talented - looking for a special career that will challenge you to think, and reward your best ideas with fast promotion. You also know that the decisions you make today can influence your future for years to come, so they have to be the right ones. That's why you ought to study Marks & Spencer Management.

Just look at the facts. We're a business fast approaching £4bn, exporting to 30 countries, with 269 of the best run stores throughout the UK. We're investing no less than £1.6 billion in a development programme spanning a mere four years. And, as we enter the most exciting phase of our history, we're looking for more of Britain's most capable 'A' level school leavers to take us into the future of a fast-expanding industry. That's where you come in.

You're the kind of person who wants to go a long way in a short time. You've the ability to go to University or Polytechnic but you're impatient to progress and seek a viable practical alternative to degree studies - the kind of experience that carries as much weight as an academic qualification. You want responsibility. How about supervising a store section - turning over £1 million - after about three months of intensive training, managing 15 staff with 150 years' experience between them? You want promotion. How about becoming the manager of an entire store within seven or eight years, with a salary to match your responsibilities? And once you become

one of our top store managers, responsible for up to 1000 staff and a £100m turnover, you could command a salary of between £35,000 and £45,000 pa.

It isn't easy, however. Pace, pressure and challenge are the order of the day, calling for astute decision-making and innovative planning - not to mention a comprehensive range of vital man-management skills. That's why our training is very thorough indeed. And promotion is based on merit whatever your educational background.

After all, if we ask you to open a new store in 5 months time on a budget of £7m, we don't want you to worry about the problems of training staff or making the best use of your floorspace. We want you to solve them. And learning how will be considerably more than a highly rewarding challenge - it will be an education.

Make your first move now. Contact Tony Garner, Management Recruitment Department, Marks & Spencer plc, Michael House, 57 Baker Street, London W1A 1DN. Ref: TL

MARKS & SPENCER

THIS YEAR YOU ARE GOING TO START UP YOUR OWN BUSINESS...

Because this is a business that revolves around you and your talents - not your age, sex, social standing or job experience. It requires your common sense, your charm and all your naked ambition. The business is called YOU and the business you are in is called direct selling. **MOVE INSTANTLY TO THE NEXT AD** if you think you can get anywhere in this life without needing to sell yourself effectively. Sell with us? Good, then you recognise that given the right training, good products and services, supported by a professional corporate framework, you could be considerably richer by this time next year purely on your own ability. There's no other job where the talent-earnings equation works out solely in your favour. There's no other way of breaking free from the predictability of your present life style. But could you cope?

ANTHONY MOXON & ASSOCIATES LIMITED
31 CASTLE STREET, READING, BERKSHIRE RG1 1SB (0734) 30001

AND IT ISN'T GOING TO COST YOU A PENNY.

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Could you ride a bike or ski the first time? Of course you need training. That's why our clients have all spent years perfecting their sales training courses. It's a valuable asset which will ensure you a future and it's a sound investment for the companies who make up some of the top names in Britain. They form a boom sector in the economy and have been identified as the most likely sources of entrepreneurial talent this country has. Essentially our clients are an elite club of high performing individuals operating under a corporate umbrella. They had the courage to say 'No' to a regular but mediocre salary. It's an indication of their self confidence that they were prepared to

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invest in themselves for high returns rather than settle for a life sentence as a hired hand. That self confidence is there in most of us, waiting to be developed, tuned up and given free rein. Wait no longer. Call us today or tomorrow between 9 am and 9 pm. Just ask the operator for Freefone, Moxon Associates. Reading or complete the coupon and we will send you an information pack by return. No stamp necessary. Just address it: Anthony Moxon & Associates Ltd, Freepost, Reading RG1 1BR. We won't waste any time because, as from today, your time means money.

My name is _____
Address _____
Home Telephone No. _____
Current Area of Work _____
TTJ

King Edward's Hospital Fund for London EQUAL OPPORTUNITIES TASK FORCE Senior Officer Salary: £12,927-£16,313 plus London Weighting allowance £1,333



The King's Fund is setting up a Task Force to work with Health Authorities to implement equal opportunities' policies for ethnic minority groups in the National Health Service, particularly in the field of employment.

We are seeking a person to act as a full-time officer to manage the project. He/she will be expected to have knowledge and experience in the field of equal opportunities. Practical experience in implementing codes of practice would be an advantage, as would a knowledge of the Health Service. Applicants must be prepared to travel and spend time out of London.

The Task Force will be located at 14 Palace Court, Bayswater. The appointment is for three years.

Further information and application forms can be obtained in confidence from: Maureen Connelly, King Edward's Hospital Fund for London, 21 Palace Court, London, W2 4HS.

Applications should include a C.V. and referees (one from a recent employer).

Informal enquiries should be addressed to: Margaret McCarthy, Assistant Secretary, King Edward's Hospital Fund for London, 21 Palace Court, London, W2 4HS.

The closing date for written applications is: 18th July 1986.

RECRUITMENT CONSULTANTS MANCHESTER, LIVERPOOL, SCOTLAND, WILTSHIRE, WEST MIDLANDS, MILTON KEYNES, LONDON AND S. HOME COUNTIES ENEGOTIABLE

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To be held on Thursday 24 July in our London office, this is an ideal opportunity for you to explore opportunities:

- Within the profession for newly qualifieds, as seniors in audit, tax or insolvency, in the UK, Europe or further afield.
- As a management consultant or manager for those with two or more years post-qualification experience either within or outside the profession. These posts will require you to demonstrate the maturity, experience and interpersonal skills required of senior professional advisers.
- With PW Clients, providing openings for qualified accountants wishing to develop their careers in all areas of industry and commerce. Amongst those attending the evening will be Barclays, Burton Group, Friends Provident, Hill Samuel, Lloyds Bank, Morgan Guarantee, Reuters, Shell and Trusthouse Forte.

To find out more about this evening please telephone Mike Jennings on 01-407 8989 or complete the coupon below.

Price Waterhouse



Please send me an invitation for the Careers Open Evening on 24 July 1986 and a copy of your Career Development brochure.

To: Mike Jennings, Price Waterhouse, Southwark Towers, 32 London Bridge Street, London SE1 9SY

NAME _____
ADDRESS _____

DIRECTOR British Antarctic Survey Cambridge up to £29,084

Applications are invited for the post of Director in succession to Dr R.M. Laws, CBE FRS, on his retirement in April 1987.

The British Antarctic Survey initiates and conducts programmes of scientific research in Antarctica and its surrounding oceans and atmosphere - with direct responsibility to the Natural Environment Research Council, B.A.S. maintains five permanent stations in the British Antarctic Territory, South Georgia and the South Sandwich Islands. It manages its own Antarctic logistics; controls and operates two ships and three aircraft in support of its field activities. Total staff number some 400 personnel. Annual budget is around £12 million.

As Director, you would have responsibility for the complex in-house, multi-disciplinary research of B.A.S. and for collaborative research with universities and other national Antarctic organisations. A background in managing remote operations is needed; experience of polar regions and associated logistic requirements would be desirable.

The successful candidate would be an eminent scientist with a national and international reputation in, preferably, one of the physical sciences. He or she will have the authority to provide leadership to young staff based in the Antarctic, and to represent the Survey in national and international committee work.

This is a permanent post, but a five-year period of appointment may be considered.

The appointment is pensionable under the NERC superannuation scheme. Terms and conditions are similar to those in the British Civil Service and include assistance towards the cost of relocation where applicable.

Application forms may be obtained from Mrs. J. Parsell at the address given below, or by telephoning (0793) 40101 extn 328. Completed applications, including a full CV, should be sent to the Establishment Officer, Natural Environment Research Council, Polar House, North Star Avenue, Swindon, Wilts, SN2 1EU, not later than 1st August 1986. Late applications will be accepted from overseas provided notification of intent to apply has been received by this date.



BBC APPOINTMENTS

Radio Northampton NEWS PRODUCER
£9,916 - £14,024**

To join the newsroom team working primarily on the preparation and production of the station's news output and current affairs programmes, including newsreading, interviewing and reporting. In addition, you may produce feature programmes and take part in announcing duties. Journalistic experience at sub-editor or reporter level is essential. (Ref. 2037/T)

CONTRACT REPORTER
£8,528 - £10,581*

An experienced journalist to work on the early morning sport and general news sequence. This is offered as a 12 month contract. (Ref. 2049/T)

REPORTER
Radio Sussex Based Brighton
£8,528 - £10,581*

Are you a young ambitious reporter with at least three years' journalistic experience? If so, Radio Sussex has a vacancy that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential. (Ref. 2024/T)

We are an equal opportunities employer

*Plus allowance of £569 p.a. **Plus allowance of £971 p.a. Salaries currently under review. Relocation expenses considered for permanent posts. Contact us immediately for application form (quote appropriate ref. and enclose s.a.e.) BBC Appointments, London W1A 1AA. Tel. 01-927 5799.

MARKETING CLERK c £8,000

Investigative mind required, primarily for the compilation of a client mailing list. Work will involve thorough and discreet research mainly by phone and 50% routine input onto PC. Fast and accurate word processing necessary, experience of database input preferred. Please reply to BOX A89.

TRAINEE INSTITUTIONAL SALESPERSON

Required for Far East securities company. Salary negotiable. Graduates with a degree in Economics or similar should write giving details of education and CV to BOX A51.

Handwritten signature or mark at the bottom of the page.

GENERAL APPOINTMENTS

Transamerica Instruments

Over the past twenty years, Transamerica Instruments have established a world-wide reputation for high quality transducers and associated electronic instrumentation. To satisfy the current and increasing forecast demand for the range of products manufactured at Basingstoke, applications are invited for the following positions:-

Manufacturing Manager
Circa £21K plus car

Reporting to the Managing Director, the Manufacturing Manager will have total responsibility for this company's production activities. As a member of the middle management group, the successful applicant will possess a degree or equivalent qualification and be required to exhibit the personality and drive necessary to make a significant contribution towards the Company operation. A working knowledge of A.T.E., would be advantageous and previous experience in small batch production of high precision electro-mechanical instruments with a substantial electronic content, is essential.

Manufacturing Engineer (Mechanical) Circa £13K

To sustain increased technical support to the production departments, a qualified Engineer with a minimum of three years' practical experience, is required within Manufacturing Engineering. The successful candidate will need to have an aptitude for solving practical problems associated with modern instrumentation, process and circuit technologies. In addition to monitoring manufacturing methods, he/she will also be involved with the release of new products into production. Both positions enjoy the usual benefits normally associated with a stable multinational company. These include 25 days annual holiday, private medical scheme, contributory pension scheme with free life assurance and possible assistance with relocation expenses.

Applicants should write, giving full career details in the first instance to: M. J. Barrett, Personnel Manager, Transamerica Instruments Limited, Lemnox Road, Basingstoke, Hants. RG22 4AW.

Apex Recruitment Services Ltd

52/54B Regent Street Leamington Spa Warwickshire Tel: L'Spa 24154

25 Horsefair Banbury Oxon Tel: Banbury 55225

FINANCIAL CONTROLLER. NORTH OXFORDSHIRE.

UP TO £14,000. GOOD PROSPECTS.

Private manufacturing company are seeking to recruit person experienced in maintaining statutory management accounts. Controlling budgetary and cash flow planning and able to establish a standard costing system. Industrial experience essential. Possibility of Financial Director position. Contact Banbury Office.

SALES MANAGER - METROLOGY.

COVER U.K. c£15-16k PACKAGE

Our clients, A Leamington based company engaged in the sales and distribution of linear measuring equipment, seek an experienced "hands on" achiever to assist in an exciting period of expansion and who will appreciate the challenge, opportunities and extensive range of benefits associated with this appointment. Increasing involvement in company policy leading eventually to Directorship. Contact Leamington Office.

SALES ENGINEER. EAST MIDLANDS BASED.

c£10,500 + CAR

Part of large profitable group, our clients now seek to appoint an experienced sales engineer with solid background in motor control centres, to cover the U.K. Preferably HND/HNC but experience and ability to make immediate impact is of prime importance. Contact Leamington Office.

CJA RECRUITMENT CONSULTANTS
35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501

Open to a prime mover - opportunity to become Managing Director in 12-18 months - scope for equity participation after 2 years.

CJA GENERAL MANAGER - ENGINEERING PRODUCTS
£25,000-£30,000

S.E. ENGLAND HIGHLY SUCCESSFUL ENGINEERING COMPANY T/O CIRCA £6 MILLION SUBSIDIARY OF MAJOR GROUP

Applications are invited from candidates, aged 32-45, who have acquired at least 8 years practical production experience in an organisation utilizing modern production methods, at least 5 years must have been in a general management capacity. Responsibilities will cover the company's overall profitability with priority on increasing production output, tightening material usage and control and further increase in market share. Initial salary negotiable, £25,000 - £30,000 + car, contributory pension, life assurance, free health scheme, assistance with removal expenses if necessary. Applications in strict confidence under reference GMEP4428/TT, to the Managing Director. N.B. A further similar position exists in another subsidiary within the Group calling for a greater emphasis on sales and marketing at general manager level. Applications in strict confidence under reference GMSM 4429/TT, to the Managing Director: C.J.A.

Scope to build on existing business with prospects of considerably increased earnings.

CJA NATIONAL SALES EXECUTIVE - CABLE SUPPORT
£16,000-£20,000

HOME COUNTIES - NORTH U.K. SUBSIDIARY COMPANY OF LEADING EUROPEAN CABLE SUPPORT SYSTEMS MANUFACTURER AND ASSOCIATED PRODUCTS

This appointment calls for candidates, aged 30-45, with at least 4 years practical industrial sales management experience, preferably in the electrical or mechanical services field. An engineering background will be a distinct advantage. The successful candidate will be responsible to the Headquarters company for the direct promotion of sales to specifiers, contractors and end users and for the control and motivation of a distributor network in the U.K. and Ireland plus re-export markets. Considerable travel is involved. Initial remuneration negotiable, £16,000 - £20,000 by way of salary and incentive scheme, car, contributory pension, life assurance, assistance with removal expenses if necessary. Applications in strict confidence under reference NSE 4430/TT, to the Managing Director: C.J.A.

Excellent opportunity for ambitious young graduate with some previous relevant experience - however new graduates with potential will be considered.

CJRA as ECONOMIC ANALYST/MANAGEMENT ACCOUNTANT
£7,500-£9,500

LONDON REFINING AND MARKETING SUBSIDIARY OF A MAJOR INTERNATIONAL OIL COMPANY

We invite applications from numerate Economics graduates or equivalent, age 21-25, to join a small department responsible for the preparation of the company's control budgets and plans, appraisal of results and management reporting, project evaluation and other specialist projects and investigations. Initial salary negotiable in the range £7,500-£9,500 depending on qualifications and experience, plus the normal benefits expected of an international oil company. Applications in strict confidence under reference YG17957/TT will be forwarded unopened to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager: C.J.R.A.

35 NEW BROAD STREET, LONDON EC2M 1NH. TELEPHONE: 01-588 3588 or 01-588 3576. TELEX: 887374. FAC: 01-256 8501.
ORGANISATIONS REQUIRING ASSISTANCE ON RECRUITMENT PLEASE TELEPHONE: 01-628 7533.

FINANCIAL SERVICES Insurance & Investment

We are market leaders in providing financial services to teachers - and to other professional groups.

While we usually promote from within, our present expansion programme means we must take on a number of additional Sales Managers.

We also need additional sales people in most parts of the country.

Area Managers Designate

The locations are nationwide. The requirement is for experienced insurance salespeople who want to use their leadership qualities to motivate small groups of Area Representatives.

After three months accelerated induction as an Area Representative, we will promote successful newcomers to Area Manager positions.

The rewards are attractive personal commission earnings, overriding commission on Area Sales, bonus opportunities and other benefits.

Target earnings are around £20,000 p.a. initially, with no upper limits.

Area Representatives

The locations are nationwide. The requirement is for enthusiastic hard-working people who want to enter or develop a successful career in insurance sales.

Our careful selection procedure includes "on-the-job" experience for new entrants to sales or insurance - without commitment. Our training ensures effective results quickly, and regular support is based on individual needs.

The rewards are a guaranteed personal territory, attractive commission earnings, bonus opportunities and other benefits.

Minimum earnings will be £15,000 p.a. with no upper limits.

For all these positions, you will be between 25 and 50, have a stable career background and possess a current full driving license.

Write or phone Paul Coombs, Teachers' Assurance, 12 Christchurch Road, Bournemouth BH1 3LW. Tel: Bournemouth (0202) 291111 for a sales career guide and application form.

A direct line to the executive shortlist.

InterExec is the organisation specialising in the confidential promotion of Senior Executives.

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InterExec's qualified specialist staff, and access to over 100 unadvertised vacancies per week, enable new appointments at senior levels to be achieved rapidly, effectively and confidentially.

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The Rotunda, New Street.

Bristol ☎ 0272 277315
30 Baldwin Street.

Edinburgh ☎ 031-226 5680
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Supplier Quality Assurance - Section Head
c. £15,000 p.a.

A major opportunity in Telecommunications

STC Telecommunications Ltd - Local Transmission Division is engaged in a major business programme to supply telecommunications equipment for the growing UK and overseas markets. As a result we are looking for a Quality Assurance - Section Head.

Reporting to our Procurement Quality Manager, the Section Head is responsible for ensuring that our products use only the highest quality electrical and electronic components. With an annual spend of £25m we demand high standards from our suppliers and we will require an individual who can match those standards through their own experience and ability.

Your responsibilities will include the control of a small team of engineers supporting incoming goods inspection. You should also have the ability to develop testing strategies to meet all electronic requirements including VLSI technology. Investigations into non-conforming and defect components will also form part of your work load. Finally, you will play a major role in improving the quality of our supplies by undertaking appraisal/audits of our suppliers' manufacturing processes and quality control systems.

To succeed you will need to be an electrical engineer qualified to degree level or equivalent. Ideally you should also have 5 years experience in a high technology environment and knowledge of supplier liaison would be an advantage.

In addition to the salary offered, other benefits are of the quality you would expect from one of the UK's major Telecommunications companies.

Please write with full career details or telephone 01-368 1234 ext 2720 for an application form to: Venice Kearney, Personnel Manager, Operations, STC Local Transmission Division, Oakleigh Road South, New Southgate, London N11 1HB.

STC TELECOMMUNICATIONS

Project Manager & Principal Engineer
excellent package

Computer Special Systems (CSS) is a division of DEC, providing tailor made solutions to meet specialist needs.

An extensive organisation in its own right, CSS makes a highly valuable contribution to the 40% annual growth rate of DEC in the UK. This unique engineering organisation consists of small project teams of Hardware and Software engineers, often working to competitive timescales in an environment offering an enormous variety of demanding and challenging work.

This is your opportunity to work in one of the following positions:

PROJECT MANAGER
For the control of projects' technical aspects, cost and time, you'll need 2 years+ experience in project management in a design electronic/computer environment. This calls for an entrepreneurial flair and a positive attitude to risk management.

PRINCIPAL ENGINEER
To provide technical direction. We're specifically looking for people with 8 years+ experience in one or more of the following areas:

- * System configurations using DEC hardware and software
- * Design of electronic equipment to meet harsh and military environmental conditions
- * Preparation of technical proposals

The technical challenge and opportunities for personal and career development within CSS are first class. In addition, you'll enjoy a highly attractive salary and benefits package, including a company car for senior positions plus assistance with relocation when appropriate.

Please write with full c.v. now to Suzanne Ingman, Digital Equipment Co Limited, Digital Park, Ipswich Road, Reading, Berks RG2 0TR Ref: HRB.

digital
Equality of opportunity at DEC.

TEACHERS' ASSURANCE

PERSONNEL MANAGER To Cover Maternity Leave

A well established firm of City Solicitors seeks a personnel professional to provide cover for a minimum of eight months commencing in August.

The successful applicant will have sole responsibility for the selection and recruitment of all non-legal administrative and secretarial staff and general staff welfare. Applications are invited from candidates with extensive personnel experience and proven managerial qualities. Age 30+.

Please apply with full c.v. and a daytime contact telephone number by 4th July 1986 to

18 Eldon Street, London, EC2M 7LA

Crone Corkill RECRUITMENT CONSULTANTS

CIVIC TRUST

DIRECTOR

The Civic Trust seeks a Director-Designate, to succeed the present Director on his forthcoming retirement. The Trust is a registered charity, now in its 30th year, which works to raise environmental standards over a wide field. The Director is responsible to the Trustees, within agreed policy, for the formulation and execution of the Trust's activities, and for the financial control of its affairs. Applicants must have a balanced understanding of environmental issues - legislation, planning, architecture and environmental design; a flair for communication; and the experience which will command confidence at the highest level. He or she must have the ability to enthuse a team of about 18. Above all, we seek someone of exceptional drive and commitment, in whom administrative ability is matched by vision and creativity.

Preferred age range 40-60. Salary negotiable. Applications by 21st July 1986 marked "Private & Confidential" to The Chairman, Civic Trust, 17 Carlton House, Terrace, London SW1Y 6AF, from whom further details may be had on request.

ROYAL COLLEGE OF NURSING RECEPTION AND SERVICES MANAGER
c£10,500 (under review)

To manage the reception and switchboard services at our busy London W1 headquarters, you will supervise a small team who provide house services and conference facilities during the day and early evening. You will also have a wider management role in the absence of your own manager. Visitors to the RCN include not only members and students but participants to seminars and conferences and you would be expected to propose and develop appropriate security and access control procedures.

You should have proven management and organisation skills with the ability to motivate staff. In addition you should have an expert knowledge of the RCN's Monarch system and have a creative, confident and pleasant manner.

Job details and an application form are available from the Personnel Officer, Royal College of Nursing, 20 Cavendish Square, London, W1M 0AB, Tel 01-408 3333 Ext 343. Closing date for return of applications is 8 July 1986.

Read the job description and if you wish to discuss the job informally contact Mr J. Phipps, Property & Services Manager, Ext 209.

The RCN actively discourages smoking in all its premises.

YOUNG DYNAMIC AGENTS (M/F) REQUIRED FOR NEW EXCITING FASHION JEWELLERY COMPANY

All avenues for sales to be considered. Top commission rates paid monthly on orders accepted. Previous experience in fashion business preferred. Projected launch date in UK August 1986. All areas except south-west England, Channel Islands, South Wales, Scotland and Northern Ireland.

Please send c.v. Reply to BOX 386.

DERRITRON

SALES LIAISON ENGINEERS EUROPE & UK

Derritron Electronics, a division of Derritron Group Ltd, a wholly owned subsidiary of Armstrong Equipment plc, has an established worldwide reputation for the design and manufacture of vibration test systems, instrumentation and computer based signal processors and controllers primarily in the aerospace, defence and allied industries.

A new range of vibration test systems and micro-processor based controllers is scheduled for release and we are seeking sales personnel capable of exploiting these technological advances either within the European Market or the South West territory of the UK.

These posts will require regular visits to major defence contractors and the ability to communicate at both engineer and senior management levels is essential. A technical background (qualifications and/or experience) in dynamics or vibration testing is highly desirable together with some experience of selling capital goods to discriminating customers.

A competitive salary with company car is envisaged together with the benefits associated with membership of a large Group.

It is expected that the incumbent of the European post will reside within commuting distance of our Hastings base whilst candidates for the UK post could reside in the Hastings area or preferably in the West Country operating from a home base. Where appropriate assistance in relocation will be available.

Applications in the form of a C.V. indicating current salary and ref. E/B for Europe and H/B for UK posts to:

PERSONNEL DEPT DERRITRON ELECTRONICS DIVISION
Sedlescombe Road North Hastings East Sussex TN34 1XB

SAVILLS

NEGOTIATOR RESIDENTIAL SALES LONDON - DOCKLANDS

SAVILLS are opening a new residential sales office in this exciting and fast moving area.

We require an enthusiastic and hard working negotiator - experience helpful but not essential.

Please apply to Dominic Grace
139 Sloane Street, London SW1X 9AY
01-730 0822

Career Crisis?

You may be in the wrong job, have unfulfilled ambitions or have seen your industry decline. Our unique action-oriented, individually tailored programme for senior executives will ensure that you attain your career objectives quickly.

To arrange a free, confidential discussion telephone 01-631-1110

Executive Action
37 Queen Anne Street, London W1M 9FB Tel: 256693

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8-14 yrs School choice. Programs
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25-34 yrs Advancement, new start
35-54 yrs 2nd Career, Retiree
Assessments and Guidance for all ages. Free leaflets.

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TRAINEE BROKER

2 people required for major U.K. Company. The applicants should be 25-35 years, intelligent, of smart appearance and be prepared to undergo vigorous training, leading to professional qualifications after 2-3 years.

Call Clara Moss 01-629 8514.

NTS

SENIOR LECTURERS/LECTURERS IN MANAGEMENT

FINANCIAL SYSTEMS CONSULTANCY

MANAGER - UK SALE c. £23,000

Field Officer - Self Employed

GENERAL APPOINTMENTS

High profile role for creative all rounder capable of making a significant impact in a fast changing environment.

SENIOR PERSONNEL OFFICER

C.£16,000

In the run up to and particularly after 'big bang' the City is, and will be, one of the most challenging places to be. The Stock Exchange is at the heart of this rapid evolution.

Reporting directly to the Personnel Manager you will be a key member of a highly active devolved personnel team. You will provide a direct service to senior line managers across a complete range of personnel activities including the recruitment and development of professional, managerial, administrative and technical staff.

A graduate, IPM qualified and in your late twenties you will have at least 5 years generalist personnel experience in a demanding professional environment where personal credibility has been a vital factor in your success.

You will be capable of making sound, reasoned judgements on complex personnel issues and have the ability to positively and constructively influence line managers in the promotion of good management practice. You should have an analytical mind, a high degree of self-motivation and enjoy working under pressure.

Salary is negotiable and benefits include non-contributory pension, BUPA and free travel.

Please reply with a full CV to: Jennifer Gregson, Personnel Manager, The Stock Exchange, Old Broad Street, London EC2N 1HP. Tel: 01-588 2355 ext. 28123.

The Stock Exchange

PC CHIEF ACCOUNTANT NORTH WEST LONDON

c. £17,500

An energetic, mature, personable and qualified ACA or ACCA is sought for this large and fast moving Housing Association, which has assets worth £200 million, over 5,000 homes and one of the largest development programmes in London. One of a team of three managers reporting to the Finance Director, the Chief Accountant will be responsible for all key aspects of accounting, statutory reporting, budgetary control and treasury management within the Association and will manage a team of five staff.

The successful applicant may currently be working in the profession or have gained two or more years experience outside it, not necessarily with a Housing Association. The ability to interpret the accounting implications of new activities and to develop systems and procedures to monitor them is essential, as are staff management skills, and experience of computerisation would be an advantage. The Association runs an IBM 34 and numerous microcomputers and has a vigorous program of software development.

Applications are welcome from any person, regardless of sex, sexual orientation, disability or ethnic origins, as part of PCHA's equal opportunities policy. Interested persons should write to: John Poynton, BSc FCA MIMC, Finance Director, Paddington Churches Housing Association Limited, Electricity House, 296 Willesden Lane, LONDON NW2 5HR., or telephone him or his secretary, Carol Delaney, on 01-459 8622 for an application form or further information.

COMPUTER SALES

Solution Sales OTE £35K + car

A major American mini/mainframe manufacturer with training schemes & promotional prospects second to none, is eager to engage top flight Solution Sales types. Successful candidates will have Distribution or Manufacturing Industry experience as well as Boardroom presence and enjoy Blue Chip company benefits. Positions exist in MANCHESTER, BIRMINGHAM and GREATER LONDON.

Micro Sales OTE £30K + car

This Systems House, well known in the UNIX market place, requires 3 young micro territory sales people who wish to be trained into a multi-user environment where unit sales are of higher value. SALES SUPPORT people (salaries £10K to £15K) are also urgently required with UNIX, BOS or networking abilities.

Support Consultants £16K + car

You are under 34, intelligent, enthusiastic, and able to communicate. You also have Decision Support or Financial Application experience in a 4th Generation Language environment and wish to work for a major IT software manufacturer in LONDON or international repute. Your career will then progress you into quota Sales or Senior Consultancy.

Sales Manager £26K/OTE £60K

You are a successful Managerial Sales type with computer services/facilities management/IBM Mainframe experience under your belt. You now wish to join a sound progressive profitable Company in N.W. London & lead a large team of sales people covering the U.K. Wise Move.

The Sales Recruitment Specialists

UNIVERSAL COMPUTER ASSOCIATES LTD
Trafalgar House, Grenville Place, London, NW7 3SA
Telephone: 01-959 1198/3611 (958 3131 evenings)

Michael Popper & Chris Wozniak
20 other roles & support vacancies

Group Head

International Real Estate Investment

Innovative banking is the hallmark of Citibank, one of the world's largest and most successful banking groups. Our Private Bank, currently seeks a Group Head for Real Estate Services, to be based in London, but responsible for advising high net worth personal customers on investments across Europe, the Middle East and Africa.

Leading a team of professionals, with expert knowledge of individual countries, you will need a commanding background in real estate - including experience in the Middle East.

Man-management ability and the personal skills to deal with both clients and senior bank personnel will be essential if you are to establish your authority and encourage the

development of this area of the bank's activities. Previous experience in banking environment would be advantageous.

Candidates with a relevant background and record of achievement can expect to negotiate a highly attractive salary package, with full banking benefits including low cost loan and mortgage facility, non-contributory pension scheme, free life assurance and BUPA.

To be considered, please write in the first instance with full c.v. to Derek Froud, Personnel Officer, Citibank, 336 The Strand, London WC2.



THE INSTITUTION OF CIVIL ENGINEERS CONSTRUCTION PLANNING OFFICERS

Applications are invited for two posts at the ICE in the field of national construction planning. The work covers research, collection and presentation of material relating to water, transport, energy, industrial development and urban sectors. The successful applicants should be aged between 25 - 30 and have a First of Second Class Honours Degree in a science related subject. Preference will be given to Engineering or Economics. Previous experience in construction planning is preferable whereas the ability to write concise reports is essential. Salary circa £10-£12,000.

Applicants should submit a full CV to: Mrs D.E. Smith, Head of General Services, 1-7 Great George Street, London SW1P 3AA.

Closing date 17th July, 1986

MANAGEMENT CONSULTANCY

Manufacturing and Distribution
Information Systems and Technology
Finance and Accountancy
Human Resources and Training
Marketing

Opportunities exist within a number of management consultancy organisations, for professionals in the above sectors to expand their experience by undertaking project-based assignments. You should ideally be aged 25+, preferably a graduate, and with professional qualifications if appropriate. You are now seeking to develop your career by applying your intellectual and communications skills with a move into Consultancy. If you thrive on providing solutions instead of creating problems, and if you prefer to lead rather than follow, then consultancy should prove to be the challenge you are seeking.

For further information please write, in confidence, to Martyn Clarke, Manager, or telephone for a personal history form.



Management Personnel

Recruitment Selection & Search
2 Swallow Place, London W1R 7AA
Telephone 01 408 1694

SHIFT CHEMIST



Applicants should be educated to HND/Degree level in science of related subject and will be involved in the preparation of sample - and analysis of a wide range of raw materials and products, including metals, alloys, chemicals and refractory materials.

The Company offers an attractive salary plus shift allowance, pension scheme, life assurance and excellent career prospects.

Written applications, giving full details of career to date, to:

**The Personnel Manager,
London & Scandinavian
Metallurgical Co. Limited
Fullerton Road,
ROTHERHAM
S60 1DL
Tel: 0709 371101**

Assistant Company Secretary

£12,000 - £14,000 Central London

- Attractive benefits
- Including mortgage subsidy
- Good prospects

The Prudential Group as one of the largest financial institutions in the country includes a large number of subsidiary companies, which, in addition to insurance business, specialise in a wide and expanding range of financial services and other activities.

A need has arisen to strengthen the professional team in the company secretary's department and we are looking for someone in their mid to late twenties, preferably qualified, who can show us a background of relevant experience.

There is good opportunity for career development within the Group. Initially the salary is negotiable depending on qualifications and experience and in addition a range of benefits are offered which include low interest mortgage, non-contributory pension scheme, flexible working hours and sports and recreational facilities.

Please write enclosing full cv to: Eileen Brown, Personnel Officer, The Prudential Assurance Co. Ltd., 142 Holborn Bars, London EC1N 2NH or telephone her for an application form on 01-936 0125.

Prudential

FUND-RAISING ORGANISER

The British Heart Foundation

require an experienced fund raiser to organise events in Greater London from an office in Leytonstone E11 starting in September.

The successful applicant will be aged 40 plus with an outstanding record in fund raising and administration, and happy to work unsociable hours. A realistic starting salary will be negotiated. Car, pension scheme and other benefits.

Applications with full C.V. marked 'confidential' to the Secretary, British Heart Foundation, 102 Gloucester Place, London W1H 4DH

Sales Director..... in Graphics & Print

A potential entrepreneur - probably graduate in business, law, philosophy or Science. Requirements a strong record in sales, but experienced in the wider aspects of marketing and communications; interested in production & finance. The Company in Mayfair, small and unconventional with a good market position now ready to expand.

Opportunity to exploit full personal potential. £14,000+ significant profit share and early Directorship.

also needed..... Recent Graduate. Nurture, articulate, practical and self motivating required for on-the-job training to follow others into marketing or other management. Performance oriented salary £7,000 - £10,000 according to profile.

Please write with C.V. to Liz Pedraza, Director, Redminter Ltd., 3 Shepherd Market, Mayfair, London W1Y 7HS.

REDMINTER is a member of the MARYLENE GROUP

MANAGER/ESS for new small start-up food & breakfast restaurant in London's West End. No experience necessary. Excellent, get consistent person, simple 25% to take full responsibility with total commitment. Hard work, long hours, exciting prospect with fast expanding group. Full provision of training, salary £1000 per start immediately 01-434 0409.

SMALL ESTATE near Oundle. Non-union, friendly, secure, pleasant. Manager, Secretary, Landlady, accountant, etc. available. Salary £1,800 per annum. Hours and other terms in agreement. Applications in writing please with C.V. to the managing agent: Turner Fitzpatrick & Co., Castle Mar, 100 Tottenham Road, Northampton, NN2 2JY.

MATURE PERSON with 20 yrs exp. in property and ability to write good contracts, letters, etc. for three shortlisted interviewees. Blue chip training and training on word processing and use of word processor. Telephone and fax enquiries. Write to John Hamilton, Aberdeen Agency, 25, Queen's Street, Holborn WC1N 3EQ.

The IPG Column

Young Commercial Director

S. Home Counties c£20K + car
World market leaders in High Tech. To assume responsibility for the complete finance function. This will involve all aspects of manufacturing, sales and distribution on a world wide basis. Also to assume responsibility for sales administration. Age 28-35. Broad relevant industrial experience plus ICMA/ACA or equivalent. Ref A/433

Sales & Marketing Managers

Entertainment/Leisure c£20K + car
Backed by a considerable number of leading blue-chip organisations, the fast-growing home entertainment market place offers a number of unique opportunities at various UK locations. 'Hands-on' roles, responsibilities are for training, motivating, and controlling teams of Sales Executives in the field.

Aged 25-35 you must have a successful track record in direct sales/management to the domestic market place. Your particular product/service is secondary to your enthusiasm, positive attitude and motivation. Naturally, you are capable of working long and hard - these are not 9-5 jobs. Ref JG/520

Production Director

Home Counties £18-22K + car
Sophisticated, high-tech design and manufacturing company in Home Counties seeks a young, well-qualified Production Director. Age 28-38. Experience of small batch, high value production to tight timescales essential plus engineering degree. Experience of application of computers to manufacturing management (MRP2) desirable. Ref A/434

Personnel Professionals - U.S. Bank City

c£15K + bonus + mortgage facility
Our client is one of the world's leading U.S. banks, employing some 1,500 people. They are in the forefront of the City revolution.

They want to build their personnel team, with two more young Personnel Professionals who will provide advice to discreet areas of banking and systems staff. The assignments cover recruitment, employee relations, career development and manpower planning, and will identify salary and training needs.

Ideally mid 20's and a graduate, you will have progressed rapidly and have approx. two years Personnel experience, including recruitment in a fast moving environment. Your communication skills will be outstanding and you will have the presence and ability to influence dynamic and demanding staff at all levels. Excellent benefits package and prospects in a prestigious company. Ref: F/435

Careers in Sales & Marketing

London/Home Counties £8-10,000 + car
We have a few superb opportunities for personable females and males, aged 22-32 in London/Home Counties. Some sales experience advantageous, but provided you have strong personal attributes including integrity, enthusiasm and a committed desire to succeed we wish to hear from you. Ref JG/521

Please phone on 01-631 3780, or write quoting Ref No.

IPG Technical Recruitment Ltd.

26-28 Gt. Portland St., London W1M 5AD, 01-631 3780 (24 hrs)

Professionals in Selection & Search



Chief Executive

CARRICK DISTRICT COUNCIL

The District includes the city of Truro and the town of Falmouth, and has a population of about 78,000, budgets totalling some £21.5m, and over 500 employees.

• THE ROLE will embrace the general management of all Council activities, with emphasis on strategy development concerning economic and social needs, forward planning, and the delivery of services that will be seen widely as being good value for money.

• THE REQUIREMENT is for a management record of achievement and experience, preferably in local government.

• SALARY is negotiable to £30,000 plus car allowance.

Write in complete confidence to A. Longland, as adviser to the Council, at Tyzack & Partners Ltd., 8-10 Hallam Street, London W1N 6DJ.

J.P. Viciol 20

GENERAL APPOINTMENTS

IT MANAGEMENT CONSULTANTS

LONDON £15,000 - £30,000 package

IT World is a successful professional team undertaking a variety of innovative assignments for public and private sector clients. Due to continued growth we are recruiting senior and junior consultants in the following specialist areas:-

- IT and Communications
- IT and Database/Information Systems
- IT and Manufacturing Control Systems (CIM-CAPM-JIT-CAM-CAD)
- IT and Small Business Systems
- IT and Training

You should match the following requirements:-

- Late 20s - Late 30s
- Proven experience in at least one of the areas outlined above
- Analytical as well as practical approach to problem solving
- Degree and/or Professional Qualification in relevant discipline
- Want to be part of a multidisciplinary team of high fliers

We offer a challenging environment, the scope to develop your own ideas and we reward competence.

Please send your CV to Dick Butler, IT World Ltd., Asphalte House, Palace Street, LONDON SW1E 5HS.

IT WORLD

Outstanding opportunities, outstanding location.

If you are a bright and ambitious young solicitor, either recently qualified or just finishing broadly based articles, we have opportunities for you to develop your potential in commercial property work.

One of the largest firms in the South West, Bond Pearce can provide you with the type of environment you need - either at our new and growing office in Exeter or in Plymouth, both among the most attractive locations in the country.

Enthusiasm and hard work will be rewarded by a good salary and excellent prospects.

If you'd like to have an informal discussion on what Bond Pearce has to offer, ring John Price on 0752 266633 or write to him at 1 The Crescent, Plymouth, PL1 3AE to arrange a meeting in London, Exeter or Plymouth.

BOND PEARCE
Solicitors

Head of External Relations

- Are you articulate and quick on your feet? □ Can you write well?
- Are you familiar with industrial affairs, especially in the food industry? □ Do you know how the media work? □ Can you work with top company executives?

If you are in your thirties:

If you want a challenge:

If you can make instant decisions:

If you can argue persuasively:

If you can live with heavy responsibilities:

If you can do this in the face of all adversity - then you're our man/woman.

The Food and Drink Federation requires a Head of External Relations to take over from August when our present man leaves. The main responsibilities are acting as press spokesman, managing the press office, and supervising major PR agency accounts. Central London. Good salary and benefits.

Please write, enclosing a C.V. and giving details of your experience, to the Director-General, Food and Drink Federation,

6 Catherine Street,
London WC2B 5JJ.
Mark the envelope 'Confidential'.

FDF

HEIDRICK & STRUGGLES TRAINEE HEADHUNTER

Heidrick & Struggles is a leading international executive search consultancy. Continuing rapid growth demands the appointment of a lively, intelligent, commercially aware trainee consultant. He/she must be a self-starter, willing to take early responsibility and able to enjoy the pressures of a fast moving, demanding work environment. Preferred age 25/30; graduate calibre.

Please write with full details to Lucinda Parker, at Heidrick & Struggles, 25-28 Old Burlington Street, London W1X 2BD.

COMPUTER CONSUMABLES/ACCESSORIES SALES EXECUTIVES

£9K Basic £14K OTE-No Ceiling on Incomes. Pagereed Ltd., the UK's fastest growing suppliers of computer consumables and accessories with offices in London, Manchester and Glasgow, is expanding its sales force. Based in London you will be selling a wide range of products including several quality "exclusives."

Experience of selling and the computer industry desirable but not essential as training will be given. If you are self-motivated and want to succeed within a growth environment reply in writing or telephone

Vince Summers
Managing Director

Pagereed
Ltd
111-113 Fortis Green
London N2 9HR
01-883 6421

HOUSE OF LORDS OFFICIAL REPORT EXPERIENCED VERBATIM REPORTER (160 wpm plus)

required for appointment in October, with a sound knowledge of English and a wide general knowledge. Salary £11,924 to £13,706 (under review) inclusive plus late duty payments currently approx. £1,500. Civil Service conditions, pensionable, generous leave (parliamentary recesses).

Apply in writing giving full CV to:
Editor of Debates, House of Lords,
Westminster, SW1A 0PW

PENSIONS to £20,000

Leading city firm seeks pensions administrator experienced in handling all legal documentation. Age immaterial: full or part time.

Please reply, with full career history to:

Law Placements
(Ref 678)
Ludgate House,
167-171, Fleet Street,
London EC4A 3AB
01-353 5498 (24 hours)

MANAGEMENT OPPORTUNITY

An exciting opportunity exists to individuals (22+) who have a professional attitude towards developing their future career. This is an opportunity to earn in excess of £20,000 p.a. and shares in a nationwide group.

Please call
Mr Wood
01-439 8431

Business Orientated ECONOMIST/ STATISTICIAN

to assess
Quality of Markets
£14,000 - £16,000

The Stock Exchange, which is at the heart of the City's rapid evolution, is preparing for 'big bang' in a number of ways. One of which is to develop our capacity to assess the quality of our markets. This involves highlighting areas of strong performance and identifying areas where there is an opportunity to improve our service to existing and potential investors.

You are likely to be in your late 20's/early 30's with a degree or equivalent in Economics, Statistics or similar. You will have had experience of analytical work/market research, writing reports and presenting your findings, be at ease using statistical theory and ideally have worked in the financial or closely related sectors. Above all you must have initiative, enthusiasm and be able to present a case with confidence and maturity to Stock Exchange committees and outside organisations.

This is a genuine career opportunity as a member of a small team with excellent fringe benefits including non-contributory pension, free travel and BUPA.

Please reply with full CV to: Jennifer Gregson, Personnel Manager, The Stock Exchange, Old Broad Street, London EC2N 1HP.

The Stock Exchange

VACANCY FOR SECRETARY OF THE TERRITORIAL AUXILIARY AND VOLUNTEER RESERVE ASSOCIATION FOR THE EAST MIDLANDS

Applications are invited for the Secretaryship of the Territorial Auxiliary and Volunteer Reserve Association for the East Midlands, based in Nottingham, which covers the counties of Nottinghamshire, Derbyshire, Leicestershire, Lincolnshire and Northamptonshire. The post will become vacant in June 1987 and the successful applicant will be required to undertake the present Secretary for one month before taking over. Applicants should have reached the age of 45 but be under the age of 56 as at June 1987, must have Service Staff experience of at least Grade 1 level, and be prepared to live within commuting distance of the Association Headquarters.

The present salary is £16,806 pa and is subject to periodic review. An Association car is provided for carrying out his duties. The appointment is for a probationary period of 18 months in the first instance, after which it may be confirmed to the age of 60 with further extensions of one year up to the age of 65, subject to satisfactory annual reports. The successful candidate will be required to pass a medical examination and to contribute to the Retirement and Death Benefits Fund, for which a 6% non-pensionable addition to salary is provided.

Application forms may be obtained from the Secretary, TAVR Association for the East Midlands, 6 Clinton Terrace, Derby Road, Nottingham NG7 1LZ. Completed forms must reach the Association not later than 22 September 1986.

No testimonials or similar documents should be sent until requested. All applications will be acknowledged. Any form of canvassing will lead to disqualification.

MOTOR INDUSTRY

Retail Consultants

THE PERSON

Our client is looking for people who started at the bottom and are making their way to the top of the retail motor industry. Thoroughly experienced in all areas, especially new and used sales and financial management, you are ready for the next challenge. Intelligent, versatile and, above all, practical, you have the ability to stimulate others. It is unlikely that anyone under 35, or earning less than £25,000 p.a., will be suitably qualified for the position.

THE JOB

Your role will be to act as a troubleshooter and adviser to the company's existing and expanding network in the areas of your expertise. You will contribute significantly to the success of individual dealers and the network as a whole. Based in the south of England, the position will involve travel throughout the UK.

THE COMPANY

One of the leaders in the UK motor industry, our client is set on a course for sustained growth. Successful candidates will have outstanding prospects for future development. If you fit the bill, please telephone today on 01-900 0321. Or write, quoting reference APA/3175, to Leon Levy, Director of Recruitment, Aplin Phillimore Associates, Circle House North, 69-71 Wembley Hill Road, Wembley, Middlesex HA9 8BL.

MANAGEMENT AND RECRUITMENT CONSULTANTS

APLIN PHILLMORE



ARE YOU EAGER FOR SUCCESS? ARE YOU AVAILABLE NOW?

As a result of our continued growth we require several MANAGEMENT CONSULTANTS to maintain our development.

Could you be one of them? You must be highly motivated with an appetite for achievement. Your successful track record will show that you are thoroughly experienced in the business to business area and capable of problem solving for small and medium sized companies, be they financial, commercial or manufacturing.

You will receive comprehensive training and the back-up necessary. A first-rate remuneration package commensurate with effort is offered.

If this is your sort of challenge and you are free for an IMMEDIATE START to join our expanding team, please send complete career details to Mark Quinney, Ref: T1500, Independent Consulting and Management Company Ltd., Universal House, 58-58 Clarence Street, Kingston-upon-Thames, Surrey KT1 1NP.

MEDICAL EQUIPMENT

A fast growing, firmly established medical equipment company selling to the NHS and private sector seeks two graduate calibre Technical Sales Representatives with a scientific/sales background.

The two positions, one based in London/Home Counties, the other based West/East Midlands, would appeal to outgoing individuals who are ready to take on a role of aggressively introducing a new product into a competitive but accessible market place.

An early promotion into a sales management role is envisaged for successful candidates.

A good basic salary is complemented by a commission highly geared to achievement. A company car is provided.

Apply to: Medic-AM Limited,
Hock Lane, Popham,
W. Sussex PO21 3PP.

A CHANGE OF CAREER

A firm commitment to develop your career. That's what Allied Dunbar is currently offering to men and women who are equally committed to success.

Last year alone we spent over £3 million on training programmes for our Sales Associates (25-55) and many of them went on to reap the rewards.

We are an equal opportunities Group. Applications are welcome regardless of sex, marital status, ethnic origin or disability.

For an interview or further details call Peter Richards on 01-857 7200 London and Home Counties.

COMPUTER APPOINTMENTS

YOUNG SYSTEMS PROFESSIONALS

With a capital base of nearly \$6 billion and a network that stretches around the globe, Morgan is a world leader in the financial markets. A major reason is our commitment to international systems development.

The systems professionals we are seeking will analyse the business information requirements of our overseas branches to deliver effective systems solutions. They have quality degrees and 2-4 years' broad based experience in a related structured environment, probably management consultancy. They have the mental agility, business acumen and drive to make impact quickly, together with the flexibility to move between different business applications, technologies and languages. Our hardware includes IBM mainframes, Hewlett Packard, DEC/VAX and NCR minis and we use PC's extensively. Software tools include Relational Database and 4th generation languages.

We invest heavily in training the people who measure up to our requirements. Our structured approach to training and career development will concentrate on your business ability, technical talents and management potential.

If working with accomplished, professional teams to apply sophisticated, innovative solutions to international business problems is a powerful attraction, talk with Morgan. The challenges are great - but then so are the prospects and rewards.

Please contact our consultant John Miskelly on 01-831 0111 during office hours or on 0702-202758 today (noon-6pm). Alternatively, send a cv to JM Management Services, (Ref 331 ST) Columbia House, 69 Aldwych, London WC2B 4DX.

The Morgan Bank

UNIVERSITY GRADUATE, 22-25, The Times London to European students. Mid-July to September. Contact: Survey, Tel: 042 03 3546.

LETT'S SCHOOL of food & wine are looking for 3 new learners. We need 2 to start September 1st & a 3rd to start September 22nd. Interview only 23rd - 25th. Please ring Victor Osborne 01-257 7777 & ask for an application form.

RECRUITMENT AGENTS with suitable contacts in GB and/or overseas required by UK private college offering A level and degree courses. Adverts in THE ADVERTISER, recruitment section, London E1 9DD.

CP's PLUS INTERVIEW HELP and job search advice. 24hrs. CP's Interview Centre, 1077 Finchley Road, London NW11 7AA. Choice of male/female. Access. Tel: PMS on 0206 3307.

SALES & MARKETING

SALES AND MARKETING £13,000

Publishing co needs an excellent sales person to deal with their international clients previous media or advertising agency exp plus second language prof. An exciting opportunity for the right person. Call 370 1262 Monroe Rec Cons.

A CAREER WITH FINANCE HOBBES

To £13,223 + bonus + car. Our clients, subsidiaries of major banks, urgently seek sales people from finance to sales. All positions are in London. So if you are seeking a change.

Phone 0903 30424
K P Personnel Agcy

ENGINEERING

CDST/PLANNING ENGINEERS FOR UK, FRANCE AND NORWAY

We are urgently seeking additional personnel to be integrated within our client's site supervision teams, working on production sites in the UK, France and Norway who should be naturally qualified and experienced in the aspects of cost and planning matters in connection with major construction projects. Candidates should apply enclosing current CV to: James Broadbent Ltd, 41, Pine Crescent, Brighton, East Sussex BN1 6NL.

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A guide to career development

BANKING & ACCOUNTANCY

Figure it out the right way

One of the more surprising statistics in the graduate job market is that chartered accountancy firms are now recruiting for training no less than 10 per cent of all graduates going into employment for the first time.

Equally interesting is the fact that 30 per cent of them are women and that a growing proportion of the intake is from what the profession's largest body - The Institute of Chartered Accountants in England and Wales - calls "non-relevant" disciplines. This covers a whole spectrum of subjects that are not business related, though most of those who are attracted into accountancy from other fields have numerate leanings.

Liesel Payne, is now in the final stages of her three years of training - for what used to be called articles - with a small London West End practice. She has a non-relevant degree in psychology and had a brief spell as a primary school teacher before deciding that that career was not for her.

She admits to having been good at maths at school, but says that accounting maths is very basic. "It's mostly 'O' level stuff, though you do get into things like calculus in the theoretical papers in the Part 2 exams. In your everyday work, though, you're mostly using ordinary arithmetic."

In fact numeracy, in the number-crunching sense is no longer as important in accountancy as it used to be. "A lot of the routine work these days is done with computers," says Madeleine Ross, Student Counsellor at the Institute.

The emphasis now is on more analytical skills, interpreting the information that comes from the figures, communicating its implications to management and looking at all the ramifications of tax.

For this reason some of the bigger firms are now heavily engaged in activities which only a short time ago were little more than an added client service. Coopers & Lybrand, for instance, now have a management consultancy staff of 600, a threefold increase since 1982. Price Waterhouse are one of several large firms with a sizeable division specializing in the recruitment and selection of financial staff. Other practices have begun to muscle in on some of the activities that used to be the preserve of merchant banks, such as raising funds and arranging for stock market quotations. No doubt the "big bang" will see a further expansion in such directions.

Accountants, in fact, are shedding the traditional image which associates them largely with preparing balance sheets and tax returns. As 1986 is Industry Year, the Institute has launched a campaign to make the public - and the graduates they want to attract into the profession - aware of the wide ranging nature of their contribution to the economy.

"Accountants are concerned with devising the financial structures that will

Chartered accountancy is attracting increasing numbers of recruits. Godfrey Golzen looks at the appeal of this fast growing profession.

enable companies to meet the objectives of their business plan - for instance in the matter of funding," says spokesman Andrew Colquhoun. "Smaller firms that can't afford a full time financial controller of their own are increasingly turning to their external accountants to help them plan their whole financial strategy as well as to set up control systems that will enable management to monitor progress on a day to day basis."

The three year training period covers law, economics, general business methods and data processing (from 1987), as well as taxation and management accounting techniques. It is, in fact beginning to emerge as a serious rival to an MBA as a post-graduate qualification leading to a business career - especially as it has the added attraction that students are paid while taking it.

Rates are somewhat lower in the provinces, but in London you can expect to earn somewhere around £7,500 in the first year, rising to £10,000 by your final year, by which time you will already be helping to supervise new trainees on audits and similar jobs. The Chartered Accountants Students Society of London keeps an eye on training rates, but the market itself exercises a strong upward pressure on them - as it does on salaries of qualified accountants, which start at about £15,000 and then rise quite rapidly to over £20,000.

It is, however, a very tough training.

A tough training programme faces the new graduate

The emphasis is very much towards on-the-job training, which means that the theoretical part, forming the content of the two main exams, has to be studied largely at home. Liesel Payne found she was spending 15-20 hours a week on that, in addition to the time off she was given to prepare for exams under her training contract. "It's not easy to get stuck into a textbook when you've been at work all day."

She was put on to preparing of accounts for small firms within a month of starting her training and since then she has turned her hand to almost every type of work an accountant is likely to tackle. "I've done tax returns for all kinds of small businesses and self-employed people. I've set up business systems for start-up firms. I've helped clients prepare a case for bank finance - I've even been involved in auditing voting returns for a trade union election."

It was the variety of work that attracted her to training in a small practice with only five partners. "You have to make the choice between that and a larger firm. I chose this option, because I thought I'd get more personal help here as well. It's worked out well for me, though I may move to a bigger practice eventually, in order to get exposure to the kind of problems you get with larger clients."

Kendal Withers has made the opposite choice. She is in the final stages of her contract with one of the giants of the profession, Price Waterhouse. "I was attracted to the training facilities here, which are almost like a mini-university," she says.

Her training contract involves one exam less than that of Ms Payne because she has a relevant degree, a BCom in accounting.

However she does not feel this is an overwhelming advantage. "It's useful as a background, especially in the Part 2 exam. But a university degree is largely concerned with theoretical issues. You will have to acquire the practical knowledge." She has no regrets about having done that particular course, but she would not advise anyone to take a relevant degree purely as a preparation for accountancy. "It's not worth it when you only save taking one exam. You'd be far better doing something you really want to do."

Failure rate for admission into the practice is high

Certainly the failure rate in the accountancy exams is extremely high. The Institute quotes the average first time pass rate as averaging only 50 per cent, and that does not include students who simply drop out. This figure is an improvement on recent years, but it is still daunting when one considers that almost 90 per cent of all trainees are now post-graduate.

The high 80 per cent pass rates Ms Withers quotes for Price Waterhouse indicates that success in getting students through the professional exams ought to be an important criterion in choosing a firm to train with, though practices, for their part, are also getting more selective about who they take on by looking carefully at their academic records.

However all is not lost, even for those who do not stay the course, for whatever reason. Some move on instead to take the less demanding qualifications offered by the Association of Accounting Technicians; a body set up in 1980 to validate the tier below full professional levels.

Most of those who drop out of accountancy training, though, simply go into the accounts or finance departments of companies or public bodies. There are, it seems, plenty of jobs at around £10,000 a year for anyone with accounting experience.

The cost of the new Henley Management course mentioned by Beryl Dixon on June 5, is £3,800.

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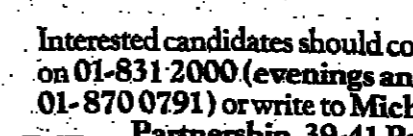
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RACING: COLE'S PROMISING NEWCOMER CAN COLLECT THE CHAMPAGNE AT SALISBURY

Denys Smith, the successful and versatile Bishop Auckland trainer, has a good chance of landing a double at Newcastle today with Try To Stop Me (3.30) and Deputy Monarch (4.0).

The nature of the round course at Gosford Park should suit Try To Stop Me, who is at his best when forcing the pace in front. Adopting those tactics at York last time out, Try To Stop Me took up the straight as soon as the straight was reached, and was only caught on the line by Freedom's Choice.

That I suggest was pretty good form because Freedom's Choice had run well against the much-improved Escalante in his previous race. Also, Promised Island, who finished a close third, had been runner-up to the subsequent Royal Hunt Cup second, Siah Kalem, in the Whitson Cup at Sandown.

The main danger to Try To Stop Me looks like being Vague Melody, who was the second leg of Lester Piggett's first double as a trainer when he scored at Warwick on Saturday evening. As a result, Vague Melody is now penalized, and perhaps just a shade too close to Try To Stop Me in this handicap.

His stable companion, Deputy Monarch, who has finished second in his last two races, looks poised for a change of luck in the Heddon Handicap. Plymouth Hoe and John Dorey, the two who have beaten him recently, are both a cut above average, and better I feel than any of his rivals this afternoon.

At Salisbury, the recent York winner, Darley Knight, and Who Knows, who finished third to Brave Dancer at Newbury, are the form horses for the Veuve Clicquot Champagne Stakes. However, I pass them over in favour of Paul Cole's promising newcomer, Beeshi, who is one of the first crop of that fast horse, Red Sunset.

Significantly, Cole is running him instead of the un-



Star Of A Gunner, the Newbury Spring Cup winner, attempts to successfully defy top weight in the Noel Cannon Trophy

beaten Floose, who would have had a favourite's chance following those decisive wins at Leicester and Newbury. Also, Cole has a line on Darley Knight through Secout, another of his two-year-olds, who finished third to him at York.

Prince Sky eyes Stewards' Cup

Prince Sky bettered the six-furlong course record at Salisbury yesterday by almost a second when landing a gamble from 7-1 to 4-1 by a runaway three lengths in the Alderhot Sprit Handicap.

Always going well for Richard Quinn, Prince Sky took command over two furlongs out and rapidly came clear. His trainer, Paul Cole, said, "We fancied him strongly for the Wokingham Stakes at Royal Ascot last week, but he was badly drawn and could

finish only tenth. Now we'll go for another big race - the Stewards' Cup at Goodwood on July 29."

run the horse on such ground again.

The five-year-old was the first son of Slightly Dangerous to run since the late Charles in the Oaks. The colt took the lead from My Noble Lord two furlongs out and steadily came away to win by two lengths.

Eddery completed a double on another Jersey Tree newcomer Orme, who beat Operatic Score by a neck in the second division of the Shrewton Maiden Stakes. This brings Eddery's tally for the season to 68.

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SALISBURY

Going: good to firm. Draw: high numbers best.

2.15 NOEL CANNON MEMORIAL TROPHY (Handicap; £2,620; 1m) (12 runners)

- 1 0-11-00 STAR OF A GUNNER (C O'Brien) (Newbury) 6-9-12 J Field 9
2 0-10-00 ACQUITA (D J Gannon) (J Newbury) 6-9-12 W Chan 19
3 0-10-00 MAGIC BOY (R) (Shah Mohamed) 6-8-13 B Thomson 18
4 0-10-00 CASABEL (C O'Brien) (J Williams) 5-8-12 R Colchester 11
5 0-10-00 FAIR COUNTY (R) (Gannon) (D Williams) 5-8-12 P Whelan 11
6 0-10-00 HELLO SUNSHINE (Mrs J Burnett) 5-8-10 P Whelan 11
7 0-10-00 ALORIN (USA) (R) (Mogul) (C Gannon) 5-8-10 A Rowe 12
8 0-10-00 MISS MORGAN (C O'Brien) (J Williams) 5-8-10 P Whelan 11
9 0-10-00 TALK OF GLORY (E Gannon) 5-8-10 A Rowe 12
10 0-10-00 PEANUTTY (D Gannon) (D Williams) 5-8-10 M L Thomas 8
11 0-10-00 BULLOCK (Mrs H Stratton) (M Blunsard) 3-7-7 M L Thomas 8
12 7-2 Fair County, 4-11 Alton, 5-1 Talk Of Glory, 7-1 Magic Boy, 8-1 Peanrutty, Star Of A Gunner, 10-1 Acquita, Hello Sunshine, 12-1 Casabel.

Salisbury selections

By Mandarín

- 2.15 ALQUIM (nap). 2.45 Santa Grey. 3.15 Beeshi. 3.45 Tialexi. 4.15 Great Diadem. 4.45 Solo Style. 5.15 Shining Skins.

By Our Newmarket Correspondent

- 2.15 Casabel. 2.45 Green Glory. 3.15 El Zeta. 3.45 Sallroom. 4.15 Adhari. 4.45 Master Thomas. Michael Seely's selection: 3.15 Who Knows.

2.45 EBF SOUTHAMPTON MAIDEN STAKES (2-Y-O C & G; £1,424; 5f) (16)

- 1 AL LUDHER (R) (Crossman) (G Thomas) 9-0 J Johnson 8
2 0-0-0 BROTON (Horse Health Products) (P Hayes) 8-0 B Rose 6
3 0-0-0 CHANDLER (R) (Crossman) (G Thomas) 8-0 J Johnson 8
4 0-0-0 GOING EAST (R) (Crossman) (G Thomas) 8-0 J Johnson 8
5 0-0-0 GREEN GLORY (R) (Crossman) (G Thomas) 8-0 J Johnson 8
6 0-0-0 HANGOVER (R) (Crossman) (G Thomas) 8-0 J Johnson 8
7 0-0-0 MOREWOODS (USA) (G Strawbridge) (J Bolding) 8-0 P Edley 11
8 0-0-0 PLAMBE GRIETS (R) (Crossman) (G Thomas) 8-0 J Johnson 8
9 0-0-0 RIVERDALE (R) (Crossman) (G Thomas) 8-0 J Johnson 8
10 0-0-0 SANTIAGO (R) (Tayson) (G Harwood) 8-0 W R Sealman 15
11 0-0-0 SEAGRAM (R) (Morgan) (W Blunsard) 8-0 G Baker 19
12 0-0-0 SHARP (R) (Crossman) (G Thomas) 8-0 J Johnson 8
13 0-0-0 SUNNERS TRIP (D O'Brien) (M Harwood) 8-0 W R Sealman 15
14 0-0-0 VICTORY LACHRYM (C O'Brien) (R Harwood) 8-0 W R Sealman 15
15 0-0-0 YOUNG LORRYMAN (Mrs D Harwood) (R Harwood) 8-0 W R Sealman 15
16 10-11 Samella Gray, 2-1 Morewoods, 5-1 Young Gitta, 10-1 Green Glory, 14-1 Young Lorchner, 20-1 others.

3.15 VEUVE CLICQUOT CHAMPAGNE STAKES (2-Y-O; £10,331; 6f) (8)

- 1 0-11-00 DARLEY KNIGHT (R) (Shah Mohamed) (D Dunlop) 9-2 B Thomson 6
2 0-11-00 BELLETO (R) (Ardul) (J Tree) 8-11 P Edley 11
3 0-11-00 DONT FORGET ME (R) (Hoggin) (R Johnston) 8-11 A McGee 10
4 0-11-00 ZETI (R) (Hoggin) (R Johnston) 8-11 A McGee 10
5 0-11-00 HAYTAL (H Agh Khan) (R Johnston) 8-11 A McGee 10
6 0-11-00 WHO KNOWS (R) (Morgan) (W Harwood) 8-11 A McGee 10
7 0-11-00 PRICES OUT (R) (Morgan) (W Harwood) 8-11 A McGee 10
8 0-11-00 BELLETO runs only if there is overnight rain.

3.45 CARNARON CHALLENGE CUP (Handicap; amateurs; £994; 1m 4f) (16)

- 1 0-10-00 SALLROOM (R) (USA) (P Savill) (W Hastings) 4-12-0 M Jackson 4
2 0-10-00 TIALEXI (R) (Shah Mohamed) (D Dunlop) 9-2 B Thomson 6
3 0-10-00 FORD (R) (Crossman) (G Thomas) 8-0 J Johnson 8
4 0-10-00 HANGOVER (R) (Crossman) (G Thomas) 8-0 J Johnson 8
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2.45 EBF SOUTHAMPTON MAIDEN STAKES (2-Y-O C & G; £1,424; 5f) (16)

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7 0-0-0 MOREWOODS (USA) (G Strawbridge) (J Bolding) 8-0 P Edley 11
8 0-0-0 PLAMBE GRIETS (R) (Crossman) (G Thomas) 8-0 J Johnson 8
9 0-0-0 RIVERDALE (R) (Crossman) (G Thomas) 8-0 J Johnson 8
10 0-0-0 SANTIAGO (R) (Tayson) (G Harwood) 8-0 W R Sealman 15
11 0-0-0 SEAGRAM (R) (Morgan) (W Blunsard) 8-0 G Baker 19
12 0-0-0 SHARP (R) (Crossman) (G Thomas) 8-0 J Johnson 8
13 0-0-0 SUNNERS TRIP (D O'Brien) (M Harwood) 8-0 W R Sealman 15
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15 0-0-0 YOUNG LORRYMAN (Mrs D Harwood) (R Harwood) 8-0 W R Sealman 15
16 10-11 Samella Gray, 2-1 Morewoods, 5-1 Young Gitta, 10-1 Green Glory, 14-1 Young Lorchner, 20-1 others.

3.15 VEUVE CLICQUOT CHAMPAGNE STAKES (2-Y-O; £10,331; 6f) (8)

- 1 0-11-00 DARLEY KNIGHT (R) (Shah Mohamed) (D Dunlop) 9-2 B Thomson 6
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3 0-11-00 DONT FORGET ME (R) (Hoggin) (R Johnston) 8-11 A McGee 10
4 0-11-00 ZETI (R) (Hoggin) (R Johnston) 8-11 A McGee 10
5 0-11-00 HAYTAL (H Agh Khan) (R Johnston) 8-11 A McGee 10
6 0-11-00 WHO KNOWS (R) (Morgan) (W Harwood) 8-11 A McGee 10
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8 0-11-00 BELLETO runs only if there is overnight rain.

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SALISBURY

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Salisbury selections

By Mandarín

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By Our Newmarket Correspondent

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Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1

- 6.00 **Coffee AM**. Breakfast Time with **Robin Greenwood** and **Nick Ross**. Weather at 6.55, 7.25, 7.55, 8.25 and 8.55; regional news, weather and traffic at 8.57, 9.27, 9.57 and 10.27; national and international news at 7.00, 7.30, 8.00, 8.30 and 9.00; World Cup and Wimbledon reports at 7.15 and 8.15; Zoe Brown's teenage report at 7.52 and a review of the morning newspapers at 8.37. Plus, Richard Smith's phone-in medical advice. The guests include **Dame Kelly Holmes**.
- 9.20 **The Parent Programme**. Dr **Sue Jenkins** with advice on how best to cope with separation from a child when the under-five is sent to hospital or even a playgroup. With **Francis Wilson** and **John O'Reilly**. (r) 9.35 **Coffee** 10.30 **Play School**, with **Floella Bertram** and **Fred Harris**. (r) 10.50 **Coffee**. **News** at 11.00. **Richard Whitmore** and **Maura Stuart**, includes news headlines with subtitles. (r) 11.30 **Regional News** and **Weather**. (r) 1.30 **Hockey**. (r) 1.45 **Wimbledon 86**. Centre and Number One Courts action on the fourth day of the Championships; plus news of the matches on the outer courts. 4.12 **Regional News**. **News** at 4.15. **Cartoon**, **Unhealthy Wealth**. 4.20 **Treasure in Malta**. Part three of the five episode adventure and Tom and Susan being chased all over the island by criminals, have trouble in convincing the constabulary of their plight. (r) 4.35 **Dungeons and Dragons**. (r) 4.55 **John Craven's Newaround 5.05** **Duncan Dares**. **Blue Peter's Peter** changes his look as a stunt man, jumping 40 feet from a roof and crashing a car among the escapees. (r) 5.35 **World Cup** introduced by **Bob Wilson** and **Emlyn Hughes**. A review of last night's semifinal matches. **News** with **Sue Lawley** and **Nicholas Witchell**. 6.00 **London Plus**. 6.35 **Top of the Pops** introduced by **Mike Smith** and **Stella Vine**. 7.30 **EastEnders**. **Mary** receives a surprise invitation; **Kathy** has an idea to brighten-up Pauline's dreary existence; **Dr Lugg** upsets **Ethel** and **Loffy**. 8.00 **Bodymatters**. Doctors **Greame Garden**, **Alan Maynard** and **Gillian Rice**, with the help of volunteers from the audience, explore the mechanism that helps us to walk upright. (r) 8.25 **Les and Dustin's Laughing Show**. Comedy sketches from the two comedians. Their guests are **Roy Walker** and **Five Star**. (r) 9.00 **News** with **Julia Somerville** and **John Humphrys**. 9.30 **In Sickness and in Health**. **Al** discovers that he and **Else** are entitled to home help on the National Health, but none of the ones provided can stand more than a day or the **Al**'s bawling. When **Al** brings home from the pub one day he discovers the latest help has a bit more staying power and can give as much as he receives. (r) 10.00 **Wimbledon 86**. **Desmond Lynch** introduces the match of the day. 11.00 **The Battle of the Somme**. A documentary commemorating the 70th anniversary of the battle that began with the worst day in Britain's military history. With the voice of **Leo McKern**. (r) 12.15 **Weather**.

TV-AM

- 6.15 **Good Morning Britain** presented by **Nick Owen** and **Jayne Irving**. News with **Gordon Honeycombe** at 6.30, 7.00, 7.30, 8.00, 8.30 and 9.00; financial news at 8.35; sport at 8.40, 7.40 and 8.40; exercises at 8.55; cartoon at 7.25; pop music at 7.55; **Jeni Garner's** postbag at 8.25; **Peter Bawford's** 9.05; and **Claire Rayner** at 9.12.
- 9.25 **Thames news headlines** followed by **Last Kingdoms**. The story of 13 exceptional men. 9.55 **How We Know About the Ice Age**. How the shape of much of the North American landscape. 10.10 **The Invisible Boy**. The story of a young boy with an eccentric aunt. 10.35 **Island Wildlife**. The story of an Irish woodland. 11.00 **About Britain**. Part three of the history of the Channel Islands. 12.00 **Tales From Pat Tulip's Garden**. The story of the **Tonks** who live on **Cliff Mountains**. (r) 12.10 **Puddle Lane**. (r) 12.30 **The Survivors**. 1.00 **Casey's case** with **Leonard Parkin**. 1.20 **Thames**. 1.30 **Ripside**. Three private detectives defend a former silent movie star, who claims to hold the deeds to a luxurious marina complex. 2.25 **Honey Cookery Club**. **Honey Burns**. (r) 2.30 **Something to Treasure**. Action on how to cope with door-to-door dealers; and **Leslie Thomas** recalls his time as a would-be antique dealer. 3.00 **Take the High Road**. 3.25 **Thames news headlines**. 3.30 **Sons and Daughters**. 4.00 **Tales From Pat Tulip's Garden**. A repeat of the programme shown at noon. 4.10 **The Moomins**. (r) 4.20 **Nature Trail**. In **National Bot Week**, and **Year**, all you want to know about the world of plants and animals. 4.45 **The Little Vampire**. (Oracle) 5.15 **Saint and Gravelia's World Cup**. **Ian and Jimmy** present the final. 5.45 **Stewart**. 6.00 **Thames news**. 6.25 **Help The Work of the British Trust for Conservation Volunteers**. **Deborah**. **Di** hears how **Bill** feels about the man in her life. 7.00 **Emmerdale Farm**. Will a day out on the river ease **Annie's** father's tensions? or what if he like to be a comedian starring **Danny** **Sinden** and **Windsor Davies** as rival antique dealers. (r) 7.00 **Film: Death Squad** (1973) starring **Melvin Douglas**. A made-for-television drama about a group of police officers who take the law into their own hands when gangsters avoid justice. Directed by **Andy Fick**. 9.30 **TV Eye: Sun**. **Sun** and **Fraud**. An investigation into the sometimes nightmares of owning a Spanish holiday home. Reporter **Peter Gill** talks to those who have lost their savings to crooks; **Wendy Outlook** 11.50 **Brazil: Fueling the Miracle**. Ends at 12.20.

ITV LONDON

- 6.55 **Open University: Social Sciences - Family Comedy**. Ends at 7.20. 9.00 **Wimbledon 86**. The fourth day's play, introduced by **Harry Carpenter** from the **All England Club**. 9.20 **Brass Tacks**. A studio audience responds to last week's documentary questioning the ethics of the animal acts who are willing to kill people in order to protect animals. Presented by **Paul Healy**. 9.55 **Late Flowering Love** (1980). Dramatisations of four Beethoven poems - **Excursions on the Poultry Farm**; **Agricultural Cares**; **Myfanwy**; and **Subaltern's Love Song**. Among those appearing are **Suzanne Collins**, **Morcombe**, **Beryl Reid** and **John Le Mesurier**. Directed by **Charles Wallace**. 4.30 **Dr. David**. **John**, a doctor, is depressed, is stilling along the **Copacabana** beach when she meets **Carla Estabro**, a member of Rio's high society. He invites her for a drink and confesses that he is attracted to her. 5.00 **Film: Invisible Agent** (1942) starring **John Halliday**. **John** is a member of the **Second World War**, about a man who has the facility to make himself invisible. With **Peter Lorne**, **John Masson** and **Cedric Hardwicke**. Directed by **John L. Marin**. 6.30 **Union World**. The story of British Trade Unions concern over workers in the food industry. **John** handle large amounts of food additives, many of which have been banned in Europe and the United States. **John** is linked them with cancer and genetic effects. (Postponed from June 12) 7.00 **Channel Four News** with **Trevor McDonald** and **Nicholas Dallas**. 7.50 **Comment from Lana Daysh**, executive vice-chairman of the **Commonwealth Human Resources Institute**. **John** Rogers, the fourth wife of country and western singer, **Kenny Rogers**; and **Lil Firi Zanuck**, a film producer who has married to **Richard Zanuck III**. (r) (Coefax) 11.40 **Weather**. 11.45 **News**. 12.00 **News**. Ends at 12.20.

CHOICE

me is the reason why the director has opted for a real taste of Poland rather than his father's artificial flavouring. The documentary is a FUTURE FOR THE PAST? (Radio 4, 7.40pm) blows the rustiest dust off an institution - the British museum - that, thanks to trail blazers like Sir Roy Strong of the V & A and industrial reconstructions like **Robbie Ross**, has already lost its reputation for being worthy but dull repository of all things yesterday. So widely have produced **Rosemary and Robert** and anchor-man **Robert** thrown their net that one wonders what new angles listeners can possibly find to

CHOICE

talk about when they are invited to phone in with their questions at the end of the programme. One thing is for sure, and that is that the programme's contributors are some of the most provocative and knowledgeable in the country. Sir Roy and Professor **Simon Morris**, of the Museums and Galleries Commission, are exactly the unsuitably kind of experts that are needed to keep the phone-in bubbling along. Music highlights: **Yo Ma** and **Katryn** Scott playing the Schubert "Arpeggione" sonata which is fast gaining the popularity it deserves (Radio 3, 11.00pm), and a first performance of **Veale's Violin Concerto**, with **Erich Grunberg** and the **BBC Philharmonic** (Radio 3, 7.30pm).

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Helen Klinger, Texas Peake-Jones: Radio 4, 3.00pm

BBC 2

- 6.55 **Open University: Social Sciences - Family Comedy**. Ends at 7.20. 9.00 **Wimbledon 86**. The fourth day's play, introduced by **Harry Carpenter** from the **All England Club**. 9.20 **Brass Tacks**. A studio audience responds to last week's documentary questioning the ethics of the animal acts who are willing to kill people in order to protect animals. Presented by **Paul Healy**. 9.55 **Late Flowering Love** (1980). Dramatisations of four Beethoven poems - **Excursions on the Poultry Farm**; **Agricultural Cares**; **Myfanwy**; and **Subaltern's Love Song**. Among those appearing are **Suzanne Collins**, **Morcombe**, **Beryl Reid** and **John Le Mesurier**. Directed by **Charles Wallace**. 4.30 **Dr. David**. **John**, a doctor, is depressed, is stilling along the **Copacabana** beach when she meets **Carla Estabro**, a member of Rio's high society. He invites her for a drink and confesses that he is attracted to her. 5.00 **Film: Invisible Agent** (1942) starring **John Halliday**. **John** is a member of the **Second World War**, about a man who has the facility to make himself invisible. With **Peter Lorne**, **John Masson** and **Cedric Hardwicke**. Directed by **John L. Marin**. 6.30 **Union World**. The story of British Trade Unions concern over workers in the food industry. **John** handle large amounts of food additives, many of which have been banned in Europe and the United States. **John** is linked them with cancer and genetic effects. (Postponed from June 12) 7.00 **Channel Four News** with **Trevor McDonald** and **Nicholas Dallas**. 7.50 **Comment from Lana Daysh**, executive vice-chairman of the **Commonwealth Human Resources Institute**. **John** Rogers, the fourth wife of country and western singer, **Kenny Rogers**; and **Lil Firi Zanuck**, a film producer who has married to **Richard Zanuck III**. (r) (Coefax) 11.40 **Weather**. 11.45 **News**. 12.00 **News**. Ends at 12.20.

CHANNEL 4

- 2.15 **Their Landships' House**. A repeat of last night's programme of highlights of the day's proceedings in the House of Lords. 2.30 **Film: The Adventures of Michael Strogoff** (1937) starring **John Halliday**, **Margot Grahame**, **Elizabeth Allan** and **Akim Tamiroff**. Adventure, based on the novel by **Jules Verne**, set in 1857 Russia, during the time of the war against the **Tartars**, directed by **George Nicholls**. 4.05 **Late Flowering Love** (1980). Dramatisations of four Beethoven poems - **Excursions on the Poultry Farm**; **Agricultural Cares**; **Myfanwy**; and **Subaltern's Love Song**. Among those appearing are **Suzanne Collins**, **Morcombe**, **Beryl Reid** and **John Le Mesurier**. Directed by **Charles Wallace**. 4.30 **Dr. David**. **John**, a doctor, is depressed, is stilling along the **Copacabana** beach when she meets **Carla Estabro**, a member of Rio's high society. He invites her for a drink and confesses that he is attracted to her. 5.00 **Film: Invisible Agent** (1942) starring **John Halliday**. **John** is a member of the **Second World War**, about a man who has the facility to make himself invisible. With **Peter Lorne**, **John Masson** and **Cedric Hardwicke**. Directed by **John L. Marin**. 6.30 **Union World**. The story of British Trade Unions concern over workers in the food industry. **John** handle large amounts of food additives, many of which have been banned in Europe and the United States. **John** is linked them with cancer and genetic effects. (Postponed from June 12) 7.00 **Channel Four News** with **Trevor McDonald** and **Nicholas Dallas**. 7.50 **Comment from Lana Daysh**, executive vice-chairman of the **Commonwealth Human Resources Institute**. **John** Rogers, the fourth wife of country and western singer, **Kenny Rogers**; and **Lil Firi Zanuck**, a film producer who has married to **Richard Zanuck III**. (r) (Coefax) 11.40 **Weather**. 11.45 **News**. 12.00 **News**. Ends at 12.20.

Radio 4

- 5.00 **PM: News magazine**. 5.50 **Shipping 5.55**. 6.00 **News: Financial Report**. 6.30 **Brain of Britain 1986**. Nationwide general election coverage. Second round: London (r) 7.00 **News**. 7.25 **Archers**. 7.30 **Any Answers?** **John Timpon** with listeners' responses to last week's **Any Questions?** 7.40 **A Future for the Past?** **Robert Hewison** investigates the changing face of British museums, followed by a phone-in to **Sir Roy Strong**, Director of the V & A, and **Prof Brian Morris**, Director of the Museums and Galleries Commission. (01-590 4411 from 7.10pm) 9.00 **Does He Like Sugar?** For disabled listeners. 9.30 **John Ebdon** links accounts of the BBC Sound Archives. 9.45 **Kaleidoscope**, includes **The Relapse**, at **Schubert's** **Ray Godwin's** **The Secret Forest of Dean**. 10.15 **A Book at Bedtime: Still Life**, by **John Coward**. 10.25 **Weather**. 10.30 **The World Tonight**. 11.15 **The Financial World**. 11.30 **Today in Parliament**. 12.00 **News**. 12.30 **Shipping**. 1.45 **VHF (variable)** **England and Wales** only as above except 5.55-6.00am **Weather**. Travel, 1.55-2.00pm **Shipping**. 2.15-2.30 **12:00am Open University**. 11.30 **Organic Chemistry**. 11.45 **News**. 12.30-1.10 schools **Night-Time Broadcasting**.

Radio 4

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ENTERTAINMENTS

- CONCERTS**
BARBICAN HALL 8.30-9.30. **Simon & Garfunkel**. Tickets: £10, £15, £20, £25, £30, £35, £40, £45, £50, £55, £60, £65, £70, £75, £80, £85, £90, £95, £100. **ROYAL OPERA HOUSE** 8.00. **John Williams**. Tickets: £10, £15, £20, £25, £30, £35, £40, £45, £50, £55, £60, £65, £70, £75, £80, £85, £90, £95, £100.
- EXHIBITIONS**
ANYONE DENTAL AND BESSIE. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**.
- OPERA & BALLET**
COLLEGE 8.30-9.30. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**.
- THEATRES**
ALPHONSE 8.30-9.30. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**.

ENTERTAINMENTS

- APOLLO THEATRE** 8.30-9.30. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**.
- DOMINION THEATRE** 8.30-9.30. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**.
- THEATRE** 8.30-9.30. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**. **ROYAL OPERA HOUSE**.
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SPORT

Weary Jarryd is toppled by Edwards

By Rex Bellamy, Tennis Correspondent

Seedings are supposed to keep the leading players apart until the fourth round of the Wimbledon singles. The way things are going, there will not be many seeds left by that time — not in the men's event, anyway. Anders Jarryd, who reached the semi-finals last year, joined the list of distinguished losers when Eddie Edwards beat him 3-6, 6-4, 7-6, 6-2 yesterday.

Jimmy Connors, Andres Gomez, Kevin Curren and Guillermo Vilas could not even reach the second round. Nor could two of the women's seeds, Pam Shriver and Wendy Turnbull. Jarryd at least won a match. Unfortunately, that match happened on Tuesday and lasted five sets which left him a little weary, when he went back on court yesterday. He looked thinner, more gaunt, than the Jarryd of two days ago.

Jarryd also took last week off, resting an injured knee. What with one thing and another, much of the spring had gone from his stride. Yesterday's tie-break finished him. After that the squarely built Edwards, 86 places lower in the world rankings, merely had to keep his nerve and his form and believe in his chances.

Edwards, aged 29, is a South African who has spent a lot of time in the United States. He is so strongly built that if he ran into the Voortrekker Monument it would probably wobble. But Edwards is also such a sunny-natured chap that re-

More Wimbledon news and results on page 44

Mark Kratzmann beat Ndaka Odizor, 4-6, 6-3, 7-6, 4-6, 8-6 in a two-day match that spanned three hours and 18 minutes. In the fifth set Odizor had two break points for a 5-4 lead.

It may have escaped your notice, as it had escaped mine, that the only man to beat Gilbert at Wimbledon has been John McEnroe. Vitas Gerulaitis and Yannick Noah, who are — or were at the time — pretty good players. Gilbert, aged 24, comes from Piedmont (the Piedmont in California as distinct from the renowned Italian battle ground). He was a late developer but has developed fast in the past 12 months. Beating McEnroe in the Masters Tournament last January did his confidence no harm at all. The well muscled Gilbert then set about a few more top tenners. Nowadays, nobody is particularly eager to share his company on a reasonably fast court-

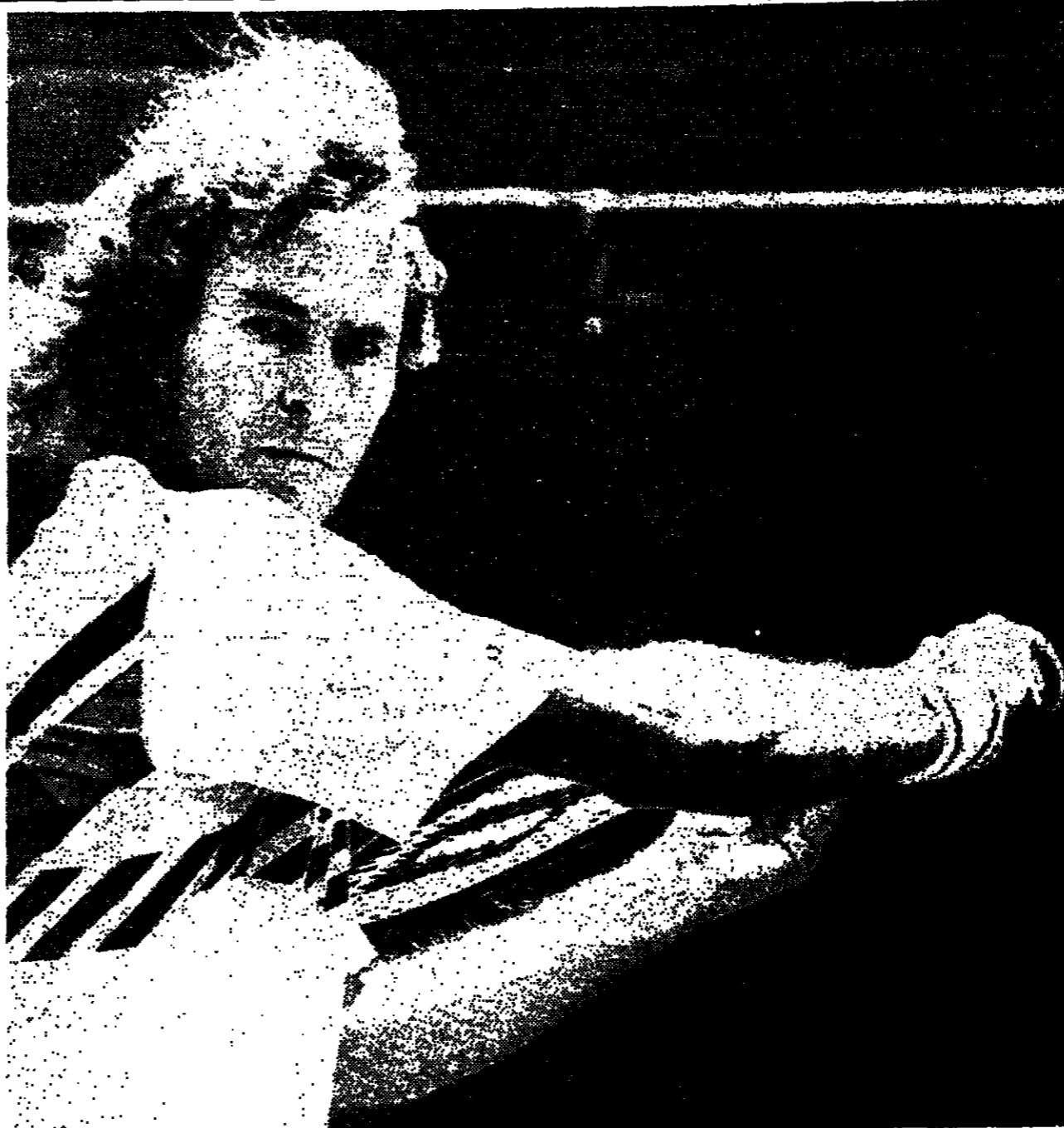
Mikael Pernfors, a Swede who has suddenly emerged from University tennis in the United States, started every-one — not least himself — by reaching the recent French final. Yesterday he played his first match on grass and beat Mike DePalmer at the cost of one set.

Pernfors had been apprehensive about playing on grass but it turned out to be less tricky than he had been led to believe. He was pleased with the way his service skidded off the Earth's crust, but confessed: "I don't know about the volley. I haven't got to that yet. If I can get by on the baseline I will stay there." Some of the ladies began to look rather fragile. Etsuko Inoue, a neat little Japanese, played such a good first set that the fourth seed, Claudia Kohde-Kilsch, could not take a game from it. But in the second set the leaning tower of Saarbrücken began to play tennis (previously she had only been flirting with the idea) and Miss Inoue sprained an ankle. She finished the match, but it became a formality.

Kate Gompert could not last the course with the eighth seed, Manuela Maleeva. Miss Gompert began the match with most of her left thigh encased in black strapping. Eventually she had to retire. It was something to do with that group of muscles known as the quadriceps, explained the trainer, Donna Pallut — a good advertisement for her trade in that she had been dashing about between courts seven and 14 but was not even breathing heavily. Most of us, of course, get through life without suspecting that we own quadriceps.

Fragility of a different kind afflicted that delightful heroine of 1984, Carina Karlsson, who took the first set from Raffaella Reggi but won only one more game. Miss Karlsson has no confidence these days. She was in no mood to appreciate the setting: a tree-clad hillside topped by a church spire, the adjacent creeper-covered water tower, and the golden sunshine of a lovely afternoon that brought to mind Shelley's lines about white, fleecy clouds wandering in thick flocks along the mountains, shepherded by a slow, unwilling wind.

It must be added, though, that Wimbledon was too crowded — that too many of the multitude were not watching tennis because they could not get to it prefer to populate the food village, the picnic lawns, or the "troglydote tunnel" between courts two and three. It is possible to spend all day at Wimbledon without seeing any tennis.



Edwards kept his nerve to beat Jarryd who is ranked 86 places higher (Photograph: Harry Kerr)

All work and no play for Brett

By Richard Evans

It may be easy to miss him in a crowd but it is becoming increasingly difficult to ignore the impact Bob Brett is having on the professional tennis circuit. At Wimbledon the diminutive Australian coach has seen one of his charges, John Lloyd, call it quits at almost the same moment as two others, Robert Seguso and Percy Negalesen, were enjoying their finest moments.

Brett, whose hard-driving, no-nonsense approach to his job revitalized the careers of Lloyd and Paul McNamee, demands the same level of commitment as the late Harry Hopman, who reared four generations of Australian champions from Sedgemoor to Newcombe. That is no coincidence because Brett spent five years at Hopman's camp in Florida and, as he says with a degree of feeling, "the memory still lives".

Brett's experience during the formative years from the age of 20 to 25 has formed his attitude to life. "Mr Hopman gave me special attention because I was prepared to work harder than anyone else," he said.

It is not surprising, therefore, that when a player comes on that in need of help, the first thing that is demanded of him is commitment.

"Once you have got them to make the commitment, then you can start putting the pieces together," Brett said. "Obviously the physical training aspect is terribly important, especially in grand slam tournaments. No player is going to make the most of their ability unless they are properly prepared physically and mentally."

Miss Nagelsen, who has been on the circuit for more than 10 years without playing as well as she did against Pam Shriver, and Seguso, whose great talents had flowered previously only in doubles, gave Brett that commitment earlier this year and soon found themselves working harder than they had ever done in their lives.

It had been the same story with Lloyd. But not now. "It's a disappointing way for him to end but everybody finds his own way to finish," Brett said. "I've had a lot of pleasure working with him for the last two and a half years because he is one of the nicest guys I have ever met. Now I just want him to be happy in his life and find something else to do."

A couple of years ago Brett offered his services to British tennis. He asked for a lot of money and the LTA did not think he was worth it. One day sports officials in this country will discover success does not come cheap.

Aleksandr Zverev and Andrei Chesnokov claimed a small distinction when they played in the first round of the men's singles at Wimbledon on Tuesday. It was the first time since 1976 that a Soviet man had played in the championships.

Sabatini's case not too convincing

By Simon O'Hagan

In recent years interest in the women's singles at Wimbledon has centred not so much on who might win the title as who might emerge when the Navratilova/Lloyd domination is finally over.

Yesterday Gabriela Sabatini, aged 16, of Argentina, made out her case — though it was not altogether convincing — for inclusion in the ranks of those most likely to. In beating Christine Jolissaint, of Switzerland, 6-2, 1-6, 6-4 on the centre court yesterday the No. 10 seed showed what a fluent player she can be and yet how easily this approach can slip into something bordering on the lethargic.

Miss Sabatini looked as if she would enjoy an untroubled passage when Miss Jolissaint double-faulted twice in succession to yield the first set 6-2. Miss Sabatini had been at her supple best, finding clever angles of approach and concluding rallies, particularly on the volley, with a reassuring firmness.

The second set saw a transformation, however, as Miss Jolissaint began to turn in a solid performance in every sense. Her service settled down, her ground strokes were well timed and her sheer physical presence about the court seemed to unsettle her

opponent who, while a delightful stylist, is something of a lightweight.

Miss Sabatini, who, during the first set, had looked surprisingly at ease at the net, was now pinned to the back of the court from where she had difficulty finding a way past Miss Jolissaint. When she did come in, Miss Jolissaint's lobbing exposed Miss Sabatini's quite severe weakness overhead.

Miss Sabatini pulled herself together for the third set, rediscovering her best shot, a backhand service return hit with a lazy swing of the racket but which invariably sent the ball sailing over the net. It helped her to secure two breaks of service to lead 5-2, but she squandered a service game of her own before taking the set 6-4.

Miss Sabatini thus reinforced the impression that Argentinians are everywhere these days, despite the fact that she afterwards spoke of having "disappeared" during her second set. She also said all the right things about Diego Maradona, without committing herself on the question of whether she would sit up to watch last night's World Cup semi-final. That, she said, depended on whether she had a match today.



To the fore: Miss Sabatini displays forehand style at Wimbledon yesterday (Photograph: Chris Cole)

British banking on 'liability' Lloyd

Paul Hutchins, the British team manager, has 23 days in which to persuade John Lloyd that he is unwise to retire from singles competition. Hutchins knows that if Britain are to have any chance of beating Australia in the quarter-finals of the Davis Cup at Wimbledon next month Lloyd must be in the team, as usual, in both singles and doubles.

Yet after Tuesday's announcement by Lloyd that he had "played his last singles match" after his five-set defeat by Christo Steyn, of South Africa, in the first round at Wimbledon, Hutchins may have a difficult task ahead of him.

Lloyd has always been a little emotional after both victory and defeat. And though he tried to smile, losing to Steyn was a bitter disappointment. "I don't want to play Davis Cup singles next month," he said, "because at the moment I feel I would be more of a liability to the team than a plus. I don't want to let

the boys down. Against Steyn I was horrendous. He had nothing to beat."

Those words may well be true but Lloyd is the only British player seemingly capable of giving Pat Cash, Paul McNamee, Peter McNamara and John Fitzgerald, the expected Australian team, a run for their money.

Jeremy Bates, Britain's second singles player, has been equally disappointing at Wimbledon, losing in the first round to Todd Witsken, of the United States. Stephen Shaw and Stuart Bale, ranked third and fourth in Britain, were also first-round losers, so the Australians are not likely to be shaking in their shoes whenever they meet in the Davis Cup.

But Hutchins is well aware that Lloyd is his key player. As Hutchins says: "I would like to think that when John cools down and looks at the matter clinically he is just as likely to go out, even after this bad result."

YACHTING

New threat to crippled catamaran

From Barry Pickthall Newport, Rhode Island

Robin Knox-Johnston and his French crewman, Bernard Gallay, sailing their crippled catamaran, British Airways I, struggled yesterday to maintain fourth place in the closing stages of the Carlsberg transatlantic race. They are fighting a late challenge from Olivier Dardell and Richard le Joly's French catamaran, Alcatel.

British Airways, which has suffered damage to its centre boards and sea-gull, which supports the 60 ft catamaran's forward beam during the 3,000 mile crossing, was left totally becalmed close to Nantucket Island on Tuesday night.

Alcatel, which was thought to be 30 miles behind Knox-Johnston's craft earlier this week, has enjoyed much fairer winds further to the south and yesterday looked set to squeeze ahead of the luckless British sailor.

Among others expected to finish last night was Tuna Marine, Voortrekker, skippered by South African, John Martin. He is fighting to get the first monohull home and was reported to be 40 miles from Nantucket at noon yesterday.

Nothing has been heard from his principal rivals, Colt International, skippered by the Finn, Markku Wilkari, for three days, or Guy Barnadin's Biscuits Lu since he passed his position through a passing Japanese freighter on June 15, but both are thought to be close.

Sony Handicap, skippered by Kitty Hampton, 675 miles from the finish yesterday, continues to head Class V.

COMMONWEALTH GAMES

Welsh selectors may think again

The Welsh Commonwealth Games selectors are upset that there is no room in the team for Welsh featherweight champion, Tony Khan.

Among the athletes left out is javelin thrower, Tim Newsham of Cardiff, despite achieving qualifying standards during the recent Welsh championships. Middle-distance runners, Neil Horsfield and Paul Williams, were also expected to make the team.

The Welsh ABA and Amateur Athletics Association have re-submitted further names for consideration.

The selection panel have refused to comment on the issue but may make a number of additions to the party as they did four years ago when a boxer, a swimmer, and a shooter were included in the team for Brisbane.

SPORT IN BRIEF

Takeover bid

Argentina are planning to dominate the Junior Wimbledon boys' singles next week. The South Americans occupy the top two seeding positions with Javier Frana at No. 1 and Guillermo Perez Roldan at No. 2. The Argentinian entry is only exceeded by Britain who have six players.

Triple chance

Yorkshire will have three teams competing in the American Express squash league next season with Visco, who are based in Ossett, replacing Redwood Lodge, the Bristol club who finished bottom last season. The county's other representatives are Armley and Chapel Allerton.

Testing time

Competition is certain to be tough tonight when Britain's top cyclists compete at Leek in the British professional circuit championship. Dave Miller, the defending champion, has yet to find his form this season, which could give Malcolm Elliott a chance to regain the title he held two years ago. First, though, Elliott must see off the challenge, among others, of Steve Joughin, winner of the recent Michelin series and two stages of the Milk Race.

Calling Cowley

Annette Cowley, the South African-born swimmer, was selected yesterday to represent England at the forthcoming Commonwealth Games in Edinburgh, having earlier been omitted from the squad because of doubts about her eligibility. The 19-year-old Wigan Wasp, who has an English mother, won an appeal last week and the selectors have now re-selected their team, choosing Cowley for the 100 and 200 metres freestyle events.

In the 100 metres, Cowley replaces Debbie Gore, of Fleetwood, while in the 200 metres she has been given preference over Karen Mellor, of Norwich Penguins. Mellor is also selected for the 400 and 800 metres freestyle, with Gore competing in the sprint relay.

Best of Biondi

Matt Biondi broke his own 100 metres freestyle world record at the United States world championship trials at Orlando, Florida. Biondi, aged 20, lowered his previous best time of 48.95sec by more than two-tenths of a second, clocking 48.74sec.

GOLF

Pelissier makes the most of his return

From Mitchell Platts, Monte Carlo

I will spend the weekend watching Severiano Ballesteros. You can always learn something."

Pelissier, who was given a "wild card" exemption into the event, can at least rest easy in the knowledge that he did not strike double figures at any hole. He never came close to challenging Tommy Amour's one-hole professional record score of 23, set in the 1977 Shawnee Open, and he can take some comfort that Tom Weiskopf took 13 at the par-three 12th in the 1980 Masters and Ben Crenshaw had an 11 at the 16th during the third round of the World Series of Golf at Firestone in 1976.

In contrast, Sandy Lyle was more disappointed with his score of 65. His golf from tee to green provided an ominous warning to his rivals in next month's Open Championship as he struck a six-iron to three feet and an eight-iron to two feet and a wedge to two feet for three birdies in his first four holes.

Lyle went on to gather seven birdies together but he still missed seven putts ranging between five and 15 feet. Lyle is convinced that, given the fine conditions which prevailed throughout yesterday, it is possible that a score lower than 60 can be recorded.

EARLY LEADING SCORES (69 unless stated): 68: S. Lyle; 67: C. Oosthuizen (69); 66: R. S. G. Coomans (68); 65: A. Garrido (67); W. Humphries; M. Molgan; 64: A. Chandler; M. Moljan; 63: D. Williams; G. W. Jones; M. Gwynn (Aust); N. Hansen; J. Florio (Sp); 62: J. Anglada (Sp); M. Johnson; M. Galero (Sp); J. Fowler; T. Lamora (Sp); M. Garrido (Sp); G. Lopez (Sp); G. Drummond; M. Bandy (Sp).

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